



# *Covering the world*



**ANNUAL REPORT 2004 - 2005**



**Jumbo Bag Ltd.**

**ISO 9001 : 2000**

**ISO 14001 : 1996**

**Jumbo Bag Ltd.**

COVERING THE WORLD



Every corporate is judged on two intrinsic parameters. Its ability to manufacture products that answer a market need. And its concern for the environment it operates in. On both counts, Jumbo Bag Ltd - an important constituent of Bliss Group, has emerged a winner. Not only these. JBL operates with the belief that its product is the first link in the value chain for a customer's customer. As this is what the ultimate customer sees first, JBL has therefore the additional responsibility of ensuring that the 'first impression' is the 'right impression'.

The Group displayed a foresight to perceive a market need and translate it into a constructive product line. It pioneered the development and creation of bulk-packaging in India. It was the first in India to introduce Jumbo Bags and also create awareness among the users. Today over 20 years later, the ISO 9001 and 14001 accredited JBL, an integral part of Bliss Group, is a renowned player in the packaging industry worldwide. Through excellent manufacturing procedures and in-built stringent quality controls, the Company has ensured consistent customer loyalty.

Realising the tremendous worth of human resources, JBL ensures the well being of its employees by encouraging safe work practices and organizing regular health checks. The Company also provides support in terms of education and the newly opened block of Gorantla Ramalingaiah Vivekananda School of Vivekananda Educational Society is proof of its commitment to improve the quality of education.

There's only one earth. And Jumbo Bag has never lost sight of that simple truth. Manufacturing practices are ISO 9001 and 14001 compliant to ensure pollution free production.

Having taken on the onerous task of 'Covering the World', howsoever small the beginnings be, Jumbo Bags resolves to move forward on its stated mission, with pride, with determination and with confidence.



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ISO 14001:1996

9001:2000



State of Registration

**Certificate of Registration**

KPMG Quality Registrar (A business unit of KPMG)

**Jumbo Bag Limited**

15, Dabur Road, Sector 10, Gurgaon, Haryana, India

and its quality system processes in accordance with

**ISO 9001:2000**

For the scope

Manufacture of plastic flexible intermediate bags (up to 2000 kg capacity), containers and accessories.

Certificate Number	01/10001
Effective Date	March 20, 2000
Issue Date	March 20, 2000
Expiration Date	March 19, 2004

**Certificate of Registration**

**Jumbo Bag Limited**

Manufacture of plastic flexible intermediate bags (up to 2000 kg capacity), containers and accessories.

Ch. Shah

**Certificate of Registration**

**Jumbo Bag Limited**

Manufacture of plastic flexible intermediate bags (up to 2000 kg capacity), containers and accessories.

Ch. Shah



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**Factory Block ▶**



**Administrative Block ▶**



**Tape Plant ▶**



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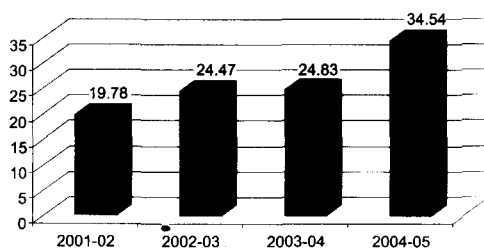
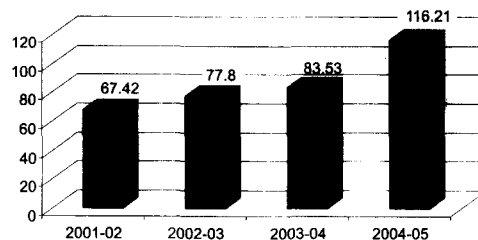
**THE YEAR AT A GLANCE**

Rs in lakhs except for data on share

For the Year	2005	2004	Growth %
1 Income	3461	2507	38.05
2 operating Profit - PBIDTA	391	351	11.40
3 Profit After Tax	116	84	38.10
4 Return on net worth %	12.51	9.52	31.41
5 Dividend per share (In Rs.)	1.00	0.80	25.00
6 EPS	2.03	1.27	59.84
7 Book value without Deferred Tax	15.77	14.76	6.84
8 Book value with Deferred Tax	20.23	18.94	6.81

**At the end of the year**

9 Fixed Assets - Net	1613	1325	21.74
10 Net Current Assets	788	541	45.66
11 Net Worth (without Deferred Tax)	903	845	6.84
12 Equity	572	572	-

**Net Sales**  
Rs Crores**Profit**  
Rs Lakhs

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## LETTER TO THE SHAREHOLDERS

Dear shareholder,

I am happy to inform you that in the year gone by, your Company has posted 38.05% growth in turnover and 38.10% in PAT. This is the third year in succession that your Company has declared dividend and the percentage has gone up 10% from the 8% last year. Your Company has achieved this growth by a two pronged strategy of expanding the customer base and increasing our share with the existing customers.

### **The years to come**

Your Company proposes to enhance the capacity to achieve the economy of scale. The future market is for larger players and your Company has finalised its strategic plans to scale up the operations so as to remain competitive.

### **Competition**

As in any industry with a large potential for growth, new players continue to emerge with a perceptible desperation to sell their product. Our product internationally termed as Flexible Intermediate Bulk Container (FIBC), in India is popularly referred to as Jumbo Bags - the name given by the promoters of this Company. Thus a strong identity with a high brand value has been created for the Company. This coupled with our continued commitment to quality has strengthened your Company to confidently face the increasing competition.

### **Strategy for future growth**

The expansion of export market for the products of your Company is showing positive trend. There is good acceptance for Jumbo Bags from India in the international markets. Your Company has identified this area for special emphasis and is taking all efforts to remain a major player.

G. SUDHAKAR  
MANAGING DIRECTOR

Chennai  
June 25, 2005


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## BOARD OF DIRECTORS

<b>Sri N.D. Prabhu</b>	Chairman
<b>Sri G. Sudhakar</b>	Vice Chairman-cum-Managing Director
<b>Sri G.P.N. Gupta</b>	Director-Finance
<b>Sri G. Radhakrishna</b>	Director
<b>Dr. G. Govindaiah</b>	Director
<b>Sri B. Pratap Reddy, I.A.S.(Retd.)</b>	Director
<b>Sri M. Rama Rao</b>	Director
<b>Sri G.V. Ramesh Babu</b> (Alternate to Dr.G.Govindaiah)	Director
<b>Sri K.J.M. Shetty, I.A.S.(Retd.)</b>	Director
<b>Sri Gaddam Kumar Reddy</b>	Additional Director
<b>Sri U. Mahesh Rao</b>	Additional Director

## COMPANY SECRETARY-CUM-COMPLIANCE OFFICER

R. Deenadayalu

### BANKERS

State Bank of India  
State Bank of Hyderabad

### AUDITORS

M/s.M.Srinivasan & Associates,  
Chartered Accountants,  
No.5, 9th Floor, B Wing, Parsn Manere,  
602, Anna Salai, Chennai - 600 006.

### SOLICITOR

Sri R. Sundarajan,  
Advocate, Chennai.  
Sri Walter J. Solomon,  
Advocate, Chennai.

### SHARES LISTED WITH

The Madras Stock Exchange Ltd.  
The Stock Exchange, Mumbai.

### WORKS

75 Thatchur Kootu Road,  
Panjetty Village, Ponneri Taluk,  
Thiruvallur District - 601 204  
Tamil Nadu.

106, G.N.T.Road, Athipedu Village,  
Alinjivakkam P.O., Ponneri,  
Ponneri Taluk,  
Thiruvallur District - 600 067.

New No.F/172 (Old No.4/95D),  
Mela Arasadi Village,  
Ottapidaram Panchayat,  
Tuticorin - 628 401, Tamil Nadu.

### REGISTERED OFFICE

No.46, Halls Road, Kilpauk, Chennai - 600 010.  
Phone: 26451722, 26461415, 26452325  
Fax: 91-44-26451720 E-Mail: info@blissgroup.com  
Website: http://www.blissgroup.com

### REGISTRARS AND SHARE TRANSFER AGENT

M/s. Cameo Corporate Services Ltd.,  
Subramanian Building,  
No.1, Club House Road, Chennai - 600 002.

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## NOTICE TO SHAREHOLDERS

NOTICE is hereby given that the FIFTEENTH ANNUAL GENERAL MEETING of the members of the Company will be held at Sri Thyaga Brahma Gana Sabha, Vani Mahal, No.103, G.N. Chetty Road, T.Nagar, Chennai - 600 017 at 10.30 a.m. on Wednesday, the 14th September, 2005 to transact the following business:

### ORDINARY BUSINESS

1. To receive, consider and adopt the Balance Sheet as at 31st March, 2005 and the Profit & Loss account for the year ended on that date and the report of the Directors and Auditors thereon.
2. To declare dividend.
3. To appoint a Director in the place of Dr. G. Govindaiah who retires by rotation and who, being eligible, offers himself for re-appointment.
4. To appoint a Director in the place of Sri G. Radhakrishna who retires by rotation and who, being eligible, offers himself for re-appointment.
5. To appoint Auditors and fix their remuneration. The retiring Auditors Messrs.M. Srinivasan & Associates, Chartered Accountants are eligible for re-appointment. In this connection to consider and if thought fit, to pass, with or without modification(s), the following resolution as an ordinary resolution:

"Resolved that Messrs.M. Srinivasan & Associates, Chartered Accountants, be and are hereby appointed as the auditors of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting on a remuneration to be determined by the Board of Directors."

### SPECIAL BUSINESS

6. To consider and if thought fit, to pass, with or without modification, the following resolution as an ORDINARY RESOLUTION:

"RESOLVED THAT Sri Gaddam Kumar Reddy who was appointed as an Additional Director of the Company with effect from 20.11.2004 under Section 260 of the Companies Act, 1956, and whose term of office expires at the conclusion of the Annual General Meeting be and is hereby appointed as Director of the Company liable to retirement by rotation."

7. To consider and if thought fit, to pass, with or without modification, the following resolution as a ORDINARY RESOLUTION:

"RESOLVED THAT Sri U. Mahesh Rao who was appointed as an Additional Director of the Company with effect from 25.6.2005 under Section 260 of the Companies Act, 1956, and whose term of office expires at the conclusion of the Annual General Meeting be and is hereby appointed as Director of the Company liable to retirement by rotation."

8. To consider and if thought fit, to pass with or without modification the following resolution as an ORDINARY RESOLUTION:

"RESOLVED THAT in pursuance of the revised Clause 49 of the Listing Agreement issued by SEBI vide Circular SEBI/CFD/DIL/CG/1/2004/12/10, dated 29th October, 2004, the approval of the members of the Company be and is hereby accorded for payment of Rs. 5,000/- (Rupees Five Thousand only) or such other amount as may be approved by the Board of Directors, subject to the ceiling as may be prescribed under the Companies Act, 1956, or any statutory modifications or enactment thereof and/or any rules or under


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regulations framed thereunder and/or by the Central Government, as sitting fees for each meeting of the Board of Directors or Committee thereof, attended by the Non-Executive Directors of the Company."

9. To consider and if thought fit, to pass with or without modification the following resolution as a SPECIAL RESOLUTION:

"RESOLVED THAT pursuant to the provisions of Sections 198,269,309,310,311 and other applicable provisions, if any of the Companies Act, 1956 (including any statutory modifications or re-enactment thereof for the time being in force) and such other approvals, as may be necessary, and subject to the limits specified in Schedule XIII of the said Act, Sri G. Sudhakar, be and is hereby re-appointed as the Managing Director of the Company for a period of three years with effect from 1.4.2005 upon the terms and payment of remuneration as set out in the Explanatory Statement attached to this notice."

"RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to alter and vary the terms and conditions in accordance with the laws in force from time to time and to take all such steps, deeds, matters and things as may be considered necessary to give effect to the above resolution."

10. To consider and if thought fit, to pass with or without modification the following resolution as a SPECIAL RESOLUTION:

"RESOLVED THAT pursuant to the provisions of Sections 198,269,309,310,311 and other applicable provisions, if any of the Companies Act, 1956 (including any statutory modifications or re-enactment thereof for the time being in force) and such other approvals, as may be necessary, and subject to the limits specified in Schedule XIII of the said Act, Sri G.P.N. Gupta, be and is hereby re-appointed as the Director-Finance of the Company for a period of three years with effect from 1.4.2005 upon the terms and payment of remuneration as set out in the Explanatory Statement attached to this notice."

"RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to alter and vary the terms and conditions in accordance with the laws in force from time to time and to take all such steps, deeds, matters and things as may be considered necessary to give effect to the above resolution."

**Registered Office:**

No.46, Halls Road,  
Kilpauk, Chennai - 600 010.

By Order of the Board  
for **JUMBO BAG LIMITED**

**R. DEENADAYALU**  
General Manager(legal) - Cum-  
Company Secretary

Chennai, 25th June, 2005

**NOTES:**

1. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. THE PROXY FORM DULY STAMPED AND EXECUTED SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY ATLEAST 48 HOURS BEFORE THE TIME FOR THE COMMENCEMENT OF THE MEETING.**
2. Explanatory Statement as per the provisions of Section 173(2) of the Companies Act, 1956 in respect of the items of the Special Business as set out above is annexed.
3. Members/Proxies should bring the Attendance slip duly filled in for attending the meeting.