



**Jetking®**  
Better Life

**ACHIEVE.**

**TRAIN.**

**INSPIRE.**

32<sup>nd</sup>  
ANNUAL REPORT  
2015-16

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## VISION

To provide economic independence to 10 million people in India and overseas.



## MISSION

To become a world-class engine for employment generation through an efficient partnership network.



## VALUES

Quality. Trust. Self-motivation. Innovation.  
Hands-on. Learning & Teaching. Equanimity.

Dear Stakeholders,

This year has been a crucial year for Jetking. The Skill Development industry has been shaping upwards and the government impetus on Skill Development is finally solidifying. Jetking in the same manner has seen a U-turn in business and operations have become stable.

We have expanded our geography in more than 15 locations last year and are on track to reach the target of 200 centers by 2020. We have also expanded our product portfolio which will further strengthen our position on the employability challenges the industry currently faces.


We have seen a growth in the no. of students enrolled by 25%. Additionally, we have also extended our MNA+ program to other parts of the country. This will help cater to a large customer segment.

"Hybrid and Online learning" is becoming a norm in the industry and our mantra at Jetking. Our growth will be fuelled by delivering "hybrid courses" in Jetking and online courses on SkillKing.com. We have invested heavily in the online space and are quite excited about our new venture SkillKing.com which will cater to a new segment and larger geographies. Keeping in mind our employability mission, we have launched courses like IELTS and CCNA certification. These courses help improve the employability challenges of students. This venture is currently in beta test and will be launched on a large scale in the new fiscal year.

At Jetking, we truly believe that our recruiters are our customers and hence to address our most important problem of employability for this customer, we are revolutionizing how learning takes place at Jetking. The pedagogy will be updated in such a way that will not only help make the student learning experience effective but also create immense satisfaction for recruiters. Our training is also aligned to the 21st century skills required by students.

Our achievements so far have been possible due to the continued support of our investors and other Stakeholders and at the onset we would like to thank you for being part of the Jetking family.

Thank you.



**Suresh G. Bharwani**  
Chairman and  
Managing Director



**Nandu G. Bharwani**  
Joint Managing Director  
and CFO

# BrandJetking

**Jetking**  
wishes you a  
Happy International  
Yoga Day

CELEBRATE  
LEARNING.  
CELEBRATE  
YOGA.

**STEP UP FOR A BRIGHTER FUTURE**

1 NO. 1  
100% JOB  
25 YEARS

**Jetking**

Be a part of the Jetking Recruiter Meet and get the opportunity to interact with leading recruiters

**Jetking RECRUITER MEET 2015**  
29th/30th April

- Attend Panel Discussion/ Workshop by industry experts
- Learn about the latest IT/HR trends
- Meet & Connect with Recruiters

REGISTER NOW!  
refer.jetking.com

**REFER YOUR FRIENDS & WIN EXCITING PRIZES**

Get a government discount of **Rs. 2000** on your course fees for every friend you enroll.

**Jetking REFERRAL**  
P R O M O T I O N

WIN A Smartphone

LIMITED PERIOD OFFER. LOG IN TODAY!

**Got queries regarding the latest industry trends?**

Get them all answered at the Annual Recruiter Meet at Jetking.

Be a part of the Jetking Recruiter Meet and get the opportunity to interact with leading recruiters

**Jetking RECRUITER MEET 2015**  
29th/30th April

- Attend Panel Discussion/ Workshop by industry experts
- Learn about the latest IT/HR trends
- Meet & Connect with Recruiters

**TRAINING RIGHT 40th CAREER BRIGHT**

"Jetking training helped me to get a stable career and a stable life."

Admissions Open! Call Now: 1800-209-4010 or visit [www.jetking.com](http://www.jetking.com)

**SmartlabplusDay**  
Makes learning fun, faster and easier. 29th Aug 2015

**SmartTech**

SmartTech is a 3-day journey to India 2020. It is a unique opportunity for students to learn about the latest trends in the IT industry and to interact with industry experts. The event is organized by Jetking, a leading IT training institute in India.

**Jetking**

**Take a 3 day journey to India 2020**

**Jetking**

**Cybermania**  
2014-2015

Winning Digital Image: 2020  
24th - 27th December 2015

We have just won again with Jetking India Cybermania 2014-2015. This is a unique opportunity for students to learn about the latest trends in the IT industry and to interact with industry experts. The event is organized by Jetking, a leading IT training institute in India.

**Jetking**

**TRAINING RIGHT 40th CAREER BRIGHT**

Jetking training has turned my IT dream into a reality!"

Admissions Open! Call Now: 1800-209-4010 or visit [www.jetking.com](http://www.jetking.com)

**KICK-START YOUR CAREER.**

Connect with the finest recruiters at the Jetking Times Job Fair.

**Jetking**

**Job Fair**  
17th Aug 2015

Over 2 lakh jobs are waiting for you! Take the first step towards a successful career in the IT industry.

**HAVE YOUR LECTURES STARTED & ENDED ON TIME?**

**HAVE YOU PERFORMED YOUR PRACTICALS?**

For any feedback or complaint, please call toll-free 1800-209-4010 or write to [feedback@jetking.com](mailto:feedback@jetking.com)

**Jetking**

Talking about yourself - Do's and don'ts

Next, tell about the course you are pursuing from Jetking. Use 'training' instead of 'doing'.

I am pursuing a hardware and networking course from Jetking.

**Do**  
Pursuing

**Don't**  
Doing

**SmartlabplusDay**  
Makes learning fun, faster and easier. 29th Aug 2015

**Hands-on Practicals**

Practicals are an integral part of learning. They help students to understand the concepts better and to develop their problem-solving skills. Jetking provides hands-on practicals for all its courses.

**Jetking**

**FUTURE OF YOUR FEET**

Jetking Smartlabplus Learning Center: 12th, 1st Floor, Near Rajapet, Behind Hotel Fort, Madhav Nagar, Bangalore.

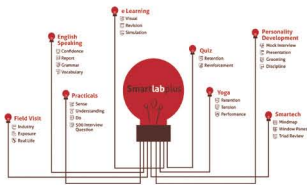
**New Jetking e-learning content**

**Assembling a PC**  
Installing the CPU or Processor

Align the guiding notches on the socket with the notches along the edges of your chip.

Click on each step to learn more.





**Save 15% on your course fee!**

**AMAZING HOURS**

For details, call toll-free 1-800-209-4010 or visit your nearest Jetking Center today.

**TRAINING RIGHT to CAREER BRIGHT**

"Jetking made me the first customer to my family."

Admissions Open! Call toll-free 1-800-209-4010 or visit your nearest Jetking Center today.

**SmartlabplusDay**

Makes learning fun, faster and easier. **Learn up 2015**

**MaxRevision**

Jetking's MaxRevision is a powerful tool that helps you revise your course material in a fun and interactive way. It allows you to create your own revision notes, flashcards, and quizzes, and share them with your friends. It's the perfect way to stay on top of your studies and ace your exams.

**LAWS OF LEARNING**

Jetking's Laws of Learning is a comprehensive guide to the science of learning. It covers topics such as memory, attention, and motivation, and provides practical tips for how to apply this knowledge to your studies. It's the perfect resource for anyone looking to improve their learning skills and achieve their goals.

**SmartlabplusDay**

Makes learning fun, faster and easier. **Learn up 2015**

**JetEdge**

Jetking's JetEdge is a powerful tool that helps you learn faster and easier. It allows you to create your own learning path, and track your progress as you learn. It's the perfect way to stay motivated and achieve your goals.

**TRAINING RIGHT to CAREER BRIGHT**

"Jetking course took me from a student to an Engineer in 3 years."

Admissions Open! Call toll-free 1-800-209-4010 or visit your nearest Jetking Center today.

**SmartlabplusDay**

Makes learning fun, faster and easier. **Learn up 2015**

**Jetking TECH FEST 2015**

**OPEN YOUR MIND**

Showcase your talent at the Annual Tech Fest. Don't miss your chance to participate in the Jetking National Tech Fest. The fest will have the most innovative ideas and a competition to win a cash prize of ₹10,00,000.

**Get 30% off on girls' education at Jetking.**

Because if boys can be engineers, so can you.

**Jetking BETI SHIKSHA YOJANA**

Call Toll Free 1-800-209-4010 or visit your nearest Jetking Center.

**HAVE YOUR EYES ON YOUR DREAM JOB?**

Jetking MANABODHI INTERVIEW

Be a part of Jetking Maha Mock Interview and get better prep to bag your dream job.

**GPB SCHOLARSHIP**

**IF YOU HAVE THE TALENT, WE PROVIDE THE MEANS.**

Take the General Aptitude Test at Jetking and stand a chance to win the GPB Scholarship.

For inquiries and registrations, Call Toll Free: 1-800-209-4010 or write to us at: [info@jetking.com](mailto:info@jetking.com)

**E-learning on Skillking**

**Get Skilled. Get Certified**

Learn with Interactive 3D Mode Simulation

We've set our vision to change the way people learn. **Learn Up**

**SmartlabplusDay**

Makes learning fun, faster and easier. **Learn up 2015**

**TechYogi**

Jetking's TechYogi is a powerful tool that helps you learn faster and easier. It allows you to create your own learning path, and track your progress as you learn. It's the perfect way to stay motivated and achieve your goals.

**SmartlabplusDay**

Makes learning fun, faster and easier. **Learn up 2015**

**JUST**

Jetking's JUST is a powerful tool that helps you learn faster and easier. It allows you to create your own learning path, and track your progress as you learn. It's the perfect way to stay motivated and achieve your goals.

**GPB SCHOLARSHIP**

**IF YOU HAVE THE TALENT, WE PROVIDE THE MEANS.**

Take the General Aptitude Test at Jetking and stand a chance to win the GPB Scholarship.

For inquiries and registrations, Call Toll Free: 1-800-209-4010 or write to us at: [info@jetking.com](mailto:info@jetking.com)

# Life @ Jetking

## Recruiters' Meet



## Alumni Meet

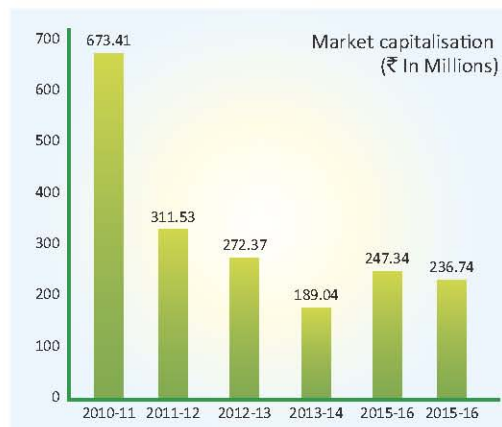
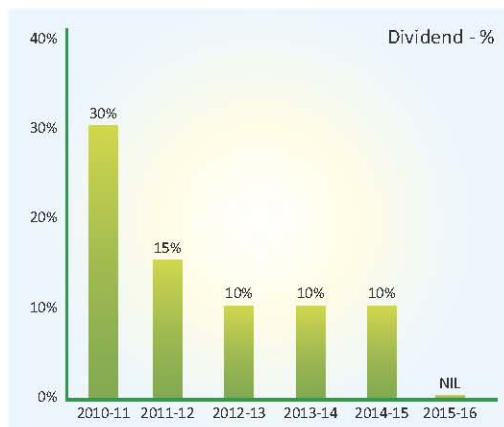
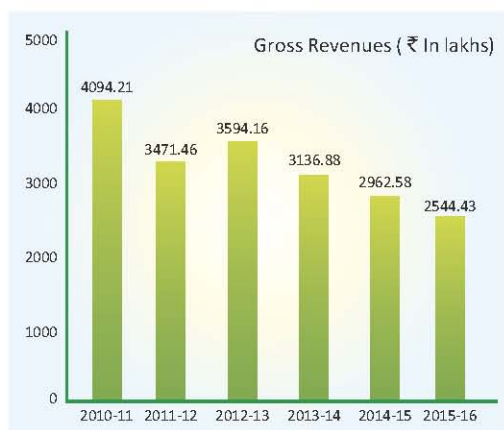
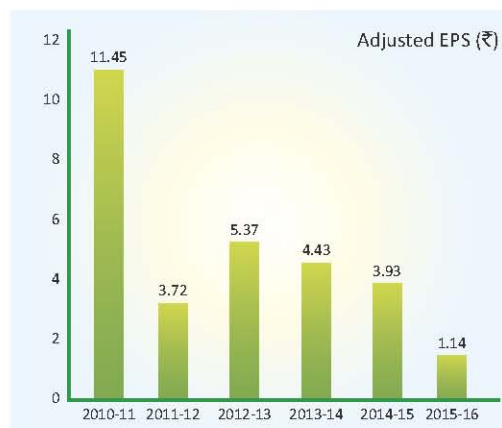
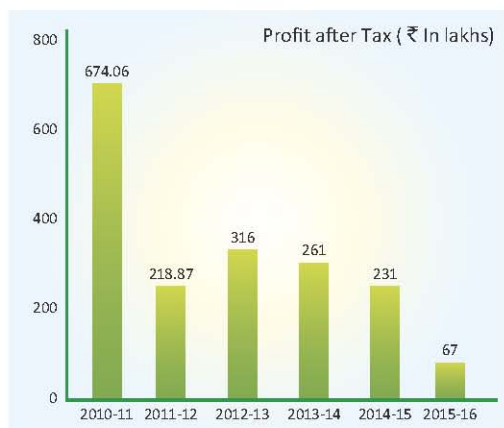


## Job Fair





# Results at a Glance



## CORPORATE INFORMATION

### BOARD OF DIRECTORS

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**MR. SURESH G.BHARWANI**

Chairman & Managing Director

**MR. NANDU G.BHARWANI**

Joint Managing Director and CFO

**MR. JITU G.BHARWANI****MR. MEHUL K. KUWADIA****MR. SURJIT BANGA****MR. MANOJ MANDAVGANE****MS. SEEMA MAHAJAN**

### COMMITTEES OF BOARD

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**AUDIT COMMITTEE**

Mr. Mehul Kuwadia - Chairman

Mr. Nandu G. Bharwani

Mr. Surjit Banga

Mr. Manoj Mandavgane

Ms. Seema Mahajan

**NOMINATION & REMUNERATION COMMITTEE**

Mr. Mehul Kuwadia - Chairman

Mr. Surjit Banga

Mr. Manoj Mandavgane

Ms. Seema Mahajan

**STAKEHOLDERS RELATIONSHIP COMMITTEE**

Mr. Mehul Kuwadia - Chairman

Mr. Nandu G. Bharwani

Mr. Surjit Banga

Mr. Manoj Mandavgane

Ms. Seema Mahajan

**MS. SHRIDEVI VUNGARALA**

Company Secretary & Compliance Officer

### BANKERS

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**Abhyudaya Co-op Bank Ltd.**

Sewri, Mumbai - 400 015.

**HDFC Bank Ltd.,**

Vikas Marg, Delhi -110 092.

**HDFC Bank Ltd.,**

Pali Hill, Mumbai - 400 050.

**Punjab National Bank**

Khar, Mumbai - 400 052

### REGISTERED OFFICE

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**CIN: L72100MH1983PLC127133**

401, Bussa Udyog Bhavan, Tokersi Jivraj Road,

Sewri (W), Mumbai-400 015

Tel: 022 24156486 / 24156528

Email id: [investors@jetking.com](mailto:investors@jetking.com)

website: [www.jetking.com](http://www.jetking.com)

### CORPORATE OFFICE

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5<sup>th</sup> Floor, Amore Building, Junction of 2<sup>nd</sup> & 4<sup>th</sup> Rd.,

Khar (W), Mumbai 400 052. Tel: 022 67414000

### STATUTORY AUDITORS

---

Suresh Surana & Associates LLP Chartered Accountants

### INTERNAL AUDITORS

---

Divatia and Mehta Chartered Accountants

### SECRETARIAL AUDITOR

---

PCS Sysha Kumar

### REGISTRAR AND SHARE TRANSFER AGENT

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**M/s Sharex Dynamic (India) Private Limited**

Unit-I, Luthra Industrial Premises, Safed Pool,  
Andheri-Kurla Road, Andheri (East) Mumbai-400 072.

Tel: 28515606, 28515644 Fax-28512885

website: <http://www.sharexindia.com>

email: [sharexindia@vsnl.com](mailto:sharexindia@vsnl.com)

### TRAINING CENTRES

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- 401, Bussa Udyog Bhavan, Tokersi Jivraj Road, Sewri (W), Mumbai – 400 015  
Tel: 022-24156486/24156528
- Pragati Deep Building, 2nd Floor, Plot No.8, Laxmi Nagar, Dist.Centre, Delhi - 110 092  
Tel: 011-47288888/22059475
- 209, Archana Arcade, IT Complex, Behind Hotel Ramakrishna, Secunderabad – 500 025  
Tel: 040-66316912/13
- Elgin Apt., 1st Floor, 1A, Ashutosh Mukherjee Road, Kolkata – 700 020. Tel: 033-40034601/02/03
- Northern Height Building, 2nd Floor, Block A,105/2A Bidhan Nagar Road, Near Bidhan Nagar Railway Station, Kolkata – 700 067. Tel: 033-40181703/02/05
- 3rd Floor, Elegance Arcade, Opp. Maninagar Railway Station, Beside Satyam Tower, Maninagar, Ahmedabad – 380 008. Tel: 079-30424461/62