



# ANNUAL REPORT 2019-2020

## JYOTI RESINS & ADHESIVES LTD

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CIN: L24229GJ1993PLC020879

SURVEY NO. 873, OPP. ANAND HEALTHCARE, RANCHHODPURA ROAD, SANTEJ, TAL.  
KALOL, DIST. GANDHINAGAR-382721



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**JYOTI RESINS AND ADHESIVES LIMITED**

**TWENTY-SEVENTH ANNUAL REPORT**

**2019 - 2020**

**BOARD OF DIRECTORS**

JAGDISH N. PATEL	CHAIRMAN & MANAGING DIRECTOR
UTKARSH J. PATEL	DIRECTOR
VIJAYKUMAR PATEL	DIRECTOR
SHANKAR PATEL MANGALDAS	DIRECTOR
JAYANTILAL PATEL SHAMJIBHAI	DIRECTOR
JYOTIKABEN J. PATEL	DIRECTOR

**BANKERS**

AXIS BANK LIMITED  
NAVRANGPURA BRANCH, AHMEDABAD

UNION BANK OF INDIA  
ASHRAM ROAD BRANCH, AHMEDABAD

THE AHMEDABAD MERCANTILE CO-OPERATIVE BANK LTD.  
RAKANPUR BRANCH, SANTEJ.

**AUDITORS**

M/S Suresh R. Shah & Associates  
Chartered Accountants  
1st Floor, Ghanshyam Chambers, Opp. Mithakhali Rly. Crossing,  
Mithakhali, Ellisbridge, AHMEDABAD-380 006.

**SECRETARIAL AUDITOR**

M/S MEENU MAHESHWARI & ASSOCIATES  
COMPANY SECRETARY AHMEDABAD-04

**REGISTERED OFFICE**

SURVEY NO. 873, OPP. ANAND HEALTHCARE, RANCHHODPURA ROAD, SANTEJ, TAL. KALOL,  
DIST. GANDHINAGAR-382721.

**ADMINISTRATIVE OFFICE**

1104 -1112, ELITE, NR. SHAPATH HEXA, NR. SOLA OVER BRIDGE,  
S.G. HIGHWAY, AHMEDABAD 380 060  
GUJARAT.

## CHAIRMAN'S STATEMENT

**Dear shareholders,**

It is my pleasant duty to inform you that recently your company has proposed dividend of 25% per share subject to the approval of the shareholders at Annual General Meeting.



Your company has performed well this year not only in terms of financials but also for the betterment of stakeholders of the company. In the FY: 2019-20 your company has crossed an annual revenue of Rs. 73.54 Crores.

Your company has also been contributing positively for the wellbeing of shareholders, employees and

customers during these times of COVID-19 pandemic. This year we saw challenging business environment with lower GDP growth and slow-down in consumption. Despite these challenges, the support and guidance by our team, shareholders and board of directors has navigated us in achieving our growth during these times.

Value of human life is of utmost importance, and this principle continues to guide our business and remain committed to our business. We implemented various other methods in our Company which allowed us to better understand the issues of our customers which enabled us to take necessary steps to improve the ease of doing business.

Our deep understanding of consumers, a strong portfolio and distinctive capabilities across the value chain have enabled us to deliver broad-based superior performance. We also have close collaboration between marketing and Research and Development (R&D), we use our insights to support innovations and product development.

Over the preceding years, your company has shown itself to be very purpose-driven, versatile, strong and staying relevant to its customers through multiple economic cycles, and doing good for all its stakeholders. This is the secret behind its longevity and sustainability.

Your company has achieved a Milestone of the second largest selling Wood Adhesive brand in India, in retail segment. We continue to improve and evolve consistently by cultivating the entrepreneurial mindset across the organisation.

There are huge opportunities ahead by staying committed towards its mission and vision and by continually investing in building new capabilities and expertise's over the organisation.

We will continue our journey to be more accessible and affordable for our customers, by expanding our reach and improving our processes constantly.

I would like to take this opportunity to thank each and every employee as well as those working with our partners across our value chain for their commitment and service to Jyoti Resins and Adhesives Ltd.

I would also like to thank our shareholders, for your immense trust, support and confidence in Jyoti Resins and Adhesives Ltd.

Best Regards  
Jagdish N. Patel  
*Chairman*

## DIRECTOR'S SPEECH

**Dear Shareholders,**

This year 2019-20 brought us astonishing learnings to build something valuable and fruitful, we also faced certain challenges due to the outbreak of coronavirus pandemic which forced us to rethink strategies and try to overcome the impact of the pandemic.



In FY 2019-20, our Company had delivered a revenue of Rs. 73.54 Crores, growing 7.06 % over the prior year. You would be pleased to note that our Company has achieved strong net profit (before tax) growth for FY 2019-20 reaching Rs. 11.14 Crores (263 % growth Y-o-Y) on a comparable basis.

The Board has recommended a final dividend of Rs. 2.50/share for the year.

We constantly had been looking for various ways to improve the productivity over the organisation. Our employees are the heart of our business. Their continued commitment focus and hard work have been the roadmap for our success. To satisfy our customers as per their needs, we constantly looked for the ways to transform various initiatives to improve or to bring necessary changes in its product or services.

With all the strengths and opportunities, we believe to start an exciting journey ahead. As we are undergoing these uncertain times, we look forward for your continued support.

Warm Regards

Utkarsh J. Patel

*Director*

## THE INCREDIBLE JOURNEY SO FAR ....



## OUR SUSTAINABILITY FRAMEWORK





## OUR NETWORK ...





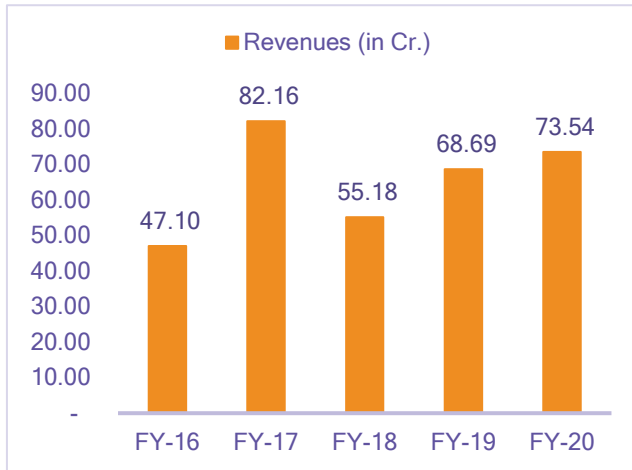
## OUR NETWORK ... (KEY HIGHLIGHTS)



## FINANCIAL SNAPSHOT FY 2020

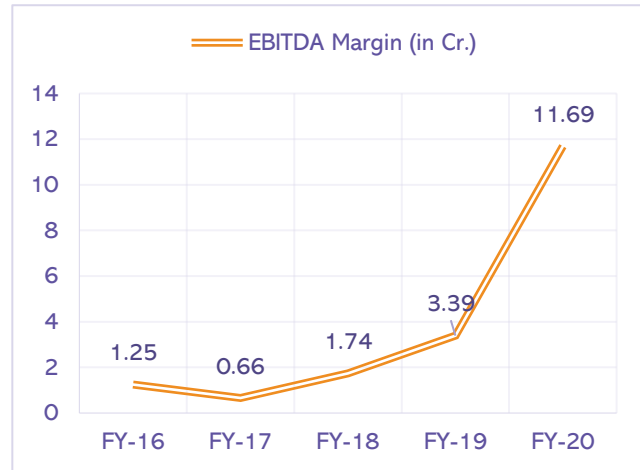


## HOW WE HAVE FINANCIALLY GROWN OVER THE YEARS



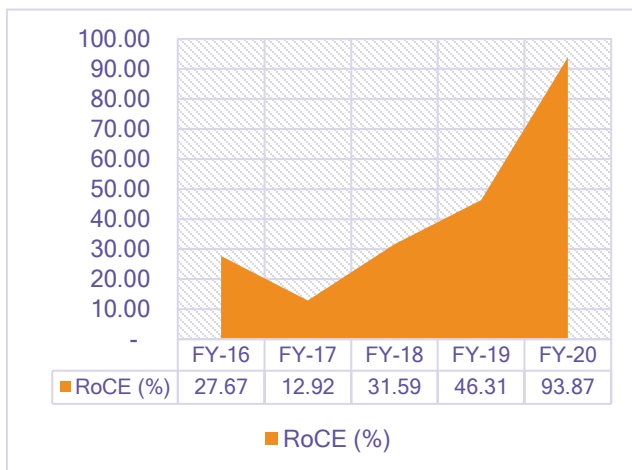
### Revenues

Aggregate sales increased by 56.13% to 73.54 Cr in FY 2019-20 over FY 2015-16.



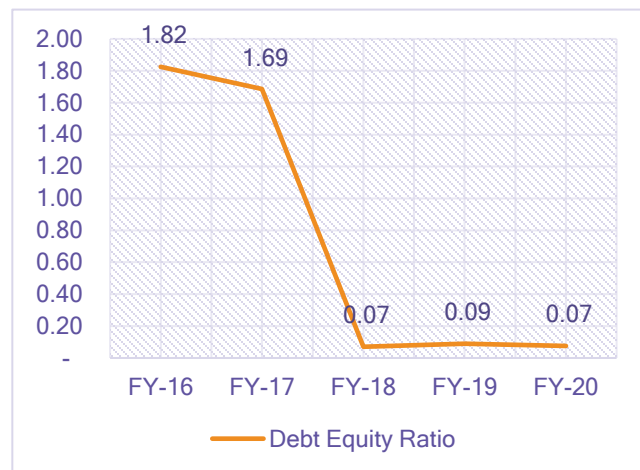
### EBITDA Margins

The Company reported multifold increase in EBITDA margin in FY 2019-20



### RoCE

The Company has given sky-high Returns on Capital Employed to its shareholders in FY 2019-20



### Debt Equity ratio

The Debt Equity ratio of the Company in FY 2019-20 is 0.07 which indicates Net Debt Free position