

# Report Junction.com

## **KABRA EXTRUSIONTECHNIK LIMITED**

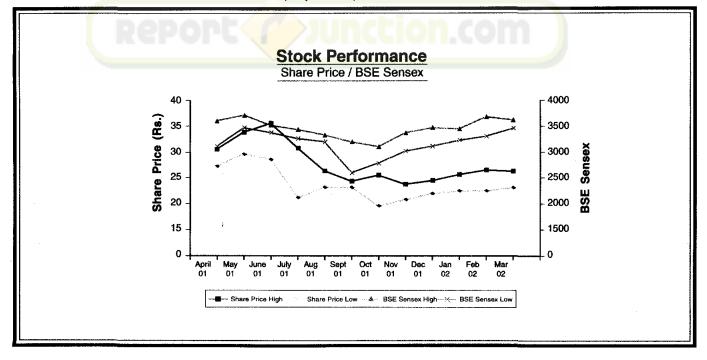
19th Annual Report



## FINANCIAL HIGHLIGHTS

					(Rs. in Lacs)
	2001-2002	2000-2001	1999-2000	1998-1999	1997-1998
Operating Results		· · · ·			
Sales & Other Income	5186.63	4932.79	3854.42	3014.58	3089.21
Profit before Interest					
and Depreciation	716.08	623.84	449.13	306.74	283.31
Less :		40.70	44.50	10.11	05.04
(i) Interest	23.79	16.79	14.50	18.14	35.94
(ii) Depreciation	94.31	86.89	71.54	64.55	63.52
Profit before Tax (PBT)	597.97	520.16	363.09	224.05	183.85
Less : (i) Taxation	140.00	140.00	60.00	35.00	20.00
(ii) Deffered Tax	104.49	380.16	303.09	189.05	163.85
Profit after Tax (PAT)	353.49	277.27	220.78	120.46	95.26
Retained Earnings Earning Per Share (EPS) (Rs.)	233.46 10.31	11.08	8.84	5.50	4.78
Dividend %	35	30	24	20	20
			+		· -+
Assets Employed	1459.03	1288.62	1262.05	1110.24	1124.80
Fixed Assets (Net) Current Assets (Net)	1216.46	1200.02	1315.32	1359.53	1238.95
Capital Employed	3589.36	3330.05	3033.23	2675.61	2590.86
Financed by		0.40.05	0.40.05	0.40.05	0.40.05
Share Capital	342.95	342.95	342.95	342.95	342.95
Reserves	2860.66	2732.58	2465.81	2254.07	2141.16
Total Shareholders Funds	3203.61	3075.53	2808.76	2597.02	2484.11
Borrowings	175.88	254.51		78.58	106.75
Debt: Equity	0.05:1	0.08 : 1	0.08 : 1	0.03 : 1	0.04 : 1
Others					
Book Value Per Share (Rs.)	93.41	89.68	81.90	75.73	72.43
Gross fixed Assets	2033.81	1774.71	1667.17	1447.36	1399.42
Employees Cost	377.76	304.46	242.51	186.08	156.98

Performance of Share Price of the Company in comparison to broad-based indices such as BSE Sensex



## SANSCO SERVICES - Annual Reports Library Services - www.sansco.net

BOARD OF DIRECTORS	Shreevallabh G. Kabra	Chairman & Managing Director		
	Satyanarayan G. Kabra	Director		
	Punamchand C. Parmar	Director		
	Haridas S. Sanwal	Director		
	Mahavir Prasad Taparia	Director		
COMPANY SECRETARY	Y. D. Sanghavi			
AUDITORS	A. G. Ogale & Co.	Chartered Accountants Pune.		
BANKERS	State Bank of India			
REGISTERED OFFICE	Kolsite House, Off Veera Desa Andheri (West), Mumbai - 400 Tel : 6367551 (8 lines) Fax : 6	053.		
WORKS	Kabra Industrial Estate, Kachigam, Daman - 396 210,			
CONTENTS	Notice of Annual General Mee	ting 2		
	Directors' Report			
		Analysis7		
	-	Corporate Governance Report		
	· · · · ·			
	Statement Pursuant Sec. 212 d	of the Companies Act		
		Accounts		

Date	:	7th August, 2002
Day	:	Wednesday
Time	:	2.30 p.m.
VENUE	:	Hotel Park View, 38, Lallubhai Park Road, Next to Lallubhai Park, Andheri (West), Mumbai-400 058.

i

#### NOTICE

**NOTICE** is hereby given that the Nineteenth Annual General Meeting of the Members of **KABRA EXTRUSIONTECHNIK LIMITED** will be held on Wednesday, the 7<sup>th</sup> day of August, 2002 at 2:30 p. m. at Hotel Park View, 38, Lallubhai Park Road, Next to Lallubhai Park, Andheri (West), Mumbai – 400 058 to transact the following business :

#### ORDINARY BUSINESS :

- 1. To receive and adopt the audited Balance Sheet as at 31<sup>st</sup> March, 2002 and the Profit & Loss Account for the year ended on that date together with Directors' and Auditors' Report thereon.
- 2. To declare a dividend on Equity Shares for the financial year ended 31<sup>st</sup> March, 2002.
- 3. To appoint a Director in place of Shri. Satyanarayan G. Kabra, who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Shri. Punamchand C. Parmar, who retires by rotation and being eligible offers himself for reappointment.
- 5. To appoint Messrs. A. G. Ogale & Co., Chartered Accountants, as Auditors of the Company to hold such office from the conclusion of this meeting, until the conclusion of the next Annual General Meeting, and on such remuneration plus out of pocket expenses, if any, as may be mutually agreed upon between the Board of Directors of the Company and the Auditors.

Place : Mumbai Date : 5<sup>th</sup> June, 2002

#### **Registered Office :**

Kolsite House, Off. Veera Desai Road, Andheri (West), Mumbai – 400 053 By Order of the Board Kabra Extrusiontechnik Limited

> Y. D. Sanghavi Company Secretary

#### NOTES :-

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND ON A POLL VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER.
- 2. A brief profile of the Directors retiring by rotation and eligible for re-appointment, are given in the Corporate Governance Report, forming part of this Annual Report.
- 3. The Register of Members and Share Transfer Register of the Company will remain closed from Tuesday, the 30<sup>th</sup> July, 2002 to Wednesday, the 7<sup>th</sup> August, 2002 (both days inclusive) for the purpose of ascertaining dividend entitlement.
- 4. The Dividend on equity shares as recommended by the Board for the year ended March 31, 2002, if declared at the Annual General Meeting will be paid to those eligible Members or their mandates whose names stands registered on the company's Register of Members:
  - (i) as Beneficial Owners, as at the end of business on Monday, the 29<sup>st</sup> July, 2002 as per list to be furnished by National Securities Depository Ltd., and Central Depository Services (India) Ltd., in respect of shares held in demat form;
  - (ii) as Members in the Register of Members of the Company after giving effect to valid share transfers in Physical mode lodged with the Company, on or before Monday, the 29<sup>th</sup> July, 2002.
- 5. For protection against fraudulent encashment of dividend warrants in respect of members holding shares in physical form, the Company has been providing facility for incorporation of Bank Details on the dividend warrants. Members who have not yet provided the Bank Details are once again requested to provide their Bank Account Number, name of the Bank and address of the Branch, quoting their folio number, to enable the Company to incorporate the said details in future warrants. For members holding shares in dematerialised mode, Bank Details as are furnished by their respective Depository Participants (DPs) shall be incorporated in dividend warrants.
- 6 (i) The unclaimed dividend upto financial year 1993-94 have been transferred to the General Revenue Account of the Central Goverment in terms of the provisions of Section 205A of the Companies Act, 1956. Those shareholders who have so far not claimed their dividend for the financial years upto 1993-94 may claim their dividend from the Registrar of Companies, Maharasthra, Mumbai at Hakoba Mill Compound Kala chowky, Chinchpokli, Mumbai by submitting an application in the prescribed form.
  - (ii) Those members who have not encashed dividend warrants for the financial years 1994-95 to 2000-01 may return the time barred dividend warrants or forward their claims to the company for issue of duplicate thereof.

#### KABRA EXTRUSIONTECHNIK

(iii) The details of dividends paid by the Company during financial year 1994-95 to 2000-2001 are tabulated here under.

Date of declaration of Dividend at AGM	Dividend for the Financial Year	Rate of Dividend	Month & Year of transfer to the Fund
26th September, 1995	1994-1995	32 %	November, 2002
27th September, 1996	1995-1996	40 %	November, 2003
18th September, 1997	1996-1997	30 %	October, 2004
16 <sup>th</sup> September, 1998	1997-1998	20 %	October, 2005
17th September, 1999	1998-1999	20 %	October, 2006
15 <sup>th</sup> May, 2000	1999-2000 (Interim) #	24 %	June, 2007
2 <sup>nd</sup> August, 2001	2000-2001	30 %	September, 2008

# Dividend was paid as Interim and was approved as Final at Annual General Meeting held on 15<sup>th</sup> September, 2000

(iv) Pursuant to the provisions of Section 205A of the Companies Act, 1956, as amended, dividend for the financial year 1994-95 and thereafter which remain unpaid/unclaimed for a period of 7 years from the date of transferred to the unpaid dividend account will be transferred to the Investor Education and Protection Fund constituted by the Central Government under Section 205C of the Companies Act, 1956.

It may kindly be noted that no claim shall lie against the company or the said fund in respect of individual amount which remained unclaimed and have been transferred as mentioned above.

- 7. Members desirous of getting any information with regard to the accounts are requested to address their queries to the Company Secretary at the Registered Office so that same may reach to him at least 10 days before the meeting as to enable the Company to keep the required information readily available at the Meeting.
- 8. The members holding shares in the dematerialised mode are requested to the intimate all changes with respect to their bank details, mandate, nomination, power of attorney, address, status etc. to their Depository Participant (DP). Those changes will be automatically reflected in the company's record once the data is down loaded to the company by NSDL/CDSL. The members holding shares in physical mode are requested to intimate above changes to the company quoting their follio.
- 9. Individual Members can now avail of the facility of nomination. The nominee shall be the person in whom all rights of transfer and/or amount payable in respect of the shares shall vest in the event of the death of the shareholder(s). A minor can be a nominee provided the name of the guardian is given in the Nomination Form. The facility of nomination is not available to non-individual shareholders such as Societies, Trusts, Bodies Corporate, Partnership Firms, Kartas of Hindu Undivided Families and holders of Power of Attorney.
- 10. Members who intend to file Tax Exemption Certificates issued by Income-tax Officer or declaration in Form No. 15G (in duplicate) under Section 197A of the Income-tax Act, 1961 are requested to forward the same to reach Company's Share Department before 25th July, 2002 in order to get the dividend without deduction of tax at source. Members whose income exceed the maximum amount not chargeable to Income-tax are not entitled to submit Form 15G as per Section 197A(1B) of the Income-tax Act, 1961. Members/Beneficial Owners are requested to intimate to the Company/Depository Participant, their Permanent Account Number (PAN)/G.I.R. No., so that the same can be mentioned in the TDS Certificate (Form 16 A)to be issued for tax deducted at source, from the dividend.
- 11. The Company is proposing to pay future dividends through Electronic Clearing Service (ECS) to the Members to protect them from incovenience, theft, forgery and delay in postal transit. Members opting for this facility would be intimated of credit instruction. ECS is an alternate & optional mode of payment and is available only for a transaction up to Rs. 5 lacs. Members holding shares in dematerialised mode are requested to contact their respective Depository Participants (DPs) for availing ECS facility. Members holding shares in physical form and desirous of availing ECS facility are requested to apply to the company furnishing Bank Details in the format prescribed under section of General Shareholders' Information of Corporate Governance Report, forming part of this Annual Report.

Place : Mumbai Date : 5<sup>th</sup> June, 2002

By Order of the Board Kabra Extrusiontechnik Limited

## Registered Office :

Kolsite House, Off. Veera Desai Road, Andheri (West), Mumbai – 400 053

Y. D. Sanghavi Company Secretary

### DIRECTORS' REPORT

#### To,

The Members, Kabra Extrusiontechnik Limited, Mumbai.

Your directors are pleased to present the Nineteenth Annual Report, together with the Audited Statements of Accounts of the Company for the year ended 31st March, 2002.

#### FINANCIAL RESULTS :

	2001-2002	2000-2001
	(Rs.in lacs)	(Rs.in lacs)
Sales turnover & Other income	5186.63	4932.79
Profit before interest and depreciation	716.08	623.84
Less : Interest	23.79	16.79
Depreciation	94.32	86.89
Gross Profit before Tax	597.97	520.16
Less : Provision for Taxation	140.00	140.00
Provision for Deferred Tax	104.49	-
Net Profit after tax	353.48	380.16
Add : Balance b/f from previous year	875.80	654.02
Amount available for appropriation	1229.28	1034.18
APPROPRIATIONS :		
Transferred to General Reserves	60.00	45.00
Provision for Proposed Dividend	120.03	102.89
Provision for Tax on Proposed Dividend		10.49
Surplus balance c/f to balance sheet	1049.25	875.80
	1229.28	1034.18
	And a second	

#### DIVIDEND :

Your Directors are pleased to recommend a dividend of Rs. 3.50 per share of Rs. 10/- each for the year ended 31<sup>st</sup> March, 2002 (Rs. 3.00 per share for the previous year) subject to the Members' approval.

#### EXPANSION PROGRAMME :

With a view to manufacture wide range of extrusion machinery, to ensure growth, maintain market share and develop New Generation machinery offering unique advantage of higher output at reduced cost to the user industry i.e. Plastic Processing, your Company has designed and implemented a programme of increasing production facilities by acquisition of additional machinery equipments, construction of new building etc. which is expected to contribute positively for overall turnover of your company.

#### **OPERATIONS** :

The Company could achieve the Operational and Other Income for the year under review at Rs. 5186.63 lakhs as against the previous year's operations income of Rs. 4932.79 lakhs, an increase of 5% over previous year. The Profit before tax is Rs. 597.97 lakhs against the previous year profit of Rs. 520.16 lakhs, an increase of 15% over previous year.

#### EXPORTS :

Exports during the year have increased to Rs. 1439.02 lakhs as against Rs. 1310.10 lakhs of exports in the previous financial year and thereby maintained exports growth during the year.

#### DIRECTORS :

In accordance with the provisions of Companies Act, 1956 and the Articles of Association of the Company, Shri. Satyanarayan G. Kabra and Shri. Punamchand C. Parmar, Directors of the Company retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

#### KABRA EXTRUSION FECHNIK

#### DIRECTORS RESPONSIBILITY STATEMENT :

To the best of their knowledge and belief and according to the information and explanations obtained by them, your Directors make the following statement :

Pursuant to Section 217 (2AA) of the Companies Act, 1956 :

- (i) That in the preparation of Annual Accounts for the year ended 31<sup>st</sup> March, 2002 the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- (ii) That they had selected such accounting policies and applied them consistently, and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31<sup>st</sup> March, 2002 and of the profits of the Company for the said year;
- (iii) That they had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) That they had prepared the accounts on a "going concern basis".

#### AUDITORS :

Messrs. A. G. Ogale & Co., Chartered Accountants, Auditors of the Company retire at the conclusion of the ensuing Annual General Meeting and being eligible have offered themselves for re-appointment. They have furnished a certificate of re-appointment u/s. 224 (1-B) of the Companies Act, 1956 and they are not disqualified under amended section 226(3)(e) of the said Act.

#### LISTING FEES :

The Company declares that its Securities are listed on the Stock Exchanges at Mumbai and Ahmedabad and also on the National Stock Exchange of India Ltd., Mumbai. The Company confirms that it has paid Annual Listing Fees due to all the above Stock Exchanges for the year 2002-2003.

#### DEMATERIALISATION OF SHARES :

In terms of notification issued by Securities & Exchange Board of India (SEBI), Equity Shares of the Company are under compulsory trading in demat form by all the investors w.e.f. 26<sup>th</sup> March, 2001 and are available for dematerialisation with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

#### SUBSIDIARY COMPANY :

The audited statement of Accounts alongwith the Report of "KABRA WINDERS LIMITED", a subsidiary of your Company and the Auditors' Report thereon for the year ended 31<sup>st</sup> March, 2002 are annexed together with a statement made pursuant to Section 212 of the Companies Act, 1956.

#### CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION :

A statement giving details of conservation of energy, technology absorption and foreign exchange earnings and outgo in accordance with the Companies (Disclosure of particulars in the report of Board of Directors) Rules, 1988 forms part of this report as Annexure-I

#### **EMPLOYEES RELATIONS :**

Employees Relations continued to be cordial throughout the year. The Directors appreciate the efforts put in by the employees at all levels.

There are no employees covered under section 217 (2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended and hence no particulars are required to be furnished.

#### ACKNOWLEDGEMENT :

The Board of Directors of your Company place on record their gratitude and would like to thank Shareholders, Bankers, Financial Institutions, Customers, Dealers and Suppliers for their support and co-operation.

For and on behalf of the Board

Mumbai, 5th June, 2002

S. V. Kabra Chairman

#### 

## ANNEXURE - I TO THE DIRECTORS' REPORT

**DISCLOSURE OF PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO AS REQUIRED UNDER SECTION 217(1) (e) OF THE COMPANIES ACT, 1956 READ WITH THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.** 

#### A. Conservation of Energy :

- a) Energy Conservation Measures taken : Continuous efforts are being made by the production team for conservation of energy. Heating time for trials, testing etc. is strictly monitored and certain savings are expected, but total impact of this cannot be measured.
- b) Additional investments and proposals, if any being implemented for reduction of consumption of energy : None
- c) Impact of measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods: With the implementation of the measures indicated in (a) above, it is expected that there would be a corresponding favourable impact on the energy cost per unit of production.

#### **B.** Technology Absorption :

Efforts made in technology absorption :

- Specific areas in which R & D carried out by the company : Next Generation Kolsite-Battenfeld Twin Screw 68-28 V plant has been manufactured and marketed offering unique benefits of Higher Outputs, Higher product quality to the users industry.
- Benefits derived as a result of the above R & D : Products range of the Company has been widened.
- 3. Future plan of action :

Your Company is making continues efforts to speed up product development.

4. Expenditure on R & D :

During the year, the company spent recurring amount of expenditure on R&D which have been included in the respective expenses heads. No seperate account head for expenditure on R&D has been maintained.

5. Technology Imported during the last 5 years :

Technology for	Imported from	Year of import	Status
Manufacture of Twin Screw Plastic Extrusion Machinery, Single Screw Extruders for HDPE Pipes, Foam Core Pipes, Multilayer Pipes & Aluminium Composite Pipe System and Dies & Tooling for Windows Profiles.	M/s. Battenfeld Extrusionstechnik GmbH, Germany	2000	Technology absorption is in progress.
ign Exchange Earnings and O	utao :	(Rs. In Lac	:s)

C. Foreign Exchange Earnings and Outgo :	(Rs. In Lacs)		
	2001-2002	2000-2001	
Foreign Exchange earned	1439.02	1310.10	
Foreign Exchange used	99.59	76.14	

For and on behalf of the Board

#### S.V. KABRA Chairman

Mumbai, 5th June, 2002

**KABRA** EXTRUSIONTECHNIK

## MANAGEMENT DISCUSSION AND ANALYSIS

#### INDUSTRY STRUCTURE AND ITS DEVELOPMENTS

The Company is engaged in Capital Goods sector, manufacturing Plastic Extrusion Machinery, specialising manufacture of plants to produce a wide range of Plastic Pipes i.e. PVC, HDPE, LDPE, PP, Composite Pipes etc. PVC pipes sector has almost 40% share of total PVC resin business. HDPE pipes in last couple of years are being widely used for telephone ducting. PP pipes are mainly used for chemical industries as well as plumbing pipes also. LDPE pipes are used significantly for drip irrigation.

All the above applications are connected with agriculture, water management, irrigation, telephone ducting etc. which in years to come will be a thrust area since infrastructure, roads, telecommunication, irrigation will always be a priority sector for the country. In the year 2000-01 there was quantum jump in production of HDPE telephone duct pipes. Last year the growth was nominal but the growth of PVC pipes has been above 10%. The average growth of polymer consumption is 15% per annum and therefore the growth of machinery would be more than 15%. Plastic Processing Industry is expected to become a core sector in the Nation's Economy in terms of generation of employment and revenues, industrial growth, conservation of energy and natural resources and indispensable materials in all important sectors of the Economy thereby benefiting your company.

Your Company has a technical collaboration with M/s. Battenfeld Extrusionstechnik GmbH, Germany, the largest manfacturers of extrusion machinery in the world.

#### **OPPORTUNITIES AND THREATS**

Export potential from India for the machinery is growing. Your Company has been constantly endeavoring for exports to earn foreign exchange. Since 1992-93, the beginning of exports by your company, so far exports are over Rs. 70 crores. These exports have been made to a number of countries in Middle East and Africa. Export Excellence has been achieved for three times by your Company for its exports performance in the financial year 1995-96, 1997-98 and 1998-99 and Certificates of Export Excellence were awarded by The Export Promotion Council.

In view of the expected average growth of 15% to 17% in Polymer consumption, the growth in machinery and capital equipment demand is expected to be atleast 20% or more.

Technological obsolescence and economic recession are considered to be the threats to industry.

Reduction in Import duties and allowing imports of machinery are expected to increase competition in Indian industry and will have effect on profitability.

#### SEGMENT-WISE PERFORMANCE

Your Company is operating only in one segment i.e. Plastic Extrusion Machinery and Allied Equipments.

#### OUTLOOK

In terms of Overall Industry's future outlook is definitely optimistic, even though presently there is no major investments taking place. In another 2-3 years time there will be new opportunity as a result of additional investments.

Your Company's main area of focus is to remain leading in manufacture of plastic extrusion machinery and to achieve annual average growth of 15-20%.

Despite the recession and other hassles, your Company has made special efforts in the areas of Quality, Prices, Profitability and Exports to ensure that the company maintains its track record.

#### **RISKS AND CONCERNS**

Capital goods industry is first to get hit by sluggish market condition. Technological obsolescence is an inherent business risk in a fast changing capital goods industry. Adaptability with speed of change is crucial for survival of business.

Your Company has signed in April, 2000 a new technical collaboration agreement with M/s. Battenfeld Extrusionstechnik GmbH, Germany which is valid for seven years upto 2007 for manufacture of wide range of Extrusion Machinery. The signing of the new agreement consolidates successful partnership and paves the way for a more close and long-term co-operation in the future with M/s. Battenfeld Extrusionstechnik GmbH, Germany, which is a wholly owned subsidiary of SMS Plastics Technology, Extrusion Division who are at present the largest extrusion machinery manufacturer globally after acquisition of extrusion division of M/s. Cincinnati Extrusion, Austria and Japan.

Research & Development team of the company is making continuous efforts to speed up product development. The company has taken up initiatives to achieve reduction in material costs through better sourcing. Introduction of re-engineering in business and manufacturing process have also been commenced.

#### and the second second

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has internal control system. The Internal Audit Staff prepares internal audit programme and internal checks are carried out accordingly. Reports are addressed to various departmental heads and the management. Internal Audit programme covers wide range of accounting and other records to ensure the reliability of financial statements. The Company has decided to implement fully integrated ERP system from this year. The internal audit is monitored by an Independent Chartered Accountant. Specific areas are also taken up by internal audit team in discussion with the management.

Your Company's assets are adequately covered by comprehensive insurance.

#### FINANCIAL PERFORMANCE AND OPERATIONAL PERFORMANCE

Sr. No.	Particulars	2001-2002 (Rs. In lacs)	2000-2001 (Rs. in lacs)	Change %
1.	Sales/Income from Operations	4999.65	4845.09	3.19
2.	Other Income	186.98	87.70	113.20
З.	Sub- Total (1 + 2)	5186.63	4932.79	5.15
4.	Total Expenditures (before interest)	4484.80	4491.35	- 0.14
5,	Net Profit before Interest, Depreciation, Tax and Deferred Tax	716.08	623.84	14.79
6.	Net Profit after Interest, Depreciation, Tax and Deferred Tax	353.49	380.16	-7.02

Contingent liabilities are mentioned in Notes to the Accounts.

#### **OPERATIONAL PERFORMANCE**

Your Company has already manufactured, sold and installed more than 600 Twin Screw Extrusion lines for pipes, profiles and compounds in collaboration with M/s. Battenfeld, adhering to stringent quality standards which offers advantage of higher and better output at reduced cost of energy.

Presently the company enjoys a dominant market share of more than 70% in PVC Pipe market in India.

The Company introduced Next Generation Kolsite-Battenfeld Twin Screw 68-28 V plant offering unique benefits of Higher Outputs, Higher product quality even with leaner formulation, Lower power consumption / kg output, Lower investment / kg output and Reduced maintenance cost to the user industry.

Exports of the company in the Current Financial Year 2001-2002 has been about 29% of the turnover.

MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED

Industrial Relations during the year were cordial and peaceful. The Directors wish to place on record the appreciation for excellent co-operation and contribution made by the employees at all levels of the organization for the continued growth of the Company.

Your Company conducted continuous and systematic training programmes, by eminent internal and external faculties to enhance the skills of the employees and enrich their experience and also resultant follow-ups have been established.

Work force of the Company including Workers, Staffs, Executives are : 188

#### CAUTIONERY STATEMENT

Actual performance may differ from projection made as the Company's operation is subject to various economic conditions, government regulations and other incidental factors.

For and on behalf of the Board

S. V. Kabra Chairman

Mumbai, 5th June, 2002