



# FLAVOR OF GLOBAL OPPORTUNITIES

Annual Report  
2017-18



BASMATI RICE



LOOKING BACK AT A  
GLORIOUS YEAR FOR KRBL



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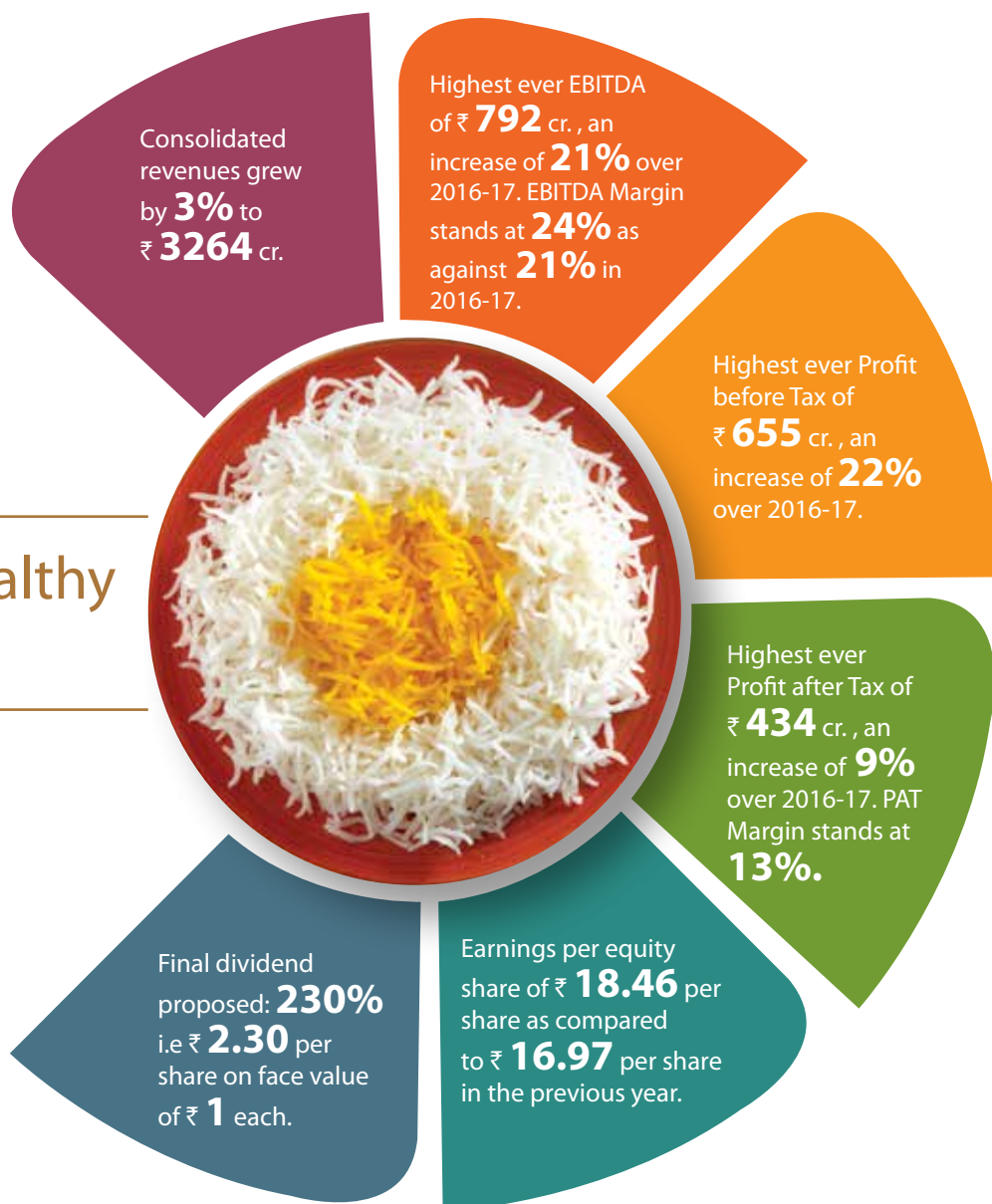


# Theme

# Introduction



## Adding Healthy Flavours



**A**griculture sector in India is still subjected to the vagaries of the weather. This poses severe challenges to companies in the agri-food sector. Abrupt changes in policies or market conditions add to these challenges.

Each year brings its own set of happy tidings and challenges. And year 2017-18 was no different.

However, successful companies are those that can overcome and outlast business challenges and emerge stronger.

So, let the FY2017-18 numbers talk about our Company's ability to outperform challenges and come out stronger. Highest ever EBITDA growth at 21% and EBITDA margin at 24%, highest ever PBT increase at 22% and that of PAT increase at 9%.

But we do not rest on our laurels. As a Company, we are on a perpetual mission mode to achieve higher growths and reach higher trajectories.

The journey continues with FY2017-18 marking KRBL as a Company that is evolving into a maker of 'healthy' and consumer-centric food products. We promise more such initiatives as we continue our journey into the new fiscal.



# New Product Launches

## India



# International





# Corporate Information

## BOARD OF DIRECTORS

**Chairman & Managing Director**  
Mr. Anil Kumar Mittal

**Joint Managing Directors**  
Mr. Arun Kumar Gupta  
Mr. Anoop Kumar Gupta

**Whole Time Directors**  
Mr. Ashok Chand  
Ms. Priyanka Mittal

**Independent Non-Executive Directors**  
Mr. Alok Sabharwal  
Mr. Ashwani Dua  
Mr. Devendra Kumar Agarwal  
Mr. Shyam Arora  
Mr. Vinod Ahuja

## CHIEF FINANCIAL OFFICER

Mr. Rakesh Mehrotra

## COMPANY SECRETARY AND COMPLIANCE OFFICER

Mr. Raman Sapra

## BOARD COMMITTEES

- **Audit Committee**  
Mr. Devendra Kumar Agarwal - Chairman  
Mr. Ashwani Dua - Member  
Mr. Vinod Ahuja - Member  
Mr. Shyam Arora - Member
- **Borrowing and Investment Committee**  
Mr. Anil Kumar Mittal - Chairman  
Mr. Arun Kumar Gupta - Member  
Mr. Anoop Kumar Gupta - Member  
Mr. Rakesh Mehrotra - Member
- **Corporate Social Responsibility Committee**  
Mr. Anil Kumar Mittal - Chairman  
Mr. Anoop Kumar Gupta - Member  
Mr. Ashwani Dua - Member  
Ms. Priyanka Mittal - Member
- **Nomination and Remuneration Committee**  
Mr. Ashwani Dua - Chairman  
Mr. Shyam Arora - Member  
Mr. Vinod Ahuja - Member

## Risk Management Committee

Mr. Arun Kumar Gupta - Chairman  
Mr. Anoop Kumar Gupta - Member  
Mr. Ashok Chand - Member  
Mr. Rakesh Mehrotra - Member

## Stakeholders Relationship Committee

Mr. Ashwani Dua - Chairman  
Mr. Shyam Arora - Member  
Mr. Vinod Ahuja - Member

## STATUTORY AUDITORS

M/s. SSAY & Associates  
Chartered Accountants  
Plot No. 3, 2nd Floor  
Local Shopping Complex  
B-Block Market, Vivek Vihar,  
Phase-I, New Delhi - 110 095

## SECRETARIAL AUDITORS

M/s. DMK Associates  
Company Secretaries  
31/36, Basement, Old Rajinder Nagar,  
Delhi - 110 060

## INTERNAL AUDITORS

M/s. S S Kothari Mehta & Co.,  
Chartered Accountants  
Plot No. 68, Okhla Industrial Area,  
Phase-III, New Delhi - 110 020

## COST AUDITORS

M/s. HVMN & Associates  
Cost Accountants  
1011, Pearls Best Heights-II, C-09,  
Netaji Subhash Place, Pitampura,  
Delhi - 110 034

## REGISTRAR & SHARE TRANSFER AGENTS

Alankit Assignments Limited  
Alankit Heights, 1E/13,  
Jhandewalan Extension,  
New Delhi - 110 055  
Phone: (011) 4254 1955/59

## REGISTERED OFFICE

5190, Lahori Gate, Delhi - 110 006  
Phone: 011 - 2396 8328  
Fax: 011 - 2396 8327  
E-mail: investor@krblindia.com  
Website: www.krblice.com  
CIN: L01111DL1993PLC052845

## CORPORATE OFFICE

C-32, 5<sup>th</sup> & 6<sup>th</sup> Floor, Sector 62,  
Noida, Uttar Pradesh - 201 301  
Phone: 0120 - 4060 300  
Fax: 0120 - 4060 398

## BANKERS

State Bank of India  
ICICI Bank Limited  
DBS Bank Limited  
HDFC Bank Limited  
Kotak Mahindra Bank Limited  
Karnataka Bank Limited  
Corporation Bank  
MUFG Bank Ltd.  
IndusInd Bank Limited  
Cooperative RaboBank U.A.

## WORKS

- **Gautam Budh Nagar Unit**  
9th Milestone, Post Dujana,  
Bulandshahr Road,  
Distt. Gautam Budh Nagar,  
Uttar Pradesh - 203 207
- **Dhuri Unit**  
Village Bhasaur (Dhuri),  
Distt. Sangrur, Punjab - 148 024
- **Alipur Unit**  
29/15-29/16, Village Jindpur,  
G.T. Karnal Road & Plot 258-260,  
Extended Lal Dora  
Both at Alipur, Delhi - 110 036
- **Barota Unit**  
Village Akbarpur Barota,  
Distt. Sonapat, Haryana - 131 104



# Management Discussion & Analysis



## Global Macro – Economic Scenario

The cyclical upswing underway since mid-2016 has continued to strengthen into the current year. About 120 economies, accounting for three quarters of world GDP, have seen a pickup in growth in year-on-year terms in 2017, the broadest synchronized global growth upsurge since 2010.

According to World Economic Outlook Report (Jan 2018) by International Monetary Fund (IMF), global output is estimated to have grown by 3.7% in 2017, which is 0.6 percentage point higher than in 2016. The pickup in growth has been broad based, with notable upside surprises in Europe and Asia.

Global growth forecasts for 2018 and 2019 have been revised upward by the Fund, by 0.2

percentage point to 3.9%. The revision reflects increased global growth momentum and the expected impact of the recently approved U.S. tax policy changes.

Growth rates for many of the Euro area economies have been marked up, especially for Germany, Italy, and the Netherlands, reflecting the stronger momentum in domestic demand and higher external demand.

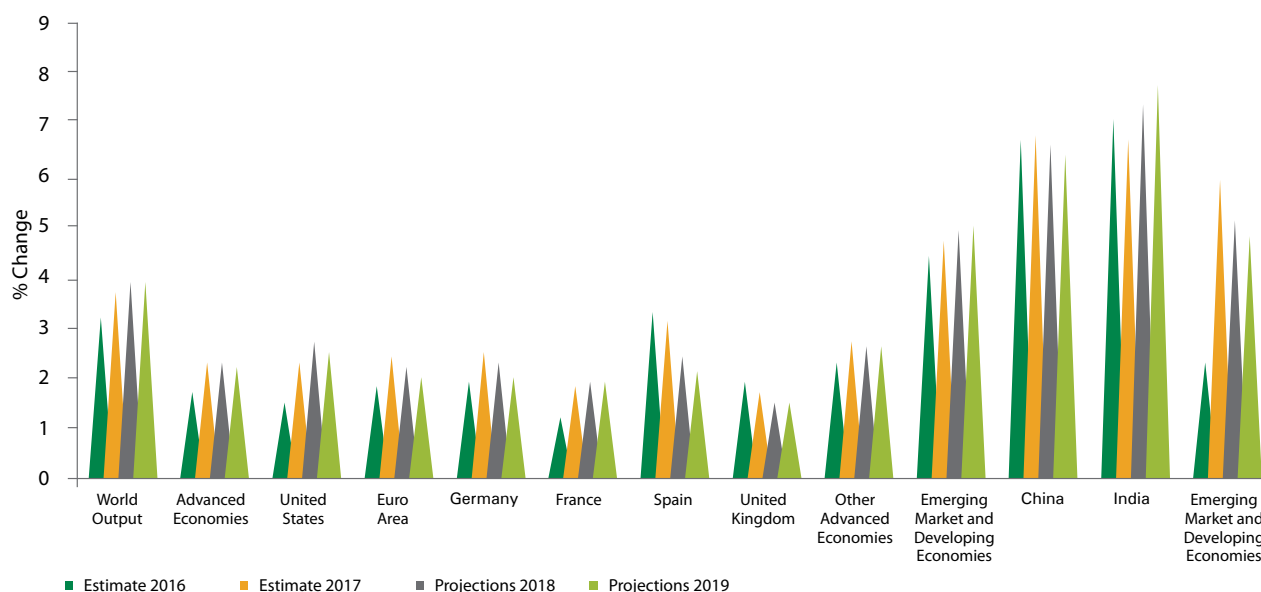
Emerging and developing Asia is estimated to grow at around 6.5% over 2018–19, broadly the same pace as in 2017. The region continues to account for over half of world growth. Growth is expected to moderate gradually in China, pick up in India and remain broadly stable in the ASEAN region.

According to IMF forecasts, after the period of economic crisis from 2007 to 2012, and the instability in many regions upto 2017, the global economy will show a trend towards stable growth upto 2022.

The World Bank forecasts for global economic growth for 2018, however, shows growth to an edge upto 3.1% after a much stronger-than-expected 2017, as the recovery in investment, manufacturing, and trade continues.

According to World Bank's January 2018 Global Economic Prospects report, global growth is expected to be sustained over the next couple of years and even accelerate somewhat in emerging market and developing economies (EMDEs), thanks to a rebound in commodity

### Overview of World Economic Outlook Projections (%)



(Source: IMF, Publication, 11 January, world-economic-outlook)