

BOARD OF DIRECTORS

Smt.T Sarada Shri. P Shivaramakrishna Shri. K Srinivas Shri. Alapati Ramakrishna Shri. Devabhaktuni Durga Prasad Shri. D Manahor Shri. G.S.Ram

Director Director Director Director Director Manager

Auditors M/s. S.R.Mohan & Co.

Registrar & Share Transfer Agents

M/s.Sathguru Management Consultants Private Limited Plot No.15, Hindi Nagar, Punjagutta, Hyderabad, 500 034.

Registered Office

#8-3-966/13, Gr.Floor, Nagarjuna Nagar, Srinagar Colony, Hyderabad-500 073.

Bankers

State Bank of India Industrial Finance Branch, Somajiguda, Hyderabad-500 082.

Works

Doulatabad Hathnoora Mandal, Medak District, Andhra Pradesh, PIN-502 296. Bank of Baroda Khairtabad Branch, Hyderabad-500 004.

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NOTICE OF THE NINETEENTH ANNUAL **GENERAL MEETING**

NOTICE is hereby given that the Nineteenth Annual General Meeting of Lotus Chocolate Company Limited will be held at 10.00 A.M. on Tuesday, the 30th day of September, 2008 at LIC Rhavan Lione Rhavan Paradica business:

ORDINARY BUSINESS

- 1. To receive, consider and adopt the audited Profit and Loss Account for the Year ended 31.03.2008 and the Balance Sheet as at that date together with the Report of Auditors and the Report of the Board of Directors.
- 2. To appoint a Director in the place of Shri Devabhaktuni Durga Prasad, Director who retires by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in the place of Shri K Srinvas, Director who retires by rotation and being eligible, offers himself for reappointment.
- 4. To re-appoint M/s.S.R. Mohan & Co., Chartered Accountants, Hyderabad as Auditors of the Company from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting at a remunertion as may be mutually agreed upon between the said S.R. Mohan & Co., and the Board of Directors of the Company.

For and on behalf of the Board of Directors

	Sd/- A.Ramakrishna Director	Sd/- D Durga Prasad Director
Place :	Hyderabad	
Date :	26.08.2008	
NOTES		
	mber entitled to atte	

meeting is entitled to appoint a proxy to attend and vote instead of himself and such proxy need not be a member of the company.

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- 2. Instrument of proxies in order to be effective must be deposited at the Company's registered office at #8-3-966/13, Ground Floor, Panjagutta, Srinagar Colony, Hyderabad - 500 073 not less than 48 hours before the meeting
- 3. Members/Proxies should bring the attendance slip duly filled-in for attending the meeting. Tuesday, 23rd day of September, 2008 to Tuesday, 30th day of September, 2008 (both days inclusive).
- 5. Members desiring any information on the Accounts are requested to write to the company at least seven days before the meeting so as to enable the management to keep the information ready.

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DIRECTORS' REPORT

To the Members,

Your Directors present the 19th Annual Report together with the audited accounts for the year ended 31st March, 2008.

FINANCIAL RESULTS

		<u>Rs in lakhs</u>
	Year ended	Year ended
	31 st March	31⁵t March
	2008	2007
Income	2,414.62	2,250.74
Gross Profit		
before Interest &		
Depreciation	205.99	244.52
Interest	(17.30)	(30.16)
Depreciation Extra	(113.44)	(106.66)
-ordinary items		
Profit/(loss)		н. - С
for the year	75.25	107.70
Loss brought		
forward from		
previous year	(2,391.07)	(2,498.76)
Loss carried	1-2-1-2-	
forward To		
Balance Sheet	(2,315.81)	(2,391.07)

Loss carried forward to Balance Sheet is (Rs.2,315.81) Lakhs.

PERFORMANCE

The Company registered a Gross profit of Rs.205.99 lakhs before interest and depreciation in spite of stiff competitions and difficult market conditions.

Against this scenario, it has resulted lower consumer off take of chocotreats distribution of which was confined only to limited markets mainly in southern states. The company continued to export Cocoa Butter to Europe and US and earned Foreign exchange.

The market for Industrial products could not be fully exploited due to inadequate reasons, coupled with entry of numerous small players.

The Company continued on its northbound movement both in terms of processing as well as in profitability during the financial year 2007-2008.

In the current year, actual production was 7595

Lotus Chocolate Company Limited

MT as against 6129 MT during the earlier period giving a modest improvement of 23.92 %.

Contract manufacturing operations for Cadbury India Limited continues to be the main contributor of the Company's revenue. In terms of volume, 67.87% of the total production during this period was attributed to Cadbury.

Continued efforts have contributed to an increase in revenue by 7.28% over the previous year, to Rs.22.51 Crores and a net profit of Rs.75.25 Lakhs. This the 3rd year in continuity that the Company is able to achieve this.

PLAN

The Company is quite aggressive to improve its Capacity for the manufacturing of consumer products and product extensions and plans to enter other neighouring states are all in the anvil. The Company is planning to increase Export of Cocca Butter to Europe/US.

The Company while utilizing its current resources at maximum efficiency and effectiveness, the Company is also in the process of upgrading the Chocolate Plant facility and thereby increase the revenues.

STATUS OF BIFR - (BOARD FOR INDUSTRIAL AND FINANCIAL RECONSTRUCTION) APPLICATION

The company, being sick company within the meaning of clause (o) of sub section (1) of section 3 of Sick Industrial Companies (special provisions) Act 1985, was referred to Board for Industrial Finance and rehabilitation (BIFR). BIFR has declared the company as sick company and appointed State Bank of India as operating agency. State Bank of India has commissioned APITCO for viability study. APITCO has submitted its study to SBI wherein the study says that the company 's operations are viable on the basis assumptions made by them. The State Bank of India filled the rehabilitation scheme before the BIFR during the year .

In the proposal submitted by State Bank of India to BIFR, it is envisaged that the Capital of the company has to be reduced as a sacrifices from Shareholders and Promoters. The Board will come to the shareholders for their approval in reduction of capital after the Judgment of **BIFR**.

PARTICULARS OF EMPLOYEES

During the year under review, none of the employees of the Company have drawn remuneration as specified under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

PARTICULARS REGARDING ENERGY CONSERVA-TION ETC.

The particulars required under Section 217 (1) (e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 are annexed to this Report.

DEPOSITS

ing the year under review.

BOARD OF DIRECTORS

Shri. Devabhaktuni durga Prasad, Director and Shri. K Srinivas, Director, retires by rotation at the 19th Annual General Meeting and being eligible offers themselves for reappointment.

AUDITORS

M/s S R Mohan & Company, Chartered Accountants, Hyderabad, Statutory Auditors of your Company hold office until the conclusion of the 19th Annual General Meeting and are being proposed for re-appointment. The Company has received a Additional information as required under the certificate from them to the effect that their appointment if made would be within the limits prescribed under Section 224(1) of the Companies Act, 1956.

DIRECTORS RESPONSIBILITY STATEMENT

The Board submits as under :

- that in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- that the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for that period;
- that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provi-4

sions of the Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;

that the directors had prepared the annual accounts on a going concern basis.

ACKNOWLEDGEMENT

Yours Directors place on record the appreciation for the sincere efforts and hard work put in by the employees of the Company in its operations. The Directors acknowledge the support and co-operation received from Banks and other Governmental Agencies.

The Company has not accepted any deposit dur- The Directors express their gratitude to the shareholders of the Company for the confidence and faith reposed in the management.

For and on behalf of the Board

Sd/-	Sd/-
D. Durga Prasad	A.Ramakrishna
Director	Director
Place : Hyderabad	
Date : 26.08.2008	

ANNEXURE TO THE DIRECTORS REPORT

Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988:

A. Conservation of Energy

Energy Conservation measures taken: а

We have done repairs and maintenance which have resulted in improvement of efficiency of diesel generator. This has resulted in increase in Electrical Output per litre of Diesel Oil.

b. Additional investment and proposals, if any, being implemented for reduction of consumption of energy:

Energy saving devices are being installed to reduce consumption of electrical energy.

c. Impact of measures at (a) & (b) above for reduction of energy consumption & consequent impact on the cost of production of goods.

Reduce the processing cost through savings in Electrical Consumption.

Lotus Chocolate Company Limited

d.Tota	l ene	rgy consumption & energy consump	tion per unit of production	in prescribed Form 'A'
			Year ended	Year ended
			31 st March, 2008	31 st March, 2007
А.		Power & fuel consumption in re	spect of	
	1.	Electricity		
		a. Purchased :	22,64,729	23,76,363
		Units (kwh)		
		Total (Rs.)	84,80,818	93,08,108
1		Rate per unit (Rs.)	3.74	3.92
		b. Own Generation :		
		Through Diesel Generator		
		Units (kWh)	97,332	1,01,005
		Units per Litre of Diesel Oil	2.35	2.5
		Cost per Unit (Rs.)	14.36	14
	2.	Furnace Oil/LSHS/LDO/HSD		
		Qty (Lts)	Nil	Nil
		Total Amount (Rs.)		Nil
		Average (Rs/Ltr)	Nil	Nil
	3.	Wood/Coal		
		Qty in kgs	6,51,655	7,79,668
		Total Amount (Rs.)	26,06,620	20,08,533
		Average (Kgs.)	4.00	2.57
В.		Consumption per unit of produc		
		Cocoa & Chocolate products (tonr	nes)	
		i. Electricity (KWH/Tonnes)		
		- Cocoa	481.79 units/MT	443 units/MT
		- Chocolate	259.70 units/MT	355 units/MT
		ii. Furnace Oil/LSHS/LDO		
		HSD (KL/Tonne)	,	
		> Cocoa	Nil	Nil
		- Chocolate	Nil	Nil
		iii. Wood/Coal (KG/MT)		
		- Cocoa	232 Kgs/MT	273.6 Kgs/MT
		- Chocolate	26.52 Kgs/MT	28.1 Kgs/MT
			5	

B Technology Absorption		
e.Efforts made in technology absorption in For	m 'B'	
Research & Development		
1. Specific areas in which R & D was carried or		
R & D work has been continued to develop ta manufacturing of Eclairs.	ilormade receipes exclus	sively for centre for the
Improved the packing mode of consumer proc protection.	ducts (Super Car) with bet	ter appeal and product
Improvements in Cocoa process carried out plant is being certified for HACCP (Food Safe through survivalence audits.		
2. Benefits derived as a result of the above R &	D:	
The Company could sustain the stiff competi ers within its fold and also increase the capa		he esteemed custom-
3. Future Plans & Actions		
Constant and concerted efforts will be put in to products range/product extensions.	o develop new products a	nd expand the existing
4. Expenditure on R & D:		
a. Capital	Rs.	
b. Recurring	-	
c. Total as $\overset{\circ}{N}$ turnover	-	
5. Technology Absorption, Adoption and Innov	ation :	
C. Foreign Exchange Earnings & Outgo:		
f. Activities relating to exports, initiatives take export markets for products and services a The Company has exported its Cocoa and	and export plans:	
g Total foreign exchange used and earned:		
3 1 1 1	Rs/lacs	
i) Foreign Exchange earnings	142.04	
ii) Foreign Exchange Outgo	1202.26	sitel weedeend other
(including raw materials, components expenditures in foreign currency including		onal goodsand other
	For and on behalf	of the Board
Place : Hyderabad		
Date : 26.08.2008	Sd/-	Sd/-
2	D. Durga Prasad	A.Ramakrishna
	Director	Director
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COMPLIANCE REPORT ON CORPORATE GOVERNANCE AS PER CLAUSE 49 OF THE LISTING AGREEMENT.

1. Company's Philosophy on Corporate Governance

The Company has adopted adequate control systems and adherence to Corporate Governance to enable its Board of Directors to effectively discharge its responsibilities in the best interest of its stakeholders, customers, employees and the society.

The Company's philosophy on Corporate Governance ensures the fullest commitment of the Management and envisages the attainment of the highest level of transparency, accountability and equity, in all facts of its activities and operations.

2. Board of Directors

(a) Composition of the Board

The Company's Board presently consists of Six (6) Directors, all being Independent and Non – Executive Directors of the Company.

(b) Attendance of each Director at Board Meetings and the last Annual General Meeting (AGM)

s were held during the financial	

S.	Name o <mark>f</mark> the	Category of	No. of Board	No of	Atten-
No.	Director	Directorship	Meetings held	Board	dance
] '			in the year	Meetings	at the last
			during the tenure	Attended	AGM
{		1	of Director		
1.	Devabhuktuni	Independent,	7	7	Yes
	Durga Prasad	Non-executive			
		Chairman			
2.	T Sarada	Independent	7		
[Promoter Director			
3.	Paruchuri	Independent	7	7	Yes
	Shivaramakrishna	Non-executive Director			
4.	Katuri Srinivas	Independent	7	7	Yes
		Non-executive Director			
5.	Alapati	Independent	7	7	Yes
]	Ramakrishna	Non-executive Director			
6.	Dr.V Vedha Kumar*	Independent	3	3	Yes
		executive Director	· •		
7.	D Manohar	Independent	7	—	
		Non-executive Director			
8.	M Venkateswara	Independent	5	2	
1	Rao **	Non-executive Director			

* Dr.V.Vedha Kumar resigned as the Chief Executive Officer with effect from 28.08.2007 ** Shri M Venkateswara Rao resigned as Nominee Director with effect from 01.12.2007

Date of last Annual General Meeting (AGM) - 29.09.2007.

(c) Pecuniary relationship or transactions of the non-executive Directors vis-à-vis the Company.

The Company's non-executive Directors do not have any pecuniary relationship or transactions with the Company.

(d) Number of other Boards/Board Committees each Director (being a Director of the Company as at the end of the financial year) is a Director/Chairman of :

S. No.	Name of the Director	No. of other Companies in which Director	No. of Committees (other than those constituted by the Company in which Member/ Chairman)
1.	T Sarada	Nil	Nil
2.	P Shivaramakrishna	Nil	Nil
3.	K Srinivas	Nil	1
4.	Alapati Ramakrishna	1	Nil
5.	Devabhaktuni Durga Prasad	1	NI
6. 🥖	Dr.V Vedha Kumar	Nil	Nil
7.	M Venkateswara Rao	Nil	Nil
8.	D Manohar	Nil	Nil

(e) Number of Board Meetings held during the financial year and the dates of the Board Meetings

Seven (7) Board Meetings were held during the financial year 2008. The time gap between any two Board Meetings did not exceed by more than four months.

The dates on which the said Board Meetings were held are as follows:

1 st Board Meeting	-	30.04.2007
2 nd Board Meeting		30.07.2007
3 rd Board Meeting	-	28.08.2007
4th Board Meeting	-	30.10.2007
5th Board Meeting	-	01.12.2007
6 th Board Meeting	-	29.01.2008
7 th Board Meeting	· _	28.03.2008
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3. Audit Committee

(a) Brief description of terms of reference

1) It shall have authority to investigate into any matter in relation to the items specified in Section 292A of the Companies Act, 1956 or referred to it by the Board and for this

	purpose, shall have full access to information contained in the records of the Company and external professional advice, if any.
2)	To seek information from any employee and obtain outside legal or professional advice.
3)	Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
4)	Reviewing with the management the annual financial statements before submission to the Board, internal and external auditors and the adequacy of the internal control systems.
5)	Reviewing the Company's financial and risk management policies and compliance with internal control systems.
(b)	Composition, Names of Members and Chairperson
dent l	lified and an independent Audit Committee consisting of three members, all being indepen- Directors, was constituted on April 25 th , 2001. The Committee was reconstituted on .2004. The Committee was reconstituted with the following members:
The C	Committee consists of:
1.	Shri. P Sivaramakrishna
2.	Shri. K Srinivas
3.	Ms.T Sarada

Meetings during the year (c)

Three meetings of the Audit Committee were held.

4. **Remuneration Committee**

The Board of Directors constituted Remuneration Committee on 1st January, 2004 with the objective to evaluate compensation and other benefits for Executive Directors and the Manager subject to the approval of the Board of Directors and Members.

The Committee consists of the following Independent and Non – Executive Directors :

- 1. Mr P Shivaramakrishna
- Chairman
- Mr K Srinivas 2. 3.
 - Ms T Sarada

- Member
- Member
- **Remuneration of Directors** 5.

(a) **Remuneration to Non-Executive Directors**

Presently, the non-executive Directors do not receive any remuneration from the Company and are paid sitting fees for attending the meetings of the Board and Committees thereof.

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