



Shri Basant Kumar Birla *Chairman*  ί.

KESORAM INDUSTRIES LIMITED

## Message of the Chairman

ndia by now has proved beyond doubt that its economy has moved decisively to a high growth phase. But there remains points of concern relating to inflation and falling industrial growth rate. Slobal developments like high prices of oil and food have hit us badly. I fully appreciate the concern of the Government about the raging inflation causing distress to vulnerable sections of our society. The challenge of the present times is to remove all supply side constraints on industrial and agricultural fronts. The government must keep faith in reforms, which brought about a fundamental change in investment climate and released a wave of entrepreneurial optimism. The Reserve Bank of India will have to see that the financial system is supplied with enough cash to sustain the economy's growth.

The country's investment climate remains full of optimism. I feel that if the economy is steered rightly, the market dynamics not disturbed and public-private partnership comes into full play, then there is no reason why our economy will not continue to grow at a high rate. But to make the high rate of growth sustainable, the country needs further reforms, particularly in the financial sector. I believe in inclusive growth, a growth that leads to improvement in public welfare. Now i shall briefly touch upon how I look at the two major business segments of your company, namely, cement and tyre.

The Indian cement industry is an outstanding example of how the removal of controls has spurred growth in capacity and made the country self--reliant in a critical item needed for development of infrastructure and construction. What pleases me is that the industry in course of capacity expansion is also achieving global benchmarks in energy use, environmental protection and quality of cement. I have no doubt that the industry will continue to grow strongly to be in a position to meet all incremental future domestic demand. As cement use has strong correlation with SDP growth rate and construction activities, the industry should have a good future. There must not be any let up in efforts to control costs, specially as coal has become so expensive.

The future of the Indian tyre industry is bright. The high rate of SDP growth and growing affluence of the middle class, whose base is fast expanding, have created a vibrant automobile industry in the country. Commercial vehicles production should also continue to register high growth. Its a result, the tyre industry will need fresh capacity to meet the rising demand from vehicle manufacturers and also of the replacement market.

Basant Kumar Birla





# 89th ANNUAL REPORT & ACCOUNTS 2007-08

#### **Registered Office**

8th Floor, Birla Building 9/1, R. N. Mukherjee Road Kolkata – 700 001

#### Bankers

State Bank of India-Lead Bank,

Allahabad Bank, BNP Paribas, Canara Bank, Citibank N. A., HDFC Bank Ltd., Hongkong and Shanghai Banking Corpn. Ltd., ICICI Bank Ltd., IndusInd Bank Ltd., Oriental Bank of Commerce, State Bank of Hyderabad, State Bank of Indore, State Bank of Bikaner & Jaipur, State Bank of Mysore and UCO Bank

Auditors Messrs Price Waterhouse

Share Transfer Agent MCS Ltd. 77/2A, Hazra Road, Kolkata – 700 029

Shareholders seeking information on accounts published herein are requested to send their queries to the Company at least TEN days before the date of the Meeting.

Members are requested to bring at the meeting with them the printed copy of Annual Report & Accounts being sent to them along with the Notice to avoid inconvenience.

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KESORAM INDUSTRIES LIMITED

## CONTENTS

Board of Directors	4
Team of Executives	5
Performance Highlights	6
Award	8
Notice of Meeting	9
Directors' Report	13
Report On Corporate Governance	19
Report On Management Discussion and Analysis	30
Statement Showing Particulars of Employees'	34
Statement on Conservation of Energy etc.	35
Summarised Balance Sheet of last five years	39
Summarised Profit & Loss Account for last five years	40
Auditors' Report	41
Balance Sheet	46
Profit and Loss Account	47
Schedules '1' to '18'	48-84
Cash Flow Statement	85
Balance Sheet Abstract	88

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Shri Bhagwati Prasad Bajoria



Shri Pesi Kushru Choksey

# BOARD OF DIRECTORS



Shri Basant Kumar Birla Chairman





Smt. Manjushree Khaitan



Shri Amitabha Ghosh

Shri Govind Ballabh Pande (Nominee of LICI)



Shri Prasanta Kumar Mallik



Shri Shiv Kumar Parik (Also Company Secretary)



KESORAM INDUSTRIES LIMITED

## TEAM OF EXECUTIVES

Shri K. C. Jain Sr. President Cement Sections & Manager of the Company

#### **CORPORATE OFFICE**

Shri U. S. Asopa Sr. Vice President (Finance)

Shri S. R. Chamaria Sr. Vice President (Accounts & HRD)

Shri Suresh Sharma Sr. Vice President (Commercial)

Shri G. K. Ojha Vice President (Secretarial)

Shri Vikash Agarwal Vice President (Taxation)

#### **VASAVADATTA CEMENT SECTION**

Shri D. S. Bindra	President
Shri P. R. Sharma	Joint Pres
Shri C. K. Jain	Joint Pres
Shri P. S. Rao	Joint Pres
Shri Yashwant Mishra	Sr. Vice P
Shri O. P. Sharma	Vice Presi
Shri I. K. Purohit	Vice Presi
Shri R. K. Gandhi	Vice Presi
Shri A. C. Basak	Vice Presi
Shri Ajit Kulkarni	Vice Pres
Shri B. K. Sharma	Vice Pres

President Joint President Joint President (*O&M and TPH*) Joint President (*Projects*) Sr. Vice President & Marketing Head Vice President (*Commercial*) Vice President (*Sales & Marketing*) Vice President (*Sales & Marketing*) Vice President (*Production & Quality Control*) Vice President (*Mines*) Vice President (*HR*) Vice President (*Mechanical*)

#### **KESORAM CEMENT SECTION**

Shri S. V. Tapadia Shri K. L. Narayana Rao Shri Rajesh Garg Shri Mahesh Agarwal Shri Ashok Ostwal

Joint President (Fin. & Admin.) Joint President (Technical) Vice President (Mines) Vice President (Technical) Vice President (Sales & Marketing)

#### BIRLA TYRES SECTIONS

Shri Deepak Tandon Shri R. K. Shah Shri A. K. Uppal Shri Sujoy Sen Shri Anoj Agarwal Shri Anupam Dutta Shri P. K. Mitra

Sr. President Sr. Vice President (Commercial) Sr. Vice President (Marketing) Sr. Vice President (Purchase) Sr. Vice President (Commercial) Sr. Vice President (Technical) Vice President (Engineering)

#### **RAYON & TRANSPARENT PAPER SECTIONS**

- Shri J. D. PalodSr. FShri J. P. BohraJoiniShri S. C. TripathySr. VShri S. S. SinghaniaViceShri S. K. PatodiaViceShri A. K. KejriwalVice
- Sr. President Joint President (Finance) Sr. Vice President (Technical) Vice President (Engineering) Vice President (Commercial) Vice President (Marketing)

#### HINDUSTHAN HEAVY CHEMICALS SECTION

Shri S. Roy Shri M. L. Bhattacharya

Sr. Vice President (Commercial) Sr. Vice President (works)

#### SPUN PIPES SECTION

Shri A. K. Chattoraj General Manager (Marketing)

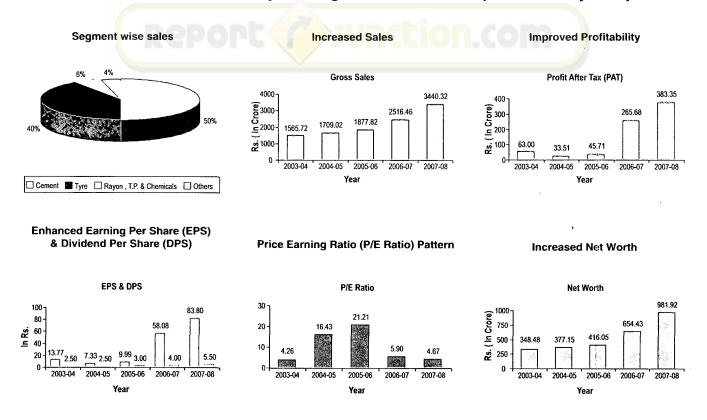
## PERFORMANCE

#### HIGHLIGHTS

The following highlights for the year under review are given in comparison to immediate previous year.

Gross Sales have risen from Rs. 2,516.46 Crores to Rs. 3,440.32 Crores. Profit after tax has increased from Rs. 265.68 Crores to Rs. 383.35 Crores. Earning per share has improved from Rs. 58.08 to Rs. 83.80. Dividend has been enhanced from Rs. 4.00 to Rs. 5.50 per share. Increased networth from Rs. 654.43 crores to Rs. 981.92 crores.

The charts below show the current year's segmentwise sales and previous five years' position.





Vasavadatta Cement at Sedam, Karnataka.



Shri K C Jain, Sr. President Cement Sections & Manager of the Company, receiving the FAPCCI Award for *"Excellence in Industrial Productivity"* on behalf of Kesoram Cement from the Hon'ble Chief Minister of Andhra Pradesh, Dr. Y S Rajasekhara Reddy, on 8th June 2007 at Hyderabad.



8