



CONSOLIDATING THE CORE.
ADVANCING THE NEW.

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<https://www.lokeshmachines.com/investment-center.php?key=annual-reports06-15-56>

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Market Capitalisation as on March 31 2023	₹ 19,686 Lakhs
CIN	L29219TG1983PLC004319
BSE Code	532740
NSE Symbol	LOKESHMACH
Bloomberg Code	LOKM:IN
AGM Date	September 28, 2023
AGM Mode	Video Conferencing ('VC')/Other Audio-Visual Means ('OAVM')

Disclaimer

This document contains statements about expected future events and financials of Lokesh Machines Limited ('The Company'), which are forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is a significant risk that the assumptions, predictions, and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as several factors could cause assumptions, actual future results, and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the Management Discussion and Analysis section of this annual report.

CONSOLIDATING THE CORE. ADVANCING THE NEW.

A journey of four decades, starting with a humble beginning, traversing boundaries, transforming lives and evolving as one of the business leaders within the Indian manufacturing landscape. Surpassing acclaimed milestones, at Lokesh Machines Limited, we have charted a path of unparalleled success, emboldened by our vision and acumen, offering premium quality machine tools solutions including CNC machines, special purpose machines, and critical auto components.

Throughout our journey, we have embraced diversification and kept our Company attuned to the changing times, ensuring that we remain agile and adaptable. Excellence, innovation, and customer-centricity have been our guiding stars, while we stayed invested in consolidating the core by building upon our robust fundamentals. Serving a diverse range of sectors, including automotive, aerospace, and defence, among others, we have harnessed the power of innovation, scaling new heights with our focussed endeavours.

Moving ahead, we are cementing our position as the pioneer in the field, leveraging strategic collaborations to manufacture advanced tech-led products at an affordable cost for our customers. Our recent foray into the defence sector exemplifies our dedication to advancing the new opportunities and creating a flourishing future for all our stakeholders. Through every endeavour, we uphold the Government of India's emphasis on self-reliance, charting a trajectory that thrives with indigenous brilliance.

Celebrating the momentous occasion of our 40-year journey, we are filled with immense optimism for the future. We continue to focus on our core strengths and leverage them for future growth, aiming to make sustainable contributions to our customers' success. As we unfurl immense opportunities, we stay committed to our journey - drawing inspiration by consolidating the core and advancing the new thus, blending the wisdom of our foundation with the spirit of innovation.



Corporate
Overview

Statutory
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OUR NUMBERS IN 2022-23

FINANCIALS

₹ **240.30** Cr.
Revenue [^]19.05%

₹ **32.73** Cr.
EBITDA [^]7.03%

₹ **9.67** Cr.
PAT [^]52.28%

₹ **158.97** Cr.
Net Worth [^]6.51%

3.95%
PAT Margin [^]82 bps

NON-FINANCIALS

85%
Total Capacity Utilisation

₹ **38.20** Lakhs
Total Community Contribution

[^] y-o-y growth in 2022-23 over 2021-22

[↓] y-o-y degrowth in 2022-23 over 2021-22

STRENGTHENING BASE. SEIZING OPPORTUNITIES.

Amongst the leading manufacturers of high-precision critical machine tools, empowering industries with advanced machine technology

Incorporated in the year 1983, Lokesh Machines Limited (referred to as 'Lokesh Machines' or 'Our Company' or 'We' hereafter) is one of the trusted, innovation-led brands, offering advanced machine tools in domestic and global markets. Lokesh Machines operates from six state-of-the-art manufacturing facilities located in Hyderabad and Pune, delivering excellence with our sophisticated infrastructure, and cutting-edge technology.

Our Company's manufacturing portfolio includes a wide range of machine tools, including CNC lathes, vertical machining centres, horizontal machining centres, vertical turning centres, special purpose milling machines, line boring machines, and gun drilling machines, among others. Additionally, we are actively engaged in producing precision components for both automotive and non-automotive sectors, along with jigs and fixtures.

At Lokesh Machines, we are an ITAF 16949, ISO 14001, AS 9100 certified company accredited by M/s TUV Nord and M/s TUV SUD America. Our CNC machines have garnered significant recognition in the global market, finding their way to export markets such as Japan, Germany, Netherlands, Italy, Turkey, Russia, China, and Middle Eastern countries. In all our endeavours, we attach immense value to our dedicated and highly experienced workforce who shares our vision of delivering top-quality products to our customers. As we continue on the path of success, we stay focussed on strengthening our fundamentals, seizing every opportunity that comes our way, while contributing to India's growth story.





OUR ETHOS



MISSION

To champion high-quality and reliable products through manufacturing and machining services
By providing innovative and cost-effective solutions satisfying all stakeholders in a unique manner



ACCEPT CHALLENGE

We always attempt 'Dare to Do'. Our team is motivated to deliver challenges. We accept, create, and deliver to satisfaction of our customers.



CUSTOMER CENTRICITY

Our Customer relationship is built on transparency. We respond to demanding needs of our customers even against all odds creating value for both.



CREATE UNIQUENESS

Our customers will experience our products and services as unique in the market place leading to long-term relationship.



ENTREPRENEURIAL MIND-SET

Our people are entrusted with freedom to experiment, drive initiatives, take decisions and innovate based on competency. We will continuously invest in building talent.



OUR CORE VALUES

KEYFACTS

38+ Years

Industry Experience

6

Manufacturing Units

5,000+

Happy Clients

Pan-India

Presence

6+

Countries Where We Export

100+

Different Products

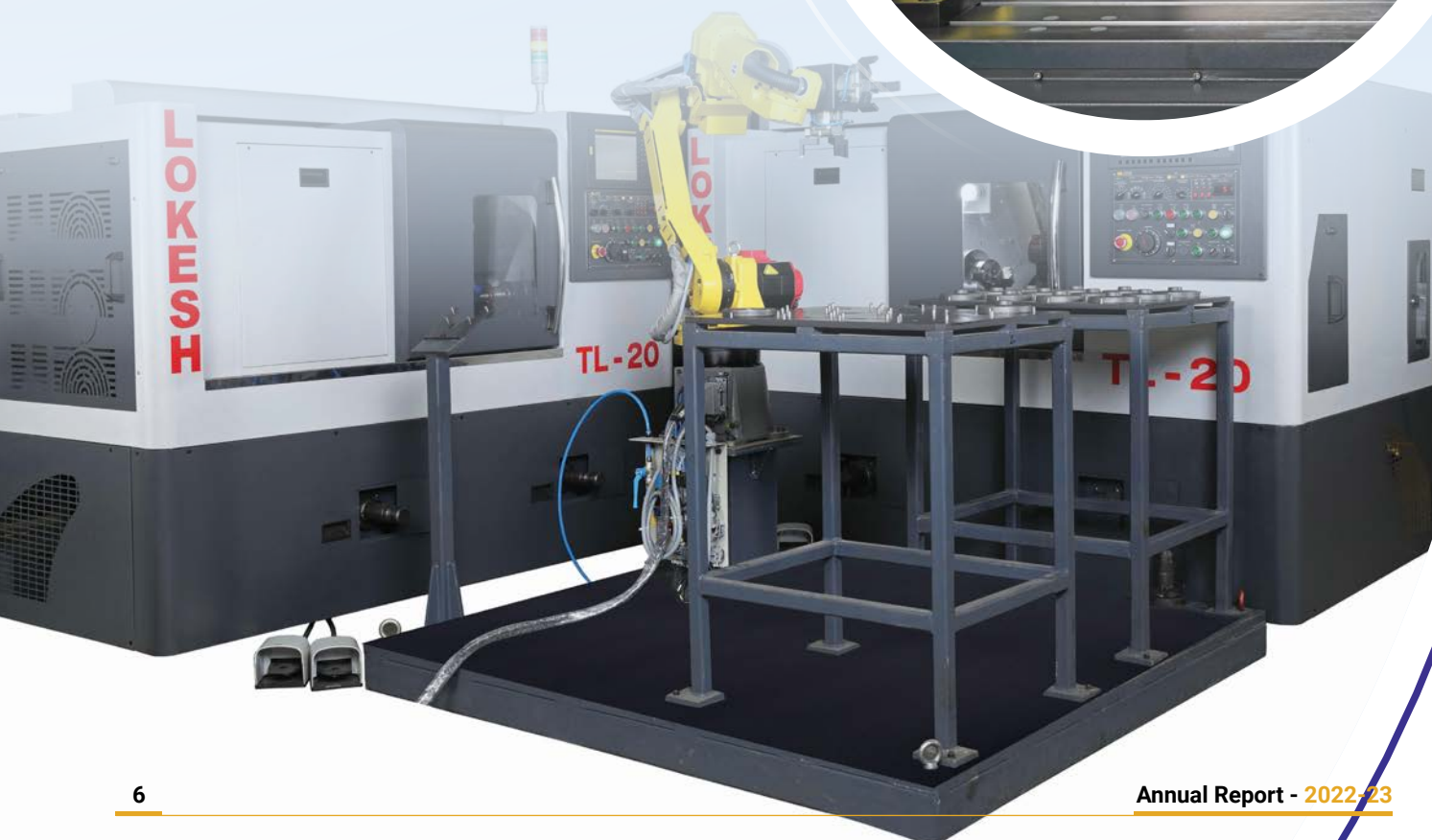
₹ 216.82 Cr.

Order Book Position as on
March 31, 2023

PRODUCT PORTFOLIO

ADVANCING INNOVATION. CREATING EXCELLENCE.

At Lokesh Machines, our quest for innovation is unending, permeating through every facet of our operations. From exploring new product ideas to devising inventive strategies, our Company continually seeks opportunities to challenge convention and carve a niche for itself in the industry. We believe in treading the path of consistent growth, where no single product or division overshadows the rest, and the risks of over-reliance are minimised. With this philosophy at the helm, we present our dynamic product portfolio, a unique amalgamation of products par excellence.





MACHINE TOOL DIVISION



General Purpose Machines

PRODUCTS

- CNC Turning Centres
- Vertical Turning Lathe
- Drill and Tap Centres
- Turn Mill Centres
- Vertical Machining Centres
- Horizontal Machining Centres

APPLICATION INDUSTRIES

10%
Automobile
OEM

30%
Auto
Ancillaries

60%
General
Industries and
Exports



Special Purpose Machines

PRODUCTS

- Transfer Lines
- Milling Machines
- Boring Machines
- Drilling Machines

APPLICATION INDUSTRIES

90%
Automobile
OEM

10%
General
Industries and
Exports



Auto Components Division

PRODUCTS

- Cylinder Blocks
- Cylinder Heads
- Connecting Rods

APPLICATION INDUSTRIES

25%
Passenger
Vehicles

25%
Commercial
Vehicles

50%
Tractors
and Off-road
Vehicles

Expertise behind Our Success

At Lokesh Machines, our dedication towards excellence is manifested through strategic associations with leading global players, allowing us to offer the best technology and cost-effective solutions for all their machining needs. We leverage our expertise that comes in the bouquet of following aspects:



Design and
Development



Quality
Assurance



Manufacturing

OUR PRESENCE

LEVERAGING PRESENCE. BOOSTING PROSPECT.

At Lokesh Machines, we have established a strong foothold in both the Indian and global markets, with a formidable presence spanning various industries and geographies. Powered by our extensive network of distributors and strategic partnerships, we stay focussed to continuously boost our prospects through enhanced reach, adept innovation and customer-centric solutions.

