JBM Group

Our milestones are touchstones

Annual Report 2010-11

AUGMENTING SCALE

BUILDING TRUST

CREATING WEALTH

DELIVERING VALUE

Jay Bharat Maruti Limited

Gears has been used conceptually to depict the harmonious working, alignment and progress of the two joint venture companies since its inception. With both companies on the path of momentum and acceleration, this year's annual report thematically demonstrates the spirit of growth and heralding a new level of performance both for itself and its joint venture company.

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Corporate Information

BOARD OF DIRECTORS

Mr. S.K. Arya (Chairman and Managing Director)
Mr. U.C. Agarwal
Mr. D.P. Agarwal
Mr. R. Dayal, MSIL Nominee
Mr. Achintya Karati
Mr. Nishant Arya

Mr. Anand Swaroop, President & CFO
Mr. S. Kartik (Company Secretary and Compliance Officer)

REGISTERED & CORPORATE OFFICE

601, Hemkunt Chambers
89, Nehru Place, New Delhi - 110 019
Ph: 91-11-26427104-6,
Fax: 91-11-26427100
Email: corp@jbm.co.in
www.jbm-group.com

WORKS

Plant 1

Plot No. 5
Maruti Joint Venture Complex,
Gurgaon - 122 015
(Haryana)

Plant 2

Sector 36,
Mohammadpur Jharsa,
Near Khandsa Village,
Gurgaon - 122 001 (Haryana)

Plant 3

Plot No.15 & 22, Sector - 3A
Maruti Supplier Park,
IMT Manesar,
Gurgaon - 122 050 (Haryana)

JOINT VENTURE PARTNER

Maruti Suzuki India Limited

STATUTORY AUDITORS

Mehra Goel & Co.
(Chartered Accountants)

INTERNAL AUDITORS

Sahni Natrajan & Bahl
(Chartered Accountants)

REGISTRAR & SHARE TRANSFER AGENTS

MCS Limited

BANKERS

Standard Chartered Bank
IndusInd Bank
DBS Bank
Canara Bank
The Bank Of Tokyo Mitsubishi UFJ Limited
ICICI Bank Limited
Citi Bank N.A.
YES Bank Limited

BIG VISIONS BIG ACHIEVEMENTS

Small ambitions often translate into big visions, just as small beginnings expand into big achievements. That sums up the story of Jay Bharat Maruti Limited.

It is the story of a relationship that began with a small Joint Venture with Maruti Suzuki India Limited (MSIL) back in 1987, and that has since grown into one of the biggest alliances in the Indian auto industry. It is the story of growing trust between two like-minded organizations that are continuously looking at common aspirations to enable greater wealth creation for both. It is the story of expansion and growth, and of progress and development.

Today, as we seek once again to align our business goals to the transforming needs of our alliance partner, we do it with a renewed sense of purpose to take our relationship to an even higher level. A level where we shall further augment our scale to build even greater trust, thereby creating more wealth and delivering larger value to one another, and to each of our stakeholders.

In a networked world, trust is the most important currency.

Eric Schmidt, University of Pennsylvania Commencement Address, 2009

Chairman's Message

"As a Group, we remain committed to Corporate and Social Responsibility. In our actions, we strive to ensure that all economic, environmental and social factors are considered. We believe that this approach, driven by our principles of respect, rigour and involvement, makes us more responsible and informed as a Company."

Dear Shareholders,

I am delighted to write to you at the end of another significant year in the history of Jay Bharat Maruti Limited. It gives me immense pleasure to inform you that in the Financial Year ended 2010-11, your Company achieved another milestone by crossing ₹1,000/- crore turnover.

The year 2010-11 witnessed a turn of events that had mixed results, especially for developing countries like India. On the one hand, there is a high pitch for quality goods and services at affordable prices, and on the other, there is an all time high inflation and increasing interest rates regime which are determined to create a dent on the bottom lines of manufacturing units.

Notwithstanding the above, there was tremendous growth in the Automobile Sector in our country and your Company fared well, moving in complete sync with the growth of its JV partner, Maruti Suzuki India Limited. Going ahead, your Company is determined to fulfill its growing needs. We continue to operate with a clear vision and strategy, which is time tested and also trusted by our allied partner.

As a Group, we remain committed to Corporate and Social Responsibility. In our actions, we strive to ensure that all economic, environmental and social factors are considered. We believe that this approach, driven by our principles of respect, rigour and involvement, makes us more responsible and informed as a Company.

We continue to focus on hiring and retaining best manpower, low cost automation and Research & Development initiatives.

I wish to convey at this point in time that the progress which your Company has made would not have been possible without the whole-hearted support of our workforce and unstinted cooperation from our Joint Venture Partner, Maruti Suzuki India Limited, and all our esteemed shareholders.

We look forward to the same support and co-operation in the future to cross many more milestones in the years ahead.

Sincerely

S.K. Arya
Chairman & Managing Director

New Delhi - 14-07-2011

Creating Wealth

Financial Highlights - 2010-11

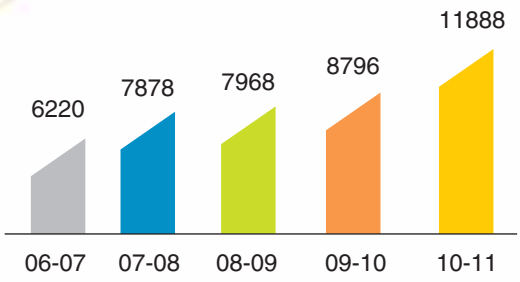
Particulars	2006-07	2007-08	2008-09	2009-10	2010-11
Gross Sales	6220	7878	7968	8796	11888
Net Sales	5195	6570	6917	8032	10603
Other Income	30	40	29	23	56
Total Income (Net)	5225	6610	6946	8055	10659
Financial Charges	56	81	97	123	143
Depreciation - Fixed Assets	189	203	344	381	351
Depreciation - Lease Assets	27	0	0	0	0
Profit Before Tax	185	252	162	328	566
Tax	65	94	59	118	183
Profit After Tax	120	158	104	210	383
Share Capital	108	108	108	108	108
Reserve & Surplus	433	562	641	813	1145
Net Worth	541	671	749	921	1254
Inventory/Net Turnover (Times)	30.03	34.88	25.61	25.02	20.14
Key Indicators					
PBT/Net Sales (%)	3.56	3.84	2.35	4.08	5.34
PAT/Net Sales (%)	2.30	2.41	1.50	2.61	3.61
RONW (PAT/Net Worth) (%)	22.13	23.61	13.84	22.82	30.55
Earning Per Share (₹)	5.53	7.31	4.79	9.70	17.69
Cash Earning Per Share (₹)	14.26	16.67	20.66	27.29	33.90
Dividend Per Share (₹)	1.00	1.25	1.00	1.50	2.00
Book Value per Share (₹)	24.99	30.97	34.58	42.53	57.90
Price/Earning Ratio (Times)	7.41	7.63	4.80	7.14	4.48
Market Price of Share as on 31st March (₹)	40.95	55.80	23.00	69.26	79.25
Market Capitalization	887	1208	498	1500	1716
Dividend	21.65	27.06	21.65	32.48	43.30
Corporate Dividend Tax	3.68	4.60	3.68	5.52	7.02
Dividend Payout Ratio (%) (including Dividend Distribution Tax)	21.15	20.00	24.45	18.08	13.14

Wealth is the accumulation of possibilities."

- Anonymous

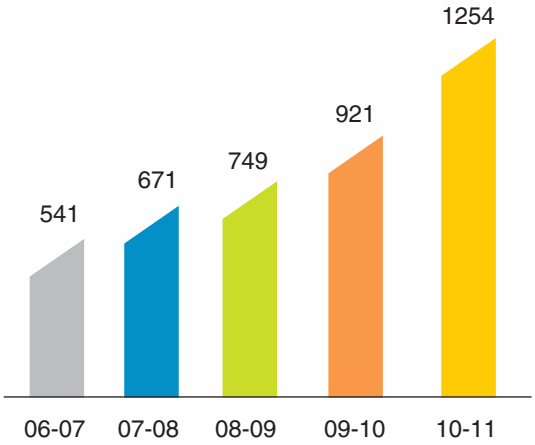
Total Sales (Gross)

(₹ in Millions)



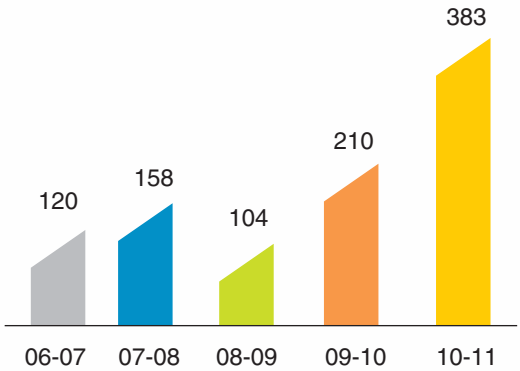
Net Worth

(₹ in Millions)



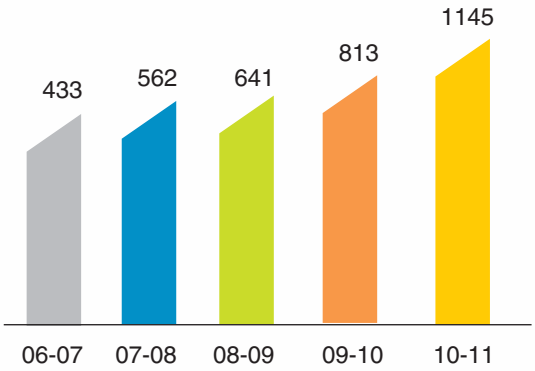
Profit and Loss

(₹ in Millions)



Reserve and Surplus

(₹ in Millions)



Who we are

Jay Bharat Maruti Limited (JBML) is a Joint Venture company set up between JBM Group and Maruti Suzuki in 1987. The ₹1000 crore JV, which has been growing from strength to strength since inception, is engaged in world-class manufacturing through indigenous press lines, robotic welding, plating and painting facilities.

Focused on enabling growth through technology and innovation to deliver excellence in productivity and quality, the Company's business model is centered on ensuring total customer delight and satisfaction. Its people-centric policies make JBML a preferred employer for its 3310 employees, to whom it offers the best of environments to nurture their talent and hone their skills at every stage of their association with the Company.

AUGMENTING SCALE

Jay Bharat Maruti Limited (JBML), headquartered in New Delhi, leverages the Group's philosophy of best global practices, acquired through long experience of working with demanding customers and alliance partners, to deliver excellence across an expanding product range.

To meet the growing demands of its JV partner, JBML has been continuously augmenting the scale of its operations to encompass an expanding product range that includes:

- Sheet Metal Components
- Assemblies and sub assemblies
- Exhaust Systems
- Fuel Neck Fillers

JBML ensures excellence in manufacturing and quality through high-end infrastructure, coupled with strong in-house engineering and manufacturing capabilities to meet the growing and complex demands of its customers.

JBML's skilled and qualified R&D team is continually engaged in upgrading technology and innovating new processes and practices to evolve the Company's manufacturing systems to best-in-class international levels.