



**Lee & Nee**  
Softwares (Exports) Ltd.

## Cloud Solution

**SAP**

Partner



**Microsoft**  
**Azure**

**ORACLE®**

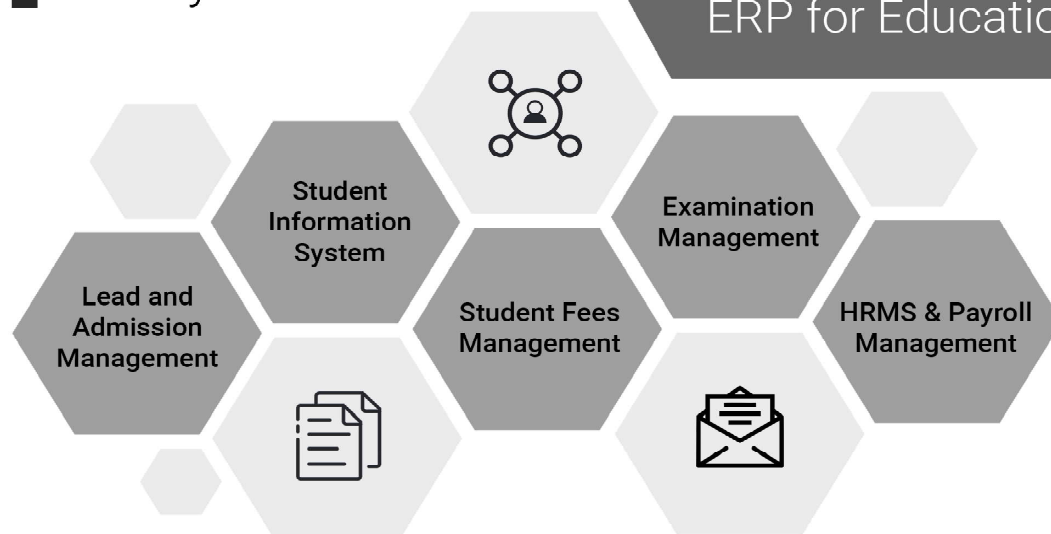
**E - BUSINESS SUITE**

**Gold**  
**Partner**

## **ERP** System

### **CAMPUS CONNECT**

ERP for Education Sector



THIRTY SECOND  
**32nd**

**ANNUAL REPORTS & ACCOUNTS**  
**2019-2020**

<b>BOARD OF DIRECTORS</b>	: AJAY KUMAR AGARWAL — Executive Director SAGAR MAL GUPTA — Promoter Non-Executive Director ARPITA GUPTA — Non-Executive Director VIKASH KAMANI — Independent Director SUSHIL KUMAR GUPTA — Independent Director LEELA MURJANI — Independent Director
<b>KEY MANAGERIAL PERSONNEL</b>	: MAHESH GUPTA — Chief Executive Officer BISWARUP MAITY — Chief Financial Officer (upto 31.10.2019) VIKASH SINGH — Chief Financial Officer (w.e.f 01.11.2019) RUPAL PODDAR — Company Secretary
<b>AUDITORS</b>	: JAIN SONU & ASSOCIATES CHARTERED ACCOUNTANTS
<b>BANKERS</b>	: ICICI BANK LTD. INDUSIND BANK LTD STATE BANK OF INDIA. ORIENTAL BANK OF COMMERCE
<b>REGISTERED OFFICE</b>	: 14B, CAMAC STREET, KOLKATA - 700 017 TEL : 033-40650377/0374, FAX : 033-40650378 EMAIL : investors@lnsel.com, WEBSITE : www.lnsel.com
<b>SOFTWARE DEVELOPMENT CENTRE</b>	: SOFTWARE TECHNOLOGY PARK SALT LAKE ELECTRONICS COMPLEX BLOCK 'GP', SECTOR - V SDF BUILDING, 4TH FLOOR BIDHANNAGAR, KOLKATA - 700 091
<b>REGISTRAR &amp; SHARE TRANSFER AGENTS</b>	: MAHESHWARI DATAMATICS PVT. LTD. 23, R. N. MUKHERJEE ROAD, 5TH FLOOR KOLKATA - 700 001, TEL : (033) 22435029, FAX : (033) 22484787 EMAIL : mdpldc@yahoo.com
<b>CORPORATE IDENTITY NUMBER (CIN)</b>	: L70102WB1988PLC045587



**LEE & NEE SOFTWARES (EXPORTS) LTD.**  
14B, CAMAC STREET, KOLKATA - 700 017  
TEL : 033-40650377/0374, FAX : 033-40650378  
EMAIL : investors@lnsel.com, WEBSITE : www.lnsel.com  
CIN : L70102WB1988PLC045587

**NOTICE OF THE ANNUAL GENERAL MEETING**

**NOTICE** is hereby given that the Thirty Second Annual General Meeting of Lee & Nee Softwares (Exports) Limited (CIN: L70102WB1988PLC045587) will be held on Tuesday the 29<sup>th</sup> September, 2020 at 11 A.M. through Video Conferencing (VC)/ Other Audio Visual Mean (OAVM) to transact the following businesses:-

**ORDINARY BUSINESS:**

**1. Adoption of Financial Statements for the Financial Year ended 31st March, 2020**

To receive, consider, approve and adopt:

- a) the Audited Financial Statements of the Company for the financial year ended March 31, 2020, together with the Reports of the Board of Directors and Auditors thereon; and
- b) the Audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2020 together with the Report of the Auditors thereon.

**2. Appointment of Mrs. Arpita Gupta as a Director liable to retire by rotation:**

To appoint a Director in place of Mrs. Arpita Gupta (DIN 02839878), who retires by rotation and, being eligible, offers herself for re-appointment.

Registered Office:  
14B Camac Street, Kolkata-700017  
Date: The 29th July, 2020.

By order of the Board  
For **LEE & NEE SOFTWARES (EXPORTS) LTD.**  
**Rupal Poddar**  
Company Secretary  
ACS-45335

**NOTES:**

1. In view of the continuing COVID-19 pandemic, the Ministry of Corporate Affairs ("MCA") has vide its circular dated May 5, 2020 read with circulars dated April 8, 2020 and April 13, 2020 (collectively referred to as "MCA Circulars") permitted the holding of the Annual General Meeting ("AGM") through VC / OAVM, without the physical presence of the Members at a common venue. In compliance with the provisions of the Act, Listing Regulations and MCA Circulars, the AGM of the Company is being held through VC / OAVM.
2. Pursuant to the provisions of the Act, a Member entitled to attend and vote at the AGM is entitled to appoint a proxy to attend and vote on his/her behalf and the proxy need not be a Member of the Company. Since this AGM is being held pursuant to the MCA Circulars and SEBI Circular through VC / OAVM, physical attendance of Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the AGM and hence the Proxy Form and Attendance Slip are not annexed to this Notice.
3. In compliance with the aforesaid MCA Circulars and SEBI Circular dated May 12, 2020, Notice of the AGM along with the Annual Report 2019-20 is being sent only through electronic mode to those Members whose email addresses are registered with the Company/Depositories. Members may note that the Notice and Annual Report 2019-20 will also be available on the Company's website at [www.lnsel.com](http://www.lnsel.com), websites of the Stock Exchange i.e. BSE Limited at [www.bseindia.com](http://www.bseindia.com) and on the website of NSDL <https://www.evoting.nsdl.com>. The Company has also published an advertisement in newspaper containing the details about the AGM i.e., the conduct of the AGM through VC/OAVM, date and time of the AGM, availability of the notice of AGM at the Company's website, manner of registering the email ID's of those shareholders who have not registered their email addresses with the Company /RTA and other matters as may be required.
4. The Company has engaged the services of NSDL, as authorized agency for conducting the AGM through VC/ OAVM and for providing e-voting facility.
5. Members attending the AGM through VC/ OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Act.
6. Institutional / Corporate Shareholders (i.e. other than individuals / HUF, NRI, etc.) are required to send a scanned copy (PDF/JPG Format) of its Board or governing body Resolution/Authorization etc., authorizing its representative to attend the

AGM through VC /OAVM on its behalf and to vote through remote e-voting. The said Resolution/Authorization shall be sent to the Scrutinizer by email through its registered email address to [csrasnagoyal@gmail.com](mailto:csrasnagoyal@gmail.com) with a copy marked to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in).

7. Members who wish to inspect the Register of Directors and Key Managerial Personnel and their shareholding maintained under section 170 of Companies Act, 2013 and Register of Contracts or arrangements in which directors are interested maintained under section 189 of the Companies Act, 2013 and all documents referred to in the Notice can send an email to [investors@lnsel.com](mailto:investors@lnsel.com). The same shall be open for electronic inspection by the members from the date of circulation of this notice up to the date of AGM, i.e., 29<sup>th</sup> September, 2020.
8. Members are requested to intimate changes, if any, pertaining to their name, postal address, email address, telephone/mobile numbers, Permanent Account Number (PAN), mandates, nominations, power of attorney, bank details such as, name of the bank and branch details, bank account number, MICR code, IFSC code, etc., immediately mentioning their name and folio no. to their Depository Participants in case the shares are held by them in electronic form and to the Registrar and Share Transfer Agents, M/s. Maheshwari Datamatics Pvt. Ltd. 23, R.N.Mukherjee Road, 5<sup>th</sup> Floor, Kolkata-700001.in case the shares are held by them in physical form.
9. As per Regulation 40 of Securities and Exchange Board of India Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from April 1, 2019, except in case of request received for transmission or transposition of securities. In view of this and to eliminate all risks associated with physical shares and for ease of portfolio management, members holding shares in physical form are requested to consider converting their holdings to dematerialized form. Members can contact the Company or Company's Registrars and Transfer Agents, Maheshwari Datamatics Pvt Ltd for assistance in this regard.
10. The Securities and Exchange Board of India (SEBI) has mandated the submission of the Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in electronic form are, therefore requested to submit their PAN to their Depository Participant(s). Members holding shares in physical form are requested to submit their PAN details to the Company's share transfer agent Maheshwari Datamatics Pvt Ltd., 23 R.N.Mukherjee Road, 5<sup>th</sup> Floor, Kolkata 700001.
11. To avail the facility of nomination, Members holding shares in physical form may write to the Company for obtaining the Nomination Form (Form SH-13). Members holding shares in electronic form may fill the nomination form with the respective Depository Participant.
12. Since the AGM will be held through VC/OAVM, the route map is not annexed to this Notice.
13. The Members who have cast their vote by remote e-voting prior to the AGM may also attend/ participate in the AGM through VC / OAVM but shall not be entitled to cast their vote again at the AGM. The detailed instructions for availing e-voting facility are provided in Annexure I.
14. Jain Sonu & Associates, Chartered Accountants, were appointed as Statutory Auditors from the conclusion of 29th Annual General Meeting (AGM) till conclusion of 33<sup>rd</sup> Annual General Meeting, subject to ratification of their appointment at every Annual General Meeting by the members. However, the members may note that pursuant to the Companies (Amendment) Act, 2017 the requirement of ratification of the appointment of the Statutory Auditors in every Annual General Meeting has been dispensed with by the Act and therefore the Company is not seeking ratification.
15. Additional information, pursuant to Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) in respect of the director seeking re-appointment at the Annual General Meeting scheduled to be held on September 29, 2020 forms part of the notice. The director has furnished consent/ declaration for her reappointment as required under the Companies Act, 2013 and the Rules thereunder.
16. Members who hold shares in physical form in multiple folios in identical names or joint holding in the same order of names are requested to send the Share Certificates to the Company's Registrars and Transfer Agents, M/s Maheshwari Datamatics Pvt Ltd., Kolkata for consolidation into single folio.
17. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM.
18. Members seeking any information with regard to the accounts or any matter to be placed at the AGM are requested to write to the Company on or before 28<sup>th</sup> September, 2020 through email on [investors@lnsel.com](mailto:investors@lnsel.com). The same will be replied by the Company suitably. They are requested to quote registered folio number or client ID in all correspondence.
19. Shareholders are requested to send all transfer documents to the Registrar & Share Transfer Agents of the Company by Registered Post to ensure safe delivery of documents.

20. The Register of Members and Share Transfer Books of the Company will remain closed from Tuesday, 22.09.2020 to Tuesday, 29.09.2020 (both days inclusive).
21. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) for participating in the securities market, deletion of name of deceased holder and transmission/transposition of shares. Members holding shares in physical form shall submit their PAN details to the Registrar and Share Transfer Agent of the Company, and Members holding shares in electronic forms are requested to submit their PAN details to their respective Depository Participants.
22. To support the "Green Initiative" of the Government, members who have not registered their e-mail addresses so far, are requested to register their e-mail addresses, in respect of dematerialized holdings with their respective Depository Participants. Members who hold shares in physical form are requested to forward their e-mail id to the Registrar and Share Transfer Agents, M/s Maheshwari Datamatics Pvt. Ltd. Address: 23, R N Mukherjee Road, 5th Floor, Kolkata – 700 001. Email Id: mdpldc@yahoo.com.
22. **Information required under Regulation 36(3) of the SEBI (LODR) Regulation, 2015 with respect to the Director retiring by rotation and being eligible seeking re-appointment is as under:**

<b>Name of the Director</b>	Mrs. Arpita Gupta
<b>DIN</b>	02839878
<b>Designation</b>	Non-Executive Director
<b>Date Of Birth</b>	24-02-1982
<b>Appointed on</b>	24-10-2009
<b>Qualification</b>	B.COM, FCA
<b>Expertise in specific functional areas</b>	She is a practicing Chartered Accountant. She is Experienced in Company Law, Auditing, Securities Contract Regulation Act and allied laws regarding listing, FEMA and other direct and indirect taxation. She is having fourteen years of experience and well versed in Capital Market.
<b>Directorship held in other public listed Companies (Excluding Foreign Companies and Sec 8 Companies)</b>	Lensel Web Services Private Limited
<b>Committee Memberships, if any, with position</b>	Member of Nomination And Remuneration Committee and Chairman of Stake holder Relationship Committee of Lee & Nee Softwares (Exports ) Ltd.
<b>Number of Shares</b>	55200 Equity shares of Rs. 10 each
<b>Relationship with other Directors Inter-se and Key Managerial Personnel</b>	Mrs. Arpita Gupta is daughter in law of Mr. Sagar Mal Gupta (Non-Executive Director) and wife of Mr. Mahesh Gupta (Chief Executive Officer).

**Note:**

- a) Other details like no. of Board meetings and committee meeting attended are provided in the director's report.
- b) Sitting Fee is provided to Independent directors as per provisions of Companies Act, 2013.

**ANNEXURE I TO THE NOTICE**

**A. INSTRUCTIONS FOR MEMBERS FOR ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:**

1. Members will be able to attend the AGM through VC / OAVM facility provided by NSDL at <https://www.evoting.nsdl.com> by using their remote e-voting login credentials and selecting the EVEN for Company's AGM.  
 Members who do not have the User ID and Password for e-voting or have forgotten the User ID and Password may retrieve the same by following the remote e-voting instructions mentioned in the Notice. Further Members can also use the OTP based login for logging into the e-voting system of NSDL.
2. Facility of joining the AGM through VC / OAVM shall open 30 minutes before the time scheduled for the AGM and will be available for Members on first come first serve basis.

3. Members who need assistance before or during the AGM, can contact NSDL on [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in)/ 1800-222-990 or contact Mr. Amit Vishal, Senior Manager – NSDL at [amitv@nsdl.co.in](mailto:amitv@nsdl.co.in)/ 022-24994360 or Ms. Pallavi Mhatre, Manager, NSDL, at [pallavid@nsdl.co.in](mailto:pallavid@nsdl.co.in)/ 022-2499 4545.
4. Members are encouraged to join the Meeting through Laptops for better experience. Further Members will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting. Please note that participants connecting from mobile devices or tablets or through Laptop via mobile hotspot may experience Audio/Video loss due to fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN connection to mitigate any kind of aforesaid glitches.
5. Members who would like to ask questions during the AGM may register themselves as speaker by sending their request from their registered email address mentioning their name, DP ID and Client ID/ folio number, PAN, mobile number before 22<sup>nd</sup> September, 2020 at [investors@insel.com](mailto:investors@insel.com). Those Members who have registered themselves as a speaker will only be allowed to express their views/ ask questions during the AGM. The Company reserves the right to restrict the number of speakers depending upon the availability of the time for the AGM.
6. The facility of participation at the AGM through VC/OAVM will be made available for 1000 members on first come first serve basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first serve basis.
7. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM has been uploaded on the website of the Company at <https://www.insel.com>. The Notice can also be accessed from the websites of the Stock Exchange i.e. BSE Limited at [www.bseindia.com](http://www.bseindia.com) and the AGM Notice is also available on the website of NSDL (agency for providing the Remote e-Voting facility) i.e. [www.evoting.nsdl.com](http://www.evoting.nsdl.com).

#### **B. INSTRUCTIONS FOR E-VOTING:**

- I. In compliance with the provisions of Section 108 of the Companies Act, 2013 and the relevant rules of the Companies (Management and Administration) amended Rules, 2015 and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide to its members facility to exercise their right to vote on resolutions proposed to be passed in the Meeting by electronic means. The members may cast their votes using an electronic voting system from a place other than the venue of the Meeting ('remote e-voting'). Necessary arrangements have been made by the Company with NSDL to facilitate remote e-voting.
- II. The facility for voting, either through electronic voting system or through ballot/polling paper shall also be made available at the Annual General Meeting. The members attending the meeting, who have not already cast their vote through remote e-voting shall be able to exercise their voting rights at the meeting. The members who have already cast their vote through remote e-voting may attend the Annual General Meeting but shall not be entitled to cast their vote again at the Annual General Meeting.

The Company has appointed Smt. Rasna Goyal, Practicing Company Secretary (C.P No 9209) as the Scrutinizer to scrutinize the voting at the meeting and remote e-voting in a fair and transparent manner.

- III. The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date, September 22, 2020.
- IV. Any person who becomes member of the Company after dispatch of the Notice of the Meeting and holding shares as of the cut-off date i.e. September 22, 2020, may obtain the User ID and password for e-voting by sending email intimating DP ID and Client ID / Folio No. at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in). However, if he/she is already registered with NSDL for remote e-voting then he/she can use his/her existing User ID and password for casting the vote.
- V. The e-voting period begins on 26<sup>th</sup> September, 2020 at 9.00 AM and ends on 28<sup>th</sup> September, 2020 at 5.00 P.M. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. September 22, 2020, may cast their vote electronically. The e-voting module shall be disabled by NSDL for voting thereafter. Subject to receipt of requisite number of votes, the Resolutions shall be deemed to be passed on the date of the Meeting, i.e. September 29, 2020.
- VI. The details of the process and manner for remote e-voting are explained herein below:

**Step 1:** Log-in to NSDL e-Voting system at <https://www.evoting.nsdl.com/>

**Step 2:** Cast your vote electronically on NSDL e-Voting system.

**Details on Step 1 are mentioned below:**



#### How to Log-in to NSDL e-Voting website?

1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <https://www.evoting.nsdl.com/> either on a Personal Computer or on a mobile.
  2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
  3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.
- Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <https://eservices.nsdl.com/> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.
4. Your User ID details are given below :  
Manner of holding shares i.e. Demat(NSDL or CDSL) or Physical Your User ID is:
    - a) For Members who hold shares in demat account with NSDL - 8 Character DP ID followed by 8 Digit Client ID. For example, if your DP ID is IN300\*\*\* and Client ID is 12\*\*\*\*\* then your user ID is IN300\*\*\*12\*\*\*\*\*
    - b) For Members who hold shares in demat account with CDSL - 16 Digit Beneficiary ID For example, if your Beneficiary ID 12\*\*\*\*\* then your user ID is 12\*\*\*\*\*
    - c) For Members holding shares in Physical Form - EVEN Number followed by Folio Number registered with the company For example, if EVEN is 101456 and folio number is 001\*\*\* then user ID is 101456001\*\*\*
  5. Your password details are given below:
    - a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
    - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
- A. How to retrieve your 'initial password'?**
- i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
  - ii) If your email ID is not registered with the Company/Depository, please follow instructions mentioned below in this notice.
6. If you are unable to retrieve or have not received the "initial password" or have forgotten your password:
    - a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com)
    - b) "Physical User Reset Password?" (If you are holding shares in physical mode) option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com)
    - c) If you are still unable to get the password by aforesaid two options, you can send a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in) mentioning your demat account number/folio number, your PAN, your name and your registered address.
    - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
  7. After entering your password, click on Agree to "Terms and Conditions" by selecting on the check box.
  8. Now, you will have to click on "Login" button.
  9. After you click on the "Login" button, Home page of e-Voting will open.

#### Details on Step 2 are mentioned below:

How to cast your vote electronically on NSDL e-Voting system?



1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
3. Select "EVEN" of the Company, for which you wish to cast your vote.
4. Now you are ready for e-Voting as the Voting page opens.
5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
6. Upon confirmation, the message "Vote cast successfully" will be displayed.
7. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

**Process for those shareholders whose email IDs are not registered with the depositories for procuring user ID and password and registration of email IDs for e-voting for the resolutions set out in this notice:**

1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to [mdpldc@yahoo.com](mailto:mdpldc@yahoo.com);
2. In case shares are held in demat mode, please provide DPIDCLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) to Depository Participants "DPs" for receiving all communications from the Company electronically.

**General Guidelines for shareholders**

- I. Institutional shareholders (i.e. other than individuals, HUF, NRI, etc.) are required to send a scanned copy (PDF/JPG Format) of the relevant Board Resolution/Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by email to [csrasnagoyal@gmail.com](mailto:csrasnagoyal@gmail.com) with a copy marked to [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in).
- II. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on [www.evoting.nsdl.com](http://www.evoting.nsdl.com) to reset the password.
- III. In case of any queries, you may refer to the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of [www.evoting.nsdl.com](http://www.evoting.nsdl.com) or call on toll free no.: 1800-222-990 or send a request at [evoting@nsdl.co.in](mailto:evoting@nsdl.co.in)

In case of any grievances connected with facility for e-voting, please contact Ms. Pallavi Mhatre, Manager, NSDL, 4th Floor, 'A' Wing, Trade World, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai 400 013, Email: [evoting@nsdl.co.in/pallavid@nsdl.co.in](mailto:evoting@nsdl.co.in/pallavid@nsdl.co.in), Tel: 91 22 2499 4545/ 1800-222-990

**Other Instructions**

1. The Scrutinizer shall, immediately after the conclusion of voting at the Annual General Meeting, count the votes cast at the Annual General Meeting, thereafter unblock the votes cast through remote e-voting and make, not later than 48 hours of conclusion of the Annual General Meeting, a consolidated scrutinizer's report of the total votes cast in favor or against, if any, forthwith to the CFO & Company Secretary of the Company for Counter Signature, who shall declare the result of the voting.
2. The results declared along with the scrutinizers report shall be placed on the website of the Company [www.lnsel.com](http://www.lnsel.com) and on the website of NSDL [www.evoting.NSDLindia.com](http://www.evoting.NSDLindia.com). The results shall simultaneously be communicated to BSE Limited, where the shares of the Company are listed.

Registered Office:  
14B Camac Street, Kolkata-700017  
Date: The 29th July, 2020

By order of the Board  
For **LEE & NEE SOFTWARES (EXPORTS) LTD.**  
**Rupal Poddar**  
Company Secretary  
ACS-45335



## DIRECTORS' REPORT

To,  
The Members

Your Directors have pleasure in presenting the 32<sup>nd</sup> Annual Report on the business & operations of your Company together with the Audited Financial Statements for the financial year ended 31<sup>st</sup> March, 2020.

### Financial Results

Your Company's performance for the financial year ended 31<sup>st</sup> March, 2020 is summarized below:

Particulars	For the financial year ended		For the financial year ended	
	(Standalone)		(Consolidated)	
	31.03.2020	31.03.2019	31.03.2020	31.03.2019
<i>Amount in (₹)</i>				
<b>Income:</b>				
Revenue from operations	416.51	353.46	474.91	427.85
Other Income	59.8	24.62	122.78	64.87
<b>Total Income</b>	<b>476.31</b>	<b>378.08</b>	<b>597.69</b>	<b>492.72</b>
<b>Expenses:</b>				
Operating Expenditure	459.16	361.91	583.29	487.62
Depreciation & Amortization Expense	2.97	2.59	3.38	2.83
<b>Total Expenses</b>	<b>462.13</b>	<b>364.5</b>	<b>586.67</b>	<b>490.45</b>
<b>Profit Before Tax (PBT)</b>	<b>14.18</b>	<b>13.58</b>	<b>11.02</b>	<b>2.27</b>
Tax Expense	3.86	0.62	3.86	0.62
<b>Profit for the year</b>	<b>10.32</b>	<b>12.96</b>	<b>7.16</b>	<b>1.65</b>
Other Comprehensive Income (Net of tax)	-1.96	1.89	-48.02	-26.02
<b>Total Comprehensive Income for the period</b>	<b>8.36</b>	<b>14.85</b>	<b>-40.86</b>	<b>-24.37</b>

### COVID-19 Pandemic:

During the month of March the spread of COVID-19 pandemic increased expeditiously in India and across the world, this global crisis forced the Governments to enforce lock-down of all economic activities. In India the Government announced lock-down from third week of March, 2020 as a preventive measure against the COVID-19 pandemic. The Company's focus is always to ensure the health and well-being of all employees accordingly the Company suspended its operational activities and implemented 'work from home policy' from 23<sup>rd</sup> March, 2020 to minimize disruption to services for all our customers globally. From a well-equipped broad work space to coordinating the work from home the Company adapted the change very well as per the need of the hour. Further after ensuring compliance with all the safety measures directed by the Government like social distancing and maintaining hygiene, the Company resumed its operations from 15<sup>th</sup> June, 2020.

### Company's Performance:

During the period under review, at consolidated level, the company achieved revenue of Rs. 59,769,406, EBITDA Rs. 14,40,222 PBT of Rs. 11,01,977 and PAT of Rs. 7,16,455 as compared to the revenue of Rs. 49,271,998, EBITDA Rs. 5,09,935, PBT of Rs. 2,27,455 and PAT of Rs. 1,65,432 respectively in the previous year.

On an unconsolidated basis (at standalone level), the company achieved revenue of Rs. 47,631,231, EBITDA Rs. 1,715,960 PBT of Rs. 1,418,422 and PAT of Rs. 1,032,900 as compared to the revenue of Rs. 37,808,094, EBITDA Rs. 16,16,884, PBT of Rs. 1,357,488 and PAT of Rs. 1,295,465 respectively in the previous year.

At the Standalone level the sales of the Company have increased by 25.98% as compared to previous year and at the Consolidated level also the sales of the Company has increased by 21.31% as compared to last year.

### Share Capital

As on 31<sup>st</sup> March, 2020, paid up share capital of the Company was Rs. 55,77,40,000 divided into 55,774,000 equity shares of Rs.10/- each. There was no change in share capital of the Company during the Financial Year 2019-20.

**Dividend and Transfer to Reserves**

In terms of the Dividend Distribution Policy, as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, equity shareholders of the Company may expect dividend if the Company is having surplus funds and after taking into consideration the relevant internal and external factors as mentioned in the said Policy. Accordingly, considering the cash position, fund requirements for growth of business of your Company, the Board of Directors has not recommended any dividend for the financial year ended 31<sup>st</sup> March, 2020. Accordingly, no amount is also proposed to be transferred to the reserves of your Company.

**Listing with Stock Exchanges**

Your Company confirms that it has paid the Annual Listing Fees for the year 2019-20 to Bombay Stock Exchange where your Company's Shares are listed.

No shares of your Company were delisted during the financial year 2019-20.

**Events subsequent to the date of Financial Statements**

There were no events to report that has happened subsequent to the date of the financial statements.

**Change in the nature of business, if any**

There has been no change in the nature of business of the company during the financial year 2019-20.

**Deposits from Public**

Your Company has not accepted any kind of deposit from the public under Chapter V of the Companies Act, 2013 during the year under review and as such no amount on account of principal or interest on deposits from public was outstanding as on the date of the Balance Sheet.

**Particulars of loans, guarantees and investments**

There are no Loans, Guarantees and Investments made under the provisions of Section 186 of the Companies Act, 2013 during the year under review.

**Material Changes and Commitments, if any, affecting the Financial Position between the end of the Financial Year and date of the report**

There are no material changes or commitments affecting the financial position of the Company, which have occurred between the end of the financial year to which the financial statement relates and the date of this Report.

**Management Discussion and Analysis Report**

A detailed Management Discussion and Analysis Report as required under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR") forms part of this Annual Report and is annexed as 'Annexure-1'.

**Human Resource Management**

Attracting, enabling and retaining talent has been the cornerstone of the Human Resource function and the results underscore the important role that human capital plays in critical strategic activities such as growth.

Your Company's focus lies in creating a performance based culture, driven by focused growth and clear career development plan for each employee. A robust Talent Acquisition system enables the Company to balance unpredictable business demands.

**Quality Initiatives & Achievements:**

The Company successfully achieved annual enterprise-wide ISO certification for ISO 9001:2015 (Quality Management) for Software Development, ERP Solution, Website Development, Medical Transcription, Mobile Application and Digital Marketing.

**Consolidated Financial Statements**

In accordance with the Companies Act, 2013 ("the Act"), SEBI LODR and Ind-AS-110 on Consolidated Financial Statements, the Audited Consolidated Financial Statements for the financial year ended 31<sup>st</sup> March, 2020 are provided in the Annual Report.