



PRISM OF POSSIBILITIES

NAVIGATING THROUGH PAGES

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Please find the online version at:

<https://www.lumaxworld.in/lumaxautotech/annual-report.html>

Or simply scan to download

INVESTOR INFORMATION

Market Capitalization as at March 31, 2022	₹ 1,142 Crore
CIN	L31909DL1981PLC349793
BSE Code	532796
NSE Symbol	LUMAXTECH
Dividend Declared	175%
AGM Date	July 22, 2022





PRISM OF POSSIBILITIES

Corporate Overview

Statutory Reports

Financial Statements

The business environment has always been dynamic and uncertain, but the Covid-19 pandemic enhanced the challenges. The Company countered these challenges instead of stalling. Lumax Auto Technologies Limited (LATL) took the lead, with least dependency on external factors, in formulating the Company's way towards a better tomorrow.

Being among the Indian market leaders as a manufacturer of automobile components, LATL has always been driven by passion and excellence. LATL takes pride in how seamlessly the Company's journey and market leadership infused in it the needed confidence to stay optimistic. With this mindset as the backdrop, LATL aims to identify and analyse the 'Prism of Possibilities' ahead, for translating potential opportunities into growth through skills and synergy. The Company's plan of action has always emphasised the power of collaborations. This is

underpinned by LATL's decades of experience and market understanding to pursue and explore various permutations and combinations of progress.

As LATL continues catering to the Automotive industry, the Company is also endeavouring to unearth prospects while strategising to venture newer products. Despite the industrial volatility, the Company continued to expand its product portfolio. Over the years, through joint ventures and partnerships, LATL consistently added to the Company's basket of products while retaining a competitive edge in the market.

Backed by strong stakeholder relationships, robust R&D and efficient strategies, the Company is well-positioned to capitalise on the 'Prism of Possibilities' for pursuing further growth and expansion.

LUMAX-DK JAIN GROUP

**INCORPORATED IN 1945,
LUMAX-DK JAIN GROUP IS ONE
OF THE PIONEERS AND LEADING
MANUFACTURER & SUPPLIER
OF AUTOMOTIVE LIGHTING AND
TRANSMISSION COMPONENTS
IN INDIAN AUTOMOTIVE
INDUSTRY.**

Within a journey of seven decades, the Group established a strong legacy and prioritised meaningful relationships with customers through continual innovations, advanced technology, and state-of-the-art operating units. The Group gained eminence and market leadership in the automotive component space in India, through two listed entities: Lumax Industries Limited (LIL) and Lumax Auto Technologies Limited (LATL).

Today, the Lumax-DK Jain Group enjoys almost four decade association with Japan based Stanley Electric Co. Limited. Moreover, the Group has successfully entered total of nine Joint Ventures with globally renowned companies from Germany, Italy, Israel, Japan, Korea and Spain.

The Group focuses on long-term growth and sustainability for all of its stakeholders. Through its 'Customer-First' approach, the Group aspires to offer value bound with trust while consistently moving ahead with its pursuit for development.





GROUP PURPOSE

Delivering pride and progress with positivity.

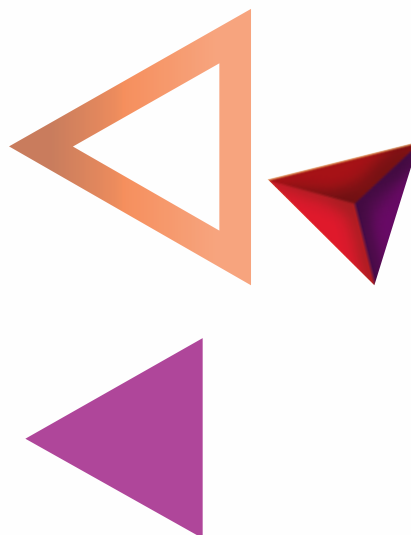


VISION

Building an admired high-performance global organization in whom all stakeholders have absolute trust.



VALUES



TPM MILESTONES ACHIEVED OVER THE YEARS



LATL Pantnagar
JIPM TPM Excellence Award
Category - A - 2012,
received in 2013



LIL Pantnagar
JIPM TPM Excellence
Award Category - A - 2013,
received in 2014



LATL Pantnagar
JIPM Award for Excellence in
Consistent TPM Commitment - 2015,
received in 2016



LATL Chakan
JIPM TPM Excellence Award
Category - B - 2016,
received in 2017



LIL Bawal
JIPM TPM Excellence Award
Category - A - 2017,
received in 2018



LIL Pantnagar
JIPM Award for Excellence in
Consistent TPM Commitment - 2018,
received in 2019



LIL Bengaluru

**JIPM TPM Excellence Award
Category - A - 2018,**
received in 2019



LATL Bengaluru

**JIPM TPM Excellence Award
Category - A - 2019,**
received in 2020



LIL Dharuhera

**JIPM TPM Excellence Award
Category - A - 2019,**
received in 2020



LUMAX AUTO TECHNOLOGIES LIMITED

A LEADING AND DIVERSIFIED AUTO COMPONENT MANUFACTURER

LUMAX AUTO TECHNOLOGIES LIMITED ('LATL' OR 'THE COMPANY') IS AMONG THE FEW INTEGRATED PLAYERS IN THE INDIAN AUTO COMPONENT MANUFACTURING SPACE WITH EXPERTISE IN INTEGRATED PLASTIC MODULES, 2-WHEELER (2W) CHASSIS & SWING ARM, 3-WHEELER (3W) TRAILING ARM, 2/3-WHEELER LIGHTING, GEAR SHIFTER AND SHIFT TOWERS, EMISSION SYSTEMS, SEAT FRAMES, TELEMATICS, OXYGEN SENSORS, ON-BOARD ANTENNAS AND ELECTRIC DEVICES AND COMPONENTS.

LATL's focus has always been on investing in products and services by consistently expanding the product portfolio. The Automotive industry is undergoing a massive transformation as the popularity and demand for Electric Vehicles (EVs) gradually gaining traction. The Company is now emphasising the technology-driven electronics, plastics, mechatronics and after market business. Thereby, adapting and transforming to future proof the Company's business.

As a company, LATL has been enjoying the right mix of a strong product portfolio and manufacturing prowess. To serve customers, the Company has consciously invested in multiple products and services by collaborating with the leading global auto component manufacturers. This has helped us in building a wide product portfolio while also enhancing and providing access to world-class technology. LATL manufactures a diversified range of products which include Integrated Plastic Modules, 2-Wheeler (2W) Chassis & Swing Arm, 3-Wheeler (3W) Trailing Arm, 2/3-Wheeler Lighting, Gear Shifter, Shift Towers, Emission Systems, Seat Frames, Telematics, Oxygen Sensors, On-board Antennas, Electric devices and components.

To enhance the Company's product portfolio and bring advanced products to serve Indian OEMs, LATL has partnered with Global Automotive industry leaders such as Cornaglia, Mannoh, Ituran, FAE, Jopp, Yokowo and Alps Alpine.



► ₹ **1,508** Crore
Revenue in FY 2021-22

► **7**
Partnerships

► ₹ **163** Crore
EBITDA

► **16**
Manufacturing Plants

► ₹ **69** Crore
PAT

► **10,000+**
Retail Touchpoints

► ₹ **10.18**
EPS

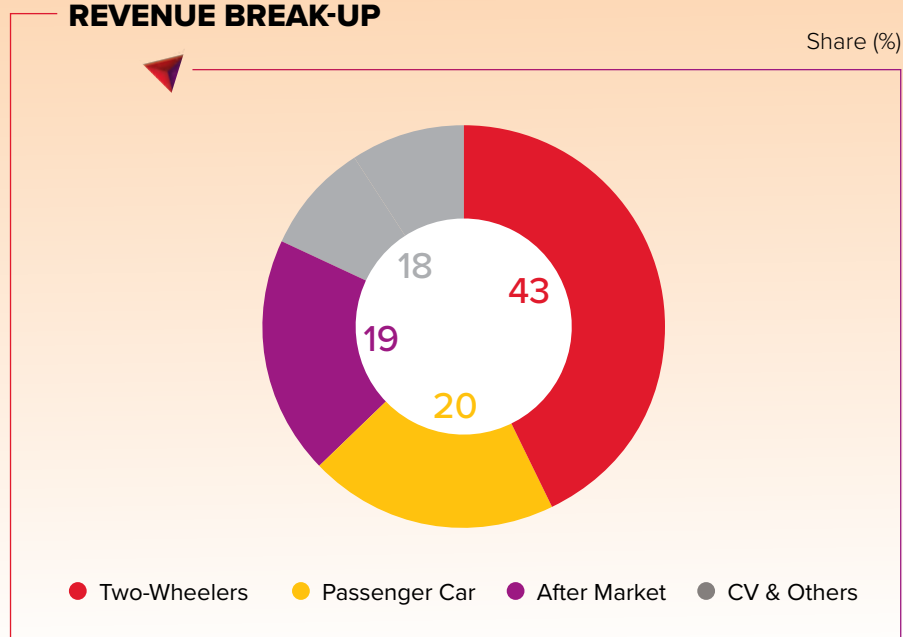
► **4,000+**
Human Capital

► **22.4** %
ROCE

► **30+**
Years of After market
Experience

EBITDA: Earnings before Interest, Tax, Depreciation and Amortization
PAT: Profit after Tax | EPS: Earnings per Share | ROCE: Return on Capital
Employed (includes long term borrowings only)

REVENUE BREAK-UP





ADDING MILESTONES, EXPLORING POSSIBILITIES

2012

- Established the first Robotic Motorcycle Chassis plant in Waluj, Maharashtra

2013

- Initiated a plant at Narsapur, Karnataka, to manufacture Moulded parts

2014

- Entered JV with Mannoh Industrial Company, Japan, and started Lumax Mannoh Allied Technologies Limited

2015

- Established another Robotic Motorcycle Chassis plant in Waluj, Maharashtra

2017

- Formed a Joint Venture with Ituran Location and Control Limited, Israel, to provide Telematics Products and Services
- Formed a Joint Venture with FAE, Spain, to manufacture Oxygen Sensors
- Established an Assembly facility in Mehsana, Gujarat, under LMAT