



LAKSHMI OVERSEAS INDUSTRIES LTD.

A N N U A L R E P O R T

2003

2004



From The Chairman's Desk

Rice is one of the oldest staple foods of mankind. So much so that it has become a part of the social ethos of countries around the world. India takes pride in introducing top quality rice to the world. At Lakshmi Overseas Industries Limited, Rice is the lifeline of our business. We are located in the heart of Punjab's richest paddy growing belt. Where the finest quality of Rice is produced.

Your Company continues to be a key player in Agro Industries in India. Fiscal 2003-04 has been an eventful year. Your Company has achieved several milestones. The Annual sales in 2003-04 has multiplied manifold to 2250 millions comparing to 1250 millions in the year 2002-03. Net Profit scaled to a new height to Rs 91.35 million as compared to Rs 0.6 million in 2002-03. The value addition and versatile product range have contributed significantly to the bottom-line.

Your Company is among the first few to have a fully integrated plant which deals into practically every possible product which can be made from the paddy procured from the farmers. The range of product includes Rice Bran Oil, Edible Oil, De-Oiled Cake, Cattle Feed, Ash Bricks etc.

Your Company, at the moment is on the threshold of creating an unparallel growth in the years to come. Your Company, today acclaimed the highest manufacturing capacity of 65TPH which has expanded during this year upto 105TPH. The 24 MW power plant, presently under execution will add to the bottomline of the Company. The fuel for the Power Plant will be Rice Husk, a 100% captive ingredient. Your Company is soon launching a basket of consumer Agro Products under the Brand "LAKSHMI FOODS". Rice Bran Edible Oil will reach to the millions of health conscious people. Your Company is gradually becoming a full fledged Agro Commodity House. One major step, during the current year, toward this direction is a large & prestigious Wheat Transaction running into several millions with State Government of Punjab. This will contribute very significantly to the current year bottomline.

The procurement of paddy in Punjab is the strength of your Company. The mutually rewarding relationship with the farmers in Punjab for decades will bring further fruits because of a special variety of seed being developed by the R & D department of your company which provide better productivity and better margin to the farmers.

It has been a year of great satisfaction since your company touched upon every aspect of the life of the people who are associated with us and our products. This is a matter of pride for all. The infringing Support of Banks, Financial Institutions, Railways, Port Authorities, Suppliers, Employees, Shareholders and Customers across the Globe are the partners to this success story. Our dedication toward optimizing all every efforts is definitely on upswing.

With best wishes,

Balbir Singh Uppal
Chairman cum Managing Director

Our Vision At Work

To promote our products specially Cereals beyond Indian shore, striving to seek an International recognition & acceptance as a global brand both in quality & availability in every part of the world as well.

Carrying along our valued shareholders in our route to success & commitment to share the rewards of success & prosperity as a token of acknowledgment on our part about their status of being the partners of our growth & success.



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LAKSHMI OVERSEAS INDUSTRIES LTD.

The green fields of Punjab have attracted many of men of enterprises. And success has come to men with deep rooted vision to see the future and provide for it. The Lakshmi Group has successfully dovetailed Punjab's unique strengths like high paddy and Sunflower cultivation, easy access to raw material, well developed wholesale markets and sound infrastructure.

Side by side following the success of the Green Revolution, Punjab today is reaping the fruits of the Sunflower revolution. Here too, The Lakshmi Group has made a mark by producing high quality refined Sunflower oil.

Our highly creative R & D Department is the envy of many, and is one of the driving forces behind our success.

*The Lakshmi Group
has one of
India's largest
Integrated
Raw and
Parboiled Rice
processing plant
with a capacity of
65, MTH.*

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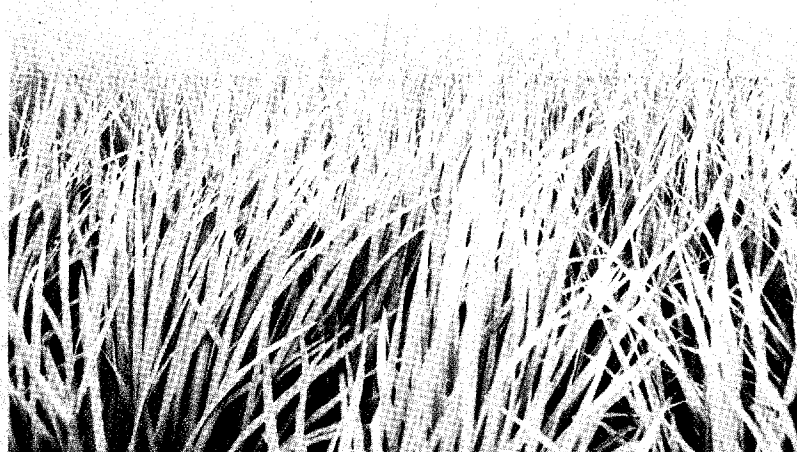
Procurement is the lifeline of our business, and being in the breadbasket of India certainly helps. The five districts, comprising Ludhiana, Sangrur, Patiala, Fatehgarh Sahib and Roopnagar, contribute 60% of Punjab's total rice production. We process 3.60 lakh tonnes of paddy of our Khamanon rice plant which speaks volumes about the company's scope for the future.

At Lakshmi, procurement is not merely an act of accumulation, it goes beyond. It begins by making sure that the seeds are sown in ideal soil conditions. For instance, basmati is grown on either side of the Ravi river, where cold soil conditions prevail. It is organically grown, with the waterbed just 10 ft below the ground. This natural way of growing basmati, gives the rice grains smooth and silky appearance, thereby making Basmati the most sought after rice the world over.

Following the success of the Green Revolution, Punjab today is reaping the fruits of the Sunflower revolution. Here too, The Lakshmi Group has made a mark by producing high quality refined Sunflower oil. Select seeds with 6-7% moisture content are procured, which are then further processed and refined. Besides Sunflower, we also manufacture other edible oils like Vegetable, Cottonseed and Soya.



*From The
Green Fields
Of Punjab*







LAKSHMI OVERSEAS INDUSTRIES LTD.

There's Value addition at every step from procurement to processing. We have integrated our complete plant operations so as to maintain the highest quality standards at low energy cost. Our skill lies in optimum utilization of resources, including wastes and by products and continuous qualitative improvement in operations.

Being in the business of food products means following the laws of nature and harnessing them to our advantage. That's why the Basmati, and Non-Basmati varieties of rice are processed the natural way at our plant. The result, consistently superior quality of Basmati and Non-Basmati varieties of rice. The accent is to retain the natural goodness of the products for the daily consumption of the end? users.

The paddy that is procured usually has a moisture content upto 18%. However, through constant monitoring and storing under ideal conditions for 12 months, the moisture content is reduced to 12%. After shelling, it is sent for polishing. The grains are polished seven times to give them that silky appearance. Subsequently, colour sorting takes place where, only uniform colour rice grains are retained and the rest discarded. After grading and sorting, the rice is stored in large bins for maturing and ageing. Non-basmati is matured for one year, while Basmati for three years, under controlled weather conditions.

In case of edible oils, select seeds with 67% moisture content are crushed to attain just 3% moisture content. The Lakshmi Group has imported technology from Germany for processing of oils, whereby the oil passes through different stages, resulting in odourless refined oil. Finally, it is made to pass through several micro filters before being packed.

In our eco-friendly plants, nothing goes waste. Al) the by products are further processed to produce value added products like Rice Bran oil, Cattlefeed, Boflerfuel, etc,

*Integrated
Operations*



Board Of Directors

Sh Balbir Singh Uppal
Chairman-cum-Managing Director

Sh Janak Raj Singh, Executive Director

Smt. Vijay Luxmi, Director

Sh Amarjit Singh, Director

Sh Kamal Dewan, Director

Sh Kewal Krishan, Director

COMMITTEE OF DIRECTORS

AUDIT COMMITTEE

1. Sh Amarjit Singh, Chairman
2. Sh Kamal Dewan, Member
3. Smt. Vijay Luxmi, Member

SHARE HOLDERS GRIEVANCE COMMITTEE

1. Sh Amarjit Singh, Chairman
2. Sh Kamal Dewan, Member
3. Smt. Vijay Luxmi, Member

BANKERS

Punjab National Bank
Oriental Bank of Commerce
Bank of India

AUDITORS

S.Kumar Gupta & Associates
Chartered Accountants
Chandigarh

Sh S.K Aggarwal

General Manager (F & A)

Sh Inderpreet Singh

Company Secretary

REGISTERED OFFICE

S.C.O 18-19, 1st Floor,
Sector-9D,
Chandigarh-160 017

WORKS & ADMINISTRATIVE OFFICE

V.P.O Khamanon
Ludhiana-Chandigarh Highway,
Khamanon-140 801

CORPORATE OFFICE

807, 8th Floor, Kailash Building
K G Marg, Connaught Place,
New Delhi.

REGISTRARS & SHARE TRANSFER

AGENTS-

M/s Beetal Financial & Computers
Services (P) Ltd.
321-S, Chirag Delhi,
Near Shahid Bhagat Singh College
New Delhi-110017

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