

Ref: 18/SECT/BSE/2018 – 19

Date: September 20, 2018

To
The BSE Limited
Rotunda Building
Pheroze Jeejeebhoy Towers
Dalal Street,
Mumbai 400 001

Sub: Annual Report of LANCOR HOLDINGS LIMITED duly approved and adopted at the AGM

Ref.: Regulation 34 (1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015

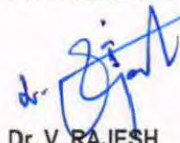
LANCOR HOLDINGS LIMITED, ISIN: INE572G01025

Dear Sir,

Pursuant to the Regulation 34(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, the 33rd Annual Report of our company i.e., Lancor Holdings Limited duly approved and adopted by the Shareholders at the Annual General Meeting (AGM) of the Company held on Wednesday, September 19, 2018 at the Quality Inn Sabari, No: 29, Thirumalai Pillai Road, T. Nagar, Chennai – 600 017 at 02:30 P.M. (IST).

Kindly take the above on record and oblige.

For LANCOR HOLDINGS LIMITED



Dr. V. RAJESH
Company Secretary cum Compliance Officer



Lancor Holdings Limited

VTN Square, 2nd Floor, No: 58 (Old No.104), G.N. Chetty Road,

T.Nagar, Chennai – 600017.

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CIN: L65921TN1985PLC049092

33rd ANNUAL REPORT 2017-2018



CREATING LANDMARKS
ACROSS THE CITY'S SKYLINE
FOR OVER THREE DECADES.



COMPANY INFORMATION

BOARD OF DIRECTORS			
Sl. No	DIN	Name of the Directors	Position
01.	00259129	R.V. Shekar	Chairman, Non - Executive
02.	00004010	S.V. Venkatesan	Non – Executive & Independent
03.	00172202	R. Sankaranarayanan	Non – Executive & Independent
04.	00320782	T.P. Raman	Non – Executive & Independent
05.	01773791	S. Sridharan	Non – Executive & Non – Independent
06.	03344252	Sangeetha Shekar	Non – Executive & Non – Independent
KEY MANAGERIAL PERSONNEL			
Sl. No	Name of the Person	Position	
01.	Mallika Ravi	Chief Executive Officer	
02.	K. Prakash	Chief Financial Officer	
03.	Dr. V. Rajesh	Company Secretary and Compliance Officer	

BOARD COMMITTEES		Audit Committee	Nomination & Remuneration Committee	Stakeholder's Relationship Committee	Corporate Social Responsibility Committee
01.	R. Sankaranarayanan	Chairman cum member			
02.	S.V. Venkatesan	Member			
03.	T.P. Raman	Member			

STATUTORY AUDITORS	SECRETARIAL AUDITORS	INTERNAL AUDITOR
M/s. Nayan Parikh & Co Office No: 9, 2nd floor, Jain Chambers, 577, S.V. Road, Bandra (West), Mumbai - 400050	Rabi Narayan & Associates Company Secretaries, "APARAJITA", No.12(Old No.122), Second Floor First Sector, Sixth Street, K.K.Nagar, Chennai 600 078	M/s. NVSRS & Associates Chartered Accountants No.136/6, 2nd Floor, Brindavan Apartments, Eldams Road, Teynampet, Chennai - 600 018.

BANKERS AND FINANCIAL INSTITUTIONS		Registered Office
Sl. No	Name of the Bankers	"VTN Square", 2nd floor, No: 58, G.N. Chetty Road, T. Nagar, Chennai – 600017.
01.	M/s. The Catholic Syrian Bank Limited	
02.	M/s. City Union Bank Limited	
03.	M/s. Axis Bank Limited	Share Transfer Agent (STA)
04.	M/s. Axis Finance Limited	Cameo Corporate Services Limited, "Subramanian Buildings" No: 1, Club House Road, Chennai – 600 002.
05.	M/s. State Bank of India	

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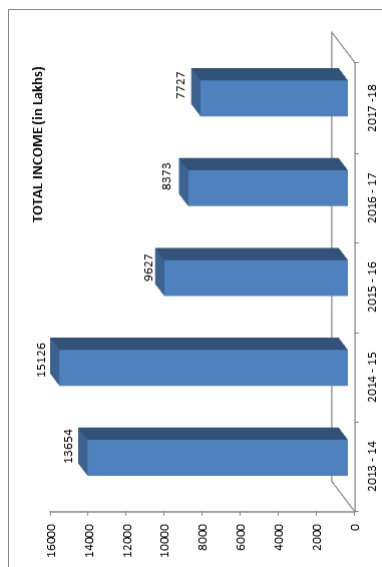
MISSION STATEMENT

To create profitable development with enduring values, distinguishing characteristics leading to high customer satisfaction, with full compliance to building standards, rules and regulations.

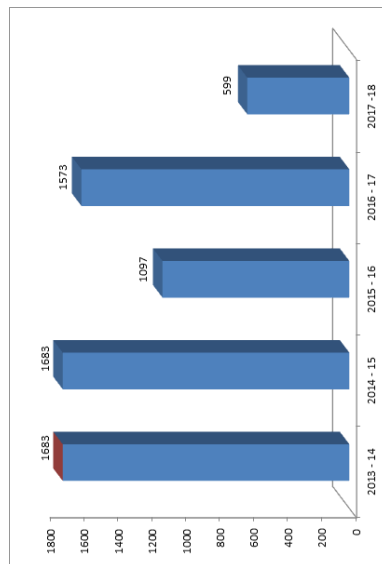
FINANCIAL HIGHLIGHTS OF LANCOR HOLDINGS LIMITED, ITS SUBSIDIARIES AND INTEREST IN JOINT VENTURE – PARTNERSHIP FIRM (on consolidated basis)

FINANCIAL HIGHLIGHTS (On Consolidated basis)		(Amount in lakhs)				
S. No	PARTICULARS	2017 - 2018	2016 - 2017	2015 - 2016	2014 -2015	2013 -2014
1	CONSTRUCTED AREA (SQ.FT)	1,10,226	45,573	1,51,596	3,36,759	4,78,795
2	CONSTRUCTED AREA LINKED TO SALES (SQ.FT)	1,17,140	95,809	1,41,968	2,97,908	2,61,328
3	INCOME FROM OPERATIONS	7564.76	8272.13	7,402.80	12,931.06	11,307.32
4	TOTAL INCOME	7727.76	8373.86	9,627.45	15,126.18	13,654.09
5	EBITDA	2876.88	4224.51	3,753.58	5,385.15	5,307.23
6	INTEREST	1969.29	2079.57	2,125.34	2,387.21	2,237.59
7	DEPRECIATION	206.01	271.85	249.70	326.60	269.44
8	TAX	102.42	300.07	270.59	966.36	1,115.96
9	NET PROFIT	599.17	1573.02	1,097.86	1,683.82	1,683.51
10	EQUITY SHARE CAPITAL	810.00	810.00	810.00	405.00	405.00
11	NETWORTH	16458.61	15951.37	14,355.68	13,745.26	12,646.45
12	TOTAL ASSETS	34470.04	33212.02	39,664.92	38,083.87	38,908.96
13	BOOK VALUE PER SHARE (Rs.)	40.64	39.39	35.45	67.88	62.45
14	TURNOVER PER SHARE (Rs.)	18.68	20.43	23.77	74.69	67.42
15	EARNINGS PER SHARE (Rs.)	1.49	3.87	2.71	8.32	8.31
16	EBITDA/GROSS TURNOVER (%)	38.03	51.07	38.99	35.6	38.87
17	ROCE (%)	4%	10%	7%	12%	13%

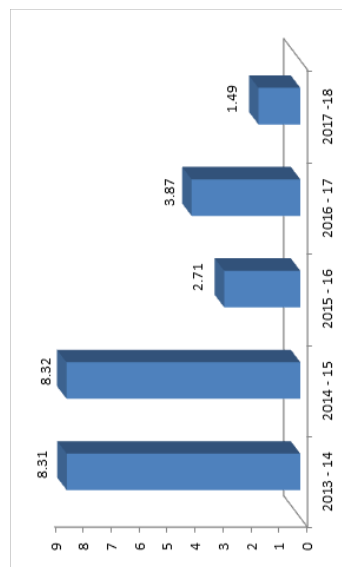
TOTAL INCOME (Rs. in Lakh)



NET PROFIT (Rs. in Lakh)



EARNINGS PER SHARE



DIRECTORS' REPORT TO THE MEMBERS

Dear Member(s),

Your Directors have great pleasure in presenting the Thirty Third (33rd) Annual Report on the business and operations of your Company together with Audited financial statement of the Company including consolidated financial statement of the Company for the financial year ended March 31,2018 and the Auditors' report thereon.

FINANCIAL SUMMARY AND HIGHLIGHTS

Particulars	(Amount in lakhs)			
	Standalone		Consolidated	
	2017 -18	2016 -17	2017 -18	2016 -17
Total Revenue	7306.71	7963.74	7727.76	8373.86
Expenditure	4505.81	3810.90	4850.88	4149.35
EBITDA	2800.89	4152.83	2876.88	4224.51
Interest	1969.29	2079.56	1969.29	2079.57
Depreciation	158.46	210.34	206.01	271.85
EBT or Profit/(Loss) before Tax	673.15	1862.93	701.58	1873.09
Tax				
Current tax	147.89	369.96	154.64	378.78
Deferred tax	-62.39	-74.66	-52.22	-78.71
EAT or Profit /(Loss) after tax	587.65	1567.63	599.17	1573.02
ADD: Other Comprehensive Income	4.66	-3.35	5.63	-3.62
LESS: Non - Controlling Interest	0.00	0.00	0.09	0.05
Total Comprehensive Income	592.31	1564.28	604.71	1569.35
ADD: Balance Brought from PY	11473.99	10397.16	12131.98	11050.08
Available for appropriation	12066.30	11961.44	12736.69	12619.43
LESS: Dividend	81.00	405.00	81.00	405.00
LESS: Tax on Dividend	16.49	82.45	16.49	82.45
Balance Carried to Balance sheet	11968.81	11473.99	12639.20	12131.98

BUSINESS OUTLOOK FOR LANCOR HOLDINGS LIMITED, ITS SUBSIDIARIES AND ASSOCIATE BUSINESS OVERVIEW

There has been no change in the nature of business of the Company.

Your Company has incorporated a new company on April 12, 2018 in the name and style, "Lancor South Chennai Developments Limited" as a wholly owned subsidiary for the development of projects at South Chennai.

MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION BETWEEN THE END OF THE FINANCIAL YEAR AND THE DATE OF REPORT:

There has been no material changes and commitment effecting the financial position of the Company between the end of the financial year and the date of the report except newly incorporated company.

FINANCIAL OVERVIEW

STANDALONE

During the financial year 2017-18, the Company has on a standalone basis, registered total revenues of **Rs.73,06,70,618/-** as compared to **Rs. 79,63,73,617/-** in the previous year. The EBIT for the previous year was **Rs. 18,62,92,861** whereas the current FY EBIT is **Rs.6,73,14,514**, the last year net profit was **Rs. 15,67,63,243/-** whereas the current year net profit is **Rs.5,87,65,102/-**

CONSOLIDATED

During the financial year 2017-18, the Company has on a consolidated basis, registered total revenues of **Rs. 77,27,75,594/-** as compared to **Rs. 83,73,86,530/-** in the previous year. The total expenditure of **Rs. 70,26,16,561/-** for the FY 2017 - 18 as against the Previous FY **Rs. 65,00,77,153**, the last year net profit was **Rs. 15,73,02,162/-** whereas the current year net profit is **Rs. 5,99,17,233**.

DIVIDEND:

The Board of Directors at its meeting held on **May 14, 2018** recommended a final dividend of **0.20** paise per equity share(i.e.,10% on Equity Paid up capital), which is subject to the approval of the members at the ensuing Annual General Meeting of the Company for the financial year ended March 31, 2018.

The total dividend is estimated for the current year (excluding dividend distribution tax) is **Rs.81 lakhs**.

CORPORATE SOCIAL RESPONSIBILITY (CSR)

During the year, your Company has transferred **Rs.34.89 lakhs** to Lancor Foundation towards meeting of its objective.

Your Company through 'Lancor Foundation' has started initiative with an objective of not only to impart training to the youth at the rural area and also to make them employable.

Further, Lancor Foundation had identified a land situated at Sriperumbudur and paid an advance amount of Rs. 40 Lakhs towards purchase of land to construct skill training centre to promote education and employment enhancing vocation skills in pursuant to the Schedule VII of the Companies Act 2013.

The Company's contribution towards CSR is given in detail as Annexure - C

BOARD OF DIRECTORS AND ITS COMMITTEES

A. Composition of the Board of Directors

The Board of Directors of the Company comprises of Non Executive Chairman who is a promoter of the Company along with him other Five Non-Executive Directors, including three Independent Directors. The Company has one Women Director who is also a Non Executive. The composition of the Board of Directors is in compliance with regulation 17(1)(b) of SEBI (Listing Obligations and Disclosure Obligations) Regulations 2015 and Section 149 of the Companies Act, 2013.

The Company has received necessary declarations from the Independent Directors under Section 149(7) of the Companies Act, 2013 stating that they meet the criteria of independence as specified in Section 149(6) of the Companies Act, 2013 and as per Regulation of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015.

B. Meetings

The Board of Directors duly met seven (07) times during the year, the details of which are given in the Corporate Governance report that forms part of this annual report. In respect of all such meetings proper notices were given and the proceedings were properly recorded and signed in the minutes' book maintained for the purpose. The intervening gap between any two meetings was within the period prescribed under the Companies Act, 2013.

In accordance with the provisions of the Companies Act, 2013, a separate meeting of the Independent Directors of the Company was held on February 07, 2018.

C. Re-appointment of Director Retiring by Rotation (1/3 as per AOA no.100)

In terms of Section 152 of the Companies Act, 2013, Mr. R.V. Sekhar (DIN-00259129) liable to retire by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment. The Board of Directors based on the recommendation of Nomination and Remuneration Committee, has recommended the re-appointment of Mr. R.V. Sekhar (DIN-00259129) retiring by rotation.

Brief resume of the Director proposed to be re-appointed have been provided in the note to the Notice convening the Annual General Meeting. Specific information about the nature of his expertise in specific functional areas and the names of the companies in which he hold Directorship and membership / chairmanship of the Board Committees as per regulation 26 (4) of SEBI (Listing Obligations and Disclosure Obligations) Regulations, 2015 have also been included.

D. Committees of the Board

The constitution and terms of reference of Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee and Risk Management Committee were also aligned with the requirements of regulations 18 to 22 of SEBI (Listing Obligations and Disclosure Obligations) Regulations, 2015 and the Companies Act, 2013. The Company has also constituted Corporate Social Responsibility Committee.

A detailed note on the Committees of the Board of Directors is given in the Corporate Governance Report forming part of the Annual Report.

E. Performance Evaluation

Section 134 of the Companies Act, 2013 states that formal evaluation needs to be made by the Board, of its own performance and that of its committees and the individual Directors. Schedule IV of the Companies Act, 2013 and regulation 17(10) of SEBI (Listing Obligations and Disclosure Obligations) Regulations, 2015 states that the performance evaluation of Independent Directors shall be done by the entire Board of Directors excluding the Directors being evaluated.

Pursuant to the provisions of section 134 (3)(p) of the Companies Act, 2013 and SEBI (LODR) Regulations, 2015, the Board has carried out an evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Committees. The manner in which the evaluation has been carried out has been explained in the Corporate Governance Report. None of the Independent Directors is due for re-appointment.