

LOTUS EYE HOSPITAL & INSTITUTE LIMITED

2020 - 2021



24th ANNUAL REPORT



There are some who bring a light so great to the world that even after they have gone the light remains

Our founder Dr. S.K. Sundaramoorthy was one of the acclaimed and famed eye surgeons of our country and worldwide. He obtained his MBBS degree from Stanley Medical College, Chennai in 1971, completed M S (Opthal) from Madurai Medical College in 1980. Fellowship programme in Retinal surgery in Sankara Netralaya, Chennai (1980-1982). And obtained twin super specialty degrees namely FRCS (Edin) and FRCO (Lon).

"LOTUS" is the Magnus opus of his legendary vision, determination and pure hard-work. We at LOTUS are relentless in carrying forward his legacy forever through the quality and stakeholder satisfaction that we are known for.

The legacy of Dr. S.K. Sundaramoorthy is incomparable and exceptional, where in, the values are steeped well into the very roots of the foundations of this great institutions. The management behind the brand 'LOTUS' are cognizant of the illustrious and celebrated purpose for this institution, striving to achieve and surpass the same.



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MANAGEMENT DISCUSSION & ANALYSIS

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DIRECTOR'S REPORT

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CORPORATE STATEMENT

'Goal oriented approach' is the backbone of the organization. The efforts, endeavour and aspiration are pandered to the needs of our Stakeholders. The intention is to idealize the set objectives by making tangible perceivable indentations to the needs of the stakeholders & the community alike.

Our collective goal is to be the pioneers in bringing the technological advancement and innovation in eye care to the masses in India, and be the first ones to do so. The track record for the past and continuing years epitomizes the strength put in to produce the same. In order to do so, the great impetus lies on the quality of a superior and transcendent medical team, which your organization is outwardly proud of. The organization is lead with animus and purpose to correlate the different sectors of the business environment into unanimity and produce results that are reflective of the same. The greater push comes in strengthening the very and every process that mutilates to different needs, finally culminating into the greater goal of stakeholder satisfaction.



Lotus Eye Care Hospital is a hi-tech super specialty eye care hospital catering its value added service to the society since inception. Lotus is known for its excellence in Ophthalmic service with personalized care. This organization is committedly pioneering in the technological revolution in eye care and rendering service to thousands of patients from across the globe to see the world better than ever before.

- Tounded in 1990 by renowned ophthalmic surgeon Late Dr. S.K. Sundaramoorthy
- Lotus Eye Hospitals operates 7 Eye Care centers in Tamil Nadu and Kerala
- 5 Centres in Tamil Nadu: Coimbatore (Peelamedu & RS puram), Salem ,Tirupur & Mettupalayam
- 2 Centres in Kerala: Kochi and Mulanthuruthy Listed at NSE and BSE in 2008; current market capitalization of INR 100 Crores

500+

Qualified Staff's

2 Lakh+

Surgeries

10 Lakh+

Procedures

1 Crore+

Eyes Screened





VISION, MISSION & VALUES



"To become world's leading eye care provider with happy and satisfied patients and stake holders"



- To be the center of excellence in India by providing quality eye care of highest levels with skill competence and concern.
- To be adopting latest technologies, techniques and ethical practice in ophthalmology.
- To be setting up basic and clinical research into eye diseases and vision threatening conditions.
- To be focusing on Education, Training, Product Development and rehabilitation



RANGE OF SERVICES



- SMILE
- LASIK/ Bladeless LASIK
- Epizyoptix & Epizyoptix Ultimate
- Zyoptix & Zyoptix Ultimate
- Paediatric refraction and Special Kertometer
- Synaptophore
- Lasik for Anisometropia correction for different image size and Amblyopia



CORNEA

- LRCS
- SICS
- Phaco
- MICS
- Cataract Surgery
- SF IOL
- · Corneal Patch graft
- Corneal Scleral Repair
- Corneal Scrapping + AMG
- Corneal Suture
- Corneal Tatooing
- Corneal Tear Suturing
- Cortical Drop Removal
- Pertygium Exc. With AG
- C3R
- Penetrating Keratoplasty (PKP)
- TPK & DALK
- DASE



RETINA

- Vitrectomy
- Membrane Peeling
- Endolaser
- ERM Removal
- · Silicon Oil & Removal
- Vitrectomy Lavage
- FGE & C3F8
- LPFC & CYCLO CRYO
- · Scleral Buckling & Belt Buckle
- Injections
- Inj. Ivta
- Inj. Avastin
- Inj. Razumab
- Inj. Ozurdex
- Inj. Zybev
- Inj. Eyelea
- Inj.Lucentis
- Inj.Accentrix



GLAUCOMA

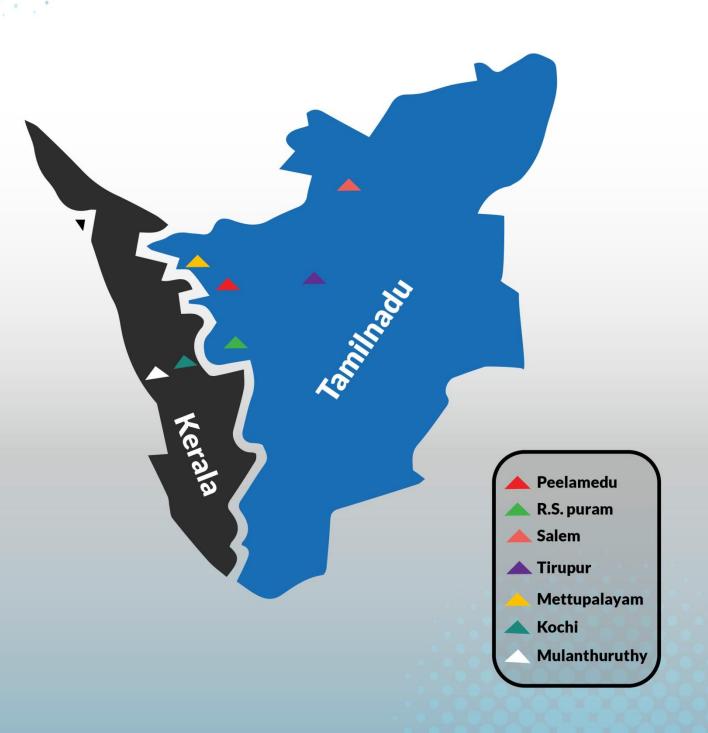
Trabeculectomy



OCULOPLASTY

- Enucleation
- Evisceration
- DCR & DCT
- PTOSIS
- Lateral Tarsorrhaphy

PRESENCE IN INDIA



AWARDS & RECOGNITION

- 1993 Best President of Lions Club, Coimbatore.
- 2002 Dr. Sivareddy Award for Best paper in Kerala Ophthalmic Conference.
- 2006 Eye Care Excellence Award by Rotary Club.
- 2006 Kannoli Kavalar Award to Dr.S.K.Sundramoorthy by Lions Clubs International District Region H.
- 2006 Best Performer Award by Bausch & Lomb (Highest number of Lasik surgeries performed in the year in India)
- 2007 Limca Book of Records Award for conducting International Ophthalmic Conference on Arabian Sea.
- 2008 Indian Achievers Award for Health Excellency offered to Dr. S.K. Sundaramoorthy.
- 2010 IPL Award to Dr.S.K.Sundaramoorthy by Tamilnadu Ophthalmic Associations.
- 2012 Life Time Achievement Award to Dr.S.K.Sundaramoorthy by the Tamilnadu Dr.M.G.R.Medical University.
- 2013 Kannoli Vallal Award to Dr.S.K.Sundaramoorthy by Shri. Shanthalinga Ramasamy Adikalar Perur Aadhinam.
- 2013 Dr Suryakandhi Oration Award to Dr.S.K.Sundaramoorthy by IMA2012.
- 2013 BEACONS for Exemplary Commitment and Impactful Positive Contribution to Tamilnadu The Times Group, Chennai.
- 2013 Life Time Achiever's Award from Guide Trust, Gobi.
- 2014 Honour Award to Dr. S.K.Sundaramoorthy by Rotary International.
- 2014 Consumer protection award to Dr. S.K.Sundaramoorthy by R T I Council, KL
- 2014 International Ophthalmologist Education Award for MII Ret Cam Smartphone based retinal camera by American Academy of Ophthalmology
- 2015 Life time Achievement Award by Indian Medical Association, Coimbatore.
- 2016 Occasion Excellence Award to Dr. S.K.Sundaramoorthy by Rotary Club of Metropolis, Tirupur.
- 2018 Janmabhumi Legend Healthcare Award from MP V. Muraleedharan & Union Minister Mr. Rajyavardan Singh Rathod at Kochi.
- 2019 Health Care Leadership Award from World Peace Congress
- 2019 LifeTime Achievement Award from TNOA Conference 2019
- 2020 Lotus Eye Hospital Salem ranked 1st Runner up in Salem Business Awards 2020
- 2021 Budding Entrepreneur Healthcare Award for our Managing Director Ms. Sangeetha Sundaramoorthy in Times Power Awards 2021





Chairman's Message

Dear Shareholders,

The fiscal year 2020-21 embellished and etched itself into the bereavement of challenges and hurdles one after the other. The unprecedented challenge of the global pandemic had made the unsavoury ripples into the industry as well as your organization. Despite the challenges presented, the management through their relentless drive was able to overcome the imposing impediments.

A deep appreciation and gratefulness is extended and acknowledged to the ambition of the management with the co-operation of the employees, to produce such an evident turnaround. The quarter ends of the financial year 2020-21 were the primary facilitator of reduced Covid-19 cases and the new leadership team taking the forefront. The substantiating of profits in the remainder of the year epitomizes the determination of all the stakeholders that were vested in the growth of your organization.

The challenge of Covid – 19 still persists and their eminence in the forecasted waves pose a certain challenge, but your management and their operational team are well equipped and determined to surmount its predicament. LOTUS embodies the grit that is required to meet the stakeholder's expectations and improve upon them.

As we strive to excel and expand in our industry, much appreciation is extended to my colleagues on the Board, whose constant guidance and motivation has helped us tremendously in achieving our goals.



Dr. Kavetha Sundaramoorthy (Chairman)