

# 57<sup>th</sup> Annual Report, 2016





YNK 300/670
Radially split volute casing pumps under assembly. These pumps will be used as booster pumps for the main pump - CHTD in Tanda Project.

Vertical high-pressure inline pumps
WKT pumps - Finishing touches before despatch
at Power Projects Division, Chinchwad, Pune.













Energy Pumps Division Location: MIDC Khandala Phase II, Kesurdi Village, Dist. Satara. Off Pune-Bengaluru highway (Approx. 60 kms from Pune city)



'Bhoomipoojan' was performed on 8th April 2016.



### **CONTENTS**

### **KSB PUMPS LIMITED**

	Page Nos.
General Information	2
Board's Report	3 – 6
Annexure	
i. Management Discussion and Analysis Report	7 – 10
ii. Report on Corporate Governance	11 – 21
iii. Other Annexures	22 – 48
Auditors' Report	49 – 55
Balance Sheet	56
Statement of Profit & Loss	57
Cash Flow	58 - 59
Notes 1 to 43	60 - 84
Consolidated Financial Statements	85 – 116

### ANNUAL GENERAL MEETING

Date: 26th April, 2017

Day : Wednesday Time : 3.00 p.m.

Venue : Bajaj Bhavan, Ground Floor,

(Kamalnayan Bajaj Hall), 226, Nariman Point, Mumbai- 400 021.

### **COMMUNICATION DETAILS**

Tel No. : 022-66588787 Fax No. : 022-66588788

Shareholders' Grievance Cell: narasimhan.raghu@ksb.com

Website : www.ksbindia.co.in

### **GENERAL INFORMATION**

#### Board of Directors

Mr. G. Swarup (Chairman)

Mr. A.R. Broacha

Mr. D.N. Damania

Mr. N.N. Kampani

Mr. Pradip Shah

Dr. Stephan Bross

Mr. V.K. Viswanathan

Ms. S.F. Motwani

Mr. W. Stegmuller

Mr. Rajeev Jain (Managing Director)

### Registered Office

126, Maker Chambers III, Nariman Point, Mumbai - 400 021

### Zonal Offices

North - Noida

Offices - Chandigarh, Jaipur & Lucknow

East - Kolkata

Offices - Bhubaneshwar, Jamshedpur & Raipur

West - Mumbai

Offices - Ahmedabad, Aurangabad, Baroda, Indore, Nagpur & Pune

South - Chennai

Offices - Bengaluru & Secunderabad

#### **Factories**

### Maharashtra -

Pimpri, Pune

Chinchwad, Pune

Vambori Dist. Ahmednagar

Sinnar, Dist. Nashik

Kesurdi, Shirwal, Dist. Satara

Tamil Nadu -

NSN Palayam, Coimbatore

### Collaborators

KSB Aktiengesellschaft, Germany

#### Bankers

Central Bank of India

Deutsche Bank AG

Standard Chartered Bank

### Auditors

Deloitte Haskins & Sells LLP

#### Cost Auditors

Dhananjay V. Joshi & Associates

### Registrar & Transfer Agent

Link Intime India Pvt. Ltd. Tel. No.: 022 49186270

E-mail: rnt.helpdesk@linkintime.co.in



### **BOARD'S REPORT**

To

The Shareholders,

The Board of Directors have pleasure to submit the report and audited financial statements of the Company for the year ended 31st December, 2016.

### FINANCIAL RESULTS AND DIVIDEND

Financial Results:

₹ in Million

	Year ended	Year ended
	31.12.2016	31.12.2015
Revenue from operations	31.12.2010	31.12.2013
_	0.530.33	0.406.00
(net) & Other Income	8,528.32	8,496.80
Profit before taxation	930.09	1,054.88
Less: Tax expense		
Current	338.00	384.13
Short / (excess)		
provision in respect		
of earlier years	3.83	-
Deferred tax (Credit)	(29.29)	(27.53)
	312.54	356.60
Profit for the year	617.55	698.28
Balance brought forward	4,095.65	3,620.33
Profit for appropriation	4,713.20	4,318.61
Appropriations:		
Proposed dividend	191.44	191.44
Tax on proposed dividend	38.97	31.52
General Reserve	-	-
Surplus carried to Balance		
Sheet	4,482.79	4,095.65
	4,713.20	4,318.61

Note: Previous year's figures have been regrouped/ reclassified, wherever necessary to correspond with the current year classification/disclosure.

### Dividend:

Dividend Distribution Policy of the company as required under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations, 2015") is available on the Company's website at www.ksbindia.co.in.

#### **GENERAL REVIEW**

### Working:

During the year under review, the Company has earned lower profit before tax compared to the previous year due to tough market conditions and price realization. The overall economic slowdown and delay in project execution continued in 2016. Hence, situation of heavy pressure on margins continued in the year.

Export decreased by ₹ 454 Million from ₹ 1,587 Million last year to ₹ 1,133 Million.

The Company expects to complete Phase – I of its expansion plans in April 2017 wherein the new plant facility at MIDC, Shirwal, Maharashtra will be available for manufacturing/processing in respect of activities of high-end engineered pumps for Super Critical Power Plants.

The Company continues with its efforts to maintain growth even during the economic downturn and face new challenges.

### **Unclaimed Bonus Shares:**

Total 20,304 bonus shares held by 144 shareholders were unclaimed in the end of year 2015. During the year no shareholders had approached/ claimed for bonus shares. The total number of shares outstanding at the end the year 2016 is 20,304 held by 144 shareholders.

### Fixed Deposits:

The Company has no unclaimed deposits.

Transfer to Investor Education & Protection Fund:

During the year, in accordance with section 205C of the Companies Act, 1956, and Section 125 of the Companies Act, 2013 ("the Act") an amount of ₹ 289,313 being unclaimed dividends up to the year 31st December, 2009, were transferred to the Investor Education & Protection Fund established by the Central Government.

### Subsidiary & Associate:

The Company has 1 subsidiary, viz. Pofran Sales and Agency Limited and 1 associate, viz. KSB MIL Controls Limited (formerly MIL Controls Limited) as on 31st December, 2016.

### **BOARD'S REPORT (Contd.)**

In accordance with Section 129 (3) of the Act and Regulation 34 of Listing Regulations, 2015, the audited consolidated financial statements of the Company form part of the Annual Report. A statement containing salient features of the financial statements of the Company's subsidiary and associate is annexed to this Report in prescribed form AOC-1.

The audited financial statements of Pofran Sales and Agency Limited have been placed on the website of the Company viz. www.ksbindia.co.in and are available for inspection at the registered office of the Company. The Company will also make available these documents upon request by any member of the Company interested in obtaining the same.

# MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Annexed to this Report

#### REPORT ON CORPORATE GOVERNANCE

Annexed to this Report alongwith certificate thereon. BUSINESS RESPONSIBILITY REPORT

Regulation 34(2) of Listing Regulations, 2015, inter alia, provides that the annual report of the top 500 listed entities based on market capitalization (calculated as on March 31 of every financial year), shall include a Business Responsibility Report ("BRR"). The Company, being one of such 500 listed entities, has annexed BRR to this Report, as part of the Annual Report, describing initiatives taken by the Company from an environmental, social and governance perspective.

### EXTRACT OF ANNUAL RETURN

Pursuant to Section 134(3)(a) of the Act, an extract of Annual Return in prescribed form MGT-9 is annexed to this report.

### PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

Contracts or arrangements with related parties referred to under Section 188 of the Act, entered into during the financial year, were on an arm's length basis. No material contracts or arrangements with related parties were entered into during the year under review. Accordingly,

no transactions are being reported in form AOC-2 in terms of section 134 of the Act.

## PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

The Company has not granted any loans, guarantees and investments covered under section 186 of the Act during the year.

### VIGIL MECHANISM / WHISTLE BLOWER POLICY

The Company has established a vigil mechanism to provide avenues to the Directors and employees to bring to the attention of the management, the concerns about behaviour of employees that raise concerns including fraud by using the mechanism provided in the Whistle Blower Policy. The details of the said policy are included in the report on Corporate Governance.

#### RISK MANAGEMENT

The Company has laid down procedures and informed the Board members about the risk assessment and minimization procedures. These procedures are periodically reviewed to ensure that executive management controls risk through means of a properly defined framework.

# SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS

There is no significant or material order passed during the year by any regulators, courts or tribunals impacting the going concern status of the Company or its future operations.

# MATERIAL CHANGES AND COMMITMENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY

There have been no material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of this report.

# POLICY ON PREVENTION, PROHIBITION AND REDRESSAL OF SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

The Company has in place a policy for Prevention, Prohibition and Redressal of Sexual Harassment at Workplace in line with the requirements of the Sexual Harassment of



### **BOARD'S REPORT (Contd.)**

Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and Rules framed thereunder and Internal Complaints Committee has also been set up to redress complaints received regarding sexual harassment. During the year, no complaint with allegations of sexual harassment was received by the Company.

# DIRECTORS AND KEY MANAGERIAL PERSONNEL

Mr. Werner Stegmuller, Director, retires by rotation and is eligible for re-appointment.

Mr. N. N. Kampani retires by rotation and has expressed his intention not to seek reappointment. The Board expresses its sincere appreciation for the valuable services provided by him during his tenure as a Director. The Board does not intend to fill this casual vacancy.

Mr. W. Spiegel retired from the services as Managing Director of the Company from 30th June, 2016. The Board expresses its sincere appreciation for the valuable services provided by him during his tenure as Managing Director.

At the Board Meeting held on 27th June, 2016 Mr. Rajeev Jain was appointed as Additional Director and Managing Director of Company effective from 1st July, 2016 and he shall hold office upto the date of ensuing the Annual General Meeting. The Company has received a notice in writing from a member proposing his candidature for appointment of Director under Section 160 of the Companies Act, 2013.

### DECLARATIONS BY INDEPENDENT DIRECTORS

The Independent Directors have given a declaration to the Company that they meet the criteria of independence as per Section 149(6) of the Act.

### **BOARD MEETINGS**

During the year ended 31st December, 2016, five meetings of the Board were held.

## POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION

The policy on Director's appointment and remuneration including criteria for determining qualifications, positive attributes, independence of Director, and other matters forms part of report on Corporate Governance.

### **EVALUATION OF BOARD OF DIRECTORS**

The details of the annual evaluation of Board, its Committees and individual Directors are mentioned in the report on Corporate Governance.

#### **BOARD COMMITTEES**

Your Company has five Committees of Board, viz,

- 1. Audit Committee
- 2. Stakeholders' Relationship Committee
- 3. Nomination and Remuneration Committee
- 4. Corporate Social Responsibility Committee
- 5. Share Transfer Committee

Details of all the Committees along with their composition, terms of reference and meetings held during the year are provided in report on Corporate Governance.

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Act, the Board of Directors report that:

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
- (c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) they have prepared the annual accounts on a going concern basis;
- (e) proper internal financial controls are in place and that such internal financial controls are adequate and are operating effectively; and
- (f) systems to ensure compliance with the provisions of all applicable laws were in place and that such systems were adequate and operating effectively.

### **BOARD'S REPORT (Contd.)**

### PARTICULARS OF EMPLOYEES AND RELATED INFORMATION

In terms of the provisions of Section 197(12) of the Act read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, a statement containing the disclosures pertaining to remuneration and other details as required under the Act and the above Rules are provided in the Annual Report. The disclosures as specified under Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is annexed to this Report.

The information regarding employee remuneration as required pursuant to Rule 5(2) and Rule 5(3) of the (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is available for inspection by members at the registered office of the Company between 2.00 p.m. and 4.00 p.m. on any working day (Monday to Friday), upto the date of the fifty seventh Annual General Meeting. Any member interested in obtaining such information may write to the Company Secretary and the same will be furnished on such request.

### STATUTORY AUDITORS

The existing auditors of the Company M/s Deloitte Haskins & Sells LLP (Registration No. 117366W/W-100018) will retire at the conclusion of this Annual General Meeting of the Company pursuant to the provisions of the Act requiring rotation of auditors. M/s Price Waterhouse Chartered Accountants LLP (Registration No. 012754N/N500016) is being recommended for appointment of auditors.

M/s Price Waterhouse Chartered Accountants LLP have confirmed that their appointment, if made, will be within the limits prescribed under the Act. Members are requested to consider their appointment from the conclusion of this Annual General Meeting until the conclusion of the 62nd Annual General Meeting and to fix their remuneration.

### **COST AUDITORS**

The Company has appointed M/s Dhananjay V. Joshi and Associates, Cost Accountants, Pune as Cost Auditors to carry out the audit of Cost Accounts of the Company for the Financial Year 2016. The Cost Audit Report for Financial Year

2015 which was due to be filed with the Ministry of Corporate Affairs on 28th June, 2016, was filed on 27th May, 2016.

### SECRETARIAL AUDITORS

The Company has appointed M/s Nilesh Shah & Associates, Company Secretaries, Mumbai as Secretarial Auditors of the Company. The Secretarial Audit Report for the Year 2016 is annexed to this Report.

#### COMMENTS ON AUDITORS' REPORT

There are no qualifications, reservations, adverse remarks or disclaimers made by M/s Deloitte Haskins & Sells LLP, Chartered Accountants, in their Audit Report, M/s Dhananjay V. Joshi and Associates, Cost Accountants in their Cost Audit Report and M/s Nilesh Shah & Associates, Company Secretaries in their Secretarial Audit Report. The Statutory Auditors have not reported any incident of fraud to the Audit Committee of the Company during the financial year 2016.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information as required to be given under Section 134(3)(m) of the Act read with Rule 8(3) of the Companies (Accounts) Rules, 2014 is furnished in the annexure to this report.

## CORPORATE SOCIAL RESPONSIBILITY (CSR)

The composition of the CSR Committee, CSR Policy and other required details are given in the Annual Report on CSR Activities annexed to this Report.

#### **ACKNOWLEDGEMENTS**

The Board of Directors are grateful to Canadian Kay Pump Ltd., the main shareholder, and to KSB AG, Germany, the Company's collaborators, for their valuable assistance and support. They wish to record their appreciation for the co-operation and support of the Company's shareholders, bankers and other lending institutions, all employees including the workers, staff and middle management and all others concerned with the Company's business.

On behalf of the Board of Directors

G. SWARUP

Mumbai, 20th February, 2017

Chairman