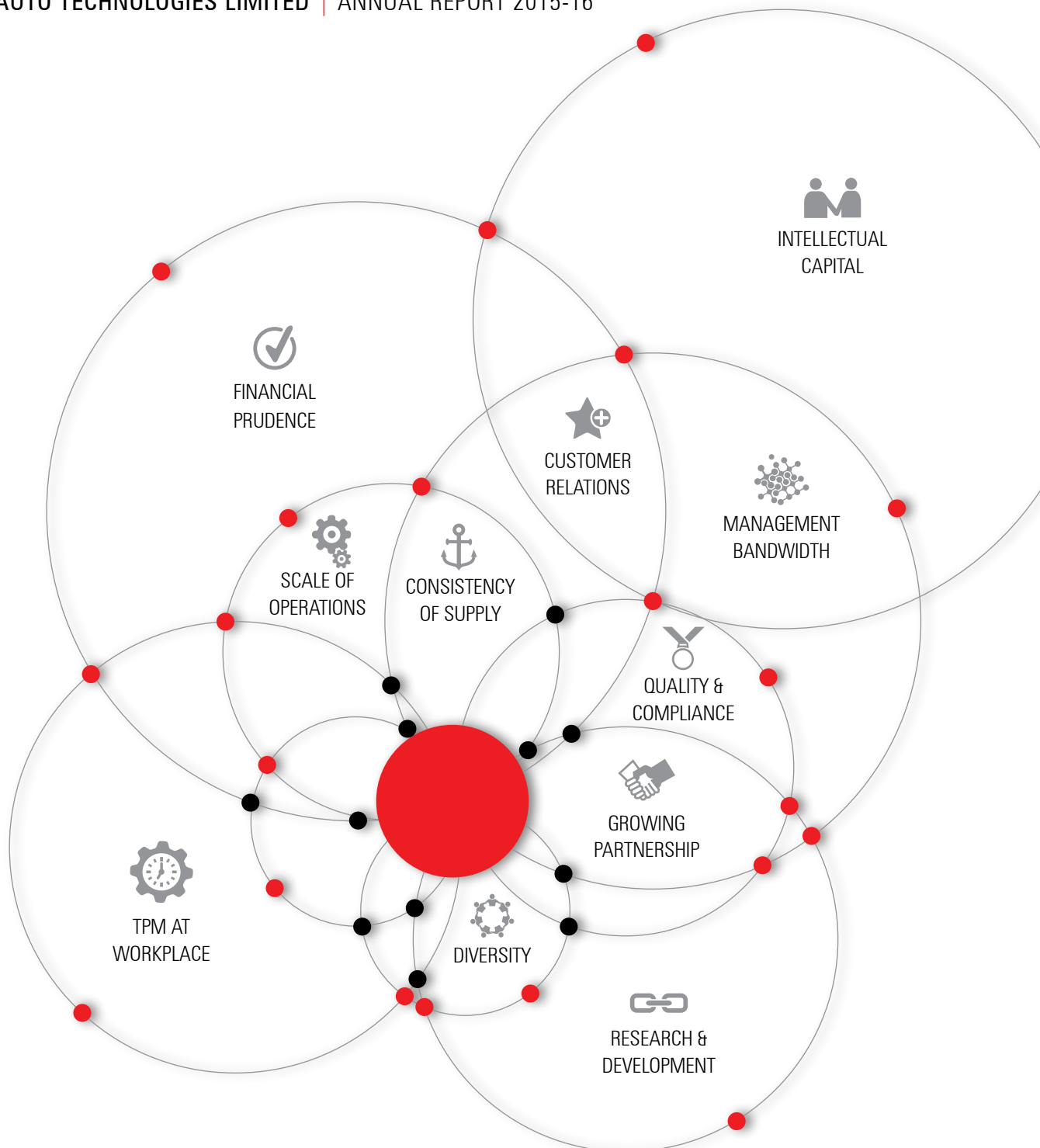
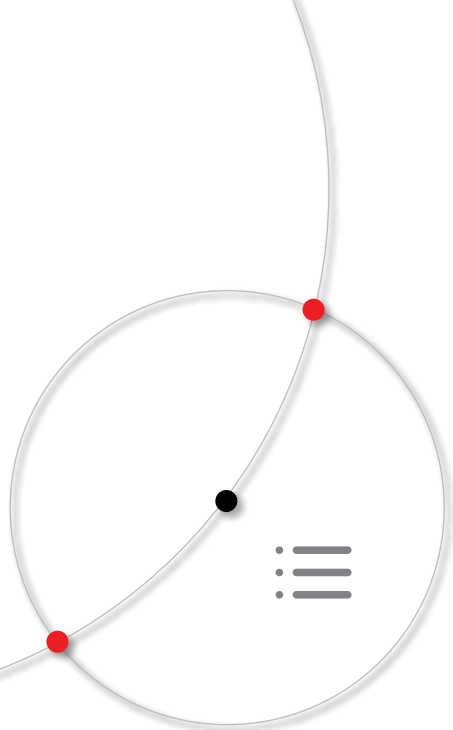


BUILDING A GREAT COMPANY

LUMAX AUTO TECHNOLOGIES LIMITED | ANNUAL REPORT 2015-16



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Forward looking statement

In this Annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.



To get this report online and for any further information log on to www.lumaxautotech.com

1 02-20 CORPORATE OVERVIEW

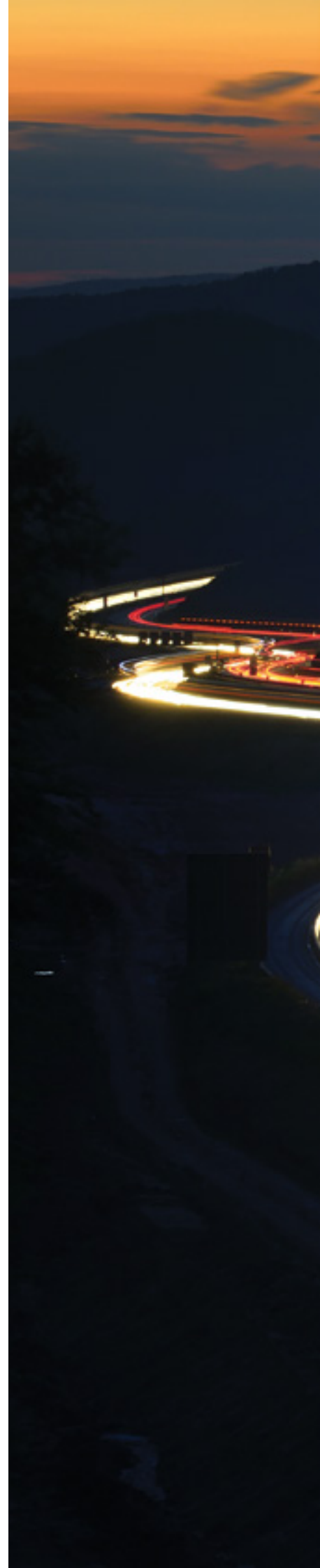
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BEGINNING FROM
SCRATCH IS THE
HARDEST PART. MORE
THAN THREE DECADES
AGO, WE TOOK THAT
MOMENTOUS STEP.
AND SINCE THEN,
THERE HAS BEEN NO
LOOKING BACK. WITH
OUR CONVICTION,
WORK ETHIC,
INNOVATIVE PRODUCT
LINES & QUALITY
COLLABORATIONS,
WE HAVE BUILT THIS
COMPANY, BIT BY BIT
AND INTO A FORCE TO
RECKON WITH.

Today, being among the leading automotive companies in the country, our prime focus is still on building a great company that not only sustains its position at the peak, but also strives continuously to make itself better than yesterday. 35 years ago, we began our journey with the sole vision of building a great company. And the vision is still going strong!

ABOUT D.K. JAIN GROUP



GROUP COMPANIES

The D.K. Jain Group is among the market leaders in manufacturing automotive components. The Group manufactures, markets and serves its diverse customers through its 10 companies: Lumax Industries Limited, Lumax Auto Technologies Ltd, Lumax DK Auto Industries Ltd, Lumax Ancillary Limited, Lumax Cornaglia Auto Technologies Pvt. Ltd, Lumax Gill-Austem Auto Technologies Pvt. Ltd, Lumax Mannoh Allied Technologies Ltd, Lumax Tours and Travels Ltd, Lumax Energy Solutions Private Limited and Lumax Sipal Engineering Private Limited.

PARTNERING WITH THE BEST

The group has developed a sustainable long-term business model by partnering with some of the global leaders in industry. The group collaborators include Stanley & Mannoh, (from Japan), Austem & SL (from South Korea), Cornaglia and Sipal S.p.A (from Italy) and Gill Group (from the USA). Technology and knowledge sharing from them has complemented the D.K. Jain Group to expand its operations and customer base and gain market leadership.

ROBUST FACILITIES






D.K. Jain Group has 27 existing manufacturing facilities across 7 Indian states. In addition to that, it has 3 R&D centres situated in India and one design centre at Taiwan. The current employee base of the group stands at 3740 as on 31st March, 2016

STRONG CUSTOMER BASE

The products manufactured by the group are used in vehicles manufactured by leading automakers across the world. The global brands that the group works with comprises of renowned names such as Audi, Jaguar, Land Rover, Nissan and many more. Its domestic client portfolio comprises of names like Bajaj, Ford, Hero, Honda, Mahindra, Maruti Suzuki and Tata Motors among others. Through its dedication and innovative approach, the Group has been able to establish itself as a preferred supplier.

DIVERSIFIED PRODUCT BASKET

The Group's portfolio comprises of technologically advanced and high-quality products ranging from automotive lighting, motorcycle chassis, moulded parts, exhaust / emission parts, seating mechanism and frames to parking brakes, gear shifters and many more. Operations of the D.K. Jain Group are divided into six product domains and they are:

-  Electrical & Electronics
-  Metallic
-  Emission
-  Body & Trim
-  Polymer & Paint
-  Retail



Design centre in Taiwan



R&D centre in India



Number of Joint Ventures



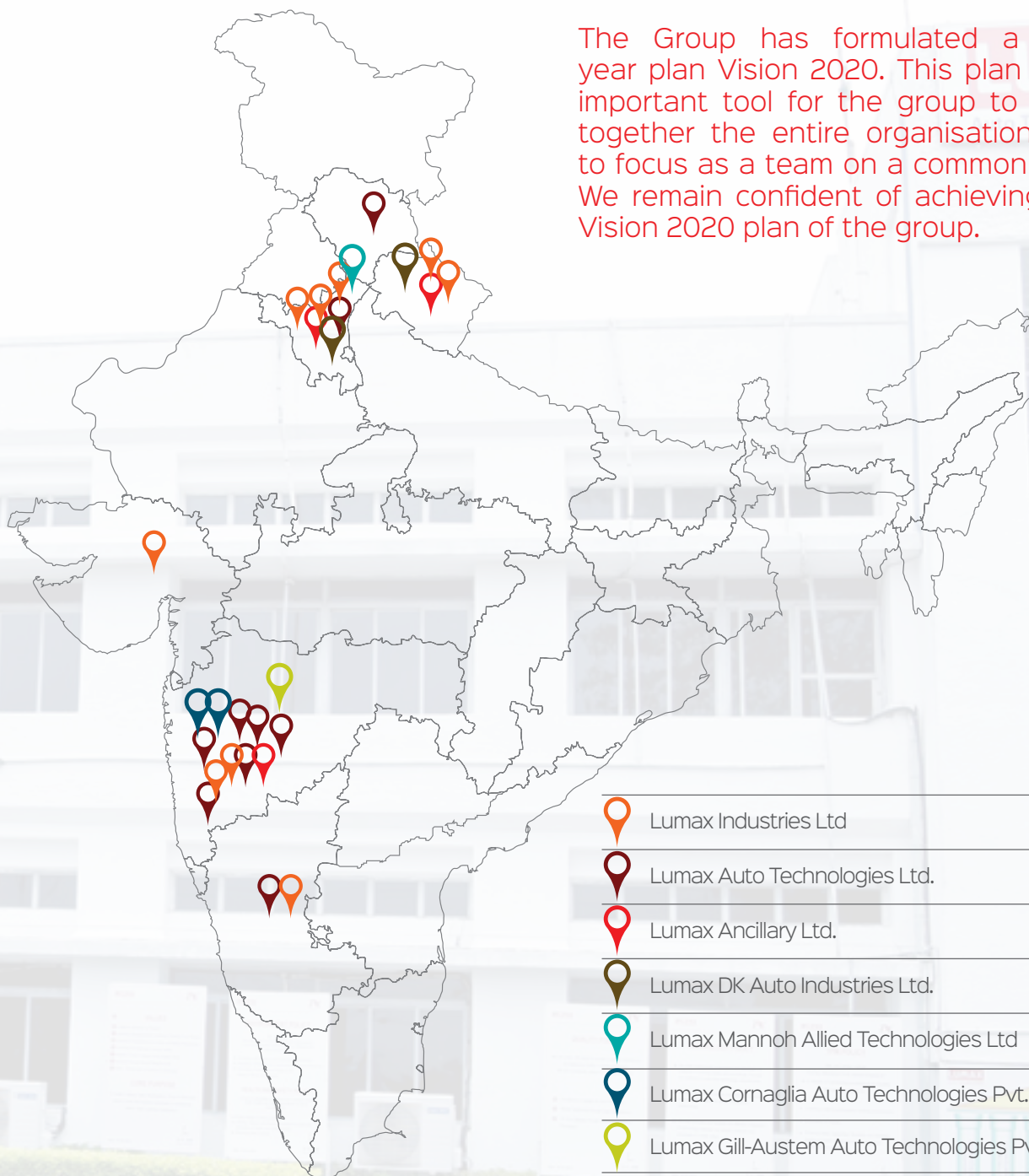
Number of product domains



Number of states present across India

OUR PRESENCE

The Group has formulated a five-year plan Vision 2020. This plan is an important tool for the group to bring together the entire organisation and to focus as a team on a common goal. We remain confident of achieving the Vision 2020 plan of the group.



10

Number of
companies in
the Group



27

Number
of existing
manufacturing
facilities



70+

Years of
business
operations



25

Years of after-
market service

ABOUT US

LUMAX AUTO TECHNOLOGIES LIMITED IS TODAY AMONG THE LEADING AUTO COMPONENT PLAYERS IN THE COUNTRY, CARVING A NICHE FOR ITSELF IN THE SPACE OF AUTO COMPONENTS LIKE SHEET METAL PARTS, FABRICATED ASSEMBLIES, TUBULAR PARTS AND GEAR SHIFTERS, AMONG OTHERS.



With more than three decades of existence, Lumax Auto Technologies Ltd., a part of D.K. Jain Group is emerging as a preferred supplier to leading OEMs across two wheelers, three wheelers and four wheelers automotive segments. Headquartered in Pune, Maharashtra, the Company's nine manufacturing facilities and its after-market division are spanned across key automotive areas in the country.

The Company is also among the leading automotive companies in aftermarket sales of several automotive parts. With genuine quality and certified products, it has established a credible name for itself in the aftermarket.

OUR BUSINESS STRUCTURE

It has been a conscious and strategic move to develop a business model which is channelised through subsidiaries and joint ventures. This structured approach has given us a clear dimension to operate with ease with multiple products and ensure business sustainability.

STRONG COLLABORATION

The Company's collaboration with renowned automotive technological players has strengthened its overall capabilities. Its alliances include Cornaglia and Sipal Group, Italy, Mannoh Group, Japan, Gill Industries, USA and Austem Group, South Korea.

STATE-OF-THE-ART FACILITIES

Three manufacturing facilities are located in Pune, three in Aurangabad, one in Kala Amb in Himachal Pradesh, one in Bengaluru and one in Manesar. The facilities are certified with global benchmarks and equipped with contemporary technologies that redefine our product offerings to our customers.



Market leader
in the Indian
automotive gear shift
technologies



Years of after-market
service



Years of collaboration
with leading automotive
technology partners



Geographical
presence in number of
states



Ultra-modern
manufacturing
facilities



Debt-Equity in the
books as on 31st
March, 2016



Number of Employees

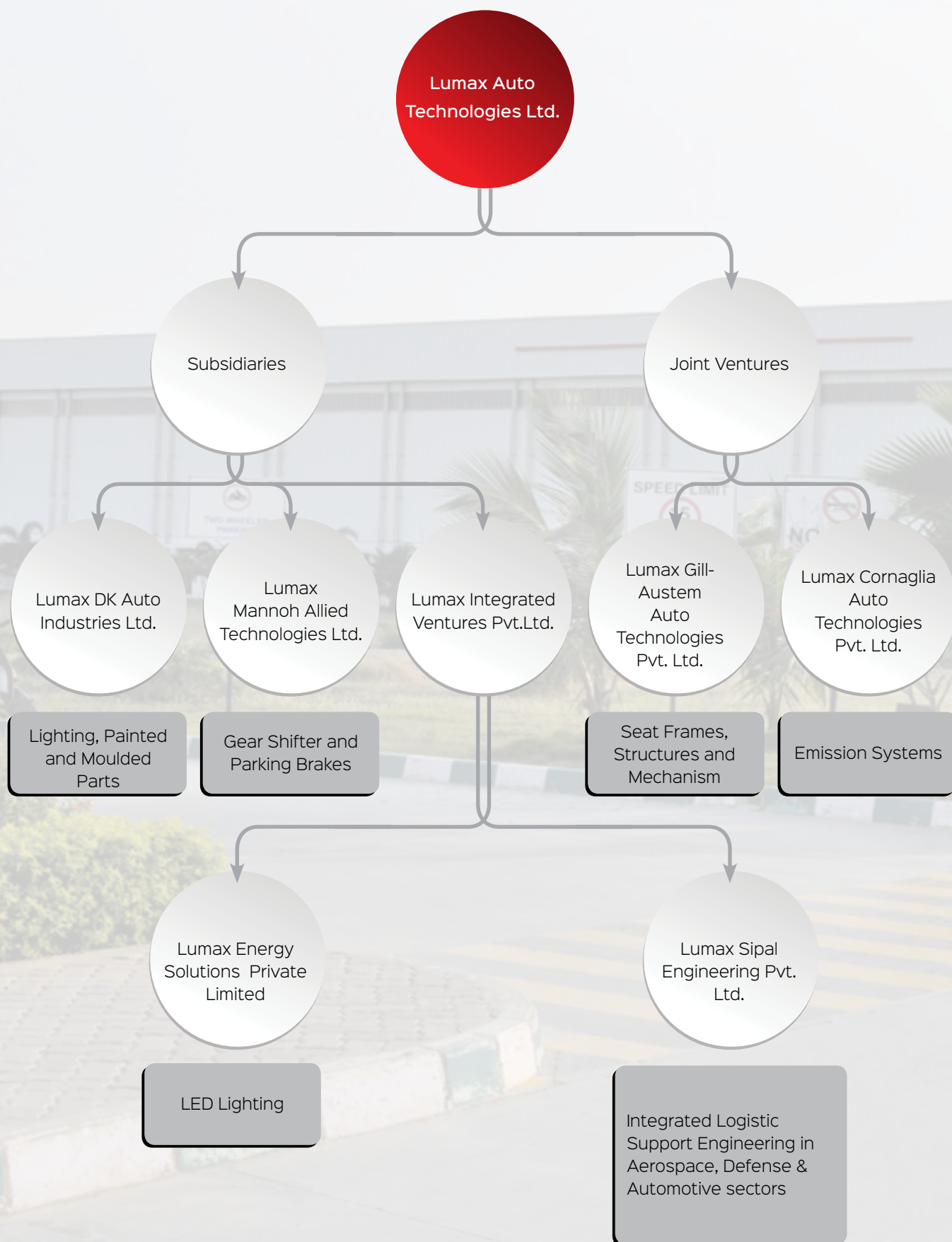


R&D Center



Financial and
technological
Partnership

OUR BUSINESS STRUCTURE



AWARDS AND ACCOLADES



Awarded “Supplier of the Year” from Lear Automotive in Lear Asia Region Supplier Conference in China.

Received Quality Gold Award from Bajaj Auto Limited for achieving zero PPM consistently for two years.

Awarded with Quality Silver Award for consistent quality supplies to Bajaj Auto Limited.

Awarded with TPM Award from Bajaj Auto Limited.

Received “A1” certification consistently for 2nd year from Honda Motorcycle & Scooter India Private Limited for outstanding contribution towards its two wheeler business and glorious journey.

Lumax DK Auto Industries (LDK), Subsidiary has received “Quality” Gold Award from Bajaj Auto Limited for Zero PPM.

LDK has received the prestigious JIPM TPM Consistency Award from Japan Institute of Plant Maintenance.

Lumax Cornaglia Auto Technologies Private Limited, Joint Venture company has won the ACMA Silver Award for Quality and Productivity in the small category.

VISION, MISSION, VALUES (VELOCITY) & CORE PURPOSE



To be a sustainable, respected & profitable brand with a global presence, that continues to enhance stakeholder value and exceed customer expectations as the preferred supplier



To be a Lean, Profitable, Diversified and Learning Organisation that is highly responsive, energetic and innovative by involving people as partners and attaining highest levels of quality, excellence and technology across our domains.



To create a happy, safe, participative, proud & admirable place to work that inspires individuals to consistently deliver total customer satisfaction