



THIRTYTHIRD

ANNUAL REPORT

AND ACCOUNTS

2004-05

KILPEST INDIA LIMITED

7-C, Industrial Area, Govindpura, BHOPAL - 462023

KILPEST INDIA LIMITED

BHOPAL

THIRTYTHIRD ANNUAL REPORT AND ACCOUNTS 2004-2005

BOARD OF DIRECTORS MR. R.K. DUBEY • CHAIRMAN & MANAGING DIRECTOR MR. D.K. DUBEY) WHOLETIME MR. N.K. DUBEY) DIRECTORS MR. SHABBAR HUSAIN) DIRECTORS MR. B.M. SAIHGAL BANKERS STATE BANK OF INDORE T.T. NAGAR, BHOPAL M/S R.C. BAHETI & CO. **AUDITORS** CHARTERED ACCOUNTANTS BHOPAL 7-C, INDUSTRIAL AREA, REGISTERED OFFICE AND FACTORY GOVINDPURA, BHOPAL - 462 023 LUCKNOW SALES DEPOT D-1207, HIMALAYA MARG, INDIRA NAGAR, LUCKNOW. RAIPUR SALES DEPOT C/O SUVIDHA AGENCIES, : 72/12, GURUTEG BAHADUR NAGAR, OPP.NAYA GURUDWARA RAVIGRAM, RAIPUR. BILASPUR SALES DEPOT C/O SHUKLA MOTORS, OPP. NATRAJ HOTEL, LINK ROAD, BILASPUR

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For USU OF HAMA HAMTEN

DIRECTOR

KILPEST INDIA LIMITED

REPORT OF THE DIRECTORS

To

Dear Members,

Your Directors herewith present their Thirty Third Annual Report and the Audited Accounts for the year ended 31st March, 2005.

FINANCIAL RESULTS

The highlights of the operating results for the year are summarised below:

	Year ended 31-03-2005	Year ended 31-03-2004				
Sales Turnover	971.78	888.45				
Profit before Depreciation	26.33	24.50				
Less: Depreciation	9.74	9.82				
Profit before Tax	16.59	14.68				
Less: Provision for Taxation	1.35	0.54				
Net Profit after Tax	15.24	14.14				

PERFORMANCE FOR THE YEAR 2004-2005

The year 2005 sales were stagnant & so were the profits, despite difficult times, like draught at several areas where company is doing business, company managed to close the year in profit. Company's exports grew well from 5.45 lakhs to 18.18 lakhs, and with several products registered and more in pipeline, exports shall continue to grow well in coming year.

With aim to enter the CIS Country markets company has been participating in international fairs held in Tajikistan, Kyrgystan and Ukraine. Company's products got good response, as soon as registration is taken good business prospects are visible. With Company's continuous efforts to enter into Public Health business, as this can help company from overcoming the reliance on agriculture sector. This year company is hopeful of doing good institutional sales in Public health business.

CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Stock Exchange Listing Agreement, a report on Corporate Governance and Management Discussion and Analysis and Certificate from the Auditors on compliance thereof is given separately which form a part of this Reports: Copy

DIRECTORS' RESPONSIBILITY STATEMENT

The Directors confirm that:

i) The company has followed the applicable accounting standards in the preparation of the Annual Account for the year under review.

Theola Limited

- ii) The Directors have made judgements and estimates that are reasonable and prudent and have selected accounting policies and applied them consistently to give true and fair view of the state of affairs of the company as at 31st March, 2005 and its profit for the year ended on that date.
- iii) The company has a proper and adequate system of internal control to ensure that all assets are safeguarded against losses and the system is capable of detecting frauds and other irregularities.
- iv) The annual accounts placed before you have been prepared on a going concern basis.

RESEARCH & DEVELOPMENT

The company has one of the most advanced and well equiped Research Laboratory in Madhya Pradesh and quality of product is continuously reviewed and improved.

DIVIDEND

Your Directors regret their inability to recommend any Dividend for the year under review.

CURRENT LISTING

Presently, the Equity Shares of the company are listed on the Mumbai Stock Exchange.

DIRECTORS

Shri Shabbar Husain & Shri N.K. Dubey retire by rotation at the forthcoming Annual General Meeting and are eligible for reappointment.

AUDITORS

M/s R.C. Baheti & Co., Chartered Accountants, retire at the conclusion of the Thirtythird Annual General Meeting and are eligible for reappointment.

COMPANY SECRETARY

As per the Companies (Amendment) Act, 2000, it is required, in case of your company, to obtain a certificate from a Company Secretary in whole-time practice regarding compliance of various secretarial matters as the paid-up capital of the company is more than Rs.10 lacs. Accordingly, the company has appointed M/s P.K. Rai & Associates, Practising Company Secretary as a Secretarial Auditor. The Secretarial Compliance Certificate given by M/s P.K. Rai & Associates, Bhopal is attached herewith which forms part of this report. The company had initiated the process of appointing a full time Company Secretary, and is looking for one.

PERSONNEL

Personnel relations remained cordial during the year. The Board expresses its appreciation of the contribution of employees at all levels. There is no employee drawing remuneration in excess of the limits prescribed under section 217(2A) of the Companies Act, 1956.

SAFETY AND ENVIRONMENT

The company has installed adequate systems for industrial safety, environmental protection and pollution control. Necessary facilities at Company's plant are installed to meet the standards set by Pollution Control Authorities and Industrial Health & Safety Department. Company is having valid permissions from the above authorities.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

A statement showing additional information on conservation of energy, technology absorption, foreign exchange earnings and outgo as required pursuant to Section 217(1)(e) of the Companies Act, 1956 read with the companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is annexed forming part of this Report.

ACKNOWLEDGEMENTS

The Directors take this opportunity to thank the shareholders, Distributors, the Bankers M/s STATE BANK OF INDORE, the Financial Institution MADHYA PRADESH FINANCIAL CORPORATION, for their support and co-operation.

for and on behalf of the Board of Directors

CHAIRMAN & MANAGING DIRECTOR

Place : Bhopal

Dated: 30th July, 2005

STATEMENT UNDER SECTION 217(1)(e) OF THE COMPANIES ACT, 1956 READ WITH THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988 AND FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MARCH, 2005.

A. CONSERVATION OF ENERGY

(a) Energy conservation measures taken:

The Company has further accelerated its efforts to conserve energy and has been able to achieve results this year also.

Some of the measures implemented are:

- (i) Planned production for maximum utilisation of services.
- (ii) Stoppage of utilities when not required.
- (iii) Installation of items/ equipments which will consume less energy.
- (b) Additional investments and proposals being implemented for reduction of energy consumption:
 - (i) Elimination of heat losses in airconditioning areas.
- (c) Total energy consumption and energy consumption per unit of production as per FORM A hereunder:

FORM A

FORM FOR DISCLOSURE OF PARTICULARS WITH REGARD TO CONSUMPTION OF ENERGY

I. POWER AND FUEL CONSUMPTION

Generator

N HAD FOEL CONSON (10N		
	Year ended 31-03-2005	Year 'ended 31-03-2004
Electricity	~ * * * * * -	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
(a) Purchased Units (KWH)	1,35,810	92,124
Total Amount (Rs.)	8,21,349	5,87,423
Average Rate/Unit (Rs.)	6.05	6.37
(b) Own Generator		
i) Through Diesel Generator		
Units (KWH)	540	9,610
Units/Ltr. of Diesel	1.82	1.72
Cost/Unit (Rs.)	16.70	14.60
ii) Through Steam Turbine/	NOT APPLICAB	LE
	Total Amount (Rs.) Average Rate/Unit (Rs.) (b) Own Generator i) Through Diesel Generator Units (KWH) Units/Ltr. of Diesel Cost/Unit (Rs.)	Year ended 31-03-2005 Electricity (a) Purchased Units (KWH) 1,35,810 Total Amount (Rs.) 8,21,349 Average Rate/Unit (Rs.) 6.05 (b) Own Generator i) Through Diesel Generator Units (KWH) 540 Units/Ltr. of Diesel 1.82

2. Coal

NOT APPLICABLE

3. Fuel Furnace Oil + Light NOT APPLICABLE
Diesel Oil NOT APPLICABLE
Quantity (KL) NOT APPLICABLE
Total Amount (Rs.) NOT APPLICABLE
Average Rate/KL (Rs.) NOT APPLICABLE

4. Others/Internal Generation NOT APPLICABLE

II. CONSUMPTION PER UNIT OF PRODUCTION

Products (with Since the company manufactures details) Unit several formulations and Electricity having regard to the records Furnace Oil and other books maintained by Coal(specify the company, it is quality) Others impracticable to apportion the (Specify)

B. TECHNOLOGY ABSORPTION
EFFORTS MADE IN TECHNOLOGY ABSORPTION

FORM B

FORM FOR DISCLOSURE OF PARTICULARS WITH REGARD TO ABSORPTION RESEARCH & DEVELOPMENT

- 1. Specific areas in puring the year, R&D efforts which R&D carried were directed towards improvement of quality of existing products and bio-products were being researched to be launched.
- 2. Benefits derived : Better cost effective as a result of the formulations developed and above R&D. bio-fungicide launched.
- 3. Future plan of : Development of new formulation and action new products specially bio-based
- 4. Expenditure on R&D 31-03-2005 31-03-2004 _____ (a) Capital 2,54,532 (b) Recurring --_____ (c) Total 2,54,532 _____ _____ (d) Total R&D expenditure as a NA 0.29% percentage of total turnover

TECHNOLOGY ABSORPTION, ADAPTATION AND INNOVATION

- Efforts, in brief, made towards technology absorption, adaptation and innovation
- Efforts are being made to evolve better cost effective process and to manufacture new products.
- 2. Benefits derived as a result of the above efforts
- : Cost of production reduced, product quality improved.
- There is no imported technology involved.Total foreign exchange used
- C. FOREIGN EXCHANGE EARNINGS AND OUTGO

2004-2005 2003-2004

1. Foreign Exchange Earnings 18,18,092 5,45,112

2. Foreign Exchange Outgo 12,74,927 11,43,750

and on behalf of the Board of Dimectors

CHAIRMAN & MANAGING DIRECTOR

Place : Bhopal

Dated: 30th July, 2005

REPORT ON CORPORATE GOVERNANCE

A. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE:

The company strongly believes that good Corporate Governance is appre-requisite for enhancing shareholders long term value. The Board considers itself as the trustee of its Shareholders. During the period under review, the Board continued its pursuit by adopting and monitoring of corporate strategies, prudent business plans, major risks and ensuring that the company pursues policies and procedures to satisfy its social, legal and ethical responsibilities.

B. BOARD OF DIRECTORS

(i) Composition and category of Directors

			NU	IMBER OF OTHE	R	
S.No.	Hame of Director	Category	Director-	Committee	Committee	
			Ships	Membership	Chairmanship	
0 1.	Shri R.K. Dubey	Chairman & Mg. Director Executive Director	1	•	-	
0 2.	Shri D.K. Dubey	Executive Director	-	1	-	
●3.	Shri W.K. Dubey	Director		i	an com	
64.	Shri Shabbar Husain	Mon Executive Independent Director	/30	2	2	
		•				
8 5.	Shri B.M. Saighal	Non Executive Independent Director	-	1	-	

(ii) Meeting of the Board of Directors:-

The Board of directors provide the strategic direction and thrust to the operations of the company. During the period under review, 7 Board Meetings were held; on 13th May,2004, 30th June, 2004, 30th July 2004, 30th October 2004, 27th December 2004, 29th January 2005, 14th March, 2005. The Thirtysecond Annual General Meeting was held on 30th September, 2004.

Attendance of each Director at Board Meeting and Annual General Meeting (AGM) was as follows:-

S.No.	Name of Director	No. of Board Meetings attended	Attendance at AGM held on 30-09-2004
Ø1.	Shri R.K. Dubey	7	Yes
02.	Shri D.K. Dubey	7	Yes
Ø3.	Shri N.K. Dubey	7	Yes
04.	Shri Shabbar Husain	4	Yes
05.	Shri B.M. Saighal	2 .	No

DETAILS OF REMUNERATION PAID TO DIRECTORS DURING THE PERIOD ENDED ON 31ST MARCH, 2005.

The Non-Executive Directors are paid sitting fees for attending each meeting of the Board of Directors and Committees thereof. The details of the sitting fees paid during the period to the Non-Executive Directors and the remuneration paid to the Executive Directors are given below:-

S.No.	Name of Direct		Salaries & Allowances etc.	Cont. to Provident & Superannuatio Funds
Ø1.	Shri R.K. Dubey	1,750	2,75,000	25,800
Ø2.	Shri D.K. Dubey	1,750	1,55,000	18,600
Ø3.	Shri N.K. Dubey	1,750	1,37,000	12,840
Ø4.	Shri Shabbar Husa	in 1,000	-	-
Ø5.	Shri B.M. Saighal	. 500	-	-

(D) COMMITTEES OF THE BOARD:

(i) Audit Committee

The following Directors are members of the Audit Committee:

Shri Shabbar Husain - Chairman, Non-Executive, Independent
Director (Chartered Accountant)
Shri N.K. Dubey - Director

Shri B.M. Saighal - Non-Executive Independent Director

All the Members of the Committee are independent Directors. The Managing Director, Statutory Auditors and Internal Auditors attend the meetings of the Committee. The company secretary acts as the secretary to the Committee.

The role, powers and functions of the audit Committee are as stated in clause No. 49 of the Listing Agreement and section 292A of the Companies Act, 1956. The Committee reviews the financial statements before they are placed before the Board. The audit committee has been constituted on 28th March, 2003 in compliance to clause No. 49 of the Listing Agreement. The Committee reviews the financial statements before they are placed before the Board. During the period under review four meetings of the committee were held i.e., 23rd July 2004, 25th October 2004, 24th January, 2005 and 29th June, 2005 and all the Directors were present in all the four meetings.

(ii) Share Holders'/Investors' Grievance Committee

The following Directors are members of the Shareholders' Committee.

S.No.	N	а	M	6		O	f		t	h	e		D	i	Г	6	C	t	O	r
		-	_	-	_	_	_	_	-	_	_	-	-	_	-	_		_	-	_

- Shri Shabbar Husain
- 2. Shri D.K. Dubey