

STRONG **CAPABILITIES.**
STRONGER **PROGRESS.**

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Investor Information

Market Capitalization as at March 31, 2023

₹ 1,654 Crore

CIN

L74899DL1981PLC012804

BSE Code

517206

NSE Symbol

LUMAXIND

Dividend Recommended

270%

AGM Date

August 22, 2023



For more investor related information, please visit:
<https://www.lumaxworld.in/lumaxindustries/index.html>

To view or download this report online, scan the QR code:





STRONG CAPABILITIES. STRONGER PROGRESS.

Lumax Industries Limited (hereinafter referred to as "the Company" / "Lumax" / "Lumax Industries" / "LIL"), recognized as a leading provider of automotive lighting solutions, has continuously pushed the boundaries of innovation, while prioritizing utmost customer satisfaction. It gives us immense pride as we share our remarkable accomplishments, which encompass fruitful collaborations, the establishment of state-of-the-art facilities, and setting up of a cutting-edge technical center in the Czech Republic. These strategic initiatives have tremendously strengthened our capabilities to serve both new and existing customers, expanding beyond the Indian market to cater to a global clientele.

Through the relentless improvement of our capabilities, prudent investment in cutting-edge technologies, and the cultivation of a self-reliant culture, Lumax Industries has risen as a shining symbol of triumph in the industry. Our rich legacy, shaped by visionary leadership, sets us apart and enables us to navigate market trends effectively, thereby serving Original Equipment Manufacturers (OEMs) with

unparalleled expertise.

Inspired by our guiding theme of **‘Strong Capabilities.**

Stronger Progress.’, we are determined to march towards our upward trajectory, harnessing our strengths, and wholeheartedly embracing the transformative power of innovation. We are dedicated to providing extraordinary automotive lighting solutions that not only enhance safety but also elevate the style and the overall driving experience for our customers worldwide.

Investment Case

Showcasing our Value Proposition

COMPANY PROFILE

Empowering Growth to Shape the Future

Lumax Industries, one of the most reputable component manufacturers, spearheads the transformation in the field of Automotive Lighting.

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MARQUEE CLIENTELE

Progressing with Diversified Customer Base

Customer-centricity plays an important role at Lumax Industries. Currently it cater to maximum number of Original Equipment Manufacturers (OEMs) in India.

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STRATEGIC PARTNERSHIPS

Fostering Partnerships, Strengthening Success

Lumax Industries is well-known for forging successful partnerships. The Company has setup an engineering and design center at the Czech Republic to cater to advanced tech-led automotive lighting solutions to existing and new clients in Indian and international market.

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STRONG FINANCIAL PROFILE

Powering Progress with Financial Prudence

The Company's emphasis on financial prudence enables it to make well-informed decisions regarding capital allocation and investments. This approach not only enhances its competitiveness but also ensures sustainable growth and the creation of long-term value for its stakeholders. This is evident from consistent financial performance with improving return ratios.

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RESEARCH AND DEVELOPMENT STEWARDSHIP Enabling Future with Robust R&D Competence

Research and Development is one of the most important pillars at Lumax Industries. The Company is well known for its exceptional R&D, strong innovation capabilities and technological prowess.

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OUR ESG APPROACH Protecting Environment and Nurturing Communities through inclusive Governance

Lumax Industries understands the importance of sustainability and considers the welfare and development of communities as an integral part of its operations. The Company's culture is marked by ethical, transparent, and responsible practices, driven by the Board of Directors and a strong corporate governance philosophy.

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COMMITTED TO SHAREHOLDERS' RETURN Upholding Strong Commitment to Shareholders

Lumax Industries demonstrates its dedication to enhancing the value for its shareholders by consistently delivering strong financial results. The Company's ability to maintain stability in its performance serves as a tangible affirmation of its clearly defined business strategies, efficient operations, and adaptability to changing market dynamics.

₹ 27
per share
Dividend Recommended
for FY 2022-23

STRONG LEADERSHIP AND INDEPENDENT BOARD Leading by Expertise and Excellence

Lumax Industries emphasizes on robust governance structure, policies, and practices to ensure accountability, transparency and ethical practices. The Company's dedication to corporate responsibility is evident in the way it shapes its governance policies and carries out day-to-day operations.

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Lumax-DK Jain Group

Marching ahead with a Rich Legacy

The Lumax-DK Jain Group, founded in 1945, has emerged as a frontrunner in the realm of manufacturing and supplying top-of-the-line automotive lighting solutions, gear shifters, and other cutting-edge automotive components in India.

Over the course of seven decades of journey, the esteemed Lumax-DK Jain Group has carved a formidable legacy, firmly rooted in its core values of innovation, technology and operational excellence. These guiding

principles have served as the driving force behind the Group's impressive growth trajectory and its ability to foster enduring relationships with customers. With two of its flagship entities, Lumax Industries Limited (LIL) and Lumax Auto Technologies Limited (LATL), the Group has cemented its position as a pioneer and a dominant player in the highly competitive Indian automotive components industry.

With a remarkable legacy of almost four decades, the Lumax-DK Jain Group has nurtured a fruitful and enduring partnership with esteemed Stanley Electric Co. Limited from Japan. Alongside this significant alliance, the Group has showcased its expertise in

forging successful joint ventures with renowned companies across the globe, spanning Japan, South Korea, Italy, Spain, Israel, Germany and the USA. These ventures have further bolstered the Group's impressive portfolio and cemented its position as a respected Indian player that consistently delivers products and services of global standards.

With a distinguished reputation in the industry, the Group has consistently demonstrated unparalleled excellence and a commitment to innovation, positioning itself as a leading player in the automotive sector.

Our Ethos



Our Group Purpose

We deliver Pride and Progress with Positivity



Our Vision

Building an Admired High-Performance Global Organization in whom all stakeholders have Absolute Trust



Our Values

Respect

Integrity

Passion

Excellence

Group Snapshot

7

Decades Strong

15

Entities

4

R&D and Engineering Centers
(Gurugram, Manesar, Pune)

2

Overseas Design Centers
(Taiwan & the Czech Republic)

Leader

In Automotive Lighting, Gear
Shifters and Vehicle Interior
Components & Systems

37

Manufacturing Facilities

12,000+

Employees

Company Profile

Empowering Growth to Shape the Future

Lumax Industries is known as one of the leading manufacturers of automotive lighting solutions and components in India. With a legacy spanning over seven decades, the Company has solidified its position in the industry through its ability and dedication to deliver lighting solutions that are reliable and energy-efficient.

Moreover, the Company is deeply committed to delivering products that prioritize safety, and aesthetics, with a vision to shape a future empowered by sustainable growth.

Over the years, LIL has earned a distinguished reputation for its expertise in designing, developing, and manufacturing comprehensive automotive lighting solutions for a wide

range of automotive segments in India.

LIL has forged enduring partnerships with Stanley Electric Co. Japan, spanning four decades, and SL Corporation South Korea, spanning nearly three decades. These strong relationships have enabled the Company to consistently meet the customer requirements.

LUMAX INDUSTRIES IN A NUTSHELL

4+

Decades of Technical and Financial Collaboration with Stanley Electric Co. Limited, Japan

11

Manufacturing Units in

6

States

5500+

Employees

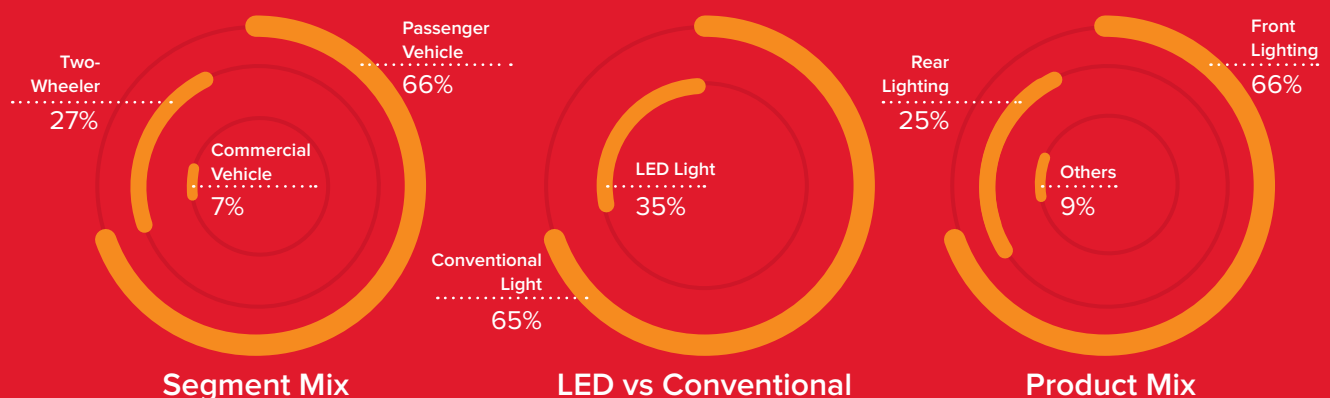
2

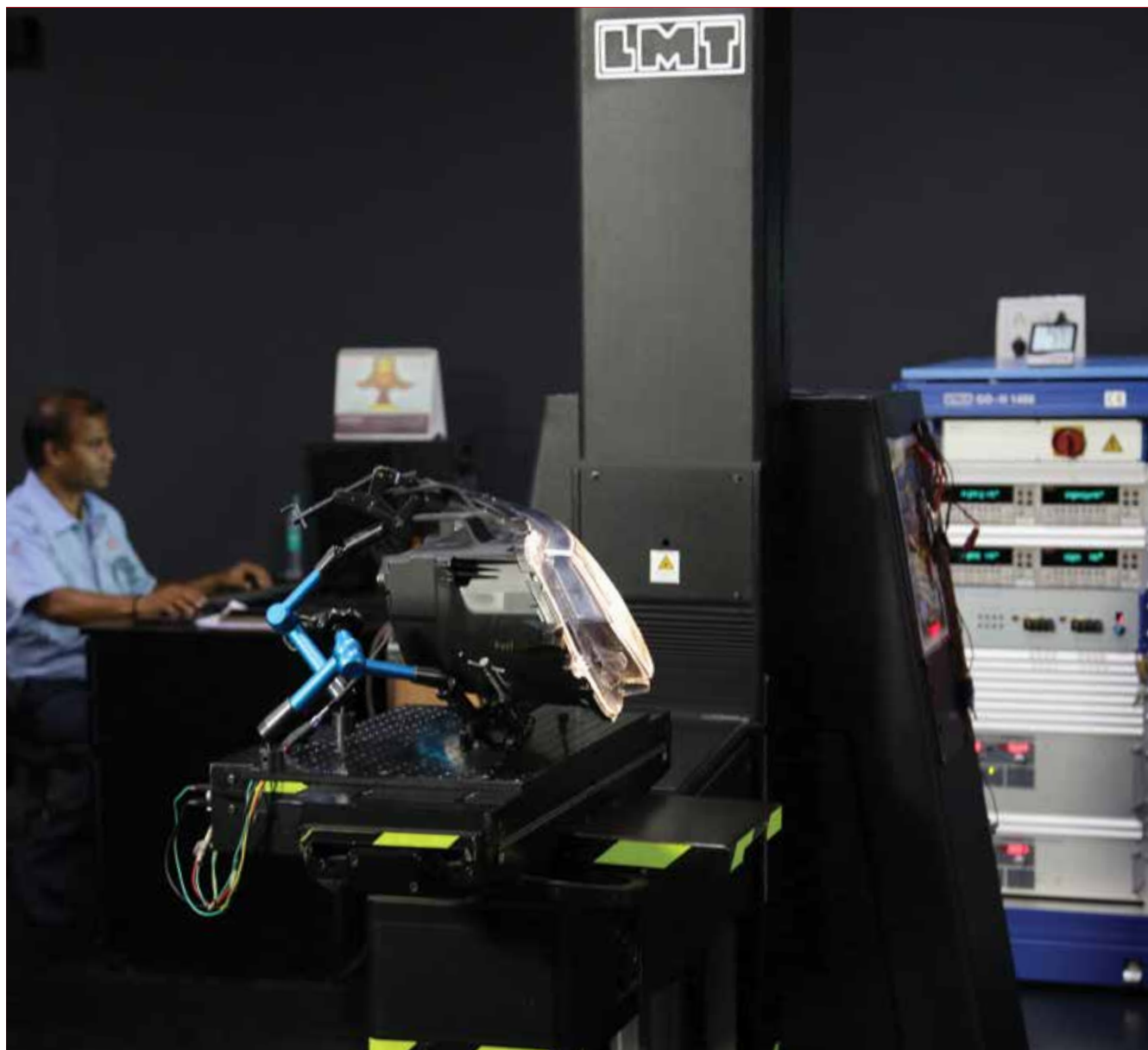
GOI-Certified R&D Centers

2

Overseas Design Centers

REVENUE BREAK UP IN FY 2022-23





FINANCIAL HIGHLIGHTS

₹ 2,320 Crore

Revenue

32% Y-o-Y Growth

₹ 222 Crore

EBITDA

50% Y-o-Y Growth

₹ 71 Crore

PAT

45% Y-o-Y Growth

9.6%

EBITDA Margin

110bps Y-o-Y Growth

25%

RoCE

48% Y-o-Y Growth

₹ 76

EPS

100% Y-o-Y Growth

Our Presence

Growing Stronger to Inspire Tomorrow

Lumax Industries is dedicated to providing solutions aligned with present and future demands of OEMs. In pursuit of this commitment, the Company operates several strategically positioned manufacturing facilities throughout India. It consistently enhances its capabilities by integrating cutting-edge equipment to manufacture an extensive array of automotive lighting solutions. Lumax Industries aspires to become the preferred partner and solution provider to the OEMs, innovating best-in-class products and technologies for India and the world.



Manufacturing Facilities

- ▶ Pantnagar
- ▶ Haridwar
- ▶ Dharuhera
- ▶ Bawal (2)
- ▶ Sanand (2)
- ▶ Chakan
- ▶ Chinchwad
- ▶ Bengaluru



R&D Center

- ▶ Gurugram
- ▶ Pune



Manufacturing Facility of Associate Company

- ▶ SL Lumax, Chennai



Design Center

- ▶ Taiwan
- ▶ Czech Republic