

KEYNOTE



KEYNOTE CORPORATE SERVICES LTD.

KEYNOTE CORPORATE SERVICES LIMITED
ANNUAL REPORT 2002-2003

CONTENTS

Page No.

Board of Directors	3
Notice	3
Report of Directors	4
Report of Directors on Corporate Governance	5
Auditor's Report on Corporate Governance	8
Auditor's Report to the Shareholders	8
Balance Sheet	10
Profit and Loss Account	11
Schedule to the Balance Sheet	12
Notes to the Accounts	13
Cash Flow Statement	16
Auditors Certificate on Cash Flow Statement	16
Statement Pursuant to Section 212 of the Companies Act, 1956	17
Consolidated Accounts	
Auditor's Report	18
Consolidated Balance Sheet	19
Consolidated Profit and Loss Account	20
Schedule to the Consolidated Accounts	21
Notes to the Consolidated Accounts	23
Consolidated Cash Flow Statement	24
Subsidiary Accounts	
Keynote Capitals Limited	25
Concept Assets Management Limited	32
Concept Capital Management Limited	37
Concept Holding Limited	42

KEYNOTE CORPORATE SERVICES LIMITED

BOARD OF DIRECTORS

Mr. B. Madhuprasad
Managing Director

Mr. Nirmal Suchanti
Director

Mr. Vineet Suchanti
Director

Mr. Uday S. Patil
Director

Mr. Suraj Saraogi
Director

Mr. Mehul Patel
Director

REGISTERED OFFICE

307, Regent Chambers,
Nariman Point,
Mumbai - 400 021.

BANKERS

Punjab National Bank
State Bank of India
IndusInd Bank Limited
South Indian Bank

SHARE TRANSFER AGENTS

MCS Limited
Sri Venkatesh Bhavan,
Road No.11, Plot No.27,
MIDC, Andheri (East),
Mumbai - 400 093.
Tel.: 022 - 2836 8720
Fax : 022 - 2835 0456

AUDITORS

K. K. Bhageria & Co.
Chartered Accountants
104, Camy House, Dhuswadi,
Dr. Cawasji Hormasji Lane,
Marine Lines,
Mumbai - 400 002.

Tenth Annual General Meeting
on Saturday, 27th September, 2003 at 10.30 a.m.
at the Registered Office of the Company at
307, Regent Chambers,
Nariman Point, Mumbai - 400 021.

NOTICE

NOTICE IS HEREBY GIVEN THAT THE TENTH ANNUAL GENERAL MEETING OF THE MEMBERS OF KEYNOTE CORPORATE SERVICES LIMITED WILL BE HELD ON SATURDAY THE 27th SEPTEMBER, 2003 AT THE REGISTERED OFFICE OF THE COMPANY AT 307, REGENT CHAMBERS, NARIMAN POINT, MUMBAI - 400 021 AT 10.30 A.M. TO TRANSACT THE FOLLOWING BUSINESS :

ORDINARY BUSINESS :-

- To receive, consider and adopt the audited Balance Sheet as of 31st March, 2003 and the profit and loss account for the year ended on that date together with the reports of the Directors and Auditors thereon.
- To appoint a Director in place of Mr. Suraj Saraogi who retires by rotation and being eligible offers himself for reappointment.
- To appoint a Director in place of Mr. Nirmal Suchanti who retires by rotation and being eligible offers himself for reappointment.
- To appoint Auditor to hold office from the conclusion of this meeting till the conclusion of next Annual General Meeting and to fix their remuneration.

SPECIAL BUSINESS :-

- To consider, and if, thought fit, to pass, with or without modifications, the following resolution as an Ordinary Resolution :
"RESOLVED THAT pursuant to Section 269, 309, 311 and other applicable provisions, if any, of the Companies Act, 1956 the Company hereby approves the reappointment and terms of remuneration of Shri B. Madhuprasad, Managing Director of the Company for a period of five years with effect from 29th September 2003 upon the terms and conditions set out in the draft Agreement submitted to this meeting and for identification signed by a Director thereof, which Agreement is hereby specifically sanctioned with liberty to the Directors to alter and vary the terms and conditions of the said reappointment and/or Agreement in such manner as may be agreed to between the Directors and Shri B. Madhuprasad."

By Order of the Board
For Keynote Corporate Services Limited
Sd/-

Date : 29th August 2003
Place : Mumbai

B. Madhuprasad
Managing Director

NOTES

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. THE PROXY IN ORDER TO BE EFFECTIVE SHOULD REACH THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- The Register of Members and share transfer books of the Company will remain closed from 22nd September 2003 to 27th September 2003 both days inclusive.
- The practice of distributing copies of Annual Reports at the Annual General Meeting has been discontinued as a measure of economy.
- Members are requested to :-
 - Intimate changes, if any, in their registered address at the earliest.
 - Furnish PAN/GIR Number with Income Tax Ward/Range/District to the Company.
 - Quote ledger folio nos. in all their correspondence with the Company and the Transfer Agent. In case shares are held in dematerialized mode, please quote the DP Id No. and Client Id in all their correspondence.
 - Bring their copy of the Annual Report and their Attendance Slip with them at the Annual General Meeting.
 - Send their queries, if any, at least 7 (Seven) days in advance of the meeting so that the information can be made available at the meeting.

EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

Item No. 5

Shri B. Madhuprasad was reappointed as Managing Director of the Company for a period of 5 years with effect from 29th September 1998. The Board at its meeting held on 29th August 2003 reappointed Shri B. Madhuprasad, the Managing Director of the Company for a further period of 5 years w.e.f. 29th September 2003 subject to approval of the shareholders. The draft agreement between the Company and Shri B. Madhuprasad contains the following terms and conditions :

The proposed remuneration payable to Shri B. Madhuprasad is as follows :

- Salary : Rs. 45,000/- per month
 - Commission : Payable based on the net profits of the Company subject to the overall ceilings laid down in Sections 198 and 309.
- iii) Perquisites, as per details given below :
- Housing :
 - In case the accommodation is owned / hired by the Company, perquisites will be evaluated as per Income Tax Rules.
 - In case no accommodation is provided by the Company, he shall be entitled to house rent allowances subject to the ceiling of 60% of salary.
 - The expenditure incurred on Gas, Electricity, Water and Furnishings will be on actual basis.
 - Medical Reimbursement for self and family will be as per rules of the Company.
 - Leave Travel expenses for self and family will be as per rules of the Company.
 - Club fees (excluding admission to life membership fee) will be on actual basis.
 - Expenses on children's education not exceeding Rs. 15,000/- per annum per child, subject to maximum of two children.
 - Personal Accident Insurance and Mediclaim Insurance for self and family will be as per company's rules.
 - The perquisites for servant, gardner etc. (maximum two persons) provided by the company will be evaluated as per the Income Tax Rules, 1962.
 - Expenses incurred on soft furnishing not exceeding Rs. 24, 000/- per annum.
For the above purpose family means the spouse, the dependent children and dependent parents.

OTHERS :

- Contribution to Provident Fund, Superannuation fund or Annuity :
To the extent these, either singly or put together are not taxable under the Income Tax Act.
Gratuity :
* Half a months salary for each completed year of service.
- Earned Leave and encashment of leave :
* One month's leave for every eleven month's service.
Encashment of leave at the end of the tenure will not be included in the computation of the ceiling of perquisites. Encashment of other leave at the end of the tenure will be as per the rules of the Company.
- Casual Leave and Sick Leave :
As Applicable to other executives of the Company.
- Provision of car :
** For use on Company's business.
- Telephone at residence :
** For use on Company's business. Personal long distance telephone calls shall be billed by the Company.
- Reimbursement of Expenses actually incurred for Company's business :
** Against submission of supportings.
- Actual traveling and other related expenses for self and spouse touring in India and abroad on Company's work.

Note :

- * Will not be included for the computation of ceiling under perquisites to the extent these, either singly or put together are not taxable under the Income Tax Act.
 - ** Will not be considered as perquisites.
- He shall not be paid any sitting fees for attending the meetings of the Board of Directors / Committees thereof.
The Annual increment shall be determined by the Board from time to time.
The appointment can be terminated by either side by giving six months notice in writing.
Shri B. Madhuprasad is concerned or interested in the said resolution.

By Order of the Board
For Keynote Corporate Services Limited

Sd/-

B. Madhuprasad
Managing Director

Date : 29th August 2003
Place : Mumbai

ANNUAL REPORT 2002-2003

DIRECTORS' REPORT

To
The Members of **Keynote Corporate Services Ltd.**,

Dear Shareholders,
Your Directors have pleasure in presenting their 10th Annual Report together with the Audited Accounts of your Company for the year ended 31st March, 2003.

Financial Results

The financial results are summarised below :

Details	(Rs. in lacs)	
	Year Ended 31.03.2003	Year Ended 31.03.2002
Gross Income	62.22	73.23
Gross Operating Profit/ (Loss)	3.91	16.63
Depreciation	2.20	4.81
Profit/(Loss) Before Tax	1.71	11.82
Provision for :		
Current Tax	—	—
Deferred Tax Credit	—	0.43
Extra ordinary item	37.50	—
Profit/(Loss) After Tax	(35.79)	12.25
Add:		
Profit brought forward from Previous Year	(2.40)	(9.98)
Adjustment for Deferred Tax Liability of earlier years	(0.08)	(4.70)
Balance carried forward	(38.29)	(2.43)

Dividend

On account of inadequacy of the profits, the Directors of the Company have not recommended any dividend.

Operations

The Company's gross income which was at Rs. 73.23 lacs as at 31/03/2002 has dropped to Rs. 62.22 lacs as at 31/03/2003. The Profit After Tax in 2002 was Rs. 12.25 lacs as against the loss of Rs. 35.79 lacs in the current year. This is on account of providing Rs. 37.50 lacs being an extra ordinary item of expenditure as per explanation appearing in Auditor's Report. It may be mentioned here that there is a marked shift in the type of assignments being handled.

Indian capital market has sustained the shocks of various adversaries and is presently on a recovery path. During the financial year various consolidation of shareholding proposals were in the capital market through acquisitions of shareholdings by open offers. Implementation of Buy Back of Securities Regulations and various mergers and acquisitions also had a positive effect on the capital market.

The Company during the year handled assignments of takeovers, managing the rights issues of few corporates and also concentrated on other non-fund based activities such as loan syndication, corporate advisory services. The Company has already implemented various cost cutting measures and presently has a lean set-up of manpower and infrastructure.

Operations of Subsidiary

During the current year Concept Assets Management Ltd., Concept Capital Management Ltd. and Concept Holding Ltd. have become subsidiaries of Keynote. It is proposed that these subsidiaries will be restructured & merged at an appropriate time for achieving rationalising of the financials of the Company.

Keynote Capitals Limited (KCL), an integrated broking subsidiary also suffered the effects of general slow down in the economy. The broking activity and volume have fallen substantially with the withdrawal of Badla and ALBM systems. However, with the introduction of Futures and Options, secondary market is consolidating itself to face the challenges of new areas in the era of globalisation.

As already informed Depository Operations of the subsidiary commenced from May 2001 and we are pleased to inform the members that it has been useful in reducing the in-house cost incurred in settlement cycles of BSE and NSE. KCL has been active in providing DP services to the other investors and presently has 264 DP accounts of individuals and bodies corporates.

Tax Provisions

The Company expects no liability of income tax during the year as per provision of Income-Tax Act, 1961. Therefore no provision for income-tax has been made during the year.

Listing

The equity shares of the Company continue to be listed and traded on the BSE and NSE. The scrip code number of the equity shares of the Company on BSE is 512597 and on NSE is KEYCORPSE. The Company has paid up-to-date listing fees to both the exchanges.

Dematerialisation

Members will be pleased to note that the equity shares of the Company can be held in dematerialised form. The Company has signed the tripartite agreement with National Securities Depository Ltd. (NSDL), Central Depository Services Ltd. (CDSL) and Registrar & Transfer Agent (RTA) for dematerialisation of existing

holding of the shareholders. The International Securities Identification Number (ISIN) allotted to the Company is **INE681C01015**. The equity shares of the Company are listed and traded on The Stock Exchange, Mumbai (BSE) and National Stock Exchange of India Ltd. (NSE) and are being traded in compulsory dematerialised mode. Presently 35.96% of equity capital of the company is in dematerialised mode.

Directors Responsibility Statement

In compliance with Section 217(2AA) of the Companies (Amendment) Act 2000, the Directors state that :

- in the preparation of annual accounts, the applicable accounting standards have been followed and proper explanation relating to material departures, if any, have been furnished.
- accounting policies as listed in Schedule "R" to the financial statements have been selected and consistently applied and prudent judgements and estimates have been made so as to give a true and fair view of the state of affairs of the company as on 31st March, 2003 and of the Profit or Loss of the Company for the Accounting Year ended on that day.
- proper and sufficient care for the maintenance of adequate accounting records has been taken in accordance with the provisions of this act so as to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.
- the annual accounts have been prepared on a going concern basis

Corporate Governance

The Companies Act, 1956 & the listing agreement with the stock exchanges requires compliances with specified Corporate Governance practices. These practices have been fully implemented and a certificate from the Auditor's of the Company as well as a detailed report on Corporate Governance, approved by the Board of Directors of the Company is set out in the annual report.

Human Resources

Your Directors acknowledge and appreciate the sincere efforts and effective services rendered by the committed officers and staff of the Company. None of the employees are in receipt of remuneration as specified under Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particular of Employees) Rules 1975, as amended.

Auditors Observations

The Auditors have referred to certain routine matters in their report and the respective notes to the accounts are self-explanatory.

Conservation of Energy and Technology Absorption

The Companies (Disclosure of Particulars in the Report of Board of Directors) Rules 1988 require disclosure of particulars regarding conservation of energy in Form A and Technology Absorption in Form B prescribed by the rules. The Company not being a manufacturing Company is advised that Form A and B are not applicable to it.

Foreign Exchange Earnings & Expenditure

The Company has neither incurred any expenditure nor earned any income in foreign exchange.

Fixed Deposits

During the year ended 31st March, 2003 the Company had not accepted any Fixed Deposits from the Public under Section 58-A of the Companies Act, 1956. The Company does not hold any Fixed Deposits from the public.

Directors

Mr. Suraj Saraogi & Mr. Nirmal Suchanti were retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for reappointment. Your Directors recommend their appointment.

Auditors

M/s. K.K. Bhageria & Co., Chartered Accountants, Auditors will retire at the ensuing Annual General Meeting and being eligible offer themselves for re-appointment. Members are requested to consider their re-appointment at a remuneration to be decided by the Board of Directors for the financial year ending March 31, 2004.

Acknowledgment

We take this opportunity to express our deep sense of gratitude to Stock Exchanges, Registrar of Companies, Securities and Exchange Board of India (SEBI), National Securities Depository Ltd. (NSDL), Central Depository Services (i) Ltd. (CDSL), Association of Merchant Bankers of India (AMBI), M/s MCS Ltd. (RTA), Clients, Bankers and other Government Agencies for their sustained support.

By Order of the Board
For **Keynote Corporate Services Limited**

Sd/-

Place : Mumbai
Date : 29th August 2003

B. Madhuprasad
Managing Director

KEYNOTE CORPORATE SERVICES LIMITED

REPORT OF THE DIRECTOR'S ON CORPORATE GOVERNANCE

Keynote's Philosophy on code of Governance

The company firmly believes in and continues to practice Corporate Governance. The Company's essential character is shaped by the very values of transparency, professionalism and accountability. The Company continuously endeavors to improve on these aspects on an ongoing basis.

BOARD MEETINGS HELD DURING THE FINANCIAL YEAR 2002-03

The Board of Directors had met 13 times during the financial year 2002-03. 11 Board Meetings were held on 29/04/02, 1/07/02, 29/07/02, 28/08/02, 28/10/02, 1/12/02, 16/01/03, 31/1/03, 1/02/03, 3/03/03.

Board of Directors

Composition, Attendance at the Board Meetings and the last Annual General Meeting, Outside Directorships and other Board Committees as on 31st March 2003, as applicable, is tabulated hereunder:

Name of the Director	No. of Board Meetings attended	Attendance at previous AGM on 28.09.2002	No. of outside Directorship held	No. of membership/ chairmanship in other Board Committees	Executive/ Non Executive
B. Madhuprasad	13	Yes	2	Nil	Executive
Nirmal Suchanti	2	Yes	4	1	Non Executive
Vineet Suchanti	10	Yes	13	1	Non Executive
Uday S. Patil	13	Yes	1	Nil	Executive
Suraj Saraogi	4	Yes	2	2	Non Executive
Mehul Patel	4	Yes	3	1	Non Executive

BOARD COMMITTEES**AUDIT COMMITTEE**

The Audit Committee comprises of Mr. Nirmal Suchanti, Mr. Vineet Suchanti, Mr. Suraj Saraogi and Mr. Mehul Patel all being Non Executive Directors. The committee met four times during the year under review. The audit committee also met prior to the finalisation of the accounts for the year ended 31st March 2003.

Members	No. of meetings Attended
Mr. Nirmal Suchanti	4
Mr. Vineet Suchanti	4
Mr. Suraj Saraogi	4
Mr. Mehul Patel	4

SHAREHOLDERS COMMITTEE

Shareholder/Investor Grievance Committee is headed by Mr. Vineet Suchanti, a Non-Executive Director. Mr. Uday S. Patil is the Compliance Officer. During the financial year 2002-03, 22 communications were received from shareholders and investors. These communications were of routine nature regarding share certificates, corrections / change in address etc. All valid requests for share transfer received during 2002-03 have been acted upon by the Company and no transfer is pending.

REMUNERATION COMMITTEE

The Managing Director and the other Whole-time Director is in service contract with the Company. The remuneration payable to them is in terms of the said contract. The matters of remuneration of Directors are considered by the Board of Directors of the Company from time to time. Therefore no separate remuneration committee has been constituted.

REMUNERATION OF DIRECTORS FOR THE FINANCIAL YEAR 2002-03**

No sitting fees is paid to the Members of the Board for Board Meetings attended by them. The Company has two Whole-time Directors to whom monthly remuneration is being paid as approved by the general meeting. Mr. B. Madhuprasad, Managing Director is being paid a remuneration of Rs.45,000/- per month in addition to the perquisites, in terms of the service contract entered into with him for a period of 5 years with effect from 29.09.1998. The service contract is renewed in the Board meeting held on 29/08/03 for further period of 5 years. Mr. Uday S. Patil, Director is being paid a remuneration of Rs.25,000/- per month in addition to the perquisites, in terms of the service contract entered into with him for a period of 5 years with effect from 12.11.1999

GENERAL BODY MEETINGS

Location and time of last three Annual general Meetings are as under:

Year	Venue	Date	Time
2001-02	307, Regent Chambers, Nariman Point, Mumbai - 400 021	28 th September 2002	10.30 a.m.
2000-01	608, Dalamal House, Nariman Point, Mumbai - 400 021.	29 th September 2001	10.30 a.m.
1999-00	Ashoka Hall, "Arcadia", Nariman Point, Mumbai - 400 021	30 th September 2000	11.30 a.m.

There was no other General Body meeting in the last three years and no resolution was put through postal ballot.

DISCLOSURES

During the financial year 2002-03, the Company had no materially significant related party transaction which is considered to have potential conflict with the interests of the Company at large. There has not been any non-compliance, penalties or strictures imposed on the Company by the Stock Exchanges, SEBI or any other statutory authority, on any matter relating to the capital markets, during the last three years.

MEANS OF COMMUNICATION

The Quarterly, Half-Yearly and Annual Results are published by the Company in all editions of the Free Press Journal and Navshakti, Mumbai. "Limited Review" by the Auditor of the company of the Half-Yearly results is sent to the all Stock Exchanges where the shares of the Company are listed.

ANNUAL REPORT 2002-2003

GENERAL SHAREHOLDER INFORMATION

Annual General Meeting

Date And Time : 27th September 2003, 10.30 a.m.
 Venue : 307, Regent Chambers, Nariman Point, Mumbai-400 021.

DATE OF PUBLISHING FINANCIAL RESULTS

Results (Unaudited)	Date
1st Quarter (June 2002)	30/07/2002
2nd Quarter (September 2002)	29/10/2002
3rd Quarter (December 2002)	01/02/2003
4th Quarter (March 2003)	29/04/2003

Date Of Book Closure : From: Monday, 22nd September 2003 to Saturday, 27th September 2003.

Listing on Stock Exchanges and Stock Code: Shares of the Company are listed at the Stock Exchange, Mumbai (BSE)(Stock Code 512597) and The National Stock Exchange of India (Stock Code KEYCORPSERV).

Face Value of Equity Share : Rs.10/- each

Market Price Data : Monthly High/Low during the financial year 2002-03 on The Stock Exchange, Mumbai (BSE)

Month	High (Rs.)	Low (Rs.)	Month	High (Rs.)	Low (Rs.)
April 2002	16.00	11.50	October 2002	9.20	4.05
May 2002	14.40	9.50	November 2002	7.20	3.45
June 2002	13.15	9.00	December 2002	7.95	5.35
July 2002	12.20	9.50	January 2003	6.00	3.55
August 2002	9.30	7.60	February 2003	4.20	2.00
September 2002	8.00	7.30	March 2003	5.45	1.95

Market Price Data : Monthly High/Low during the financial year 2002-03 on The National Stock Exchange of India (NSE)

Month	High (Rs.)	Low (Rs.)	Month	High (Rs.)	Low (Rs.)
April 2002	19.00	12.00	October 2002	12.15	4.30
May 2002	17.70	10.05	November 2002	14.15	3.80
June 2002	14.90	9.00	December 2002	11.30	5.05
July 2002	13.80	9.15	January 2003	4.75	4.75
August 2002	12.75	7.75	February 2003	4.20	2.65
September 2002	13.00	5.00	March 2003	5.00	3.20

SHARE TRANSFER AGENTS

MCS LIMITED

Venkatesh Bhavan, Plot. No. 27,
 Road No. 11, MIDC Area, Andheri (E), Mumbai - 400 093.
 Tel : (022) 821 5235; Fax : (022) 835 0456

DISTRIBUTION OF SHAREHOLDING AS ON 31/03/2003

Category of Shares	No. of shares	% of total shares
Promoter's holding	57,35,381	71.97
Non-Promoters holding		
Institutional investors	34,100	0.43
Others	21,99,989	27.60
Total	79,69,470	100.00

Dematerialisation of shares: 28,66,005 equity shares (i.e. 35.96%) of the total capital of the Company have been dematerialized as on 31st March 2003.

ADDRESS FOR CORRESPONDENCE:

307, Regent Chambers, Nariman Point, Mumbai - 400021, **E-Mail for Investors :** keynote@vsnl.com / keynote@hathway.com

MANAGEMENT DISCUSSION AND ANALYSIS REPORT:

The Company is engaged in non-fund based activities such as Issue Management, Loan/Lease Syndication, Mergers and Acquisitions, Capital Restructuring, Corporate Advisory Services and other Merchant Banking activities. The Company has a registration of SEBI as Category I Merchant Banker. The Company has a 100% subsidiary, Keynote Capitals Limited which is an integrated broking house. Keynote Capital Limited (KCL) is a wholly owned subsidiary of Keynote Corporate Services Ltd. The Company is a member of National Stock Exchange of India Ltd. (NSE) in Capital Market Segment (Cash & Derivative), Composite Member of The Stock Exchange, Mumbai (BSE) in Capital Market segment (Cash & Derivative) and Debt Market segment and also a Sponsor member of The Over the Counter Exchange of India (OTCEI). Over the years KCL has been registering good volumes on BSE, NSE as well as OTCEI. KCL has been empanelled by most of the prominent Banks and Financial Institutions. KCL has also received Registration for acting as Depository Participant (DP) on Central Depository Services Ltd. (CDSL) and has commenced DP operations.

The Company is operating in the financial services segment and corporate advisory services. These segments are facing challenges due to rapid changes in the capital market as also the new dimensions the economy has taken shape. Globalisation and opening up of an economy have also contributed to the sea changes in these segments. The Company is a prominent capital market intermediary and has adequate infrastructure to cater to the needs of midsize corporate sector. The Company visualises ample opportunities in the midsize corporate sector and to sustain the fierce competition, the company has been upgrading its skills to the changing scenario. Human capital is the basic ingredient for this segment of business. The Company has put in conscious efforts to maintain the core manpower strength available. The outlook of the economy is turning positive and with every global player trying to position himself in various sectors of finance and advisory services, the developing nation like India can look forward to properly position itself.

KEYNOTE CORPORATE SERVICES LIMITED

Merchant Banking activity has looked up during the current financial year. The capital market witnessed very meager number of offerings to raise capital from the market. The Company had handled assignments in the area of mergers and acquisition and had also been able to handle rights issue of some of the corporates. With resource raising from the primary market having come down, loan syndication and other activities have taken the front. The gross income levels have fallen from an amount of Rs. 73.23 lacs as of 31st March, 2002 to Rs. 62.22 lacs for 31st March, 2003. The Company has restructured the operations by rationalizing the manpower and reducing the expenses to a large extent. The Directors hope that with the improvement in economic conditions and general environment for capital market and with a focus on new financial services, the Company will be able to sustain and improve the performance in future.

By Order of the Board
For Keynote Corporate Services Limited
Sd/-

B. Madhuprasad
Managing Director

Place: Mumbai
Date : 29th August, 2003

Details of the Directors seeking appointment/re-appointment in the forthcoming Annual General Meeting

Name, Age, Qualification and Address of Director	Experience/Expertise in specific functional area	Directorship held in other companies
Mr. Suraj Saraogi <i>(Director seeking re- appointment)</i> Age: 32 Years Qualification: B.Com, D.B.A. Address : B-74, Textila, Prabhadevi, Mumbai – 400 025.	Mr. Suraj Saraogi is a commerce graduate and holding diploma in business administration. He has been associated with the Capital Market related activities since past several years.	<ul style="list-style-type: none"> • Keynote Capitals Ltd. • Maya Entertainment Ltd. • Stockmantra International Ltd.
Mr. Nirmal Suchanti <i>(Director seeking re-appointment)</i> Age: 56 Years Qualification : B. Com. Address: 13 B Jolly Maker Apt. I, Cuffe Parade, Mumbai – 400 005.	Mr. Nirmal Suchanti is one of the most Knowledgeable Financial and Corporate Strategist in India. He has evolved several strategies which have resulted in rich returns to the clients. As a pioneer in Marketing of Financial instruments, he has been associated with over 3000 floatations and is highly respected for his achievements. He has also been one of the few who have been associated with numerous takeovers in the Corporate Sector.	<ul style="list-style-type: none"> • Concept Communication Ltd. • Concept Assets Management Ltd. • Cosy Mercantile • KLI Securities Private Ltd. • Gupta Builders Private Ltd. • Cobal Investments Company Ltd.

Report  junction.com

ANNUAL REPORT 2002-2003

AUDITORS' REPORT ON CORPORATE GOVERNANCE

To the Members of Keynote Corporate Services Ltd.

We have examined the compliance of conditions of Corporate Governance of Keynote Corporate Services Ltd., for the year ended 31st March, 2003, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Stock Exchange(s).

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementations thereof adopted by the Company for ensuring compliance with the conditions of the certificate of Corporate Governance as stipulated in the said Clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above mentioned Listing Agreement.

As required by the guidance Note issued by the Institute of Chartered Accountants of India, we have to state that while the Shareholders / Investors Grievance Committee has not maintained records to show the investor grievance pending for a period of one month against the Company, the Registrars of the Company have maintained the records of investor grievances and certified that as at 31st March, 2003, there were no investor grievances remaining unattended / pending for more than 30 days.

We further state that such compliance is neither an assurance as to the future viability of the company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For K.K. BHAGERIA & CO.,
Chartered Accountants,
Sd/-

K.K. BHAGERIA
Proprietor

Place : Mumbai
Date : 29th August, 2003

AUDITOR'S REPORT

To
The Members of
Keynote Corporate Services Ltd.

We have audited the attached Balance Sheet of Keynote Corporate Services Ltd. as at 31st March, 2003 and also the Profit and Loss Account for the year ended on that date annexed thereto and the cash flow statement for the period ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Manufacturing and Other Companies (Auditor's Report) Order, 1988 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956 and on the basis of such checks of the Books and records of the company as we considered appropriate and according to information and explanations given to us during the course of audit, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order to the extent applicable to the company.

Further to our comments in the Annexure referred to above, we report that:

- i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;

- ii) In our opinion, proper books of account as required by law have been kept by the company, so far as appears from our examination of those books;
- iii) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
- iv) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956, to the extent applicable;
- v) On the basis of written representations received from the directors, as on 31st March, 2003, and taken on record by the Board of Directors, we report that none of the directors of the company are, prima-facie, as at 31st March, 2003 disqualified from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
- vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2003;
- (b) in the case of the Profit and Loss Account, of the Loss of the Company for the year ended on that date and
- (c) in the case of the cash flow statement, of the cash flows for the year ended on that date.

For K.K. BHAGERIA & CO.,
Chartered Accountants,
Sd/-

K.K. BHAGERIA
Proprietor

Place : Mumbai
Date : 29th August, 2003

ANNEXURE TO THE AUDITOR'S REPORT
(Referred to in paragraph (1) of our Report of even date)

- (i) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets. As per information and explanations given to us fixed assets have been physically verified by the management at reasonable intervals during the year and no discrepancies have been noticed on such verification.
- (ii) None of the fixed assets has been revalued during the year.
- (iii) As explained to us the stock of shares & securities have been physically verified by the Management at reasonable intervals during the year.
- (iv) The procedures followed by the management for physical verification of stock-in-trade, in our opinion, is reasonable and adequate in relation to the size of the Company and the nature of its business.
- (v) We have been informed that no discrepancies have been noticed on physical verification of stock-in-trade as compared to book records.
- (vi) On the basis of our examination of stock records, we are of the opinion that the valuation of stocks is fair and proper and in accordance with normally accepted accounting principles. The basis of valuation of stocks is the same as in the previous year.
- (vii) The Company has not taken any loans, secured or unsecured from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. In terms of sub-section (6) of Section 370 of the Companies Act, 1956, provisions of the section are not applicable to a company on or after 31st October, 1998.
- (viii) The Company has not granted any loans, secured or unsecured to companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. In terms of sub-section (6) of Section 370 of the Companies Act, 1956, provisions of the section are not applicable to a company on or after 31st October, 1998.
- (ix) The parties to whom Loans & Advances in the nature of loans granted by the Company and outstanding as on 31st March, 2003 is Rs. 1505.82 lacs, out of which the Company has not charged interest on Loans & Advances amounting to Rs. 1505.82 lacs. As explained, reasonable steps are being taken by the company for their recovery, which however, needs to be further strengthened.
- (x) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business, for the purchase of equipments and other fixed assets.
- (xi) On the basis of information and explanations given to us, there are no transactions entered into for purchase and sale of goods and materials and services rendered, with the parties whose names are entered in the register maintained under Section 301 of the companies Act, 1956, aggregating during the year to Rs. 50,000/- (Rupees fifty thousand only) or more in respect of each party.
- (xii) The Company has no formal Internal Audit system.

KEYNOTE CORPORATE SERVICES LIMITED

ANNEXURE TO THE AUDITOR'S REPORT
(Referred to in paragraph (1) of our Report of even date)

- | | |
|---|--|
| <p>(xiii) The Company has not accepted any deposits from the public to which the provisions of Section 58A of the Act and the rules framed thereunder apply.</p> <p>(xiv) The Company is regular in making payments of Provident Fund and Employee's State Insurance dues with the appropriate authorities.</p> <p>(xv) According to the information and explanations given to us, there are no undisputed amounts payable in respect of Income Tax, Wealth Tax and Sales Tax outstanding as at 31st March, 2003 for a period of more than six months from the date they become payable.</p> <p>(xiv) According to the information and explanations given to us and the records examined by us, no personal expenses other than those payable under contractual obligations or in accordance with generally accepted business practices have been charged to revenue account.</p> <p>(xvii) The Company is not a sick industrial company within the meaning of clause (o) of Sub-Section (1) of Section 3 of the Sick Industrial Companies (Special Provisions) Act, 1985.</p> <p>(xviii) The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.</p> <p>(xix) We are informed, that the provisions of any special statute applicable to Chit Fund, Nidhi or Mutual Benefit Society do not apply to the Company.</p> | <p>(xx) In our opinion, the Company has maintained proper records of the transactions and contracts in respect of trading in shares, debentures and other securities and that timely entries have been made therein. All the shares, debentures and other securities are in the name of the Company except to the extent of the exemption granted under Section 49 of the Companies Act, 1956 and those which were sent for transfer of names and/ or splitting up into marketable lot on the verification date.</p> <p>(xxi) Other provisions of the Manufacturing and Other Companies (Auditors Report) Order 1988, issued by the Company Law Board are not applicable to the Company for the year under report.</p> |
|---|--|

For K.K. BHAGERIA & CO.,
Chartered Accountants,
Sd/-
K.K. BHAGERIA
Proprietor

Place : Mumbai
Date : 29th August, 2003



ANNUAL REPORT 2002-2003

BALANCE SHEET AS ON 31ST MARCH 2003

	Schedule	AS ON 31.03.2003 Rs.	AS ON 31.03.2002 Rs.
I. SOURCES OF FUNDS :			
SHARE HOLDERS' FUND			
a) Share Capital	'A'	79,694,700.00	79,694,700.00
b) Reserves & Surplus	'B'	248,313,525.00	248,313,525.00
LOAN FUND :			
a) Secured Loan	'C'	114,235.52	272,287.72
b) Unsecured Loan		1,597,496.95	1,597,496.95
TOTAL		329,719,957.47	329,878,009.67
II. APPLICATION OF FUNDS :			
FIXED ASSETS :			
Gross Block	'D'	2,769,208.75	5,114,449.10
Less : Depreciation		1,086,617.10	2,708,869.45
NET BLOCK INVESTMENTS		1,682,591.65	2,405,579.65
CURRENT ASSETS, LOANS & ADVANCES :			
A CURRENT ASSETS,			
a) Stock in trade	'F'	1,666,311.40	1,666,311.40
b) Sundry debtors	'G'	24,586,868.72	25,024,922.73
c) Cash & Bank balance	'H'	64,279.75	187,821.08
d) Other Current Assets	'I'	85,136.00	85,136.00
B LOANS & ADVANCES	'J'	221,824,579.25	223,291,614.94
TOTAL (I)		248,227,175.12	250,255,806.15
LESS : CURRENT LIABILITIES & PROVISIONS			
a) Current liabilities	'K'	11,886,193.22	11,755,385.63
b) Provisions	'L'	9,600,000.00	9,600,000.00
TOTAL (ii)		21,486,193.22	21,355,385.63
NET CURRENT ASSETS (I) - (ii)		226,740,981.90	228,900,420.52
Deferred Tax Liability		(434,452.62)	(426,393.82)
Miscellaneous expenditure to the	'M'		
Extent not written off or adjusted		3,907,304.37	5,828,718.37
Opening Balance of Profit and Loss Account		—	997,671.50
Add: Deferred Tax Liability as on 01.04.2001		—	470,071.82
		—	1,467,743.32
Less : Profit for the current year		—	1,225,238.37
Profit & Loss Account		3,829,352.17	242,504.95
TOTAL		329,719,957.47	329,878,009.67
Notes to the accounts	'R'		

"AS PER OUR REPORT OF EVEN DATE ANNEXED"

For K.K. BHAGERIA & CO.

Chartered Accountants

Sd/-

K. K. BHAGERIA

Proprietor

Place : Mumbai

Date : 29th August, 2003

For and on behalf of the Board

Sd/-

B. Madhuprasad

Managing Director

Sd/-

Vineet Suchanti

Director