

CAPABLE.
CREDIBLE.
CONFIDENT.



Capability backed by
a strong foundation

Credibility backed
by the right
collaborations

Confidence backed
by a bright future

AS YOU SCROLL DOWN

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The word 'Lumax' stands for Luminosity Maxima, which means maximum light. As a Company, Lumax Industries Limited (LIL) is growing with passion, and the Company's main focus has been customer-centricity and providing premium quality lighting solutions to the Company's customers.

As one of the Indian automotive lighting component leaders, facilitating the highest levels of customer satisfaction through the Company's offerings is among its top priorities. To ensure the same, LIL implemented capacity expansion and widened the Company's landscape by venturing into the endless opportunities present in the industry. The Company undertook appropriate measures that helped it to attain organizational goals. Thereby, testifying how **'Capable'** LIL is in leveraging the Company's expertise and experience in the right way and the right direction.

The Company's robust R&D since establishment has been at the forefront, by continuously monitoring the current trends in the market and aligning the Company's R&D

based innovations. The Company's past work speaks of the innovative products and technologies that serve the OEMs in India. The Company continues to cater to the Automotive Lighting market with latest design and engineering. This makes LIL **'Credible'** in serving the Company's stakeholders' way forward.

Underpinned by seven decades long journey, LIL has gained the trust of its customers and automotive lighting components fraternity. The Company's 38-year-long strong relationship with Stanley Electric Co., Japan has led the business to a better path of growth. Together, these factors indicate how **'Confident'** LIL is for the future.

The Company's business was affected by the environmental hiccups but the business performed reasonably well. LIL remains optimistic about the future and ready to cater to the rising demand in the automotive lighting space. Additionally, the Company also took care of its employees and society at large.

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Investor Information

Market Capitalisation as
at March 31, 2022 **₹ 829 Crore**
CIN **L74899DL1981PLC012804**
BSE Code **517206**
NSE Symbol **LUMAXIND**
Dividend Recommended **135%**
AGM Date **July 22, 2022**

For more investor-related
information, please visit:

[https://www.lumaxworld.in/
lumaxindustries/index.html](https://www.lumaxworld.in/lumaxindustries/index.html)



LUMAX-DK JAIN GROUP

Since the Group's inception in 1945, Lumax-DK Jain Group has been one of the pioneers and leading manufacturers and suppliers of automotive lighting, gear shifters and other automotive components in India.

In seven decades of the Group's journey, it has established a strong legacy. The Group has prioritised meaningful relationships with customers through its rich beliefs and ethos, continual innovations, effective technology, and well-maintained operating units. The Group has gained eminence and market leadership in the automotive component space in India, comprising two listed entities, Lumax Industries Limited (LIL) and Lumax Auto Technologies Limited (LATL).

The Group enjoys nearly four-decades-long association with the Japan based Stanley Electric Co. Limited. Lumax-DK Jain Group has also successfully established joint ventures with other globally renowned companies from Germany, Italy, Israel, Japan, Korea and Spain.

The Group is focused on long-term growth and sustainability for all of its stakeholders. Through its Customer-First approach, the Group aspires to offer value with trust while consistently moving ahead with its quest for growth.

Our Group Purpose

We deliver **Pride** and **Progress** with **Positivity**

Our Vision

Building an **Admired High-Performance Global Organization** in whom all stakeholders have **Absolute Trust**

Our Values



LUMAX INDUSTRIES LIMITED

Among India's Premier
Automotive Lighting
Solution Manufacturer

*'LIL' or 'Lumax Industries' or
'Lumax' or 'The Company' or
'We' is one of the country's
leading automotive lighting
solution manufacturer,
offering safety and trust
to customers through the
Company's solutions for over
75 years. Since the Company's
incorporation, we have
evolved as a leading end-
to-end automotive lighting
solutions and other electronic
components provider.*



Crore
₹ 1751
Revenue in
FY 2021-22

Crore
₹ 148
EBITDA

Crore
₹ 49
PAT*

₹ 51.98
EPS*

17%
ROCE#

Lumax Industries caters to a variety of customer needs through end-to-end automotive lighting solutions for four-wheelers, two-wheelers applications, commercial vehicles, and tractors/Farm Equipment Segment (FES). The Company is strengthened by almost 40 years-old strong association with Stanley Electric Co. Limited, Japan (a world leader in vehicle lighting and illumination products). Thereby, extending world-class products and solutions to India.

3+ Decades
of Technical and
Financial Collaboration
with Stanley, Japan

11 Technologically
Progressive
Units

5 Indian States
Manufacturing
Presence

5,000
Employees

2 GOI-Certified
R&D Centers

2 Design Centers
(Taiwan & Czech
Republic)

*Before exceptional items

#Includes long term borrowings only

Capa



able.



The Company's work is the best presentation of its capability, it is what builds trust.

Ever since the Company's inception, Lumax Industries has served its customers with utmost importance to their needs. Over the years, backed by consistent performance, quality and attention to detail, the Company has gained the trust of customers and stakeholders. As a result, Lumax Industries is a preferred supplier to the majority and leading OEMs in the market today.

This trust testifies the Company's capability of delivering the best-in-class products keeping the customers' and the market's current and future needs in mind.

THE COMPANY'S CAPABILITY REFLECTED IN ITS ELITE CLIENTELE

Lumax Industries places customer satisfaction as a top-priority and strives to build trust through a Customer-First approach. Over the years, the Company has grown in several dimensions, placing customers at the center of every decision and strategy. Today, the Company's elite clientele proves how it has built a solid and long-term relationship with the customers.

Four-wheelers



Two-wheelers



Commercial Vehicle



Tractors/Farm Equipment Segment



Exports

