

ANNUAL REPORT 2014 - 15



LANCO INFRATECH LIMITED



Infusing new energy to surge ahead an inspirational philosophy – 'Recharge'. In the way we think, act and deliver. It has enabled us to look at challenging times positively. Our expertise in the core verticals EPC, Power, Solar, Natural Resources, Infrastructure and Property Development has sharpened our acumen as we explore newer territories with a larger business mandate. This helps us to reinvent, recast and recreate opportunities in a manner that we bring in a world of difference to the businesses we operate in.

EPC

Lanco EPC is one of India's premier EPC companies, with rich experience in executing large thermal and hydro power projects, civil construction projects and infrastructure projects across the country. ISO 9001:2008 certified, this division derives its strength from its experienced team of professionals well versed in latest project management techniques. Lanco EPC's unique 'concept to commissioning' execution model that considers time, cost and quality parameters enables this division to surge ahead amidst challenges.

With a current EPC order book of ₹28,063 Crores, we are confident of executing most of the order book over the next three years. This will significantly help in increasing our standalone EPC and construction revenues. We are also making continuous efforts in securing new EPC orders from various external clients.



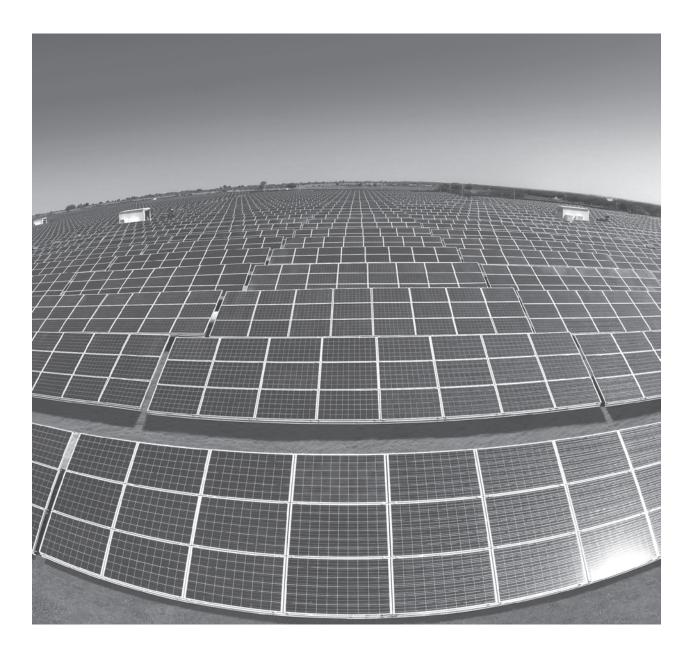
POWER

Credited as one of the nation's leading power producer, we have always elevated our goals and set benchmarks in the power generation sector. Consolidating our strengths and integrating our presence across the value chain, has helped us in capturing an elevated value addition across the businesses. We currently have an installed capacity of 3460 MW and a capacity under construction of 4636 MW. Lanco Kondapalli has recently emerged as a successful bidder in the gas pooling bids called by the Government of India.



SOLAR

Solar energy is a renewable, free source of energy that is sustainable and totally inexhaustible. This alternative energy source helps us achieve our goals of diversifying energy sources, improving efficiency and reducing costs. We are focused on commercializing technologies for green and efficient energy generation systems such as solar thermal and solar photovoltaic (PV). Our presence in the Solar sector especially in the EPC Domain has good growth potential, keeping in view the Government's huge impetus for Solar Energy in the country. We have recently bagged a 50MW solar PV EPC contract from NTPC for value of more than ₹300 Crores and plan to be active participants in the upcoming Solar EPC bids.



NATURAL RESOURCES

The Indian Resource Industry has been witnessing a remarkable growth in the recent past. At Lanco, we have gained significant momentum by building our natural resources portfolio of operating and under-development assets in India and across the world. Our strategic move towards 'Project Integration' has enabled us to extend our natural resources' operating portfolio and under-development assets in India and across the globe.

With around 1.5 billion tonnes of coal resources in our business portfolio, we are reckoned as one of the exclusive members among the mine developers & operators in India.

The recent order form Steel Authority of India, for the Tasra open cast project and its associated captive power project has reiterated our strengths in Natural Resources.



INFRASTRUCTURE

Our Infrastructure development business is focused on executing large civil and urban projects such as roads, highways, ports, airports, railway lines, etc. The successful execution and completion of impressive civil & urban projects has earned us our prominent position in the Infrastructure development sector. The projects currently under highway portfolio include two major National Highway (NH) projects in the State of Karnataka on BOT basis. Our current portfolio consists of highway projects of about 163km length, for which the concession agreements have been signed with the National Highways Authority of India.



PROPERTY DEVELOPMENT

One of Hyderabad's most sort after uber destination, the 'high life' stands redefined at Lanco Hills. Spread over 100 acres, Lanco Hills is a unique world within, with convenient access to homes, premium office spaces, entertainment, leisure and shopping at one place. This mega project owes its magnificence to the meticulous detailing by renowned architects & consultants.

RESIDENTIAL

- Towers under Phase I are ready and are being occupied
- In addition to high rise towers, 56 Villas are under construction and nearing completion.

OFFICE SPACE

- IT Tower: 0.59 mnsqft.
- SEZ: 0.056 mnsqft incubation space.



Board of Directors



Mr. L. Madhusudhan Rao Executive Chairman



Mr. G. Bhaskara Rao Executive Vice - Chairman



Mr. L. Sridhar Vice - Chairman



Mr. G. Venkatesh Babu Managing Director



Mr. S. C. Manocha Deputy Managing Director



Smt. L. Ramalakshmamma Director



Mr. R. M. Premkumar Independent Director



Mr. D. L. Rawal Independent Director



Mr. Pawan Chopra Independent Director



Dr. Uddesh Kumar Kohli Independent Director



Mr. Gurbir Singh Sandhu Independent Director



Mr. Yashpal Gupta Nominee Director



Mr. R. Krishnamoorthy Independent Director



Mr. Vijoy Kumar Independent Director



Corporate Information

Board of Directors

Mr. L. Madhusudhan Rao - **Executive Chairman** Mr. G. Bhaskara Rao - **Executive Vice-Chairman** Mr. L. Sridhar - **Vice-Chairman** Mr. G. Venkatesh Babu - **Managing Director** Mr. S. C. Manocha - **Deputy Managing Director** Smt. L. Ramalakshmamma-**Director** Dr. Uddesh Kumar Kohli - **Independent Director** Mr. R. Krishnamoorthy-**Independent Director** Mr. R. M. Premkumar- **Independent Director** Mr. D. L. Rawal- **Independent Director** Mr. Gurbir Singh Sandhu- **Independent Director** Mr. Vijoy Kumar - **Independent Director** Mr. Pawan Chopra- **Independent Director** Mr. Yashpal Gupta - **Nominee Director**

Chief Financial Officer Mr. T. Adi Babu

Company Secretary and Compliance Officer Mr. A. Veerendra Kumar

Auditors

Brahmayya & Co., (Registration No. - 000511S) Chartered Accountants 48, Masilamani Road, Balaji Nagar, Royapettah Chennai - 600 014 Tamil Nadu, India

Registered Office

Plot No.4, Software Units Layout, HITEC City Madhapur, Hyderabad – 500 081, Telangana, India Phone: +91-40-4009 0400, Fax: +91-40-2311 6127 E-mail: complianceofficer.litl@lancogroup.com Website: www.lancogroup.com Corporate Identity Number: L45200TG1993PLC015545

Corporate Office

Lanco House, Plot No. 397, Udyog Vihar, Phase-3 Gurgaon–122 016, Haryana, India Phone: +91-124-474 1000, Fax: +91-124-474 1878

Registrar & Share Transfer Agent Aarthi Consultants Private Limited

1-2-285, Domalguda, Hyderabad – 500 029 Telangana, India Phone: +91-40-2763 8111, 2763 4445 Fax: +91-40-2763 2184 E-mail: info@aarthiconsultants.com Website: www.aarthiconsultants.com

Bankers and Financial Institution of the Company

Allahabad Bank Andhra Bank Axis Bank Limited Bank of Baroda Bank of Maharashtra Canara Bank Central Bank of India **Corporation Bank** Dena Bank **ICICI Bank Limited IDBI Bank Limited** Indian Overseas Bank **IDFC** Limited Kotak Mahindra Bank Limited Life Insurance Corporation of India **Oriental Bank of Commerce** Punjab & Sind Bank **Punjab National Bank** State Bank of Bikaner & Jaipur State Bank of Hyderabad State Bank of India State Bank of Mysore State Bank of Patiala The Jammu & Kashmir Bank Union Bank of India United Bank of India Yes Bank Limited

Contents

9
10
15
44
63
70
71
72
74
111
122
123
124
125