

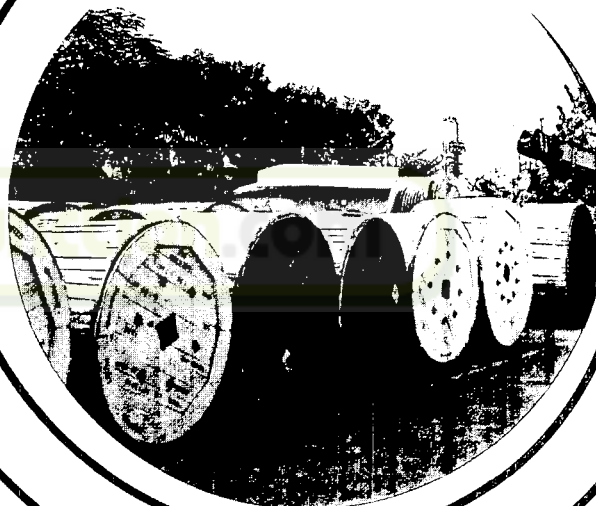
KEI Industries Limited

Annual Report 2007-08

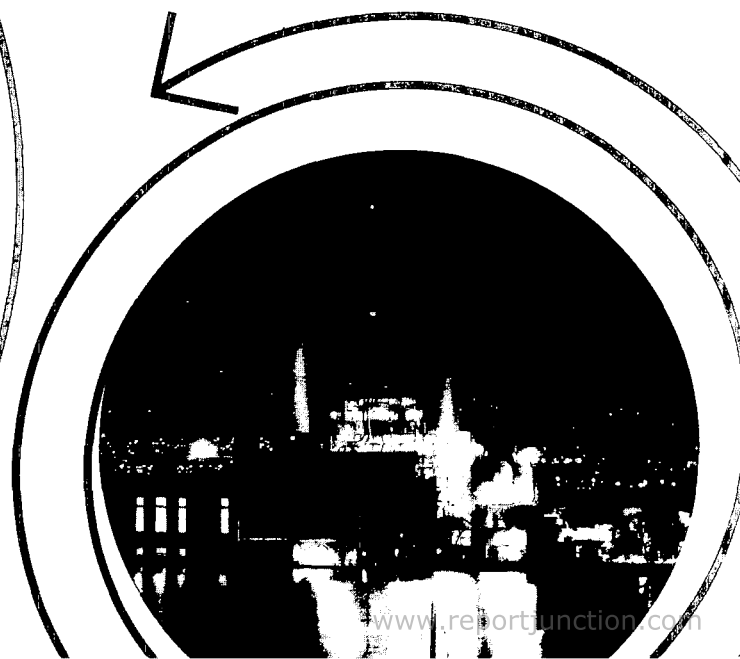
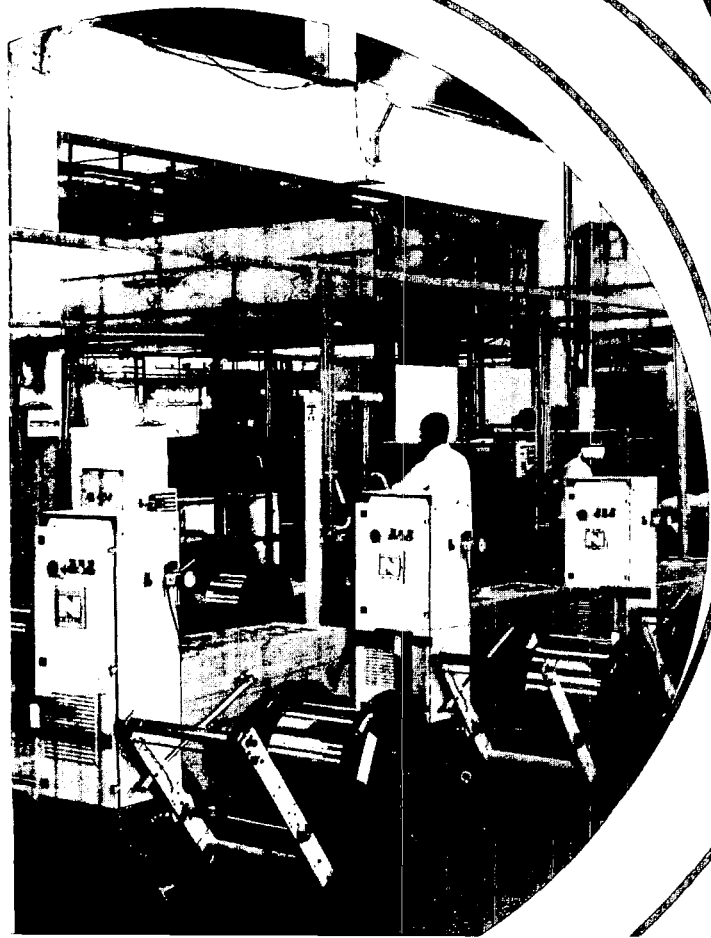
KEI

Wires and cables
The power behind the power

Consistent results.



Consistent efforts.



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Notice

THE 16TH ANNUAL GENERAL MEETING OF THE MEMBERS OF THE COMPANY WILL BE HELD AT HAMDARD CONVENTION CENTER (HALL NO.1) JAMIA HAMDARD, HAMDARD NAGAR, NEAR BATRA HOSPITAL, NEW DELHI - 110 062 ON THURSDAY THE 28TH DAY OF AUGUST, 2008 AT 10.00 A.M. TO TRANSACT THE FOLLOWING BUSINESS:

ORDINARY BUSINESS:

1. To receive, consider and adopt the audited Profit & Loss Account for the year ended March 31, 2008 and Balance Sheet as at that date and the report of the Board of Directors and the Auditors of the Company thereon.
2. To consider and approve dividend @ 25% for the financial year 2007-08.
3. To appoint a Director in place of Mrs. Archana Gupta, who retires by rotation and being eligible, offers herself for re-appointment.
4. To appoint M/s. JAGDISH CHAND & CO., Chartered Accountants, as Statutory Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

SPECIAL BUSINESS:

5. To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as **ORDINARY RESOLUTION**:

"RESOLVED THAT the vacancy caused by Mr. Sunil Gupta, retiring by rotation and although eligible, not offering himself for re-appointment, be not filled for the present"

6. To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as **SPECIAL RESOLUTION**:

"RESOLVED THAT pursuant to the provisions of Section 198, 269, 309, 310 and other applicable provisions, if any, of the Companies Act, 1956, read with Schedule XIII of the said Act, and subject to other approvals as may be necessary, the members of the Company hereby accord its approval for the re-appointment of Mr. Anil Gupta as Chairman-cum-Managing Director for a period of five years with effect from July 01, 2008 on the terms & conditions set out here below and with further discretion to the Board to alter from time to time the said terms in such manner as it may deem fit in the best interest of the Company and agreed to with Mr. Anil Gupta.

The remuneration payable by way of salary, perquisites and commission be as follows:

- (a) Salary: Rs.3,00,000/- per month.
- (b) Perquisites: Perquisites shall be restricted to an amount equal to not exceeding Rs. 9,00,000/-per annum. The said perquisites are classified into following three categories A, B & C.
- (c) Commission: Up to 5% of the Net Profit less remuneration payable under point no.(a) & (b) above, calculated as per the provisions of Section 198 of the Companies Act, 1956.

Categories of Perquisites:

Category - A

- i) **Housing:** The expenditure by the Company on hiring furnished accommodation for him will be subject to the following ceilings:

- a) Rs. 55,000/- per month.

In case the accommodation provided to him is owned by the company, ten percent of his salary be deducted by the Company.

- b) In case the company does not provide him accommodation, he will be paid rent allowance at the rate of Rs.55,000/- per month.

The expenditure incurred by the company on gas, electricity, water and furnishings evaluated as per Income Tax Rules, 1962.

- ii) **Medical Reimbursement:** Expenses incurred for himself and his family subject to ceiling of one month's salary in a year or three months salary over a period of three years.

- iii) **Club Fees:** Fees of clubs to a maximum of two clubs. This will not include admission and life membership fees.

Category - B

The company's contribution for him to provident fund, superannuation fund or annuity fund in accordance with the Rules and Regulations of the Company. Such contribution will not be included in the computation of the ceiling on perquisites to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.

Category - C

Car with a driver for use in the company's business and telephone at residence provided that personal long distance calls on telephone and use of car for private purpose shall be billed by the company to him. The provision of car and telephone will not be considered as perquisites".

2007 - 2008



"RESOLVED FURTHER THAT the minimum remuneration and perquisites to be paid in the event of absence or inadequacy of profits in any financial year during his tenure of office shall be as per Schedule XIII of the Companies Act, 1956, as may be amended from time to time".

To consider and, if thought fit, to pass, with or without modification(s), the following resolutions as **SPECIAL RESOLUTION**:

"RESOLVED THAT pursuant to the provisions of Section 198, 269, 309, 310 and other applicable provisions, if any, of the Companies Act, 1956, read with Schedule XIII of the said Act, and subject to other approvals as may be necessary, the members of the Company hereby accord its approval for the revision in the terms & conditions of appointment of Mr. Rajeev Gupta as Executive Director (Finance) with effect from April 01, 2008, as set out here below and with further discretion to the Board to alter from time to time the said terms in such manner as it may deem fit in the best interest of the Company and agreed to with Mr. Rajeev Gupta:

- (a) **Salary:** Rs.1,35,000/- per month with annual increments effective 1st April each year, as may be decided by the Board of Directors of the Company.
- (b) **Perquisites:** Perquisites shall be classified into following three categories A, B & C.

Category "A"

- i) **Housing:** Rent allowance at the rate of Rs.35,000/- per month.
- ii) **Other Allowances:**
 - (a) Education Allowance: Rs.2,000/- per month
 - (b) Special Allowance: Rs.22,117/- per month
 - (c) Conveyance Allowance: Rs. 20,900/- per month
- iii) **Medical Reimbursement:** Expenses incurred for himself and his family subject to ceiling of one month's salary in a year or three months salary over a period of three years.
- iv) **Leave Travel Allowance:** Leave Travel Allowance for self and members of his family subject to ceiling of one month's salary in a year or two months salary over a period of two years.
- v) **Leave Encashment:** Leave encashment as per Company rules.

Category - B

The company's contribution for him to provident fund, superannuation fund, gratuity fund and annuity fund in accordance with the Rules and Regulations of the Company. Such contribution will not be included in the computation of the ceiling on perquisites to the extent these either singly or put together are not taxable under the Income Tax Act, 1961.

Category - C

Car with a driver for use in the company's business and telephone at residence provided that personal long distance calls on telephone and use of car for private purpose shall be billed by the company to him. The provision of car and telephone will not be considered as perquisites".

"RESOLVED FURTHER THAT the minimum salary and perquisites to be paid in the event of absence or inadequacy of profits in any financial year during his tenure of office shall be as per Schedule XIII of the Companies Act, 1956, as may be amended from time to time".

NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF / HERSELF AND THE PROXY NEED NOT TO BE A MEMBER OF THE COMPANY. PROXY FORM IS ATTACHED HERewith.
2. The instrument appointing the proxy should however be deposited at the Registered office of the company not less than 48 hours before the commencement of the meeting.
3. Members / proxies should bring the attendance slip sent herewith duly filled in for attending the meeting.
4. The Register of Members and Share Transfer Books will remain close from August 20, 2008 to August 28, 2008 (both days inclusive).
5. The dividend on Equity Shares, if declared at the AGM will be made payable to those members whose names are on the Register of Members on August 28, 2008.
6. Members holding shares in physical form are requested to notify any change of address, bank mandates, if any, to the Registrar and Share Transfer Agent MAS SERVICES LTD., AB-4, Safdarjung Enclave, New Delhi -110029 and / or the Company Secretary by August 20, 2008 or to their respective depository participants if the shares are held in electronic form.
7. Member who hold shares in dematerialised form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting.
8. Members desiring any information on the accounts at the Annual General Meeting are requested to write to the Company at least 7 days in advance, so as to enable the Company to keep the information ready.
9. Pursuant to Section 205A of the Companies Act, 1956 read with the Investors Education and Protection Fund (Awareness and Protection of Investors) Rules, 2001, all unclaimed / unpaid dividend up to the financial year ended 31.03.2000 has been transferred to the Investor Education and Protection Fund set up by the Central Government account and no claim can be admitted in respect of this fund. Members are therefore requested to en-cash their dividend warrants immediately for subsequent financial years. Members are requested to write to the Company and / or Share Transfer Agents, if any dividend warrant is due and pending to be paid so that fresh / revalidated warrants could be issued by the company.
10. All documents referred to in this notice and the accompanying Explanatory Statement are open for inspection at the Registered Office of the Company on



KEI INDUSTRIES LIMITED

all working days, except holidays, between 11.00 A.M and 1.00 P.M.

11. At the ensuing Annual General Meeting, Mrs. Archana Gupta, retire by rotation and being eligible offers herself for re-appointment. The information or details pertaining to director to be provided in terms of Clause 49 of the listing agreement with the Stock Exchange are annexed herewith.

By Order of Board
For KEI INDUSTRIES LIMITED

New Delhi
July 28, 2008

(Kishore Kunal)
Company Secretary

EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

ITEM NO. 5

Mr. Sunil Gupta is acting as a Non-Executive Director of the Company, liable to retire by rotation. He is a graduate and has over 24 years of rich experience in Financial Management.

Mr. Sunil Gupta has a blend of experience in managing the cable industry because previously he was acting as a Whole Time Director of the Company and was actively involved in the day to day management of the company.

Mr. Gupta is liable to retire at the ensuing AGM and he has expressed his unwillingness to be re-appointed as Director of the Company by a notice in writing addressed to the Company / Board. Your Board places on record its deep appreciation for the valuable contribution made by Mr. Sunil Gupta during his tenure as Director of the Company.

Therefore, the Ordinary Resolution at ITEM NO.5 is placed before the members for their approval.

He doesn't hold any shares of the Company.

Mr. Anil Gupta & Mrs. Archana Gupta, being related to him may be deemed to be interested in this resolution.

None of the Director other than Mr. Sunil Gupta, Mr. Anil Gupta & Mrs. Archana Gupta are in any way concerned or interested in the said resolution.

ITEM NO. 6

At the 11th Annual General Meeting of the Company held on September 30, 2003, the members of the company had approved the re-appointment of Mr. Anil Gupta as Managing Director of the Company on payment of remuneration for a period of 5 years from August 01, 2003. His present term expires on July 31, 2008. Further, in partial modification of the terms of appointment the Remuneration Committee and Board of Directors of the Company at their meeting held on January 15, 2005 and January 31, 2005 respectively and members of the Company by resolution passed through postal ballot on March 23, 2005 appointed Mr. Anil Gupta as Chairman-cum-Managing Director and revised the remuneration payable to him with effect from January 01, 2005 till the currency of his present tenure.

Mr. Anil Gupta has been on the Board of Directors of the Company since formation of the Company. He is M.Com

and has about 28 years of experience in managing the KEI group of companies, as a partner of erstwhile Krishna Electrical Industries thereafter as Chairman-cum-Managing Director of M/S KEI INDUSTRIES LIMITED which has successfully executed implementation of SS Wire manufacturing project at Bhiwadi, setting up of new / expansion project of HT / LT Cable at Bhiwadi in Rajasthan & Silvassa. Besides, he has successfully set up 100% Export Oriented Undertaking (EOU) at Chopanki, Near Bhiwadi (Rajasthan). Under his guidance, the Company is executing two expansion projects adjacent to its existing plant at Bhiwadi, one for up-gradation of HT cable capacity from 33kV up to 132kV and another additional LT capacity expansion by 7000 kms. He looks after the policies of marketing, production, quality control and product development. As CMD of the Company he is responsible for motivating the team of professionals to implement management policies.

Subject to shareholder's approval, the Remuneration and Compensation Committee and the Board of Directors at their meeting held on May 02, 2008 and June 18, 2008 respectively, re-appointed Mr. Anil Gupta as Chairman-cum-Managing Director of the Company for a period of five (5) years with effect from July 01, 2008 on the terms and conditions set out in the resolution under Item No.6.

Re-appointment of Mr. Anil Gupta as Chairman-cum-Managing Director (CMD) of the Company requires the approval of the members in terms of Part III of Schedule XIII to the Companies Act, 1956 and the remuneration payable also requires the approval of the Members of the Company under Section 309 of the Companies Act, 1956.

The Board considers that the remuneration payable to Mr. Anil Gupta is commensurate with his duties and responsibilities as the Chairman-cum-Managing Director of the Company.

Therefore, the Special Resolution at ITEM NO.6 is placed before the members for their approval.

Mr. Anil Gupta is interested in his appointment and remuneration payable to him. Mr. Sunil Gupta & Mrs. Archana Gupta, being related to him may be deemed to be interested in this resolution.

This may be regarded as an abstract of Mr. Anil Gupta's terms of appointment and remuneration payable to him as CMD of the Company and Memorandum of interest under Section 302 of the Companies Act, 1956.

Mr. Anil Gupta is holding 1,34,58,806 equity shares of face value of Rs. 2/- each of the Company.

None of the Director other than Mr. Anil Gupta, Mr. Sunil Gupta & Mrs. Archana Gupta are in any way concerned or interested in the said resolution.

ITEM NO. 7

Mr. Rajeev Gupta has been working as Head of Accounts & Finance of the Company for approximately 15 years. The Board of Directors at their meeting held on April 21, 2006 appointed Mr. Rajeev Gupta as Executive Director (Finance). His appointment was ratified by the members at the 14th & 15th Annual General Meeting held on June 15, 2006 & September 13, 2007 respectively. As per the terms

2006 - 2007



and conditions of his appointment and remuneration payable to him he was appointed as Executive Director (Finance) for a period of 5 years with effect from April 21, 2006 with further discretion to the Board to alter from time to time the said terms in such manner as it may deem fit in the best interest of the Company and agreed to with Mr. Rajeev Gupta. The terms and conditions of his appointment specify that the remuneration payable to him is subject to annual increments effective 1st April each year, as may be decided by the Board of Directors of the Company.

The Remuneration & Compensation Committee at its meeting held on May 02, 2008 approved increase in remuneration of Mr. Rajeev Gupta effective from April 01, 2008 and further it was ratified by the Board at its meeting held on June 18, 2008, subject to approval of the Shareholders in the next general meeting.

The detailed terms & conditions of increase in remuneration payable to Mr. Rajeev Gupta is set out in resolution under ITEM NO.7.

The increase in remuneration payable to Mr. Rajeev Gupta will require approval of the members of the Company. Therefore, the Special Resolution at ITEM NO.7 is placed before the members for their approval.

Mr. Rajeev Gupta is holding 1,500 equity shares of face value of Rs. 2/- each of the Company.

Mr. Rajeev Gupta is interested in his appointment and remuneration payable to him.

This may be regarded as an abstract of Mr. Rajeev Gupta's terms of appointment and remuneration payable to him as Executive Director (Finance) of the Company and Memorandum of interest under Section 302 of the Companies Act, 1956.

None of the Director other than Mr. Rajeev Gupta is in any way concerned or interested in the said resolution.

By Order of Board
For KEI INDUSTRIES LIMITED

New Delhi
July 28, 2008

(Kishore Kunal)
Company Secretary

ANNEXURE TO NOTICE

Information under clause 49 of the Listing Agreements:

- Directors seeking re-appointment under ITEM NO. 3 of the NOTICE.

a) Name : Mrs. Archana Gupta
Date of Appointment : January 31, 2005
Education Qualifications : BA (Hons)

Expertise in specific functional area:

Mrs. Archana Gupta was inducted as an Additional Director by the Board of Directors on January 31, 2005. Later the members of the Company approved her appointment as Director, liable to retire by rotation, at the AGM held on June 30, 2005.

Mrs. Archana Gupta is a graduate and has been associated with the group for a long period. She is looking after day to day business affairs of the company's Stainless Steel Wire segment at Bhiwadi (Rajasthan) and under her guidance SS Wire segment has recorded continuous growth in terms of sales and profitability.

She is holding 8,37,315 equity shares of face value of Rs.2/- each of the Company.

List of outside Directorship : 1) KEI Cables Private Limited
2) Soubhagya Agency Private Limited
3) Projection Financial and Management Consultants Private Limited
4) Dhan Versha Agency Private Limited
5) Subh Laxmi Motels & Inns. Private Limited
6) KEI International Limited

Chairman / Member of the Committee of Board of Directors of all Companies:

Mrs. Archana Gupta is not holding the position of Chairperson/Member of the Committee of Board of Directors of any Company.

- Directors seeking re-appointment under ITEM NO. 6 of the NOTICE.

Name	Date of Appointment	Qualification	Expertise in Specific Functional Area	List of Outside Directorship held	Chairman/Member of the Committee of the Board of Directors of the Companies
Mr. Anil Gupta	31.12.1992	M. Com	As explained in the Explanatory Statement	- KEI Cables Pvt Ltd - Projection Financial & Management Consultants Pvt Ltd	Share Allotment Committee- Member



KEI INDUSTRIES LIMITED

Regd. Office : D-90, Okhla Industrial Area, Phase - I, New Delhi - 110 020.

Dear Shareholder,

SEBI vide its letter No. DCC/FITTCIR-3/2001 dated October 15, 2001 has advised that all companies should mandatorily use Electronic Clearing System (ECS) facility for distributing dividends or other cash benefits to the investors wherever available. In the absence of availability of ECS facility, the companies may use warrants for distributing the Dividends.

Currently ECS facility is available at locations specified by RBI. We request all the shareholders to give their bank details so that all future Dividend payments can be remitted through ECS. In case of shareholders staying at locations not currently covered by ECS, the bank account details will be used for suffixing along with the name of the shareholder on the dividend warrants issued in future.

For KEI INDUSTRIES LIMITED

Kishore Kunal

Company Secretary & Compliance Officer

ECS MANDATE FORM

(For use by Shareholders holding Shares in physical mode only)

MAS Services Limited

AB-4, Safdarjung Enclave, New Delhi - 110 029

Dear Sirs,

Change in mode of payments to Electronic Clearing System (ECS)

I hereby consent to have the amount of Dividend on my equity shares credited through the Electronic Clearing System (Credit Clearing) - [ECS]. The particulars are :

1. Folio No. :
[Folio No. Given in equity share certificate(s)]
2. Member's Name : Shri/Smt./Kum. :
3. Member's address :
.....
4. Particulars of the Bank Account :
 - Bank Name :
 - Branch Name :
 - mention the 9-digit code number of the bank and branch appearing on the MICR cheque issued by the bank....
(Please attach a photocopy of a cheque or a blank cancelled cheque issued by your bank for verifying the accuracy of the code number)
 - Account type (Please ☒ Savings ☐ Current ☐ Cash Credit)
 - Account number (as appearing on the cheque book) :

I hereby declare that the particulars given above are correct and complete. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information for any reasons. I would not hold the Company responsible. I also undertake to advise changes, if any, in the particulars of my account to facilitate updation of records for purposes of credit of Dividend amount through ECS.

.....
Signature of the first named/sole Member

- Note :**
1. Please complete the form and send it to Registrar & Share Transfer Agent at the above address if you are holding share certificate(s) in physical form.
 2. In case your shares are in Dematerialised form, inform/update your information directly with the Depository Participant (DP) with whom you are maintaining Demat Account and not to the Company or its Registrars.
 3. In case of more than one Folio please complete the details on separate sheets.
 4. Subject to the rules and regulations of the Scheme of ECS of the Reserve Bank of India from time to time.





KEI INDUSTRIES LIMITED

Regd. Office : D-90, Okhla Industrial Area, Phase - I, New Delhi - 110 020.

PROXYFORM

I/We
 of.....being a member/members of the
 above names Company hereby appoint.....of..... or failing
 him/her.....of..... as my/our Proxy to
 vote for me/us on my/our behalf at the 16th Annual General Meeting of the Company to be held on Thursday, the
 August 28, 2008 at 10.00 A.M. and at any adjournment thereof.

Signed this day of 2008.

Signature.....

Affix
 Rupee One
 Revenue
 Stamp

Regd. Folio No.....

D.P.ID. No.*

Address

Client ID No.*

No. of Shares.....

Note : This form in order to be effective should be duly stamped, completed and signed must be deposited with the
 Company's Registered office not less than 48 hours before the time for holding the aforesaid Meeting.

* Applicable for Investors holding Shares in Electronic Form.

Tear Here



KEI INDUSTRIES LIMITED

Regd. Office : D-90, Okhla Industrial Area, Phase - I, New Delhi - 110 020.

ATTENDANCE SLIP

Annual General Meeting : August 28, 2008

Regd. Folio No.....

DP. ID. No.*

Client ID No.....

Mr./Ms.....

Father's/Husband's Name.....

Address.....

I Certify that I am a registered Shareholder/Proxy for the registered Shareholder of the Company.

I hereby record my presence at the 16th Annual General Meeting of the Company at Hamdard Convention Center
 (Hall No. 1) Jamia Hamdard, Hamdard Nagar, Near Batra Hospital, New Delhi - 110 062.

Member's / Proxy's Name in Block Letters

Member's/Proxy's Signature

Note :

- 1) Please fill in this attendance slip and hand it over at the entrance of the Meeting Hall.
- 2) Member's Signature should be in accordance with the specimen signature registered with the Company.
- 3) Please bring your copy of the Annual Report for reference at the Meeting.

* Applicable for investors holding shares in electronic form.



CORPORATE INFORMATION



BOARD OF DIRECTORS

Mr. Anil Gupta, Chairman-cum-Managing Director

Mr. Sunil Gupta, Director

Mrs. Archana Gupta, Director

Mr. Pawan Bholusaria, Director

Mr. K.G. Somani, Director

Mr. Vijay Bhushan, Director

Mr. Vikram Bhartia, Director

Mr. Rajeev Gupta, Executive Director (Finance)

COMPANY SECRETARY & COMPLIANCE OFFICER

Mr. Kishore Kunal

AUDITORS

M/s. Jagdish Chand & Co., Chartered Accountants,
New Delhi

BANKERS

Dena Bank

Punjab National Bank

ING Vysya Bank

State Bank of Hyderabad

Yes Bank

Standard Chartered Bank

ICICI Bank

Bank of India

HSBC Bank

HDFC

ABN Amro Bank

SHARE TRANSFER AGENT

MAS Services Ltd

AB-4, Safdarjung Enclave, New Delhi - 110 029.

Tel.: 011-26104142, Fax: 011-26181081

CORPORATE & REGISTERED OFFICE

D-90 Okhla Industrial Area,
Phase-I, New Delhi - 110 020.

WORKS OFFICE

- D-90 Okhla Industrial Area, Phase-I,
New Delhi - 110 020.
- SP-919-920, 922 RIICO Industrial Area, Phase-III,
Bhiwadi, Dist. Alwar (Raj.) - 301 019.
- 99/2/7 Madhuban Industrial Estate, Village Rakholi,
Silvassa (D&H) - 396 240.
- Plot No. A- 280/281/282/283, RIICO Industrial Area,
Chopanki, Dist. Alwar (Raj.) - 301 019.

KEY MANAGEMENT PERSONNEL

Mr. Manoj Kakkar, Chief Operating Officer

Mr. S.L. Kakkar, President

Mr. Pawan Aggarwal, Vice-President

Mr. K.C. Sharma, Vice-President (Works- Bhiwadi)

Mr. Ashwini Kumar Gupta, Vice-President (Marketing)

Mr. S.C. Sharma, GM (EPC)

Mr. Vishwesh Bhatia, GM (Marketing)

Mr. N.K. Bajaj, GM (Wires & Flexibles)

Mr. Krishan Kariwal, DGM (International Business)

Mr. N.S. Yadav, DGM (Q.C)

Mr. Dayanand Sharma, DGM (Works – Chopanki)

Mr. Ajay Mehra, DGM (Works- SS Wire)

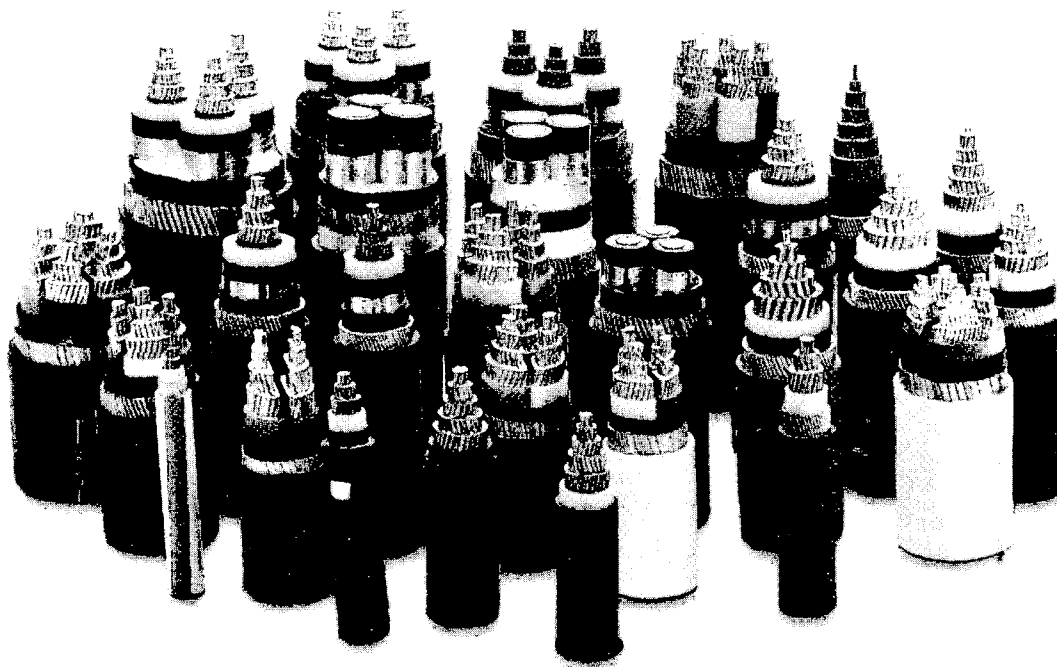
Mr. Munishvar Gaur, DGM (Works- Bhiwadi)

Mr. Dilip Barnwal, DGM (Works- Silvassa)

Mr. Alok Shah, DGM (Mktg-East-Cable)

Mr. Ajit Dinesh Durve, DGM (International Business)

Mr. Gaurav Sahi, Head Corporate Communications



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Consistent efforts. Consistent results

Illuminating homes.

Empowering industries and businesses.

Enabling automobiles to run, ships to sail, aeroplanes to fly.

Surviving extreme temperatures & toughest conditions,
for years together.

Facilitating the generation, distribution and transmitting
of power across cities, states, mountains, rivers and
oceans.

CABLES AND WIRES silently playing a critical role in every
sphere of our lives to usher smiles, hope, success and