

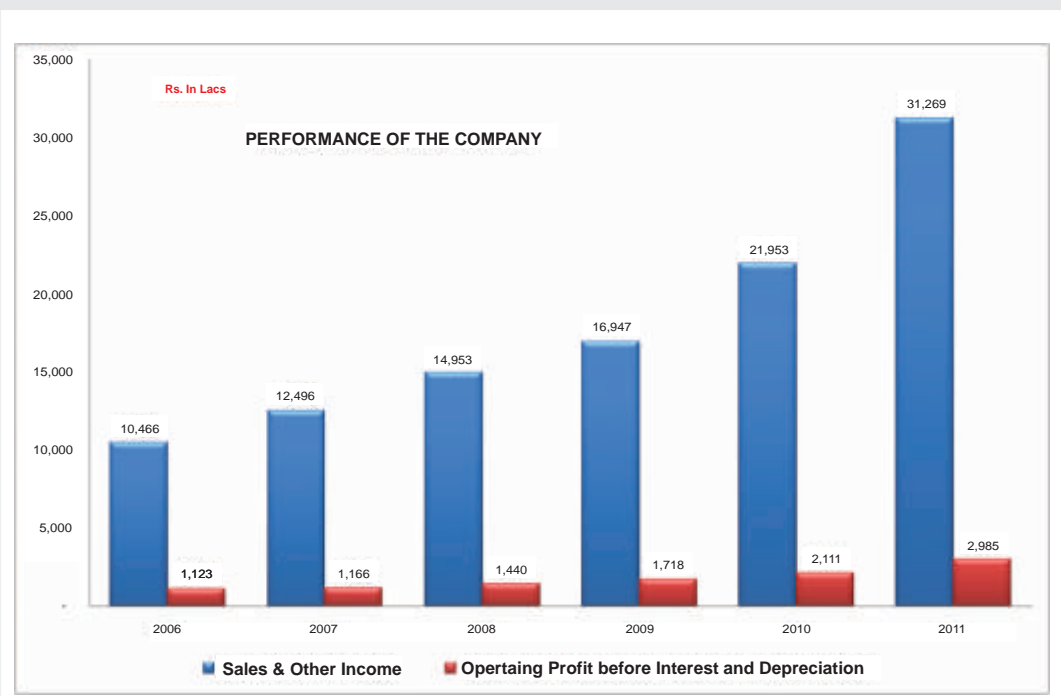
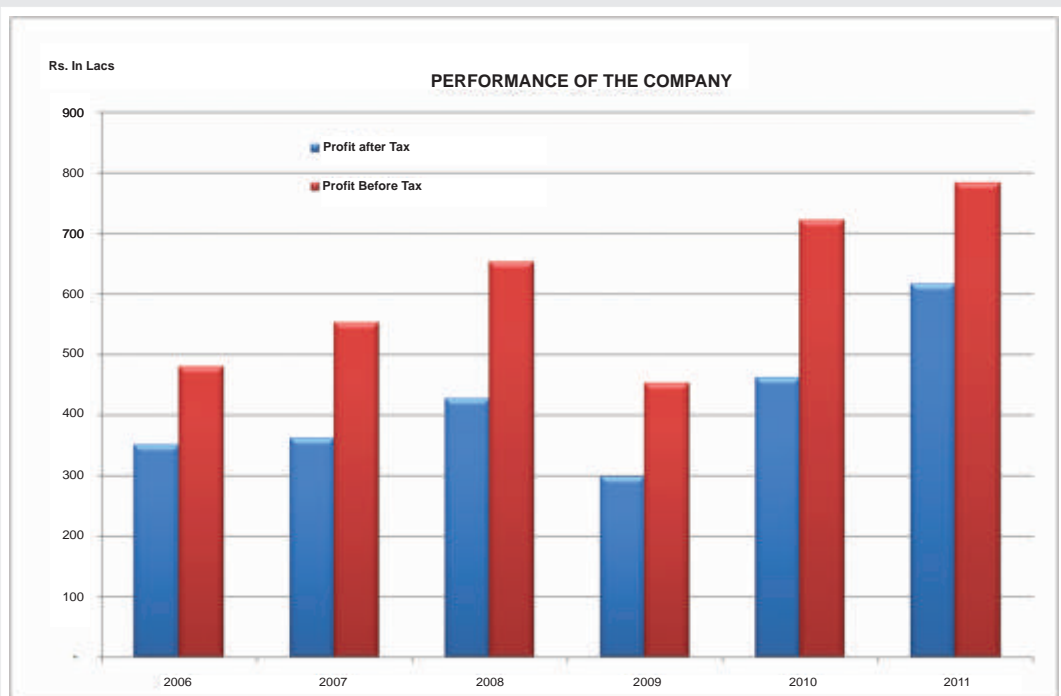


REACHING WIDE & TOUCHING MINDS  
WITH SUPERIOR QUALITY!

Over 8 Factories • Dealer Network of 3000 • Customer-centric Products



# KISAN MOULDINGS LIMITED





## KISAN MOULDINGS LIMITED

### 6 Year Highlights

Description	2006	2007	2008	2009	2010	2011
<b>SOURCES OF FUNDS</b>						
Share Capital	704	704	704	704	899	1,364
Reserves	2,083	2,360	2,714	2,895	3,720	5,108
Net Worth	2,313	2,580	2,936	3,151	4,101	6,472
Borrowings	3,747	4,030	5,770	6,301	11,001	16,594
Funds Employed	6,534	7,094	9,188	10,463	16,296	23,715
<b>INCOME &amp; PROFITS</b>						
Sales & Other Income	10,466	12,496	14,953	16,947	21,953	31,269
Operating Profit before Interest and Depreciation	1,123	1,166	1,440	1,718	2,111	2,985
Profit Before Tax	478	552	652	451	721	782
Tax	128	192	226	153	260	1,351
Profit after Tax	350	360	426	297	461	615
Dividend & Dividend Tax	80	82	82	82	154	160
Retained Earnings	974	1,201	1,495	1,660	1,941	2,154
<b>OTHER DATA</b>						
Gross Fixed Assets	4,861	5,422	6,581	7,112	10,341	12,860
Debt Equity Ratio	1.34	1.32	1.69	1.75	2.38	2.56
Net Worth Per Equity Share - Rs	3.29	3.67	4.17	4.48	4.56	4.75
Earnings Per Equity Share - Rs	4.98	5.11	6.05	4.22	5.87	4.51
Dividend per Equity Share - Rs	1.00	1.00	1.00	1.00	1.20	1.00
Profit After Taxes as % to Net worth	15.14	13.95	14.50	9.43	11.23	9.50

A promise of quality powered by infrastructure!



Through its unconventional innovations, Kisan has carved a niche in the field of pipes and fittings for Water Management, Irrigation, Water Distribution and Sewage Disposal Systems. Since its inception in 1982, the brand has built its reputation in the manufacturing and marketing industry not only in India but across the globe.

Kisan Group of companies has touched almost all major cities of the nation with 13 branch offices, 3000 strong dealer networks and customer-centric products. It has added value to its customers through its timely delivery and superior quality. Kisan is growing steadily and flourishing with its well-established 8 factories and more than 9 manufacturing facilities across India.

The strength of infrastructure has powered growth and enabled Kisan to deliver superior quality throughout the years. Today, Kisan is the ultimate choice of every quality conscious consumer. Undying commitment and devotion has won Kisan the recognition it enjoys today in the minds of its consumers, truly making its mark of excellence felt!

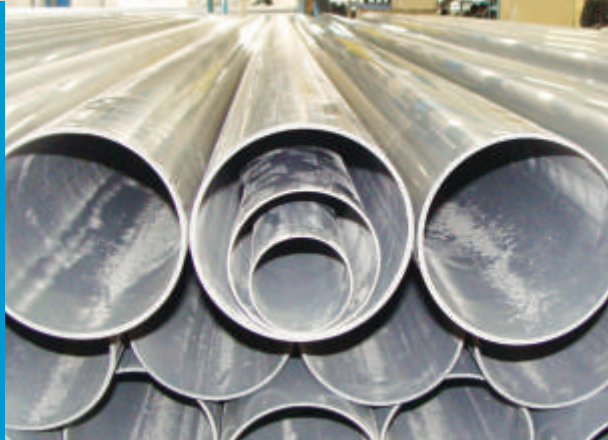
## Embracing Growth

Today, with **over 8 factories** to its credit, Kisan has grown into a multi-location company from a single unit, single product company that began its journey in 1982. Kisan has gained an edge at manufacturing a wide range of semi-urban products of remarkable quality. At present Kisan has the largest range of products required for any kind of liquid transportation or ducting purposes.

Along with substantial expansion, Kisan has effectively managed to look beyond the obvious and innovate. Advancing ahead with strategic planning and hard work at every step, Kisan has flourished into a brand that provides valuable and varied services to its customers.

Kisan has turned obstacles into opportunities and has been the progenitor of new trends in the manufacturing industry. Embracing growth and venturing into newer avenues, Kisan is heading towards a healthy future and an even brighter tomorrow!





## Establishing a strong foothold

**With a strong dealer network of 3000**, the foundation for a prosperous today and progressive tomorrow is laid! Kisan is competently serving growing demands across the nation, with its valuable service network. Wide reach and expertise has enabled efficient and timely delivery. Effortless execution of large orders is possible without compromising on quality. All this can be accredited to Kisan's strong dealer network spread across the nation and beyond national boundaries.

The pillars of an organization are its strength. A strong dealer network stands to be the strength of Kisan and with that it is sure to overcome all future challenges with great fervour and commitment.





## Nurturing Values

Over the years Kisan has achieved enviable progress by offering **Customer-centric Products of superior quality** for irrigation, construction, industrial piping & effluent piping purposes. Taking needs of the customer into consideration carefully, and ensuring that they are handled with commitment, is not just a responsibility but a way of life at Kisan.

Customers are the inspiration for excellence and these values have been imbibed deeply in the roots of the organization. Kisan has nurtured values of well-being by offering healthy quality solutions to its customers. It has played an important part in making the environment a better place to live in by being a morally responsible organization.



## 22<sup>nd</sup> Annual Report 2010-11

### BOARD OF DIRECTORS

Ramesh J. Aggarwal - Chairman  
Vijay J. Aggarwal - Vice Chairman - 1 and  
Whole Time Director  
Ashok J. Aggarwal - Vice Chairman - 2  
Satish J. Aggarwal - Managing Director  
Sanjeev A. Aggarwal - Joint Managing Director  
R.D. Suvarna  
S.K. Jain  
T.B. Subramaniam  
Sunil Goyal  
Kunal R. Aggarwal

### STATUTORY AUDITORS

M/s Mittal & Associates  
Chartered Accountants

### COMPANY LAW ADVISORS

M/s. Rathi & Associates  
Company Secretaries

### BANKERS

Punjab National Bank  
Union Bank of India  
The Shamrao Vithal Co-op. Bank Ltd.  
IDBI Bank Ltd.  
Barclays Bank PLC  
ICICI Bank Ltd.

### REGISTERED AND ADMINISTRATIVE OFFICE

Tex - Centre, K - Wing, 3rd Floor, 26 -A, Chandivli Road, Near HDFC Bank, Off. Saki - Vihar Road,  
Andheri (East), Mumbai - 400 072.  
Website: [www.kisangroup.com](http://www.kisangroup.com)

### WORKS

- Survey no. 64/1, 63/1, 70, 71, 72, 74/1/1 village - Mahagaon, Taluka-Palghar, Boisar, Dist, Thane, Maharashtra.
- Survey No. 34/1/1, Village - Umerkui, Silvassa - D. & N.H. (U.T.).
- Plot no 67 to 74 and 80 to 89, Birkoni Industrial Area, Mahasammund, Chattisgarh 493445.
- Plot No. 127/2, 128/1, Village Bir Plassi, Tehsil Nalagarh, Solan, Himachal - 174101.
- Plot No. 5-A/5 Industrial Area No. 2, Dewas, Madhya Pradesh - 455001.
- Plot No. 172-B & 173 A Village Nagenahalli, Kora Hobli, Tumkur Taluk, Dist. Tumkur, Karnataka.
- Plot No.-H-41 to H-53, RIICO Industrial Area, Phulera, Dist. Jaipur, Rajasthan.

### REGISTRAR AND SHARE TRANSFER AGENT

Sharex Dynamic (India) Private Limited  
Unit - 1, Luthra Industrial Premises,  
Safed Pool, Andheri Kurla Road,  
Andheri (East),  
Mumbai - 400 072

### LISTING

Bombay Stock Exchange Limited  
Madhya Pradesh Stock Exchange Limited

### COMMITTEES OF THE BOARD

#### 1. AUDIT COMMITTEE

T.B. Subramaniam - Chairman  
Sunil Goyal  
S.K.Jain  
R.D.Suvarna

#### 2. REMUNERATION COMMITTEE

S.K.Jain - Chairman  
R.D.Suvarna  
Sunil Goyal

#### 3. SHAREHOLDERS'/INVESTORS' GRIEVANCE COMMITTEE

S.K.Jain - Chairman  
Vijay J. Aggarwal  
T.B. Subramaniam  
Ashok J. Aggarwal

#### 4. PERFORMANCE REVIEW COMMITTEE

Satish J. Aggarwal - Chairman  
Sanjeev A. Aggarwal  
T.B. Subramaniam  
Sunil Goyal