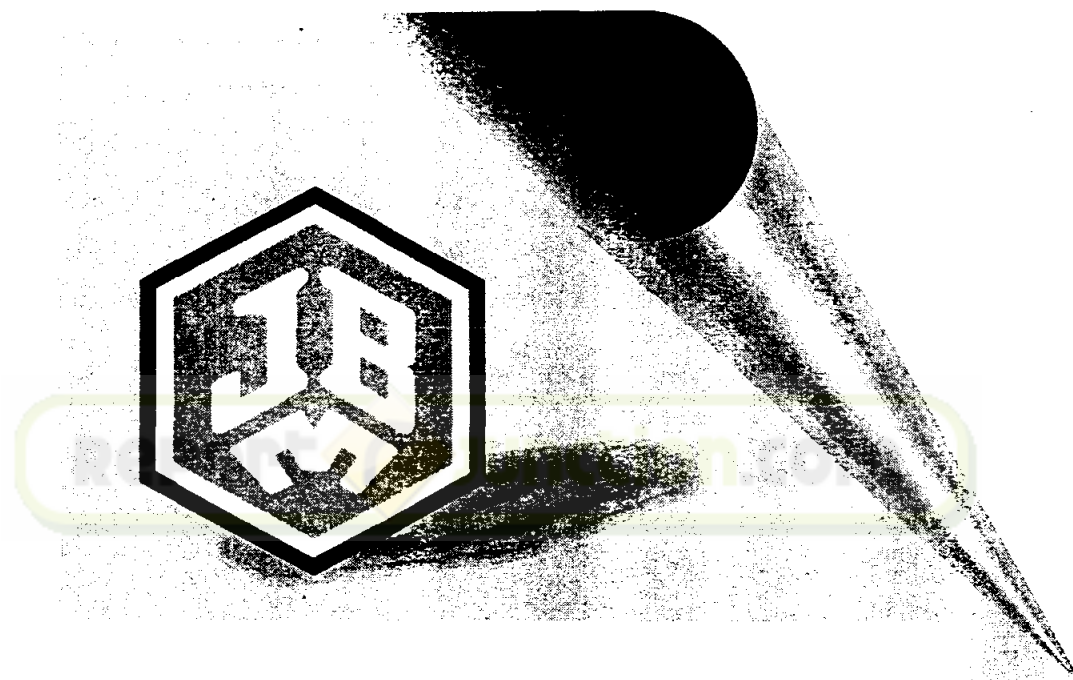


# 14th Annual Report 2000-2001



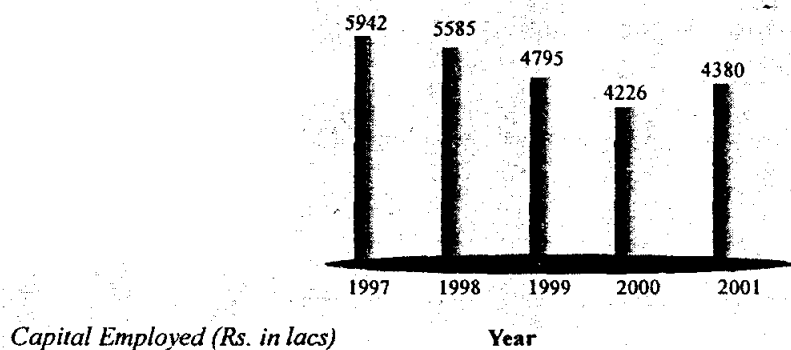
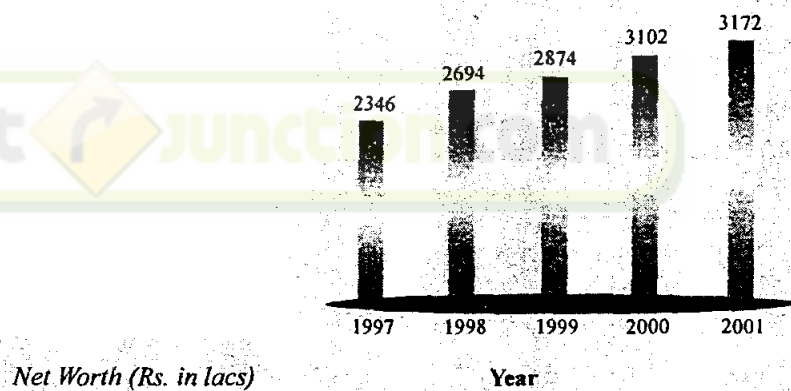
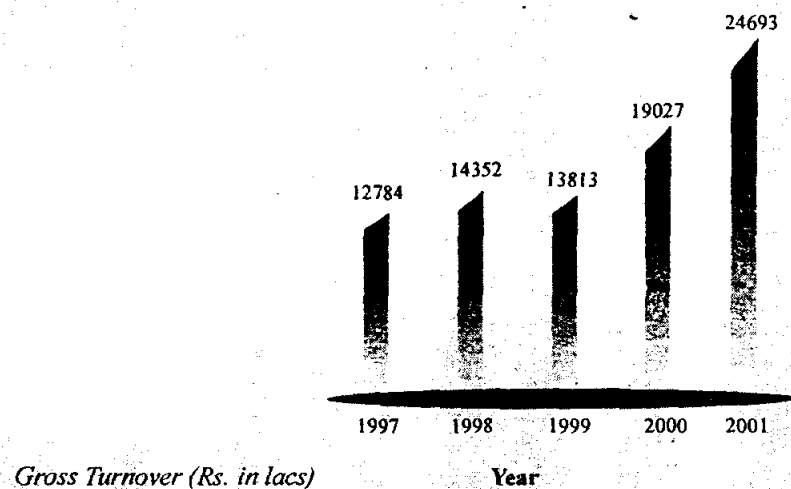
**Jay Bharat Maruti Limited**

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## Our Vision

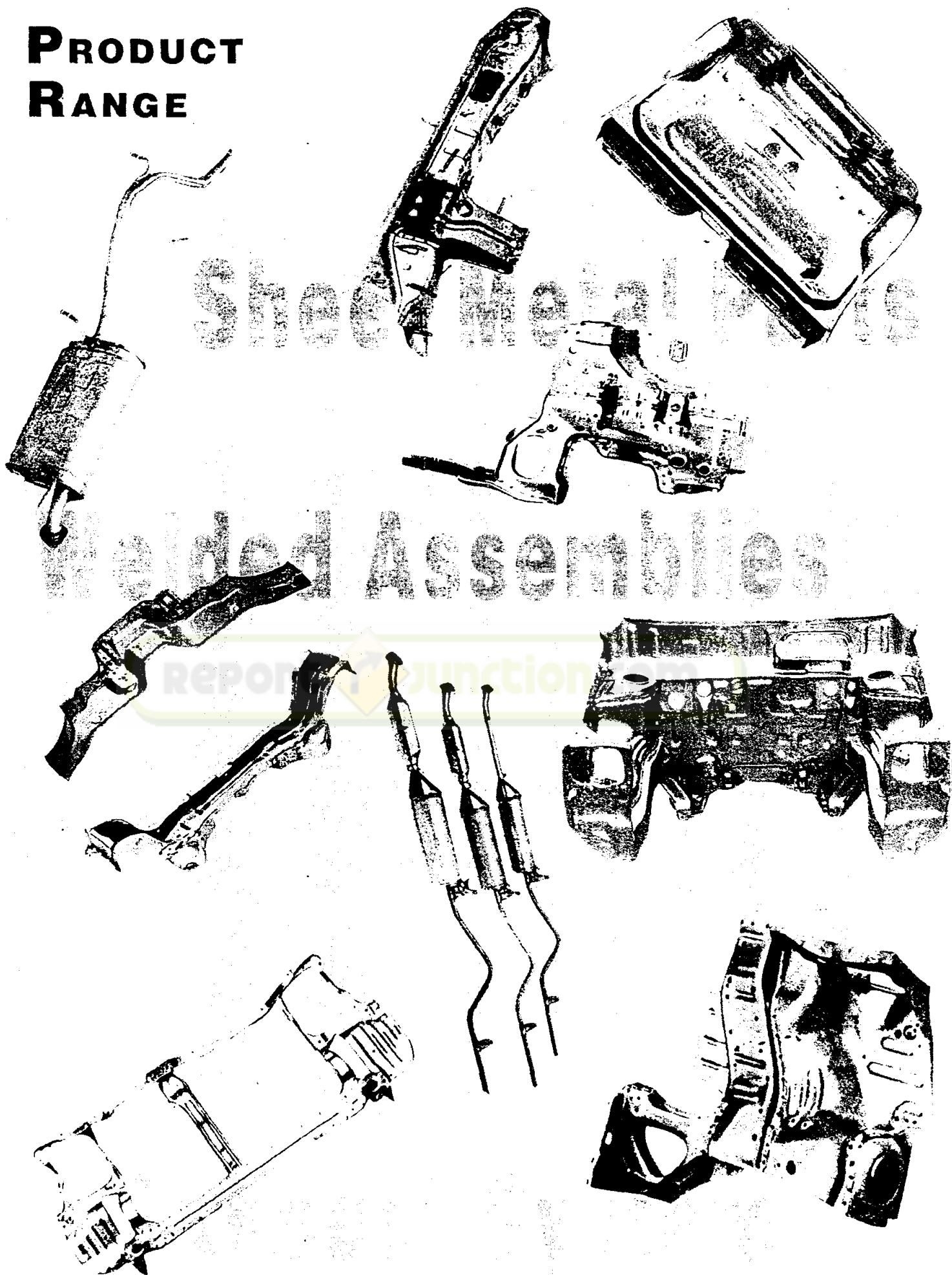
*Expanding leadership in our business through people,  
keeping ahead with market trends and emerging  
technology*



## ☆☆ Mile stones ☆☆

- ☆☆ Incorporated on 19<sup>th</sup> March 1987.
- ☆☆ Commenced commercial production on 1<sup>st</sup> March 1989.
- ☆☆ Expansion in 1991-92 (Capacity – 9500 MT), in 1993-94 (Capacity – 12500 MT), Establishment of new Plant in 1995-96 (Capacity – 19000 MT), expansion in 1996-97 (Capacity – 24000 MT).
- ☆☆ Accredited with ISO - 9002 in 1995.
- ☆☆ QS-9000 in 1998.
- ☆☆ Awarded with 'Certificate of Merit' in 1993-94, 1996-97 for productivity improvement from National Productivity Council.
- ☆☆ ACMA Productivity Award in 1993-94.
- ☆☆ Best Performing Vendor Award in Technology Group, Large Sheet Metal Component Category – A from Maruti Udyog Limited in 1993-94, 94-95, 95-96, 96-97.
- ☆☆ ACMA Quality Trophy in 1997-98.
- ☆☆ ACMA Certificate of Merit for Quality in 1998-99, 1999-2000.
- ☆☆ Technical Assistance Agreement with M/s Bellsonica Corporation, Japan for Productivity Improvement Techniques.
- ☆☆ Technical Assistance Agreement with M/s Hamamatsu Pipe Company Ltd., Japan for Exhaust System.
- ☆☆ Turnover Rs. 247 crores, Net Worth Rs. 32 crores, Book Value Rs. 58.61 as on 31<sup>st</sup> March 2001.

# PRODUCT RANGE



## BOARD OF DIRECTORS

Chairman	Shri F.C. Singhal
Managing Director	Shri S.K. Arya
Directors	Shri S.P. Arya
	Shri U.C. Aggarwal
	Shri D.P. Agarwal
	Shri S.D.S. Mongia
Vice President Finance	Shri Anand Swaroop
Company Secretary & Compliance Officer	Shri Deepak Bansal
Auditors	M/s. Mehra Goel & Co. Chartered Accountants
Bankers	Canara Bank The Bank of Tokyo Mitsubishi Ltd. ICICI Bank Ltd.
Registrar and Share Transfer Agent	MCS Ltd.

### Registered & Corporate Office:

Neel House  
Lado Sarai, Opp. Qutab Minar  
New Delhi - 110030

Tel. : 91-11-6536570-72, Fax : 91-11-6511512

e-mail : [corp@jbm.co.in](mailto:corp@jbm.co.in)

### Works:

Plant - I : Plot No. 5, Maruti Joint Venture Complex  
Gurgaon - 122015 (HARYANA)

Tel. : 91-124- 6398446, Fax : 91-124-6341321

Plant - II : Sector-36, Mohammadpur Jharsa  
Gurgaon-122001 (HARYANA)

Tel. : 91-124- 6370613, Fax : 91-124-6370612

Website : [www.jbmindia.com](http://www.jbmindia.com)



## Notice

NOTICE is hereby given that Fourteenth Annual General Meeting of the shareholders of Jay Bharat Maruti Limited will be held on Saturday, the 1<sup>st</sup> day of September 2001 at 11.00 a.m. at Gandhi Memorial Hall, Pearey Lal Bhawan, Bahadur Shah Zafar Marg, New Delhi – 110 002 to transact the following business:

### ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Balance sheet as at 31<sup>st</sup> March 2001 and the Profit & Loss Account for the year ended 31<sup>st</sup> March 2001 and the Report of the Directors' and Auditors' thereon.
2. To declare the dividend, if any.
3. To appoint director in place of Mr. U. C. Aggarwal who retires by rotation and being eligible offers himself for re-appointment.
4. To appoint Auditors and to fix their remuneration.

by order of the Board

for JAY BHARAT MARUTI LIMITED

Sd/-

Place: New Delhi

Date : 30<sup>th</sup> June 2001

Deepak Bansal

Company Secretary

### NOTES:

1. A member entitled to attend and vote at the meeting is also entitled to appoint a proxy to attend and vote instead of himself and that the proxy need not to be a member of the Company. The instrument appointing a proxy should be deposited at the Company's Registered office not less than 48 hours before the time for holding the aforesaid meeting.
2. Any document relevant to/ referred to the accompanying Notice are open for inspection at the Registered Office of the Company on all working days except holidays between 11.00 A.M. to 2.00 P.M., upto the date of meeting.
3. Shareholders are requested to bring their copy of Annual Report to the meeting. Members/Proxies should fill in the Attendance slip for attending the meeting.
4. Members who hold shares in dematerialised form are requested to bring their client ID and DP ID numbers for easy identification of attendance at the meeting.
5. The share transfer books shall remain closed from 25<sup>th</sup> August 2001 to 29<sup>th</sup> August 2001 (both days inclusive) to determine the shareholders entitled to dividend for the year 2000-2001. In respect of shares held in electronic

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## **Jay Bharat Maruti Limited**

form, the dividend shall be paid on the basis of beneficial ownership as per details furnished by the depositories for this purpose on that date.

6. Pursuant to Section 205-A of the Companies Act, 1956, all unclaimed/unpaid dividends upto the financial year 1994-95, have been transferred to the General Revenue Account of the Central Government. The members, who have so far not claimed their dividends for the said years, may claim the same by submitting an application in prescribed Form No. II to the Registrar of Companies, NCT Delhi & Haryana, Paryavaran Bhawan, CGO Complex, Lodhi Road, New Delhi - 110 003.
7. Pursuant to amended Section 205-A of the Companies Act, 1956, dividend for the financial year ended 31<sup>st</sup> March 1996 and thereafter, which remain unpaid/ unclaimed for a period of seven years, shall be transferred to the Investor Education and Protection Fund of the Central Government. Shareholders, who have not claimed received their dividend so far, are requested to make an application to the Company so that necessary action could be taken in this respect. **It is important to note that once the unclaimed dividend is transferred to the aforesaid fund, no claim shall lie in respect thereof.**
8. Re-appointment of Director:

Mr. U. C. Aggarwal is director on the Board of Directors of the Company since 1989. Mr. Aggarwal is a retired IAS Officer and has served in senior positions to Government of India. Mr. Aggarwal retired as Chief Vigilance Commissioner, Government of India. Presently he is also director on the Board of M/s Maharashtra Seamless Limited.

The Company is benefited by the able guidance and rich experience of Mr. U. C. Aggarwal. Mr. U. C. Aggarwal retires by rotation at the ensuing Annual General Meeting and being eligible offers himself for re-appointment.







## Directors' Report 2000-2001

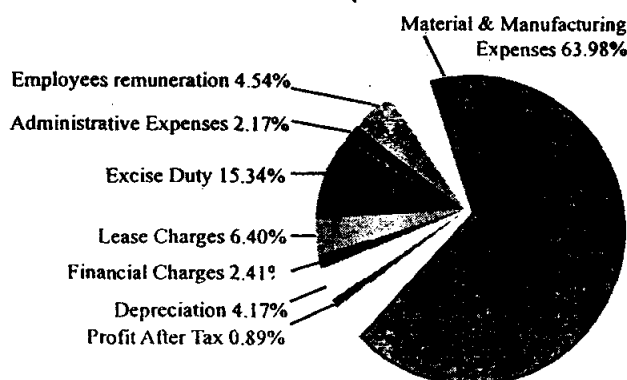
Your Directors have pleasure in presenting the 14<sup>th</sup> Annual Report of your Company together with the Audited Statement of Accounts for the financial year ended 31<sup>st</sup> March 2001.

### Performance Highlights

The turnover of the Company during the period under review has gone up by 29.77% over the previous year, which is primarily due to increase in supplies of bought out parts of sub-assemblies, shifted from our main customer – Maruti Udyog Limited (MUL), however the profit margin remained under pressure. The summarised financial results are as follows:

	(Rs. in lacs)	
	2001	2000
Total Income (Gross)	24692.86	19027.72
Profit before Depreciation and Financial charges	1865.77	2023.69
Depreciation	1029.34	931.55
Financial Charges	593.94	663.50
Profit Before Tax	242.49	428.64
Provision for Taxation	23.55	49.09
Profit After Tax	218.94	379.55
Balance Brought Forward from last year	1999.68	1811.41
Profit Available for Appropriation	2218.62	2190.96
<b>Appropriation</b>		
Interim Dividend	-	135.31
Proposed Dividend	135.31	-
Dividend Tax	13.80	15.97
Transferred to General Reserve	25.00	40.00
Balance carried forward	2044.51	1999.68

### Distribution of Income



The automobile industry has been under recessionary phase. The overall production of passenger cars has gone down by approximately 12.6% over the previous year, while the production of MUL, the main customer of the Company has gone down by approximately 14%. However, there has been some improvement in demand especially in passenger cars & two wheelers segment in the first quarter of this financial year. Market leader, MUL has targeted to produce 4.23 lac number of vehicles during the current financial year, which is about 16% higher than the last year.

Your Company is already diversifying its areas of operations and forayed in the two wheeler segment. During the period under review, the Company started supplies to Yamaha Motor Escorts Limited and in the current financial year, the supplies to Honda Motor Cycle & Scooters India Limited will start. Beside this, supplies of fuel neck for Wagon R, Alto & Zen models of MUL will also be added.

In 2000-01, the Company continued its efforts for cost reduction, with the support of MUL and gave a greater impetus to value analysis, value engineering, Kaizen activities etc. Due to these continuous cost reduction exercises, your Company has been constantly supporting MUL by reducing the prices of its components.

With its concern for environment, your Company is already working for ISO 14001 certification and expecting to get the same in the second quarter of this fiscal year.

### Dividend

Your Directors are pleased to recommend a dividend of Rs. 2.50/- on a fully paid up equity share of Rs. 10/- each for the financial year 2000-01.

### Expansion

The expansion plan for setting up facilities for manufacturing exhaust systems for new models of MUL was completed in time. Due to adverse market conditions and falling demand, the Company delayed the installation of new presses for enhancing its capacity. The installation of presses and other related facilities for capacity increase will be completed in the current financial year. The fuel neck project has got the technical clearance from MUL and the foreign collaborator; the machinery and other

## Jay Bharat Maruti Limited

facilities for the same will be procured and installed in the second half of the current fiscal. The Company will enter into a technical assistance agreement with M/s Hamamatsu Pipe Co., Japan for the same.

The term loans of Rs. 24 crores has already been sanctioned by Canara Bank and State Bank of India for expansion project.

### Quality

Quality is the ultimate criterion for establishing a growing business and industry leadership. The driving force behind Quality in your Company is an obsession for perfection, precision and meticulous attention to every detail. In our continuous efforts for Total Quality Management, we are drawing valuable inspiration and inputs from Suzuki Motor Corporation and Maruti Udyog Limited.

### Human Resource Development

The HRD Department of the Company has conducted several workshops and training programmes among the employees at various levels during the year. As many as 20570 man-hours training to workers, 225 man-hours training to staff, and 3091 man-hours training to managers and executives were imparted to enhance professional and personal skills like Effective Communication, Team Building and Conflict Management, Stress Management,

Kaizen and QS 9000, Leadership Development and Entrepreneurship qualities.

We are also pleased to report that there has been complete harmony and co-operation on the industrial relations front during the year.

### Annual Day

The Company celebrated its 14th Annual Day in a befitting manner at the Air Force Auditorium, New Delhi, on April 14, 2001. The occasion was graced by the eminent presence



*Mr. S.K. Arya, Managing Director presenting a memento to Mr. K. Suzuki, Chairman, Bellsonica Corporation, Japan*

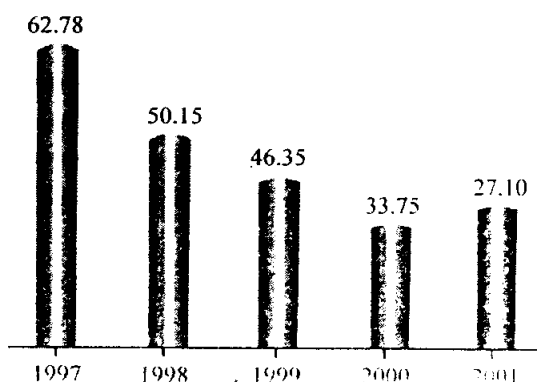
of Mr. K. Suzuki, Chairman. Bellsonica Corporation. Japan, as Chief Guest who was delighted in participating in the function. Mr. Suzuki remarked that despite of his busy schedule, his attending the company's function was worth & beyond his expectations.

### Recognition and Awards

During the period under review, Mr. S. K. Arya, Managing Director, has been conferred with the 'Significant Contribution Award in Auto Ancillary' by FIE Foundation, established by the noted industrialist, Shri Panditraoji Kulkarni.

The Company received prestigious ACMA – Certificate of Merit for Quality for the year 1999-2000. Further in the same period, Plant - II of the Company has been awarded with Haryana State Safety & Welfare Award for attaining

**Gross Gearing (%)**



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