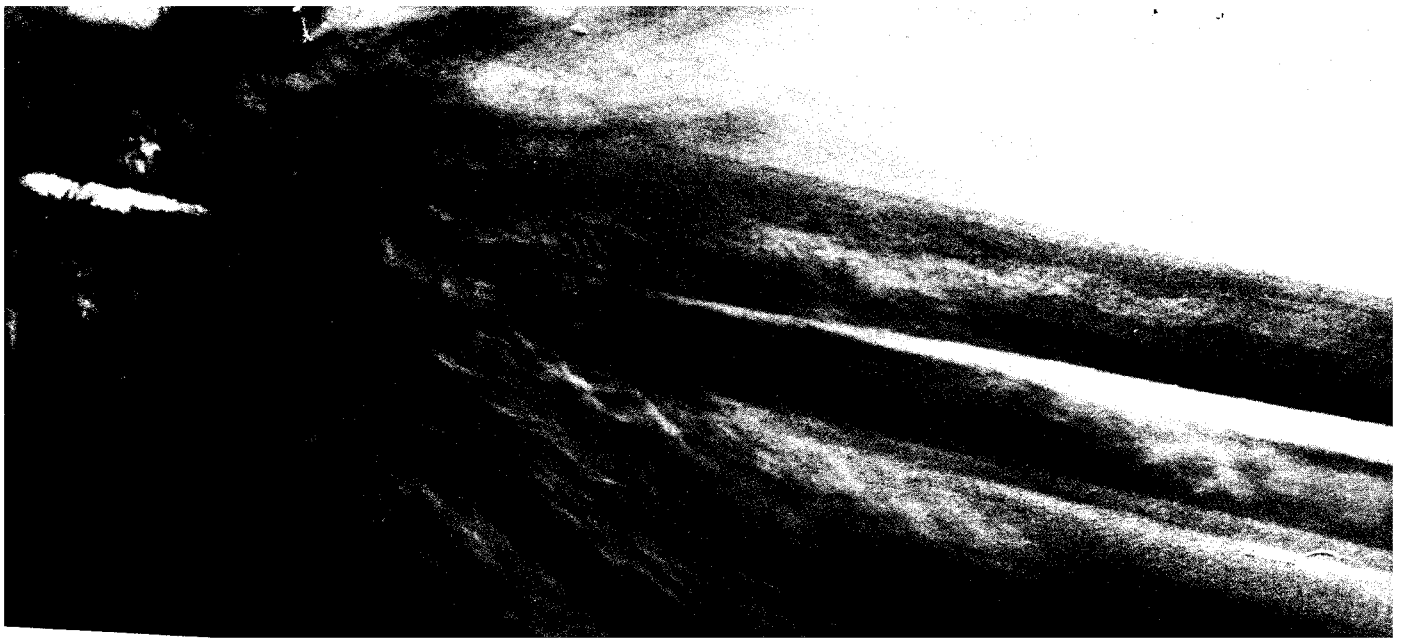


Annual Report 2004-05

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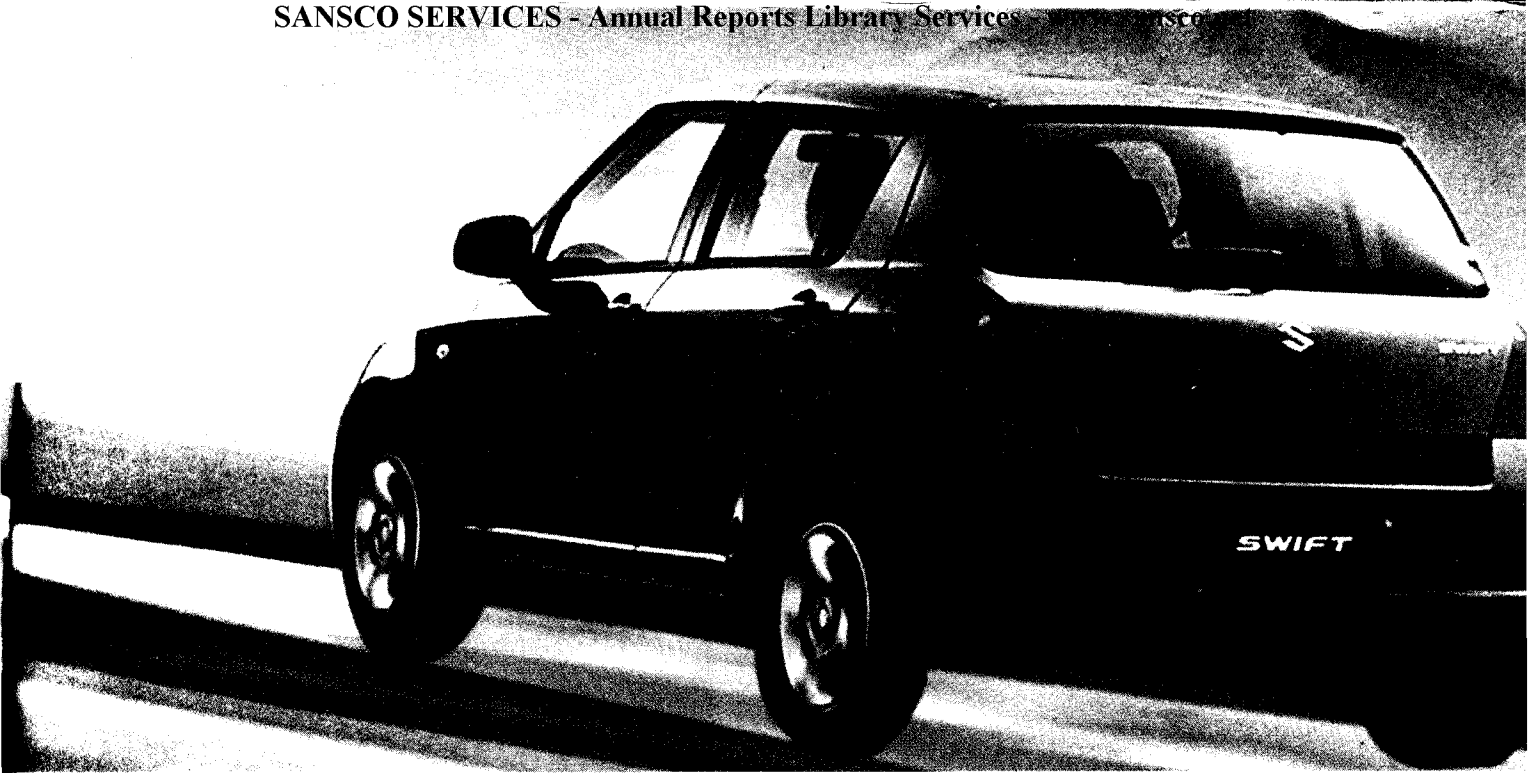
Jay Bharat Maruti Limited



■ *Our Values*

1. We believe in **simplicity** by keeping a low profile externally and having clear, frank and effective communication in the organisation.
2. We believe in **teamwork** with well-defined responsibilities and accountability.
3. We believe in relationships of **trust amongst people** through well-defined responsibility and authority.
4. We believe in according top priority to **customer focus** through prompt and appropriate response.
5. We believe in respect and care for all those associated with us by **meeting commitments**.



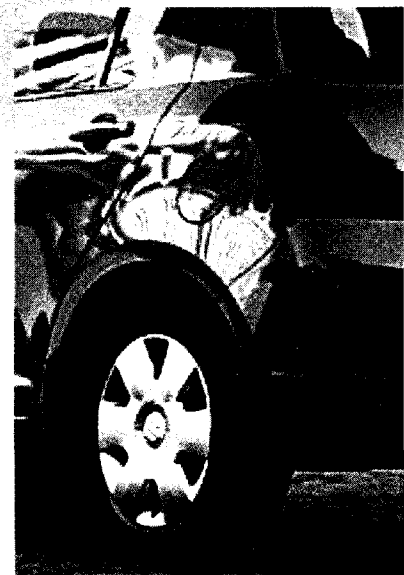


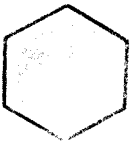
■ *Our Vision*

Expanding leadership in our business through people, keeping pace with market trends & technology.

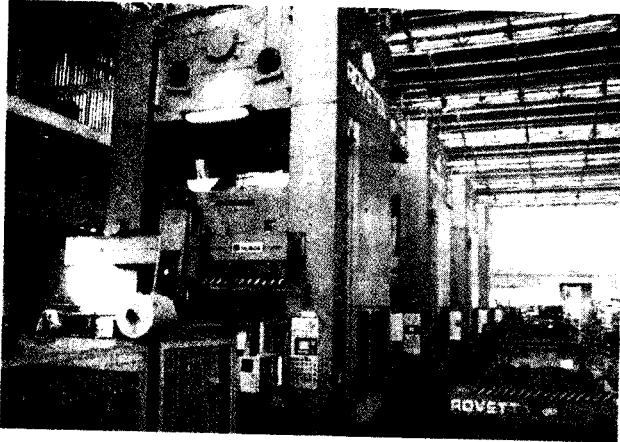
■ *Mission*

To make JBML a synonym for world class organisation excelling in sheet metal technologies.

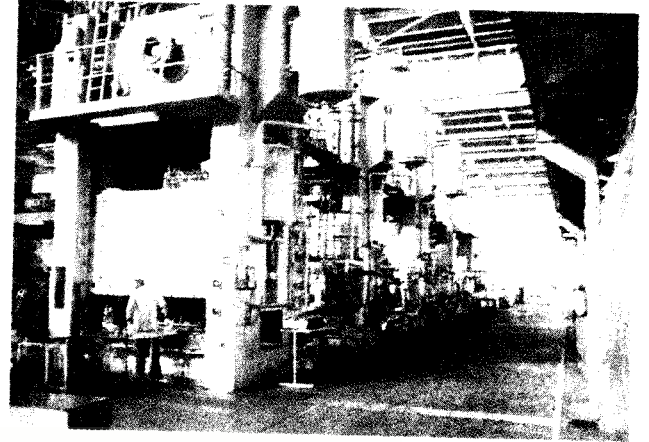




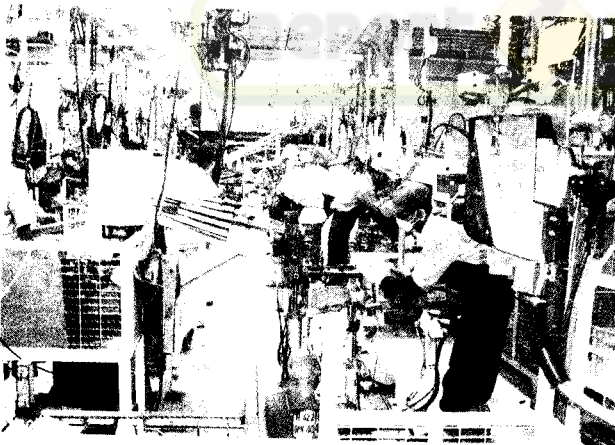
■ Facilities at a Glance



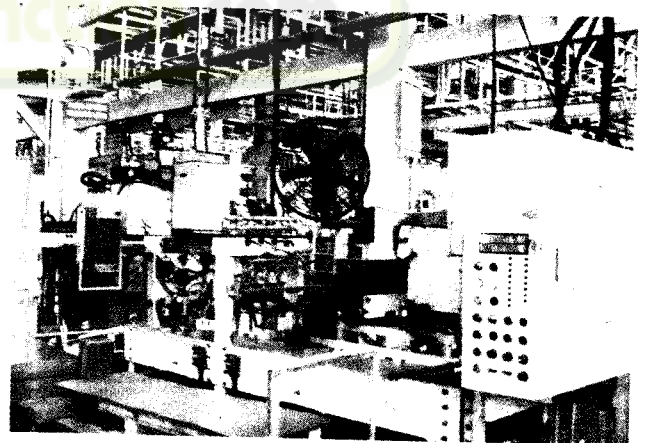
• Automatic Press Line



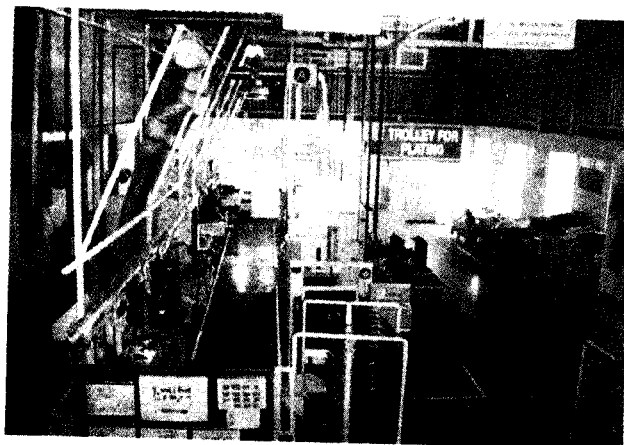
• Mechanical Press Line



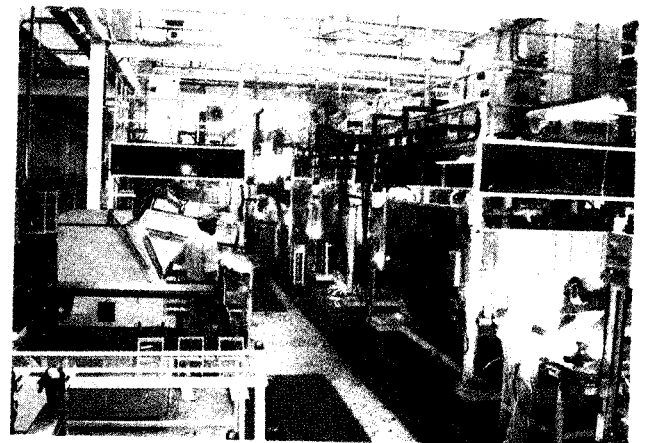
• Welding Line



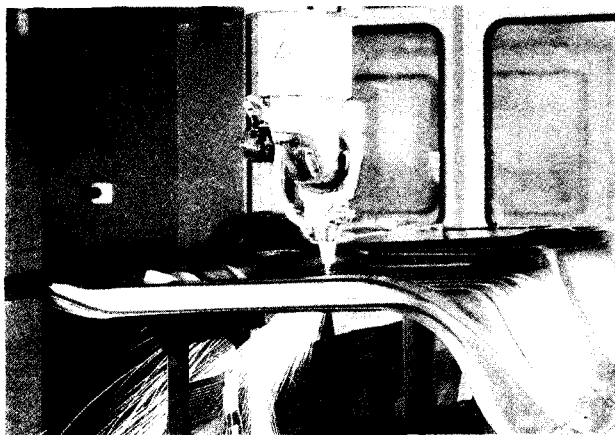
• Exhaust System



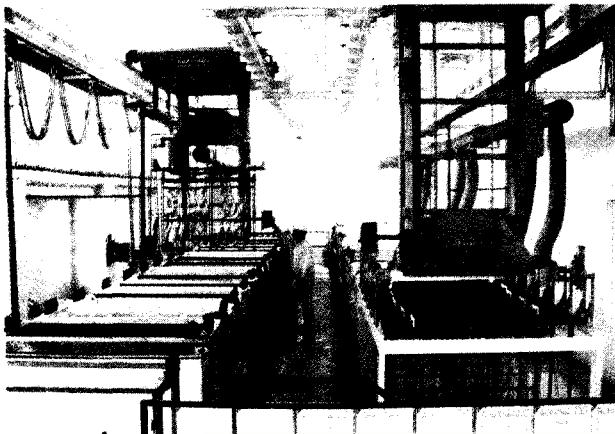
• Fuel Neck Filler



• Axle Line



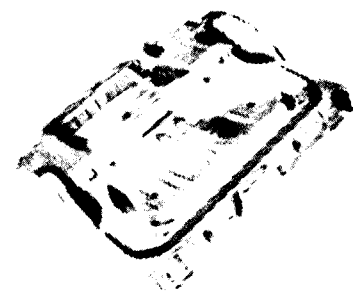
• Laser Cutting Machine



• Electro Plating



• CED Painting



Body-in-White



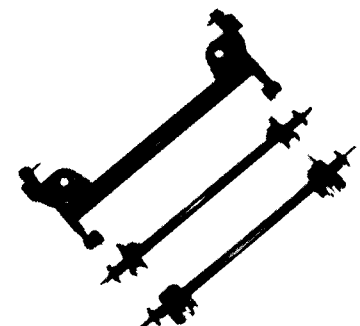
Welded Assemblies



Exhaust Systems



Fuel Neck Filler

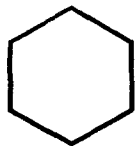


Rear Axle

Product Range

■ Technical Assistance

- Hamamatsu Pipe Co. Ltd., Japan
- Bellsonica Corporation, Japan
- Yorozu Corporation, Japan
- Daiwa Axle, Japan



Milestones

1987
Company
Incorporated

1988 - 89
Commercial
Production
commenced

1995 - 96
Plant-II
commissioned

1996 - 97
Commencement
of Exhaust
System Supplies

1997 - 98
Commencement
of Fender System
Supplies

1998 - 99
BaaN IV
Software
System
implemented

1999 - 00
Commencement
of Exhaust
System of 'Alto'
and 'WagonR'

2000 - 01
Commencement
of System
Supplies for Car
under bodies

2001 - 02
"Versa" line
commissioned

2002-03
Fuel Neck Filler
& Electroplating
Facilities
commissioned

2004-05
Axle line & "CED"
Paint Shop
commissioned

Awards

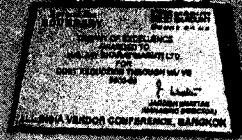
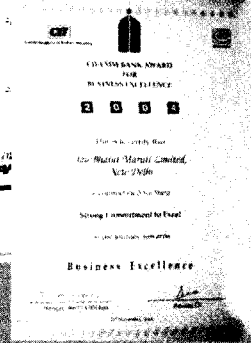
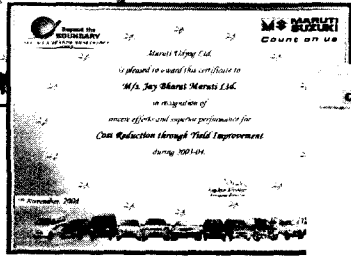
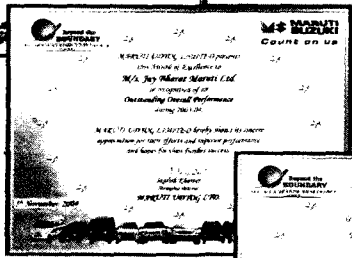
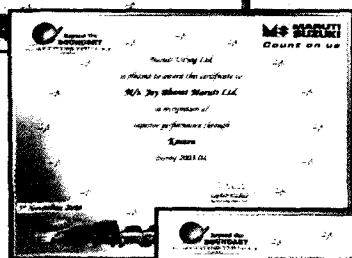
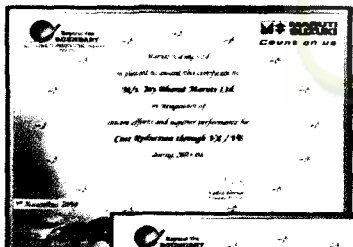
Certificate & Trophy of Excellence for "Cost Reduction" through VAVE" for 2003-04 from **Maruti Udyog Ltd.**

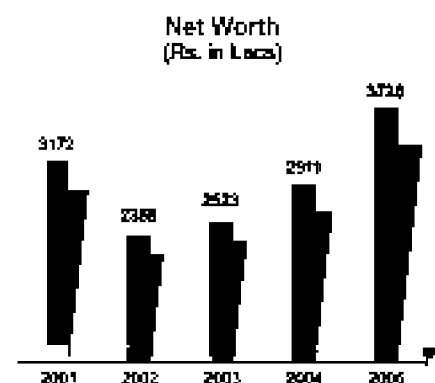
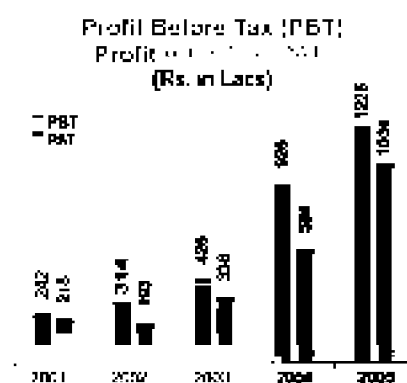
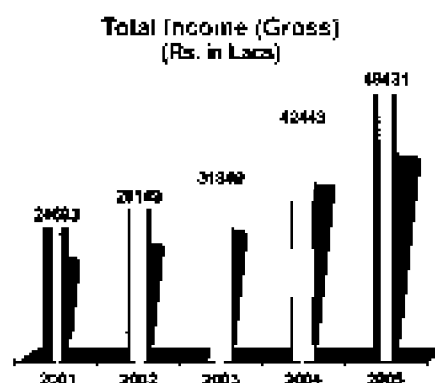
Certificate for Superior Performance through "KAIZEN" during 2003-04 from **Maruti Udyog Ltd.**

Certificate for Excellence to JBM for "Outstanding Overall Performance" during 2003-04 from **Maruti Udyog Ltd.**

Certificate for Superior Performance for "Cost Reduction through Yield Improvement" during 2003-04 from **Maruti Udyog Ltd.**

Certificate for Strong Commitment to Excel on the journey towards Business Excellence - 2004 from **CII - Exim Bank**





Financial Highlights

(Rs. in Lacs)

Particulars	2001	2002	2003	2004	2005
Gross Sales	24576	27978	31173	42221	49141
Net Sales	20788	23500	25959	35307	41485
Other Income	117	171	176	222	290
Total Income (Net)	20905	23671	26135	35529	41775
Financial Charges	594	637	511	387	347
Lease Rent/Lease Financial Charges	1581	2284	2206	2133	2051
Depreciation - Fixed Assets	1029	1345	1452	1637	1809
Depreciation - Lease Assets	-	144	472	488	546
Profit Before Tax	242	314	425	925	1225
Tax	24	121	89	341	191
Profit After Tax	218	193	336	584	1034
Share Capital	541	541	541	541	541
Reserve & Surplus	2631	1817	1982	2370	3187
Net Worth	3172	2338	2523	2911	3728
PBT/Net Sales (%)	1.16	1.34	1.64	2.62	2.95
PAT/Net Sales (%)	1.05	0.82	1.29	1.65	2.49
ROCE (PBT/Capital Employed) %	11.85	14.90	15.59	18.38	20.37
RONW (PBT/Net Worth) %	7.64	13.33	16.86	31.76	32.85
Debt: Equity Ratio	0.71	0.74	0.53	0.64	0.77
Inventory/Net Turnover (Times)	13.71	18.98	18.02	25.78	23.82
Per Share Data					
Earning Per Share (Rs.)	4.05	3.58	6.21	10.78	19.10
Cash Earning Per Share (Rs.)	23.05	28.42	33.03	41.03	52.53
Dividend Per Share (Rs.)	2.50	2.50	2.80	3.20	3.50
Book Value Per Share (Rs.)	58.61	43.57	46.61	53.78	68.88
Price/Earning Ratio	4.44	5.61	4.23	7.18	6.50
Market Price of Share as on 31st March (Rs.)	18.00	20.10	26.25	77.40	124.15

■ *Creating Harmony. Achieving Excellence*

JBM is a people centric institution where each employee learns and grows. Life at JBM is packed with challenges, learning and events. Apart from training and development programmes, we also have various celebrations as annual day, sports week, yoga classes etc. to name a few. These help the employees to pursue their interest and have balance between work life and personal life. JBM's premises are full of energy, vitality, enthusiasm and passion. Recognizing the essence of continuous personal and professional growth for our employees we garner environment, which nurtures talent leadership, creativity and innovation.

Ph. 1 & 2

Mr. S.K. Arya, VC & MD as Chairman of CII-Haryana State Council alongwith Kumari Selja, Hon. Minister of State (Independent charge) for Ministry of Employment & Poverty Alleviation, Mr. Bhupinder Singh Hooda, Hon. Chief Minister of Haryana & Mr. Sunil K. Munjal, President CII on the occasion of CII - Haryana State Annual Session and Conference on Economic Growth of Haryana



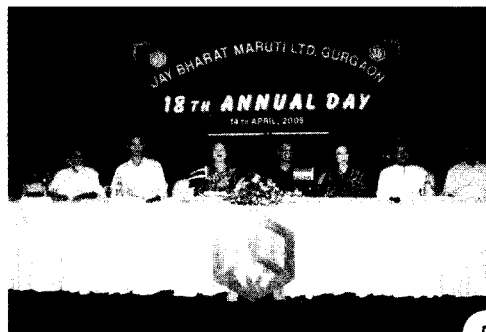
Ph. 3 & 4

Mr. S.K. Arya, VC & MD meeting with Mr. K. Suzuki, President - Bellsonica Corp., Japan and Suppliers' Team of Suzuki Motor Corp., Japan



Ph. 5 & 6

18th Annual Day Celebration



Ph. 7

Employees playing Volleyball



Ph. 8

Employees' Friendly Cricket Match



■ Corporate Profile

Board of Directors

Mr. F.C. Singhal, Chairman
 Mr. S.K. Arya, Vice Chairman & Managing Director
 Mr. A. Nandy, MUL Nominee Director
 Mr. R. Dayal, MUL Nominee Director
 Mr. U.C. Aggarwal, Director
 Mr. D.P. Agarwal, Director
 Mr. S.D.S. Mongia, Director
 Mr. S.P. Arya, Director

Vice President-Finance

Mr. Anand Swaroop

Company Secretary

Mr. Deepak Bansal

Bankers

Canara Bank
 ICICI Bank Ltd.
 The Bank of Tokyo Mitsubishi Limited
 CitiBank N.A.
 Standard Chartered Bank

Statutory Auditors

Mehra Goel & Co., Chartered Accountants

Internal Auditors

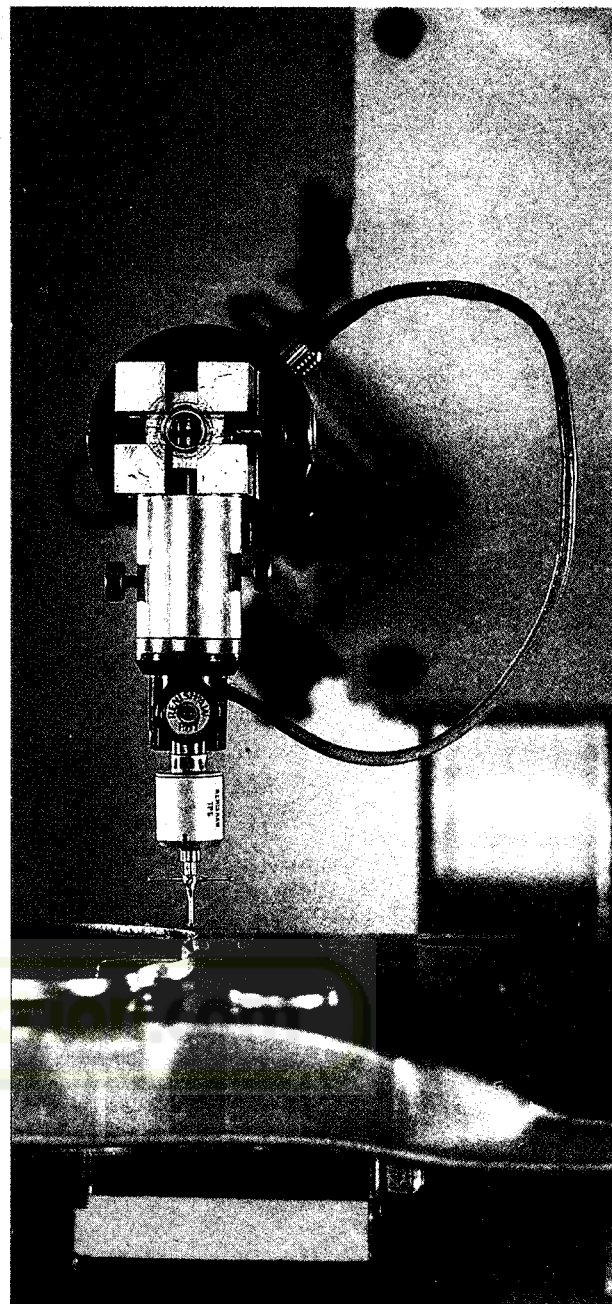
Sahni Natrajan & Bahl, Chartered Accountants

Share Transfer Agent

MCS Limited

Registered Office

Neel House, Lado Sarai, Opp. Qutab Minar,
 New Delhi-110 030
 Tel. : 91-11-2952 2570 Fax : 91-11-2952 1512
 E-mail: corp@jbm.co.in
 www.jbmindia.com



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JAY BHARAT MARUTI LTD.

Directors' Report

The Members

Jay Bharat Maruti Limited

Your Directors have pleasure in presenting the 18th Annual Report of your Company together with the Audited Statement of Accounts for the financial year ended 31st March 2005.

Financial Results

	(Rs. in Million)	
Particulars	2004-05	2003-04
Sales and Other Income (Gross)	4943.10	4244.25
Profit Before Tax	122.49	92.45
Provision for Tax	19.13	34.10
Profit After Tax	103.36	58.35
Balance brought Forward from Previous Year	161.98	133.54
Profit available for Appropriation	265.34	191.89
Appropriation:		
Proposed Dividend	18.94	17.32
Dividend Tax	2.66	2.22
Transferred to General Reserve	10.50	10.37
Balance carried to Balance Sheet	233.24	161.98

Business Performance

The performance of Indian economy has been very impressive during the Financial Year 2004-05. The economy is expected to grow by about 6% and GDP by 7% with the encouraging performance of industry and service sector. Improved capital utilization, better industrial climate, expanding domestic and international demand and ease in availability of credit contributed to the positive industrial growth.

The automobile sector, to which your Company caters, continues to perform well in the FY 2004-05. The auto sector witnessed the record-breaking performance reporting all-time high sales numbers for the period 2004-05 with an estimated growth of sales of Commercial Vehicles 26%, Car 19% and two-wheelers 17%. Maruti Udyog Ltd. (MUL), the Market Leader & Joint Venture Partner of your Company sold 536301 numbers of vehicles during this period, a growth of 13.60% over the previous year. Similarly sale of other auto manufacturers scaled new heights during this period.

In line with the excellent growth of MUL, your Company has also recorded good numbers. During the financial year 2004- 05, your Company has recorded gross sales and other income of Rs. 4943.10 million as compared to Rs. 4244.25 million in the previous year; recording an increase of 16.47%.

The cost reduction, quality up gradation, process & productivity improvement remained the top most priorities of your Company. In order to make the operations of the Company more efficient and viable in the present competitive business scenario, the Company has implemented various measures to rationalize its various processes and operations including the reduction in manpower. During the period under review, the Company has implemented voluntary retirement scheme. With the continuing vigorous efforts in the direction of cost reduction, efficient working capital management and above all volume growth of MUL, your Company has recorded profit before tax of Rs. 122.49 million (PY: Rs 92.45 million) and profit after tax of Rs. 103.36 million (PY: Rs. 58.35 million).