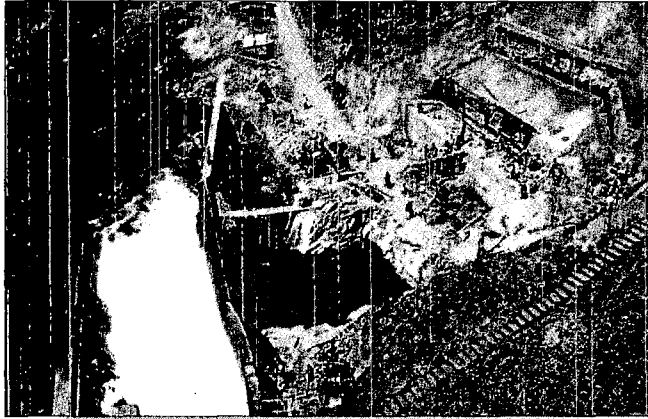


*Kirloskar*

KIRLOSKAR BROTHERS LIMITED

ReportJunction.com

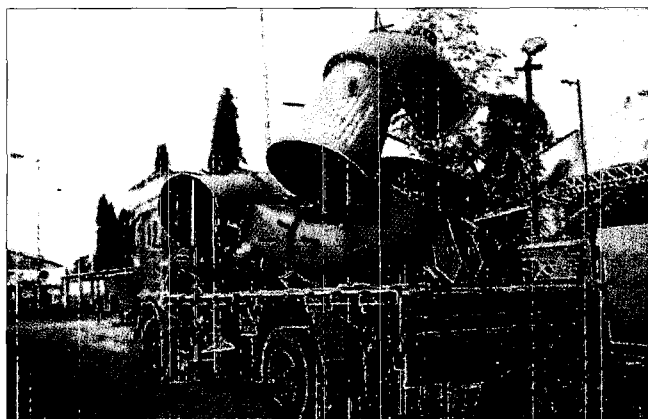
SEVENTY EIGHTH ANNUAL REPORT 1997-98



Mukurthy 2 x 350 kW : Mini Hydel Project Power House under construction  
( Unique controlled blasting technology has been successfully used at the foot of the dam )



Aliyar 2 x 1250 kW : Mini Hydel Project - Excavation for Power House in progress



Perunchani 2 x 650 kW : Mini Hydel Project - Turbine Draft Tubes under despatch



# KIRLOSKAR BROTHERS LIMITED

Registered Office : Udyog Bhavan, Tilak Road, Pune 411002

## NOTICE

To,  
The Members of Kirloskar Brothers Limited

NOTICE is hereby given that the 78th Annual General Meeting of the Members of KIRLOSKAR BROTHERS LIMITED will be held in the Auditorium of **Tilak Smarak Mandir, Tilak Road, Pune – 411 030 on Monday, September 21, 1998 at 11:00 A.M.** to transact the following business :-

1. To consider and adopt the Directors' Report, Audited Balance Sheet as at and Profit and Loss Account of the Company for the year ended on March 31, 1998 and the Auditors' Report thereon.
2. To declare dividend on equity shares.
3. To appoint a Director in place of Mr. Shivraj Gupta, who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. S.N. Inamdar, who retires by rotation and being eligible, offers himself for re-appointment.
5. To appoint a Director in place of Mr. U. V. Rao, who retires by rotation and being eligible, offers himself for re-appointment.
6. To appoint a Director in place of Mr. P. M. S. Malik, who retires by rotation and being eligible, offers himself for re-appointment.
7. To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.
8. To consider and if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution :

"RESOLVED that in pursuance of Section 228 of the Companies Act, 1956, the Accounts of the Company's Branch Offices at Ahmedabad, Bangalore, Bhubaneswar, Calcutta, Chennai, Jaipur, Kochi, Lucknow, Nagpur and Secunderabad for the year 1998-99 be audited by such persons other than the Company's Auditors, as are qualified for appointment as auditors of the Company under Section 226 of the Companies Act, 1956, and the Board of Directors be and is hereby authorised to appoint such Branch Auditors in consultation with the Company's Auditors on such terms and conditions and on such remuneration as may be fixed by the Board of Directors."

NOTES :

1. The Register of Members and Transfer Books of the Company will remain closed from Thursday, September 10, 1998 to Thursday, September 17, 1998 (both days inclusive).
2. A MEMBER OF THE COMPANY ENTITLED TO ATTEND AND VOTE AT THE SAID MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
3. Members are requested to advise the Company immediately of any change in their addresses.
4. If dividend on the shares as recommended by the Directors is declared at the Meeting, the dividend warrants will be sent on or before November 2, 1998 to those Members whose names appear in the Register of Members of the Company on September 17, 1998.
5. Members of the Company and/or their proxies only will be allowed to attend the Annual General Meeting. Before entering the Meeting Hall, Members and/or proxies are requested to sign the attendance slip in the prescribed form and leave it at the counter.
6. Members who would like to ask any questions on the Statement of Accounts are requested to send their questions atleast ten days before the Annual General Meeting to enable the Company to answer the questions satisfactorily at the Meeting or by post, if possible, prior to the Meeting.
7. During the year ended March 31, 1998, the Company has transferred Rs. 517,958 to the General Revenue Account of the Central Government being unclaimed dividend for the year ended March 31, 1994. A separate intimation giving particulars of the dividend transferred to the General Revenue Account of the Central Government is being sent to concerned shareholders in terms of Rule 4-A of the Companies Unpaid Dividend (Transfer to General Revenue Account of the Central Government) (Amendment) Rules, 1988.

By Order of the Board of Directors  
FOR KIRLOSKAR BROTHERS LIMITED

**SUDHA SANTHANAM**  
ASSOCIATE VICE PRESIDENT (FINANCE)  
AND COMPANY SECRETARY

Place : Pune

Date : June 24, 1998

**KIRLOSKAR COPELAND LIMITED**

**5<sup>th</sup>**  
Annual Report  
1997 - 98

**ANNEXURE TO THE DIRECTOR'S REPORT**

**INFORMATION UNDER 217 (2A) READ WITH COMPANIES ( PARTICULARS OF EMPLOYEES )  
RULES, 1975 AND FORMING PART OF THE DIRECTOR'S REPORTS FOR THE YEAR 31ST MARCH 1998**

Sr. No.	Name and ( Age )	Qualifications	Designation/Nature of Duties	Date of Commencement of employment and ( Experience )	Gross Remuneration Rs.	Last Employment
1	Agarwal N. J. ( 3 9 )	M. TECH	Sr. Executive (Product Engineering)	27.12.1995 ( 1 4 )	483,860	Sr. Manager (Product Development) Eicher Motors Ltd.
2	Bhat A. M. (45)	B.Sc., LL.B	Sr. Manager (Excise Cell)	22.08.73 ( 2 5 )	307,952	Manager (Excise Cell) Kirloskar Brothers Ltd., Karad
3	Damale P. S. ( 5 2 )	B.E. ( Mech.)	Vice President (Mfg. Support & Development)	01.04.1993 ( 2 9 )	743,704	A.V.P. (Purchase & Subcontract) Kirloskar Brothers Ltd., Karad
4	Deshpande V. V. ( 4 6 )	B. Sc.	Executive (Quality Control)	01.04.1993 ( 2 5 )	387,977	Sr. Manager Kirloskar Brothers Ltd., Karad
5	Duggal Vineet ( 3 1 )	B.Com., A.C.S.	Company Secretary	27.10.1995 ( 0 7 )	332,873	Dy. Company Secretary Spentex Industries Ltd.,
6	D. R. Joshi ( 4 6 )	B.Sc.	Sr. Manager (Production)	16.08.1973 ( 2 5 )	315,220	Manager (Service Cell) Kirloskar Brothers Ltd., Karad
7	Kedilaya N. S. ( 5 1 )	B.Sc. (DBM (IMC) Grade IIE AIMA	Sr. Manager (Materials)	13.04.1970 ( 2 8 )	339,573	Sr. Manager (Materials) Kirloskar Brothers Ltd., K'Wadi.
8	Kothari A. J. ( 5 5 )	B.E. ( Mech.)	Vice President	01.04.1993 ( 3 3 )	932,276	A.V.P. ( Mfg. ) Kirloskar Brothers Ltd., Karad
9	Limaye P. R. ( 4 1 )	B.Com. A.C.A. A.I.C.W.A.	Sr. Manager (Accounts)	29.03.1995 ( 1 5 )	313,638	Internal Auditor & Cost Accountant The Ugar Sugar Works Ltd.
10	Mahajan R. C. ( 4 9 )	B.E. ( Met.)	Sr. Executive (Atit Plant Mfg.)	01.04.1993 ( 2 5 )	460,900	Executive ( Service Cell ) Kirloskar Brothers Ltd., Karad
11	Maitra D. C. ( 5 2 )	B.E. (Mech.) (M.B.A.)	Associate Vice President (Marketing)	01.09.1995 ( 2 7 )	721,641	Marketing Manager Ingersoll - Rand Ltd.,
12	P. A. Pathak ( 4 5 )	B.Sc.	Sr. Manager (Production)	26.08.1973 ( 2 5 )	306,435	Manager (Purchase & Subcontract) Kirloskar Brothers Ltd., Karad
13	Patil K. R. ( 4 3 )	B.E. ( Mech.)	Executive (Hydraulic & Ind. Engg.)	01.04.1993 ( 1 8 )	424,528	Executive ( Manufacturing ) Kirloskar Brothers Ltd., Karad
14	Padiwal M. P. ( 5 7 )	B.E. ( Mech.)	Associate Vice President ( Plant Engineering )	01.04.1993 ( 3 0 )	700,743	A.V.P. ( Plant Engineering ) Kirloskar Brothers Ltd., Karad
15	Parvatesam K. ( 5 7 )	M.Com., LL.B.	Executive ( Marketing )	01.04.1993 ( 3 2 )	435,887	Sr. Manager ( Marketing ) Kirloskar Brothers Ltd., Karad
16	Rao N. K. ( 4 6 )	B.E. ( Mech.)	Executive ( Manufacturing )	01.04.1993 ( 2 2 )	394,806	Sr. Manager ( Quality Control ) Kirloskar Brothers Ltd., Karad
17	Rabade C. N. ( 5 0 )	B. Com.	Executive ( Marketing )	01.04.1993 ( 2 6 )	402,075	Sr. Manager Kirloskar Brothers Ltd., Karad
18	Samal A. K. ( 5 8 )	B.Com., LL.B	Associate Vice President ( Finance )	01.04.1993 ( 3 5 )	826,330	A.V.P. ( Accounts ) Kirloskar Brothers Ltd., Karad
19	Sardesai V. G. ( 4 8 )	B.E. ( Mech.)	Senior Executive ( Research & Development )	01.04.1993 ( 2 6 )	457,725	Executive ( R & D ) Kirloskar Brothers Ltd., Karad
20	Shastri U. R. ( 3 3 )	A.C.A. C.S.	Sr. Executive ( Finance )	15.01.1996 ( 0 9 )	519,689	Executive ( Accounts ) Kirloskar Cummins Ltd., Pune
21	Taranath K. ( 5 4 )	D. M. E.	Senior Vice President ( Karad & Atit )	01.04.1993 ( 3 4 )	1,151,548	Vice President Kirloskar Brothers Ltd., Karad
22	Takkar Deepak ( 3 9 )	B.Tech. M.B.A.	Executive ( Marketing )	16.12.1993 ( 1 4 )	421,729	Deputy Manager ( Marketing ) D.C.M. Toyota Ltd., New Delhi
23	Vaidya M. W. ( 5 6 )	D. M. E.	Sr. Executive ( H. R. D. )	01.04.1993 ( 3 2 )	498,007	Executive ( Purchase ) Kirloskar Brothers Ltd., Karad
24	Vaidya V. S. ( 5 0 )	D. E. E.	Executive ( Marketing ) ( Ahmedabad )	01.04.1993 ( 2 9 )	464,053	Executive ( Marketing - A 'Bad ) Kirloskar Brothers Ltd., Karad
25	Varma Amitabh ( 4 0 )	B.Tech. (Mining) D.M.M.	Sr. Manager (Marketing) (Mumbai)	22.07.1996 ( 1 7 )	320,688	Branch Manager Ingersoll - Rand Ltd.

**Notes :**

- 1 Designation denotes the nature of duties also.
- 2 Other terms and conditions are as per the Service Rules & conditions of the company.
- 3 The nature of the employment of all the above employees is contractual.
- 4 None of the above employees are relatives of the directors of the company.  
A.V.P. : Associate Vice President

For and on behalf of the Board of Directors

Place : New Delhi  
June 11, 1998

**SANJAY C. KIRLOSKAR**  
CHAIRMAN



## KIRLOSKAR BROTHERS LIMITED

78<sup>th</sup>  
Annual Report  
1997 - 98

## ANNEXURE TO THE DIRECTORS' REPORT

Information under Section 217(2A) read with Companies (Particulars of employees) Rules, 1975 and forming part of the Directors' Report for the year ended March 31, 1998.

Name and (Age)	Qualifications	Designation / Nature of duties.	Date of commencement of employment & (Experience)	Gross Remuneration Rs.	Last employment
Argade DV (48)	B. Com (Hons), A.C.A.	Executive (CCR), PN	24.03.1988 (19)	371,712	Bombay Tyres International Ltd
Barah PK (42)	B. E. (Mech), MMS	Executive (Mktg) Dewas	04.03.1996 (19)	421,469	Ingersollrand (I) Ltd.
Chinchnikar DV (41)	B. E. (Mech)	Sr. Manager (Project)	27.04.1984 (19)	316,962	KSB Pumps Ltd.
Chiplunkar AM (46)	B. E. (Mech)	Executive (PES) KOV	17.08.1973 (25)	391,117	—
Dabi LH (47)	B.E. (Mech)	Executive (Export), PN	15. 11. 1975 (22)	434,391	—
Das SN ** (46)	M. Tech (Met)	Executive KOV	10.11.1997 (20)	143,666	Grad O- Castings
Date SS (48)	B.E. (Mech)	AVP (Project), PN	20. 07. 1970 (28)	586,056	—
Desai PJ (46)	B. E. (Mech)	Executive (KPDS & SHS Pumps) KOV	01.08.1977 (20)	360,190	—
Deshpande MD (55)	B. E. (Mech)	A.V. P. (C.M.D.), PN	26. 10. 1965 (33)	722,775	—
Dhadphale AM (45)	B.E. (Mech) D.B.M.	Executive, (Shirval)	02. 08. 1993 (23)	396,065	SPACO Carburetors (India) Ltd.
Dhole DG (47)	M.E. (Mech)	Executive (ACP) KOV	11.03.1976 (22)	366,457	—
Dias JJ (39)	D.M.E., D.B.M.	Sr. Manager (ACP) PN	07.05.1990 (18)	312,692	Kalyani Brakes Ltd.
Dombe UJ (54)	S.S.C.	Sr. Manager (Internal Audit) PN	13.06.1964 (34)	310,505	—
Gandhi KD (43)	B.E. (Mech)	Executive (CQA), PN	29. 06. 1995 (20)	445,870	Morris Electronics Ltd.,
Ganu AM (48)	D. M. E.	Executive (Tailormade Pumps) KOV	10.02.1970 (27)	364,662	—
Gejji CR (51)	D. Met. E.	Executive (ACS Foundry) KOV	01.08.1970 (27)	412,152	—
Godbole JV (51)	B.E. (Mech) D. B. M.	AVP (CSD), PN	07. 09. 1984 (28)	587,961	Kirloskar Oil Engines Ltd.
Gowaiker MN ** (42)	B.E. (Mech)	Zonal Manager (Central)	21. 05. 1982 (19)	318,753	KSB Pumps Ltd.,
Havaldar VP ** (58)	D. M. E.	AVP (Exports), PN	15. 01. 1960 (38)	691,339	—
Iyer MR (43)	B.E. Mech	Executive (Project) PN	17.05.1993 (21)	366,017	Volta Limited
Jadhav SM (48)	D. Met. E.	Executive (Heavy Foundry) KOV	01.02.1995 (23)	339,471	LMS Foundries
Jadhav SV (49)	D.M.E.	Executive (VBU) KOV	01.08.1970 (27)	402,252	—
Joglekar SW (48)	A.C.A.	AVP (A/c), KOV	01. 09. 1983 (24)	634,283	Finolex Cables Ltd.
Jorapur VD (57)	D. M.E.	Sr. Executive (MTD) KOV	04.12.1961 (36)	421,280	—
Joshi RP ** (42)	C.A.	Executive (A/C) PN	03.11.1997 (10)	104,771	Kirtane & Pandit
Joshi SD (44)	B.E. (Mech)	Executive (Engg) Industrial Pumps KOV	01.09.1978 (19)	364,785	—
Joshi SG (52)	B.E. (Mech)	VP, (Tech) PN	05. 09. 1967 (31)	951,464	—
Joshi VD (49)	B.E. (Met)	Executive (Export), PN	01. 09. 1979 (25)	442,891	Bajaj Tempo Ltd.,
Karandikar GJ (52)	B.E. (Mech)	AVP (Mfg.), DEWAS	11. 01. 1974 (27)	632,795	Chowgule & Co. Ltd.,
Karni PR (48)	B.E. (Mech)	AVP (Mfg), KOV	01. 11. 1973 (25)	645,198	Elmasa Works Ltd.
Kathavate AY (49)	B. Tech	AVP (BD & D), PN	01. 08. 1972 (26)	613,045	—
Kaulgud SA (49)	D.M.E.	Executive, (CMD) PN	19.08.1969 (27)	366,471	—
Khairatilal Arya ** (56)	B. Tech (Mech), M.B.A (MIS)	Sr. Executive, DEWAS	01.11.1997 (22)	153,579	Shree Ishar Alloy Steel Group
Khandekar SG (52)	B.Com., L.L. B.	SBU Head (Kirloskar Press) PN	04. 03. 1970 (28)	571,563	—
Khandwe MM (43)	M.E. (Mech)	Executive, Mumbai	04. 08. 1990 (20)	512,375	Worthington Pumps (I) Ltd.,
Koli RS (49)	D.M.E.	Executive (VDC Industrial Pumps) KOV	27.04.1973 (25)	374,922	National Elec. Ind
Kshirsagar JT (43)	M.E. (Mech) Ph. D. (Engg)	Executive (R & E) PN	08.10.1996 (19)	346,182	GTRE,
Kulkarni GA (41)	S.S.C.	VP, PN	02. 04. 1991 (12)	2,357,207	Kirloskar Oil Engines Ltd.
Kulkarni PD (58)	M. Com.	Executive (Comm) Kirloskar Press, PN	02.08.1963 (35)	362,376	—
Kulkarni RD (51)	B.E. (Mech)	AVP (CQA), PN	19. 08. 1969 (29)	680,788	—
Kulkarni SA (46)	B.E. (Mech)	Executive (ED) Project KOV	16.08.1973 (24)	379,207	—
Kulkarni SD (58)	B.E. (Mech)	V P (Exports), PN	07. 01. 1966 (35)	956,558	Greaves Cotton & Co. Ltd.
Kulkarni SM (37)	B.COM, A.C.A.	Executive (A/C), PN	04. 12. 1984 (13)	384,176	—
Kulkarni SS (53)	B. E. (Mech)	Executive (Projects) KOV	21.11.1966 (31)	374,875	—
Limaye UK (50)	B.Com., A.C.A.	C V P (Finance), PN	16. 07. 1994 (26)	3,266,892	Thermax Babcock & Wilcox Ltd.,
Lugade SB (47)	B.E. (Mech)	Executive (Foundry), DEWAS	16. 08. 1973 (25)	395,539	—
Mali BS (49)	B.E. (Mech)	Executive (Project) (P&E) KOV	01.08.1973 (24)	395,682	—
Mathur SK ** (41)	B.E. (Mech)	Zonal Manager (North)	01. 07. 1985 (20)	460,457	Worthington Pumps (I) Ltd.
Menon S (39)	B.Sc (Engg)	Executive, Bangalore	15.11.1993 (15)	406,058	KSB Pumps Ltd.
Mistry FS (51)	S. S.C.	Executive, Chairman's Office, PN	01.04.1986 (32)	361,577	Kirloskar Cummins Ltd.

Name and (Age)	Qualifications	Designation / Nature of duties.	Date of commencement of employment & (Experience)	Gross Remuneration Rs.	Last employment
Mohite VS (48)	B.E.	Executive, KOV	01.09.1975 (22)	396,201	—
Murlihdara GV (42)	B.E. (Mech) PG. D.M., C.F.A.	SBU Head (ACPI), PN.	19.06.1987 (18)	477,421	Bharat Earth Movers Ltd.
Nadgir KR (54)	B.Sc.	Sr. Manager (SBU - I) PN	16.11.1966 (32)	305,440	—
Natrajan CN (51)	B.E. (Mech)	Executive (Servicing), KOV	01.07.1975 (28)	409,405	—
Nerlekar SR (56)	M.A. LLB	Executive (Excise) KOV	01.06.1966 (28)	383,065	—
Oak DV (44)	B. E. (Elect)	Executive (BD&D) PN	01.03.1997 (18)	346,626	Western Paques (I) Ltd.
Ozarkar RS ** (57)	D.M.E.	Executive (Pattern & Die Casting), DEWAS	14.07.1963 (35)	209,272	—
Palekar GG (42)	B.Com, LLB,	Executive (Legal) & Dy. Secretary PN	01.04.1980 (18)	326,303	—
Pandey Sachidanand (55)	B.A. MSW	Sr. Executive, HRD, Dewas	09.01.1997 (30)	474,879	Tata Iron & Steel Co. Ltd.
Panditrao MC (52)	D.M.E.	Executive (Industrial Pumps) KOV	01.11.1969 (29)	371,678	—
Pantaji AP (51)	M.E. (Mech)	VP DEWAS	26.07.1993 (31)	893,614	KSB Pumps Ltd.
Paranjpe SV (49)	D.M.E., DEE	Sr. Executive (QCD), KOV	11.05.1991 (29)	415,922	Kinetic Engg. Ltd.
Patil MS (53)	DCE, AMIE	Executive (Bldg. Dept.) KOV	20.05.1967 (30)	371,229	Zilla Parishad, Sangli
Patil SA (52)	D. M. E.	Executive KOV	19.08.1969 (28)	380,617	—
Patil SB (50)	B.E. (Met)	AVP (Foundry), KOV	06.12.1969 (28)	666,866	—
Pattawar MR (36)	B.E. (Mech) MD BA, DBM	Executive (Projects) PN	27.08.1972 (10)	343,000	KSB Pumps Ltd.
Phadke DH (42)	M.Com	Sr. Manager (Finance) PN	10.11.75 (22)	319,689	—
Pillai SG (44)	B.S.C. (Engg)	VP (KOV)	14.01.1989 (21)	1,091,477	Volta Ltd.
Rana YS (48)	M. Tech. (Design Engg.)	Executive (Projects) PN	17.02.1997 (20)	308,818	Jyoti Ltd.
Ranawat SK Wg. Comdr (Retd.) (59)	M.A.	AVP (Liason), New Delhi	16.08.1984 (32)	790,572	Indian Air Force
Santhanam Sudha (39)	B.Com, A.C.A., A.C.S.	AVP (Finance) & Company Secretary, PN	21.08.1993 (15)	703,882	Thermax Ltd.
Sarpotdar AA (47)	M.Sc.	Executive (System), PN	01.01.1990 (18)	384,078	—
Sathye S.N. (37)	B.A. BACM,DBM, MMM	Sr. Manager, (SBU - 1), KOV	01.04.1993 (18)	330,791	HCL, Limited
Singh Anirudh ** (44)	B.A., M.B.A.	AVP (HRD & Personnel), PN	05.11.1997 (20)	418,617	Bakelite Hylam Ltd.
Singh VP ** (48)	B. Tech (IIT) M.E.	Sr. Executive (MED), PN	01.07.1995 (26)	190,322	Bharat Earth Movers Ltd.
Srivastava RK (51)	M. Tech	VP (Tech & CQA), PN	15.05.1989 (26)	1,008,206	Worthington Pump Ltd.
Sunder KS (42)	B.E. (Mech)	Sr. Manager (MTD), PN	04.05.1981 (18)	300,019	Bemco Hydraulic Ltd.
Tonapi SV (54)	B.Com, A.C.A.	AV P (Internal Audit), PN	02.04.1969 (29)	717,693	—

## NOTE :

1. \*\* indicates that the employee was in the employment only for a part of the financial year.
2. Designation denotes the nature of duties also.
3. Other terms and conditions are as per the service rules and conditions of the Company.
4. The nature of the employment of all the above employees is contractual.
5. None of the above employees is a relative of a director of the Company.

ACP: ANTI CORROSIVE PRODUCTS, AVP: ASSOCIATE VICE PRESIDENT, BD&D: BUSINESS DEVELOPMENT AND DIVERSIFICATION, CFD : CORPORATE FINANCE DEPARTMENT, CCR : CREDIT CONTROL RECOVERY, CQA : CORPORATE QUALITY ASSURANCE, CVP: CORPORATE VICE PRESIDENT, CMD : CORPORATE MATERIALS DEPARTMENT, CSD : COMPUTER SERVICES DIVISION, KOV : KIRLOSKARVADI, MTD : MACHINE TOOL DIVISION, MED : MARKETING ENGINEERING DEPARTMENT, MSD : MARKETING SERVICE DEPARTMENT, PN : PUNE, , PM&IR : PERSONNEL MANAGER AND INDUSTRIAL RELATION, QA : QUALITY ASSURANCE, QC : QUALITY CONTROL, RSM : REGIONAL SALES MANAGER, R&E : RESEARCH & ENGINEERING, SBU: STRATEGIC BUSINESS UNIT, VBU: VALVES BUSINESS UNIT, VP: VICE PRESIDENT VDC : VENDOR DEVELOPMENT CELL.



VIJAY KIRLOSKAR  
CHAIRMAN

PUNE  
JUNE 24, 1998

**ATTENDANCE SLIP****KIRLOSKAR BROTHERS LIMITED**

Registered Office : Udyog Bhavan, Tilak Road,  
Pune - 411 002

Ledger Folio No. ....

No. of Shares .....

**78th Annual General Meeting on  
September 21, 1998 at 11:00 A.M.**

Full Name .....

I certify that I am a registered member / proxy for the registered member of the Company.

I hereby record my presence at the 78th Annual General Meeting of the Company in the Auditorium of Tilak Smarak Mandir, Tilak Road, Pune - 411 030 on Monday, September 21, 1998 at 11:00 A.M.

**Member's / Proxy's Signature** .....

Proxy's full name .....  
(in Block Letters)

**NOTE : Please fill this attendance slip and hand it over at the entrance of the meeting hall.**

TEAR HERE

**PROXY FORM****KIRLOSKAR BROTHERS LIMITED**

Registered Office : Udyog Bhavan, Tilak Road,  
Pune - 411 002

Ledger Folio No. ....

No. of Shares .....

I/We .....

.....of .....

being Member/ Members of Kirloskar Brothers Limited, Pune - 411 002 do hereby appoint

..... of ..... or failing him/her

.....of.....

as my/our proxy in my/our absence to attend and vote for me/us, and on my/our behalf at the 78th Annual General Meeting of the Company, to be held on Monday, September 21, 1998 at 11:00 A.M. and at any adjournment thereof.

IN WITNESS whereof, I/ We have set my/our hand/hands this ..... day of..... 1998.

30 Ps  
Revenue  
Stamp

(Signature of the Member across the Stamp)

**Note : The Proxy must be deposited at the Registered Office of the Company, not less than 48 hours before the time for holding the meeting**

