

### MOVING FORWARD







Challenges from the business environment, the technological advancements favour and affect the business operations. Lanco with its global focus and learnings has always managed to keep an eye on the forward button. Time and again it has poised to take on the challenges with a positive spirit. All the business verticals at Lanco - EPC, Power, Solar, Natural Resources, Infrastructure and Property development have surged ahead with their strengths. Today, Lanco is evolving and all set to regain the position as the country's most admired integrated infrastructure enterprise.

### **EPC**



Our reputation for impeccable project management competencies has established us as the first choice amongst leading enterprises for EPC projects. An ability to straddle a project from "concept to commissioning" bringing together the crucial parameters of cost and

quality has earned us a rich portfolio of EPC projects. Our competitive edge is derived from our decade-old expertise in EPC combined with strong engineering competencies across industry verticals such as power, transmission, industrial and transportation segments.

### POWER



Lanco's expertise in the power sector over the years made them contribute to the country's Power sector. Lanco Kondapalli, Lanco Tanjore, Lanco Amarkantak, Lanco Anpara, Lanco Vidarbha, Lanco Babandh are standing testimony to the laurels of

Lanco. Currently, Lanco has an installed capacity of 3460 MW and a capacity under construction of 4636 MW. Lanco will contribute considerably into the nation's 2019 goal of providing power to all.

### SOLAR



Lanco Solar aims to power Indian communities by providing clean and cost-effective solar electricity, and is committed to achieving grid parity in the years to come. Lanco Solar has taken considerable strides in the solar industry during recent years in integrated

manufacturing, solar EPC and project development with an aim, to deliver sustainable, innovative and cost effective solutions across the entire solar power value chain.

## NATURAL RESOURCES



The coal business has always been our key area of focus. Our strategic move towards 'Project Integration' has enabled us to extend our natural resources' operating portfolio and underdevelopment assets in India and across the globe. With more than 2 billion tonnes of coal resources in our business portfolio, we are reckoned as one of

the exclusive members among the mine developers & operators in India. The recent appointment as Mine Developer & Operator (MDO) by Steel Authority of India Ltd., for the Tasra Coal Block including washery and captive power project has reiterated our strengths in Natural Resources.

## INFRASTRUCTURE



Our Infrastructure development business is focused on executing large civil and urban projects such as roads, highways, ports, airports, railway lines, etc. The successful execution and completion of impressive civil & urban projects has earned us a prominent position in the Infrastructure development

sector. The projects currently under highway portfolio include two major National Highway (NH) projects in the State of Karnataka. Our current portfolio consists of highway projects of around 163 kms in length.

# PROPERTY DEVELOPMENT



Lanco Hills a mega project in Hyderabad with Apartments, Villas, Malls, IT Parks is a product of expertise and meticulous planning. World's top Architects, consultants and experts have come together to create this marvellous world of its own called Lanco Hills. Convenient access to homes, premium office spaces, entertainment, leisure and shopping, extraordinary comforts, high rise living and global standard construction make Lanco Hills the most sought after in the city of Hyderabad.

### **Board of Directors**



**Mr. L. Madhusudhan Rao** Executive Chairman



**Mr. G. Bhaskara Rao** Executive Vice - Chairman



**Mr. L. Sridhar** Vice - Chairman



**Mr. G. Venkatesh Babu** Managing Director



**Mr. K. Raja Gopal** Director



**Mr. Raj Kumar Roy** Whole-time Director



**Mr. Hiranmoy Biswas** Nominee Director



**Dr. Rajesh Kumar Yaduvanshi** Nominee Director



**Dr. Uddesh Kumar Kohli** Independent Director



**Mr. R. Krishnamoorthy** Independent Director



**Mr. R. M. Premkumar** Independent Director



**Mr. Gurbir Singh Sandhu** Independent Director



**Mr. Vijoy Kumar** Independent Director



**Mr. Pawan Chopra**Independent Director



**Mr. Rengaraj Viswanathan** Independent Director



**Dr. Jaskiran Arora** Independent Director



| Board of Direct | tors |
|-----------------|------|
|-----------------|------|

Mr. L. Madhusudhan Rao - Executive Chairman

Mr. G. Bhaskara Rao - Executive Vice-Chairman

Mr. L. Sridhar - Vice-Chairman

Mr. G. Venkatesh Babu - Managing Director

Mr. K. Raja Gopal - Director

Mr. Raj Kumar Roy - Whole-time Director

Mr. Hiranmoy Biswas - Nominee Director

Dr. Rajesh Kumar Yaduvanshi - Nominee Director

Dr. Uddesh Kumar Kohli - Independent Director

Mr. R. Krishnamoorthy- Independent Director

Mr. R. M. Premkumar-Independent Director

Mr. Gurbir Singh Sandhu-Independent Director

Mr. Vijoy Kumar - Independent Director

Mr. Pawan Chopra-Independent Director

Mr. Rengaraj Viswanathan-Independent Director

Dr. Jaskiran Arora-Independent Director

#### **Chief Financial Officer**

Mr. T. Adi Babu

#### **Company Secretary and Compliance Officer**

Mr. A. Veerendra Kumar

#### **Auditors**

#### Brahmavva & Co.,

(Registration No. - 000511S)

**Chartered Accountants** 

48, Masilamani Road, Balaji Nagar, Royapettah

Chennai - 600 014 Tamil Nadu, India

#### **Registered Office**

Plot No. 4, Software Units Layout, HITEC City

Madhapur, Hyderabad - 500 081, Telangana, India Phone: +91-40-4009 0400, Fax: +91-40-2311 6127

E-mail: complianceofficer.litl@lancogroup.com

Website: www.lancogroup.com

Corporate Identity Number: L45200TG1993PLC015545

#### **Corporate Office**

Lanco House, Plot No. 397, Udyog Vihar, Phase-3

Gurgaon-122 016, Haryana, India

Phone: +91-124-474 1000, Fax: +91-124-474 1878

#### **Registrar & Share Transfer Agent Aarthi Consultants Private Limited**

1-2-285, Domalguda, Hyderabad – 500 029

Telangana, India

Phone: +91-40-2763 8111, 2763 4445

Fax: +91-40-2763 2184

E-mail: info@aarthiconsultants.com Website: www.aarthiconsultants.com

#### **Bankers and Financial Institutions of the Company**

Allahabad Bank

Andhra Bank

Axis Bank Limited

Bank of Baroda

Bank of Maharashtra

Canara Bank

Central Bank of India

**Corporation Bank** 

Dena Bank

**ICICI Bank Limited** 

**IDBI Bank Limited** 

**IDFC** Limited

Indian Overseas Bank

Kotak Mahindra Bank Limited

Life Insurance Corporation of India

Oriental Bank of Commerce

Punjab National Bank

Punjab & Sind Bank

State Bank of Bikaner & Jaipur

State Bank of Hyderabad

State Bank of India

State Bank of Mysore

State Bank of Patiala

The Jammu & Kashmir Bank

Union Bank of India

United Bank of India

Yes Bank Limited

### Contents

| Year at a Glance                           | 9   |
|--|-----|
| Boards' Report                             | 10  |
| Management Discussion and Analysis Report  | 15  |
| Report on Corporate Governance             | 47  |
| Standalone Financial Statements            |     |
| Auditors' Report                           | 71  |
| Balance Sheet                              | 80  |
| Statement of Profit and Loss               | 81  |
| Cash Flow Statement                        | 82  |
| Notes to Standalone Financial Statements   | 84  |
| Consolidated Financial Statements          |     |
| Auditors' Report                           | 123 |
| Balance Sheet                              | 132 |
| Statement of Profit and Loss               | 133 |
| Cash Flow Statement                        | 134 |
| Notes to Consolidated Financial Statements | 135 |