# 53rd Annual Report For the year ended 31st March 2016



Kaira Can Company Limited



Kanjari Factory - Gujarat



Printing / Coating Line in Kanjari Factory



Ice-cream Cone Machine in GIDC Factory - Anand



Ice-cream Cone Factory
GIDC Vitthal Udyog Nagar - Anand



**Administrative Office - Anand** 

Board of Directors : Shri Shishir K. Diwanji, Chairman, Independent Director

Shri Ashok B. Kulkarni, Managing DirectorShri K. Jagannathan, Executive Director & CFO

Shri Premal N. KapadiaShri Utsav R. KapadiaShri Nanak G. Sheth

Shri Kirat M. Patel, Independent Director
 Smt. Amita V. Parekh, Independent Director
 Shri Laxman D. Vaidya, Independent Director
 Shri Kishorsinh M. Jhala (Nominee of GCMMF)
 Shri Pavan Kumar Singh (Nominee of GCMMF)

Company Secretary : Shri Hiten Vanjara

Bankers : Bank of Baroda, Mumbai

DBS Bank Ltd.

Kotak Mahindra Bank Ltd.

Auditors : Kalyaniwalla & Mistry, Chartered Accountants

Registered Office : ION House,

Dr E Moses Road, First Floor, Mahalaxmi, Mumbai 400 011.

Telephone No.: +91-22-66608711 Fax No.: 91-22-66635401

Email: companysecretary@kairacan.com

Website: www.kairacan.com

CIN No. L28129MH1962PLC012289

Registrar and Share

Transfer Agents

M/s. Computech Sharecap Limited

147, Mahatma Gandhi Road, Opp. Jahangir Art Gallery, Fort, Mumbai - 400 023.

Telephone No.: 022 - 22635003/5000/5001

Fax No.: 022 - 22635005

Email: helpdesk@computechsharecap.com Website: www.computechsharecap.in

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# 53rd Annual General Meeting

Day : Friday

Date: 12<sup>th</sup> August, 2016

Time : 3.00 p.m.(15.00 Hrs.) Venue : Hotel Kohinoor Park,

> Kohinoor Corner, Ruby Hall,

Veer Savarkar Marg,

Opp. Siddhivinayak Temple,

Prabhadevi,

MUMBAI - 400 025

# **FIVE YEARS REVIEW**

	IIVE IEAN		YEAR ENDING MARCH				
PARTICULARS		2012	2013	2014	2015	2016	
EARNINGS AND DIVIDENDS							
SALES	Rs.in lakhs	11,723.92	12,688.64	13,324.98	15,960.26	13,795.82	
CHANGE IN SALES		-1%	8%	5%	20%	-14%	
PROFIT SUBJECT TO :	Rs.in lakhs	549.40	2,780.48	1,032.91	1,064.15	630.21	
(A) DEPRECIATION	"	101.49	195.41	213.84	464.68	380.83	
(B) TAXATION	"	152.99	620.72	275.50	226.02	91.39	
NET PROFIT	"	294.92	1,964.35	543.57	373.45	157.99	
EARNINGS TO NET WORTH	Percent	13.75	48.44	11.96	7.69	3.19	
EARNINGS PER EQUITY SHARE	Rupees	31.98	213.02	58.95	40.50	17.13	
DIVIDEND ON EQUITY SHARES	Per Share	2.50	5.00	5.00	5.00	5.00	
FINANCIAL POSITION							
EQUITY SHARE CAPITAL	Rs.in lakhs	92.20	92.20	92.20	92.20	92.20	
RESERVES & SURPLUS	"	2,052.37	3,962.80	4,452.40	4,762.00	4,864.50	
SHAREHOLDERS' FUNDS (NET WORTH)	"	2,144.57	4,055.00	4,544.60	4,854.20	4,956.70	
SECURED LOANS	"	994.73	1,451.65	1,260.70	1,372.00	1,769.00	
UNSECURED LOANS	"	297.15	268.55	404.10	61.35	200.30	
DEFERRED TAX LIABILITY / (ASSET)	"	6.45	21.40	166.10	264.25	275.70	
FUNDS EMPLOYED	"	3,442.90	5,796.60	6,375.50	6,551.80	7,201.70	
FIXED ASSETS (NET BLOCK)	"	1,753.74	2,172.10	3,974.60	3,964.60	3,793.75	
INVESTMENTS	"	27.20	1,603.65	72.20	72.20	7.20	
CURRENT ASSETS LOANS AND ADVANCES	"	4,060.59	4,577.65	5,594.70	5,991.30	5,708.15	
LESS: CURRENT LIABILITIES AND PROVISIONS	"	2,398.63	2,556.80	3,266.00	3,476.30	2,307.40	
NET CURRENT ASSETS	"	1,661.96	2,020.85	2,328.70	2,515.00	3,400.75	
APPLICATION OF FUNDS	"	3,442.90	5,796.60	6,375.50	6,551.80	7,201.70	
BOOK VALUE PER SHARE	Rupees	232.60	439.70	492.80	526.40	537.50	
DEBT / EQUITY RATIO		-	-	-	-	-	
CAPITAL EXPENSES	Rs. in Lakhs	1,370.00	804.40	2,160.20	449.30	178.10	
NET CASHFLOW	Rs. in Lakhs	280.99	89.60	243.99	(153.96)	(40.40)	

Regd.Office: ION House, Dr.E.Moses Road, Mahalaxmi, MUMBAI - 400 011

e-mail: companysecretary@kairacan.com; Website: www.kairacan.com Tel.: 022-66608711 Fax No.: 022-66635401

# NOTICE

Notice is hereby given that the Fifty Third Annual General Meeting of the Shareholders of Kaira Can Company Limited will be held on Friday, the 12<sup>th</sup> August, 2016 at 03.00 P.M. (15.00 Hrs) at the Hotel Kohinoor Park, Kohinoor Corner, Ruby Hall, Veer Savarkar Marg, Opp. Siddhivinayak Temple, Prabhadevi, Mumbai - 400025 to transact the following business:

# **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Financial Statement of Accounts together with Directors' Report and also the Auditors' Report thereon for the year ended 31st March, 2016.
- 2. To declare a Dividend on Equity Shares.
- 3. To appoint a Director in place of Shri Utsav R. Kapadia (DIN 00034154) who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Shri Nanak G. Sheth (DIN 00034057) who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To Re-appoint Auditor and fix their remuneration and in this regard to consider, if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to Section 139 of the Companies Act, 2013, M/s.Kalyaniwalla & Mistry, Chartered Accountants, (Firm Registration Number 104607 W) be and are hereby re-appointed as Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company on such remuneration as shall be fixed by the Board of Directors of the Company".

## **SPECIAL BUSINESS:**

6. Re- Appointment of Shri Ashok B. Kulkarni (DIN:01605886) as the Managing Director

To consider and if thought fit, to pass with or without modification(s), the following Resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 196, 197, 198, Schedule V and all other applicable provisions of the Companies Act, 2013 (including any statutory modifications or re-enactment(s) thereof, for the time being in force) and such other approvals, permissions and sanctions, as may be required, and subject to such conditions and modifications, as may be prescribed or imposed by any of the Authorities in granting such approvals, permissions and sanctions, consent be and is hereby accorded to the appointment of Shri. Ashok B. Kulkarni as the Managing Director for the period of Three years with effect from1st July, 2016 on the remuneration, terms and conditions as set out in the explanatory statement annexed hereto which shall be deemed to form part of this Resolution, and in the event of inadequacy or absence of profits in any financial year, the remuneration comprising salary, perquisites and benefits approved herein be paid as minimum remuneration to the said Managing Director subject to such approvals as may be required."

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to alter or vary and/or revise the remuneration and performance based incentive of Shri Ashok B. Kulkarni, Managing Director including the monetary value thereof, to the extent recommended by the Nomination and Remuneration Committee from time to time as may be considered appropriate, subject to the overall limits specified by this resolution and the Companies Act, 2013."

"RESOLVED FURTHER THAT the Board of Directors or any Committee thereof be and are hereby authorised to do all necessary acts, deeds and things, which may be usual, expedient or proper to give effect to the above resolution."

7. Re-Appointment of Shri K. Jagannathan (DIN: 01662368) as the Executive Director

To consider and if thought fit, to pass with or without modification(s), the following Resolution as a Special Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 196, 197, 198, Schedule V and all other applicable provisions of the Companies Act, 2013 (including any statutory modifications or re-enactment(s) thereof, for the time being in force) and such other approvals, permissions and sanctions, as may be required, and subject to such conditions and modifications, as may be prescribed or imposed by any of the Authorities in granting such approvals, permissions and sanctions, consent be and is hereby accorded to the appointment of



Shri. K. Jagannathan as the Executive Director for the period of Three years with effect from 1st July, 2016 on the remuneration, terms and conditions as set out in the explanatory statement annexed hereto which shall be deemed to form part of this Resolution, and in the event of inadequacy or absence of profits in any financial year, the remuneration comprising salary, perquisites and benefits approved herein be paid as minimum remuneration to the said Executive Director subject to such approvals as may be required."

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to alter or vary and/or revise the remuneration and performance based incentive of Shri K. Jagannathan, Executive Director including the monetary value thereof, to the extent recommended by the Nomination and Remuneration Committee from time to time as may be considered appropriate, subject to the overall limits specified by this resolution and the Companies Act. 2013."

"RESOLVED FURTHER THAT the Board of Directors or any Committee thereof be and are hereby authorised to do all necessary acts, deeds and things, which may be usual, expedient or proper to give effect to the above resolution."

8. To consider and if, thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to Section 148 of the Companies Act, 2013 and Companies (Audit and Auditors), Rules, 2014, the remuneration of Rs.1,00,000/-, (Rupees One Lakh only) plus service tax as applicable and reimbursement of actual travel and out-of-pocket expenses for the Financial Year ending 31st March, 2017 as approved by the Board of Directors of the Company, to be paid to M/s. P.D. Modh & Associates, Cost Accountants for the conduct of the cost audit of the Company's Can manufacturing unit at Kanjari, be and is hereby ratified and confirmed."

By Order of the Board of Directors, For KAIRA CAN COMPANY LIMITED

Place : Mumbai Hiten Vanjara
Date : 27<sup>th</sup> May, 2016 Company Secretary

# Registered office:

Ion House, Dr E. Moses Road Mahalaxmi, Mumbai 400 011

# Notes:

- 1. A member entitled to attend and vote at the Annual General Meeting (the "Meeting") is entitled to appoint a proxy to attend and vote on a poll instead of himself and the proxy need not be a member of the Company. A person can act as proxy on behalf of members not exceeding fifty (50) and holding in the aggregate not more than ten percent of the total share capital of the Company. A member holding more than ten percent of the total share capital of the Company rights may appoint a single person as proxy and such person cannot act as a proxy for any other person or shareholder. Proxies in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the Meeting. A Proxy Form is sent herewith. Proxies submitted on behalf of the companies must be supported by an appropriate resolution/authority, as applicable.
- Corporate members intending to send their authorized representatives to attend the Meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the meeting.
- 3. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, relating to the Special Business to be transacted at the Meeting is annexed hereto.
- 4. A statement giving the details of the Director seeking reappointment under Item No.3,4,6 & 7 of the accompanying Notice, as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations") and Secretarial Standard - 2 issued by The Institute of Company Secretaries of India, is annexed hereto.
- Relevant documents referred to in the accompanying Notice and in the Explanatory Statements are open for Inspection by the Members at the Company's Registered Office on all working days (except Saturdays, Sundays and Public Holidays) between 11.00 A.M. to 1.00 P.M. upto the date of this Annual General Meeting.
- 6. The Register of Members and Share Transfer Books of the Company will remain closed from Friday, the 5<sup>th</sup> August, 2016 to Friday, the 12<sup>th</sup> August, 2016 (both days inclusive), for determining the names of members eligible for dividend on Equity Shares, if declared at the Annual General Meeting.
- 7. The dividend on Equity Shares, if declared at the Annual General Meeting, will be payable on or after

17th August, 2016 to those members:

- (a) whose names appear as members in the Register of Members of the Company after giving effect to valid share transfers in physical form lodged with the Company/Registrar and Transfer Agent on or before 5<sup>th</sup> August, 2016; and
- (b) whose names appear as Beneficial Owners in the list of Beneficial Owners on 5<sup>th</sup> August, 2016 furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for this purpose.
- 8. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company / Computech Sharecap Limited.
- 9. Pursuant to the provisions of Sections 205A(5) and 205C of the Companies Act, 1956, the Company has transferred the unpaid or unclaimed dividends for the financial years upto 2007-08, on due dates, to the Investor Education and Protection Fund (the IEPF) established by the Central Government. Pursuant to the provisions of Investor Education and Protection Fund (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012, the Company has uploaded the details of unpaid and unclaimed amounts lying with the Company as on 12<sup>th</sup> August, 2015 (date of last Annual General meeting) on the website of the Company (www.kairacan.com), as also on the website of the Ministry of Corporate Affairs.
- 10. Electronic copy of the Annual Report for the year 2015-16 is being sent to all the members whose email IDs are registered with the Company/Depository Participant(s). For the members who have not registered their email address, physical copies of the Annual Report for 2015-16 are being sent in the permitted mode.
- 11. Members may also note that the Notice of the 53<sup>rd</sup> Annual General Meeting and the Annual Report 2016 will also be available on the Company's website www.kairacan.com for their download, even after registering for e-communication, members are entitled to receive such communication in physical form, upon making a request for the same, free of cost. For any communication, the shareholders may also send request to the Company's investor email ID: companysecretary@kairacan.com
- 12. Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.
- 13. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
- 14. Members holding shares in electronic form may note that bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrars and Transfer Agents Computech Sharecap Limited ("Computech") cannot act on any request received directly from the members holding shares in electronic form for any change of bank particulars or bank mandates. Such changes are to be advised only to the Depository Participant by the members.
- 15. Members holding shares in electronic form are requested to intimate immediately any change in their address or bank mandates to their Depository Participant with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change in their address or bank mandates immediately to the Company / Computech.
- 16. Members holding shares in single name and physical form are advised to make nomination in respect of their shareholding in the Company.
- 17. Members who have not registered their e-mail address so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc., from the Company electronically.
- 18. A route map showing directions to reach the venue of the 53rd AGM is given at the end of this Notice.
- 19. Voting through electronic means:

Pursuant to Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time, the Company is pleased to provide its members the facility of 'remote e-voting' to exercise their right to vote at the 53<sup>rd</sup> Annual General Meeting (AGM). The business may be transacted through remote e-voting services rendered by Central Depository Services (India) Limited (CDSL).

The facility for voting, through ballot/polling paper shall also be made available at the venue of the 53<sup>rd</sup> AGM. The members attending the meeting, who have not already cast their vote through remote e-voting shall be able to exercise their voting rights at the meeting. The members who have already cast their vote through remote e-voting may attend the meeting but shall not be entitled to cast their vote again at the AGM.

The Company has appointed Shri. V. Sundaram of V. Sundaram & Co. Company Secretaries (Certificate of

# Kaira Can Company Limited

Practice Number 3373) and/or Ms Dhara Solanki Practicing Company Secretary (Certificate of Practice Number 12475) of V. Sundaram & Co. Company Secretaries as the Scrutinizer for conducting the remote e-voting and the voting process at the 53<sup>rd</sup> AGM in a fair and transparent manner.

# The instructions for shareholders voting electronically are as under:

- (i) The remote e-voting period begins on Monday, 8<sup>th</sup> August, 2016 at 9.00 A.M. and ends on Thursday, 11<sup>th</sup> August, 2016 at 5.00 P.M. During this period, shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e., Friday, 5<sup>th</sup> August, 2016, may cast their vote electronically. The remote e-voting module shall be disabled by CDSL for voting after 5.00 P.M. on Thursday, 11<sup>th</sup> August, 2016. The members holding shares in physical or in demat form as on 5<sup>th</sup> August, 2016 shall only be eligible for remote e-voting.
- (ii) The shareholders should log on to the remote e-voting website www.evotingindia.com.
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

# For Members holding shares in Demat Form and Physical Form

PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department					
	(Applicable for both demat shareholders as well as physical shareholders)					
	Members who have not updated their PAN with the Company/Depository Participant are requested to use the password which is printed on address slip.					
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said					
	demat account or folio in dd/mm/yyyy format.					
Dividend	Enter the Dividend Bank Details as recorded in your demat account or in the company records for the					
Bank	said demat account or folio.					
Details	Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv)					

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant < KAIRA CAN COMPANY LTD. > on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.

(xvi) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.

(xvii)If Demat account holder has forgotten the same password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.

(xviii) Note for Non - Individual Shareholders and Custodians

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
- The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.
- 20. A copy of this notice has been placed on the website of the Company and the website of CDSL.
- 21. The Scrutinizer shall within a period of three days from the conclusion of the Annual General Meeting declare the results of voting in the presence of at least two (2) witnesses not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favour or against, if any, forthwith to the Chairman and/or to the Company Secretary.
- 22. The results declared alongwith the Scrutinizer's Report shall be placed on the Company's website www.kairacan. com and on the website of CDSL and communicated to the BSE Limited.

By Order of the Board of Directors, For KAIRA CAN COMPANY LIMITED

Place : Mumbai Hiten Vanjara
Date : 27<sup>th</sup> May, 2016 Company Secretary

# Registered office:

Ion House, Dr E. Moses Road Mahalaxmi, Mumbai 400 011

# ANNEXURE TO THE NOTICE

# EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL BUSINESS PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

# Item No.6

The Board of Directors of the Company at its Meeting held on 27th May, 2016, has re-appointed Shri Ashok. B. Kulkarni as the Managing Director of the Company for a period of three years with effect from 1st July, 2016, subject to the requisite approvals.

As required under Para (B) of Section II of part II of Schedule V of the Companies Act, 2013, the relevant details to be sent along with the Notice convening the Annual General Meeting are as under :-

## I. GENERAL INFORMATION:

- 1) Nature of Industry: Kaira Can Company Limited (KCCL) is a leading manufacturer of metal containers. The Company is in the business of manufacturing a wide range of Open Top Sanitary Cans (OTS) and General Purpose Cans for packing Processed Food, Ready-to-eat Foods, Canned Vegetables, Fruit Pulps, Juices, Pickles, Dairy Products, etc, and Aerosol Cans for Deodorant, Room Fresheners, Pesticides, etc. The Company has also diversified into manufacturing of Rolled Sugar Cones for Ice-creams.
- 2) Date or expected date of commencement of commercial production: The Company was incorporated as Kaira Can Company Private Limited on 1st March, 1962, in the State of Maharashtra. On 24th August, 1964, the Company was converted into Public Limited Company. The Company is having two different divisions.



# i) Can Division

Since its inception, the Company is manufacturing and supplying metal containers to the agro-based, food and food processing industries.

# ii) Cone Division

The Company is also in the business of manufacturing Ice-cream cones since the financial year 2000-2001. The plant is located at Vitthal Udyognagar, GIDC, Vallabh Vidyanagar, Gujarat.

# 3) In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus: Not Applicable.

# 4) Financial Performance based on given indicators:

		Rs. In lakhs
Particulars	31st March 2016	31st March 2015
Sales and other income	12567	14649
Operating Profit before Interest, Depreciation and Tax	875	1370
Profit before Tax	249	599
Profit after Tax	158	373

# 5) Export performance and net foreign exchange earnings:

During the financial year 2015-16, the Company has achieved export earnings of Rs.621 lakhs from export of metal components. The total foreign exchange earned is Rs. 695 lakhs which includes product exports and deemed exports.

# 6) Foreign Investments or Collaborators, if any: Not Applicable.

### II. INFORMATION ABOUT THE APPOINTEE:

# 1. Background details:

Shri Ashok B Kulkarni is in the employment of the Company since March 1991. He was holding the post of General Manager – Planning. He has a good educational background having passed B.E.(Industrial Production Engineering) and postgraduate degree in Management (MMS – Master of Management Studies). He has considerable and wide experience at the management level and is successfully discharging his responsibilities. His assignments include planning and purchase of raw-material, operations of Can Division and Ice-cream Cone Division. He has a rich industrial background, vision and foresight. During his employment with the Company, he was involved in vital decisions at the management level and played an important role in the implementation of projects and expansions.

Shri. Ashok B. Kulkarni with his wide experience at the management level will be fully suitable to discharge successfully the responsibilities of Managing Director. Shri Ashok B. Kulkarni having extensive experience in engineering technology will be in a better position to shoulder responsibilities of Managing Director of the Company without any difficulty.

The Board of Directors at their meeting held on 23rd May, 2013 considered the varied experience and business achievement of Shri Ashok B. Kulkarni and re-appointed him as the Managing Director of the Company for a period of three years with effect from 1st July, 2013. Subsequently, the shareholders at their meeting held on 12th July, 2013 approved the said re-appointment of Shri Ashok B. Kulkarni as the Managing Director.

# 2. Past remuneration:

Salary : Rs.1,55,000/- per month.

Perquisites

House Rent Allowance : 60% of the salary per month.

Medical Reimbursement : Rs.1,05,000/- per annum

Leave Travel allowance : Rs.1,05,000/- per annum

Club Fees : Maximum of two Clubs. This will not include admission and life membership fees.

Personal Accident Insurance: Premium not to exceed Rs.10,000/- per annum.