# **KEYNOTE**

# 24<sup>th</sup> Annual Report 2016-2017

KEYNOTE CORPORATE SERVICES LTD.

# KEYNOTE CORPORATE SERVICES LIMITED ANNUAL REPORT 2016 – 2017

| CONTENTS  | PAGE NO. |
|---|----------|
| Board of Directors  | 3        |
| Notice  | 4        |
| Explanatory Statement   | 9        |
| Directors Report  | 12       |
| Management Discussion and Analysis  | 35       |
| Report on Corporate Governance  | 37       |
| Auditors' Report to the Shareholders  | 55       |
| Balance Sheet   | 60       |
| Profit and Loss Account   | 61       |
| Notes to the Accounts   | 62       |
| Cash Flow Statement   | 73       |
| CONSOLIDATED ACCOUNTS   |          |
| Auditor's Report  | 74       |
| Balance Sheet   | 78       |
| Profit and Loss Account   | 79       |
| Notes to the Accounts   | 80       |
| Cash Flow Statement   | 96       |
| <ul> <li>Statement pursuant to first proviso to sub-section 219<br/>of the Companies Act, 2013, read with Rule 5 of<br/>Companies (Accounts) Rules, 2014 in the prescribed</li> </ul> |          |
| Form AOC-1 relating to Subsidiary Companies   | 97       |

# **BOARD OF DIRECTORS**

Shri B. Madhuprasad Shri Vineet Suchanti

Chairman Director

Shri Uday S. Patil Smt. Rinku Suchanti

Director - Investment Banking Director

Shri Hitesh Shah Shri Manish Desai

Director Director

Shri Anish Malhotra Shri Shishir Dalal

Director Director

#### **BOARD COMMITTEES**

| Audit Committee                 | Stakeholders Relationship Committee   |  |
|---------------------------------|---------------------------------------|--|
| Shri Shishir Dalal – Chairman   | Shri B. Madhuprasad – Chairman        |  |
| Shri Hitesh Shah - Member       | Shri Uday S. Patil – Member           |  |
| Shri Manish Desai - Member      | Shri Hitesh Shah – Member             |  |
| Management Committee            | Nomination and Remuneration Committee |  |
| Shri Vineet Suchanti – Chairman | Shri Anish Malhotra – Chairman        |  |
| Shri B. Madhuprasad – Member    | Shri B. Madhuprasad – Member          |  |
| Shri Uday S. Patil – Member     | Shri Hitesh Shah - Member             |  |
|                                 | Shri Manish Desai — Member            |  |

# **COMPANY SECRETARY**

Shri Sujeet Krishna More

#### REGISTERED OFFICE

Keynote Corporate Services Limited The Ruby, 9<sup>th</sup> floor, Senapati Bapat Marg,

Dadar (West), Mumbai – 400 028 CIN: L67120MH1993PLC072407

#### SHARE TRANSFER AGENT

Link Intime India Pvt. Ltd., C 101, 247 Park, LBS Marg, Vikhroli (West), Mumbai – 400 083

Tel: (022) 49186000 Fax: (022) 49186060 www.Linkintime.co.in

#### **BANKERS**

Indian Bank State Bank of India ICICI Bank Limited Punjab National Bank Kotak Mahindra Bank Limited

#### **AUDITORS**

S M S R & Co. LLP Chartered Accountants, A-005, Gr. Floor, Western Edge-II, Off Western Express Highway, Borivali East, Mumbai – 400 066

## **Twenty-Fourth Annual General Meeting**

On Wednesday, 23<sup>rd</sup> August, 2017 at 10.00 a.m.
At Homi J. H. Taleyarkhan Memorial Hall,Indian Red Cross Society, 141, Shahid Bhagat Singh Road, Fort,(Town Hall Compound), Mumbai – 400 001

#### NOTICE

NOTICE IS HEREBY GIVENTHATTHETWENTY-FOURTH ANNUAL GENERAL MEETING OF THE MEMBERS OF KEYNOTE CORPORATE SERVICES LIMITED WILL BE HELD ON WEDNESDAY, 23<sup>RD</sup> DAY OF AUGUST, 2017 AT HOMI J. H. TALEYARKHAN MEMORIAL HALL, INDIAN RED CROSS SOCIETY, 141, SHAHID BHAGAT SINGH ROAD (TOWN HALL COMPOUND) FORT, MUMBAI – 400 001 AT 10.00 A.M.TOTRANSACT THE FOLLOWING BUSINESS:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Financial Statements (including Audited Consolidated Financial Statements) for the financial year ended 31<sup>st</sup> March, 2017 and the Reports of the Board of Directors and Auditor's thereon.
- 2. To declare dividend for the financial year ended 31st March, 2017.
- 3. To appoint a Director in place of Shri Uday S. Patil, (DIN 00003978), who retires by rotation and being eligible offers himself for reappointment.
- 4. To ratify the appointment of Auditors and fix their remuneration and in this regard, to consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 read with the underlying rules viz. Companies (Audit and Auditors) Rules, 2014 as may be applicable (including any statutory modification(s) or re-enactment(s) thereof for the time being in force) and pursuant to the resolution passed by the Members at the 23<sup>rd</sup> Annual General Meeting (AGM) held on 29<sup>th</sup> July, 2016 re-appointing M/s. S M S R & CO LLP Chartered Accountants, Mumbai (Firm Registration No. 110592W/W100094) as statutory auditors of the Company, to hold office from the conclusion of the 23<sup>rd</sup> AGM till conclusion of the 28<sup>th</sup> AGM, the appointment of M/s. S M S R & CO LLP Chartered Accountants, Mumbai (Firm Registration No. 110592W/W100094), as statutory auditors of the Company, to hold office from the conclusion of this Meeting i.e. 24<sup>th</sup> AGM until the conclusion of the 25<sup>th</sup> AGM of the Company, be ratified by the Members at such remuneration as may be mutually agreed between the Board of Directors of the Company and the Statutory Auditors, based on the recommendation of the Audit Committee in connection with the Audit of the accounts of the Company for the Year ending 31<sup>st</sup> March, 2018."

# **SPECIAL BUSINESS:**

5. Appointment of Smt. Rinku Suchanti (DIN: 00012903) as a Whole-Time Director of the Company.

To consider and if thought fit, to pass with or without modification(s), the following resolutions as **Ordinary Resolution**:

"RESOLVED THAT pursuant to Sections 196, 197, 203 and other applicable provisions of Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), read with Schedule V to the Companies Act, 2013, the Company hereby accords its approval to the appointment of Smt. Rinku Suchanti (DIN: 00012903) as Whole Time Director of the Company for a period of 3 (three) years with effect from 25th May, 2017, on the terms and conditions of appointment and remuneration which are set out in the explanatory statement attached to this notice and the Board of Directors be and is hereby authorized to alter and vary such terms of appointment and remuneration so as not to exceed the limits specified in Schedule V to the Companies Act, 2013 as may be agreed to by the Board of Directors and Smt. Rinku Suchanti.

**RESOLVED FURTHER THAT** in the event of loss or inadequacy of profit in any financial year during the currency of tenure of services of Smt. Rinku Suchanti, the payment of salary, perquisites and other allowances shall be governed by the limits prescribed under Section II of Part II of Schedule V of the Companies Act, 2013.

**RESOLVED FURTHER THAT** Shri. Uday S. Patil, Director and/or Company Secretary of the Company be and is hereby authorized to file the necessary returns with the Registrar of Companies, Maharashtra, Mumbai, and to do all the acts, deeds and sign any documents to give effect to this resolution."

By Order of the Board For Keynote Corporate Services Limited

Sd/-Vineet Suchanti Director (DIN - 00004031)

Date: 25<sup>th</sup> May, 2017 Place: Mumbai

#### NOTES:

- 1) An Explanatory Statement pursuant to Section 102 of the companies Act, 2013 relating to the Special Businesses to be transacted at the Annual General Meeting (AGM) is annexed hereto. Additional information, pursuant to Regulation 36 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), in respect of the directors seeking appointment/re appointment at the AGM, is furnished as annexure to the Notice. The directors have furnished consent/declaration for their appointment/re appointment as required under the Companies Act, 2013 and the Rules there under.
- 2) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING THE PROXY SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 [FORTY-EIGHT] HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
  - A person can act as proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A member holding more than 10 [ten] percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
- 3) Corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified copy of the Board Resolution to the Company, authorising their representative to attend and vote on their behalf at the meeting.
- 4) Members/proxies/authorised representatives are requested to bring the duly filled Attendance Slip enclosed herewith to attend the meeting.
- 5) The Register of Members and share transfer books of the Company will remain closed from Saturday, 19<sup>th</sup> August, 2017 to Wednesday, 23<sup>rd</sup> August, 2017 (both days inclusive).
- 6) The dividend for the financial year 31st March, 2017, as recommended by the Board of Directors, if approved by the Members, will be paid after Annual General Meeting to those Members holding shares in physical form whose names shall appear on the Company's Register of Members on closure of business hours i.e. 18th August, 2017; in respect of the shares held in dematerialized form the dividend will be paid to the Members whose names are furnished by the National Securities Depository Limited and the Central Depository Services (India) Limited as the beneficial owners as at the close of business hours on 18th August, 2017.
- 7) The Dividend is proposed to be disbursed by way of National Electronic Clearing Service (NECS). For this purpose, the details such as, name of the Bank, name of the branch, 9-digit code number appearing on the MICR band of the cheque supplied by the Bank, account type, account number etc. are to be furnished to your DP if the shares are in electronic form or to the Registrars & Transfer Agents if they are held in physical mode.
- 8) The practice of distributing copies of Annual Reports at the Annual General Meeting has been discontinued as a measure of economy.

9) Members wishing to claim dividends, which have remained unclaimed, are requested to correspond with Registrar & Share Transfer Agent and Company Secretary, at the Company's registered office. Members are requested to note that dividends not claimed within seven years from the date of transfer to the Company's Unpaid Dividend Account, will as per Section 205A of the Companies Act, 1956 (Section 124 of the Companies Act, 2013), be transferred to the Investor Education and Protection fund constituted by the Central Government.

The details of Dividends paid by the Company and their proposed dates and year of transfer of unclaimed/un-encashed dividends to the designated fund of the Central Government are as under:

| Date of Declaration of Dividend  | Dividend for the year | Proposed date for transfer<br>to Investor Education<br>and Protection Fund (IEPF) |
|----------------------------------|-----------------------|---|
| 29th September, 2010             | 2009 - 2010           | 6 <sup>th</sup> November, 2017  |
| 30 <sup>th</sup> September, 2011 | 2010 - 2011           | 7 <sup>th</sup> November, 2018  |
| 27 <sup>th</sup> September, 2012 | 2011 - 2012           | 4 <sup>th</sup> November, 2019  |
| 25 <sup>th</sup> September, 2013 | 2012 - 2013           | 2 <sup>nd</sup> November, 2020  |
| 9 <sup>th</sup> September, 2014  | 2013 - 2014           | 17 <sup>th</sup> October, 2021  |
| 29th September, 2015             | 2014 - 2015           | 6 <sup>th</sup> November, 2022  |
| 29 <sup>th</sup> July, 2016      | 2015 - 2016           | 5 <sup>th</sup> September, 2023   |

All the members are requested to note that as per the notification of Ministry of Corporate Affairs (MCA) dated 10<sup>th</sup> May, 2012 full details of shareholders and dividend amount pending encashment have been uploaded on website of MCA (i.e. <a href="www.mca.gov.in">www.mca.gov.in</a>) and Company (i.e. <a href="www.keynoteindia.net">www.keynoteindia.net</a>). Said information for the period up to 29<sup>th</sup> July, 2016 has been made available and will be updated as per the requirements. The members may check the details for unclaimed dividend if any and approach the Company and Registrar for getting the same paid. During Financial Year 2016-2017 Company has transferred a sum of ₹ 1,12,393/- (Rupees One Lac Twelve Thousand Three Hundred Ninety Three only) Unclaimed Dividend of Financial Year 2008-2009 to Investor Education and Protection Fund (IEPF) on 29<sup>th</sup> September, 2016.

It may please be noted that once the unclaimed/un-encashed dividends is transferred to "The Investor Education & Protection Fund" as above, no claim shall lie in respect of such amount by the shareholder.

- 10) All documents referred in the accompanying Notice are open for inspection at the Registered Office of the Company on all working days except Saturday & Sunday between 11.00 a.m. and 1.00 p.m. upto the date of Annual General Meeting.
- 11) Members are requested to:
  - i. Intimate changes, if any, in their registered address at the earliest.
  - ii. Furnish PAN with Income Tax Ward/Range/District to the Company.
  - iii. Quote ledger folio nos. in all the correspondence with the Company and the Transfer Agent. In case shares are held in dematerialized mode, please quote the DP ID No. and client ID in all the correspondence.
  - iv. Bring the copy of the Annual Report and the Attendance Slip with them at the Annual General Meeting.
  - v. Send the queries, if any, at least 7 (Seven) days in advance of the meeting so that the information can be made available at the meeting.
- 12) Ministry of Corporate Affairs, Government of India, vide Circular No. 17/2011 dated 21<sup>st</sup> April, 2011 and Circular No.18/2011 dated 29th April, 2011 allowed service of documents by e-mode as a Green initiative in the Corporate Governance. Members are requested to register their e-mail addresses with the Company's Registrar and Share Transfer Agents M/s. Link Intime India Pvt. Limited Unit: Keynote Corporate Services Limited, C 101, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai 400083, for the purpose of service of documents under Section 20 of the Companies Act, 2013. The members are also requested to update their

e-mail address in the Depository Account holding shares of the Company in dematerialized mode enabling the Registrar to consider the same. The form for sending the response is annexed at the end of the Annual Report.

# 13) Voting through electronic means

In compliance with provisions of Section 108 of Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014, as substituted by Companies (Management and Administration) Amendment Rules, 2015, and Regulation 44 of the Listing Regulations, the Company is pleased to provide members the facility to exercise their right to vote at the 24th Annual General Meeting (AGM) by electronic means and the business may be transacted through e-voting Services provided by Central Depository Services (India) Limited (CDSL). The Company has entered into an arrangement with Central Depository Services (India) Limited for facilitating e-voting for AGM.

The E-voting period for all items of business contained in this Notice shall commence from Sunday, 20<sup>th</sup> August, 2017 (10.00 a.m. IST) and will end on Tuesday, 22<sup>nd</sup> August, 2017 (5.00 p.m. IST) During this period Equity Shareholders of the Company holding shares either in physical form or in dematerialized form, as on 16<sup>th</sup> August, 2017 i.e. cut-off date, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Once the vote on a resolution is cast by any Member, he/she shall not be allowed to change it subsequently or cast vote again.

The voting rights of Members shall be in proportion to their equity shareholding in the paid up equity share capital of the Company as on cut-off date. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of e-voting as well as voting at the meeting through ballot.

Any person, who acquires shares of the Company, becomes a member of the company after dispatch of the Notice and holding shares as of the cut-off date may follow the same procedure as mentioned for e-Voting.

The Company has appointed an Independent Professional (Practicing Company Secretary – M/s. Uma Lodha & Co.) as Scrutinizer to conduct the E-voting in a fair and transparent manner. The Scrutinizer shall, immediately after the conclusion of voting at the general meeting, would count the votes cast at the meeting, thereafter unblock the votes cast through e-voting in the presence of at least two witnesses not in the employment of the Company and make, not later than three days of conclusion of the meeting, a consolidated Scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman or person authorized by him in writing who shall countersign the same.

The results along with Scrutinizer's report shall be placed on the website (i.e. <a href="www.keynoteindia.net">www.keynoteindia.net</a>) of the Company and shall also be communicated to the Stock Exchanges. The Resolutions shall be deemed to be passed, if approved, on the date of AGM.

## The instructions for shareholders voting electronically are as under:

- (i) The voting period begins on Sunday, 20<sup>th</sup> August, 2017 (10.00 a.m. IST) and ends on Tuesday, 22<sup>nd</sup> August, 2017 (5.00 p.m. IST). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date Wednesday, 16<sup>th</sup> August, 2017, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders.
- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to <a href="www.evotingindia.com">www.evotingindia.com</a> and voted on an earlier voting of any company, then your existing password is to be used.

(vii) If you are a first time user follow the steps given below:

|                           | For Members holding shares in Demat Form and Physical Form  |
|---------------------------|---|
| PAN                       | Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders).  |
|                           | Members who have not updated their PAN with the Company/Depository<br>Participant are requested to use the sequence number which is printed<br>on Postal Ballot/Attendance Slip indicated in the PAN field. |
| Dividend Bank<br>Details  | Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.  |
| OR<br>Date of Birth (DOB) | If both the details are not recorded with the depository or company please enter the member id/folio number in the Dividend Bank details field as mentioned in instruction (iv).                            |

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant Keynote Corporate Services Limited on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (xvii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password& enter the details as prompted by the system.
- (xviii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store, Apple and Windows phone. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- (xix) Note for Non Individual Shareholders and Custodians
  - Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to <a href="https://www.evotingindia.com">www.evotingindia.com</a> and register themselves as Corporates.
  - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <u>helpdesk.evoting@cdslindia.com</u>.
  - After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
  - The list of accounts linked in the login should be mailed to <a href="https://helpdesk.evoting@cdslindia.com">helpdesk.evoting@cdslindia.com</a> and on approval of the accounts they would be able to cast their vote.

- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at <a href="https://www.evotingindia.com">www.evotingindia.com</a>, under help section or write an email to helpdesk.evoting@cdslindia.com.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

# In respect of Item No. 5 - Appointment of Smt. Rinku Suchanti (DIN: 00012903) as Whole-Time Director

The Board of Directors, on the recommendation of Nomination and remuneration Committee at their Meeting held on 25<sup>th</sup> May, 2017, appointed Smt. Rinku Suchanti as a Whole-time Director of the Company for a term of three years with effect from 25<sup>th</sup> May, 2017, subject to approval of the Shareholders at the ensuing Annual General Meeting.

Smt. Rinku Suchanti has been one of the Directors with the Company since March, 2015. Her appointment was approved by the members in the 22<sup>nd</sup> Annual General Meeting held on 29<sup>th</sup> September, 2015.

The remuneration drawn by Smt. Rinku Suchanti is approved by Nomination and remuneration Committee of the Company and is within the limits prescribed by Section 197 and Schedule V of the Companies Act, 2013, the details of the same are as follows:

Salary: ₹ 2,50,000/- (Rupees Two lac Fifty Thousand only) per month with increments as per the Company's Policy and as may be determined by the Board of Directors, from time to time, within the limits prescribed by Section 197 and Schedule V of the Companies Act, 2013 and subject to approval of the Central Government, if any, she will be entitled to perguisites as per Company's rules.

She shall not be paid any sitting fees for attending the meetings of the Board of Directors/Committees thereof.

The appointment can be terminated by either side by giving six months notice in writing.

Disclosure Pursuant to Section II of Part II of Schedule V of the Companies Act, 2013

#### I. General Information:

- 1. Nature of Industry
  - Merchant Baking/Corporate Advisory Services
- Date or expected date of commencement of commercial production Not Applicable
- In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus

Not Applicable

Financial performance based on given indicators during financial year ended 31<sup>st</sup> March, 2017
 (₹ In lacs)

| Total Income      | : | 763.99  |
|-------------------|---|---------|
| Expenses          | : | 527.14  |
| Profit            | : | 236.85  |
| EPS (₹)           | : | 2.69    |
| P/E Ratio (times) | : | 18.20   |
| Total Assets      | : | 5451.45 |

5. Foreign investment or collaborators, if any

As on 31st March, 2017, the foreign shareholding in the company is 5,66,194 Equity Shares representing 8.07% of the total capital.

# II. Information about Smt. Rinku Suchanti, Whole-Time Director

#### 1. Background Details:

Smt. Rinku Suchanti has completed her graduation (Bachelor of Commerce) in the year 1993-94 from South City College from Kolkata University and also holds the Diploma in Interior Design from Jenson & Nicholson from Kolkata.

She has wide experience in interior designing and administration. She gives her inputs as a Director on the Board of Keynote Corporate Services Limited.

#### 2. Past remuneration:

NII

# 3. Recognition or awards:

NIL

# 4. Job profile and her suitability:

Smt. Rinku Suchanti, would be one of the Whole-Time Director of the Company. She is providing an administrative support to the management and has been one of the authorized signatories on behalf of the Company. She is found to be suitable for the job being of the Executive Director and Woman Director.

## 5. Remuneration proposed:

The remuneration of Smt. Rinku Suchanti is set out above.

# Comparative remuneration profile with respect to industry, size of the company, profile of the position and person (in case of expatriates the relevant details would be w.r.t. the country of his origin)

Keeping in view the type of the industry, size of the Company, the responsibilities and capabilities of Smt. Rinku Suchanti, the proposed remuneration is competitive with the remuneration paid by other companies to such similar positions.

# Pecuniary relationship directly or indirectly with the company or relationship with the managerial personnel, if any:

Smt. Rinku Suchanti is one of the person forming part of Promoter Group of the Company and apart from the remuneration stated above, Smt. Rinku Suchanti, has no other pecuniary relationship directly or indirectly with Company.

#### III. Other Information

## 1. Reason of loss or inadequate profits

Not Applicable

## 2. Steps taken or proposed to be taken for improvement

The Company has well defined business strategy wherein focus on completion of various assignments is laid. The efforts to complete the transactions within the said timelines are on. The execution team has been assigned structured timelines to adhere.

# 3. Expected increase in productivity and profits in measurable terms.

The Company expects to increase the productivity and profit by increasing new mandates. Various mandates at various stages of execution are reviewed from time to complete. As a result company expects to improve both the top line and the bottom line growth.

#### IV. Disclosures

Except Smt. Rinku Suchanti and Shri Vineet Suchanti, none of the Directors and Key Managerial personnel of the company and their relative are concerned or interested, financial or otherwise, in the resolution set out at item no. 5.

The Directors recommend the aforesaid resolution for the approval by the members as Ordinary Resolution.

By Order of the Board For Keynote Corporate Services Limited

> Sd/uchanti

Vineet Suchanti Director (DIN - 00004031)

Date: 25<sup>th</sup> May, 2017 Place: Mumbai