



## Contents



#### Forward-looking statement

In this Annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make, contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in our assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Readers should bear this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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### MEP Infrastructure.

One of the key players in the Hybrid annuity space, Operation, maintenance and transfer as well as Toll collection of road projects in the country.

Our mission is to 'Build a Better tomorrow'. In line with our motto, we focus on quality, sustainability and environmental protection, which has reinforced our reputation and trust.

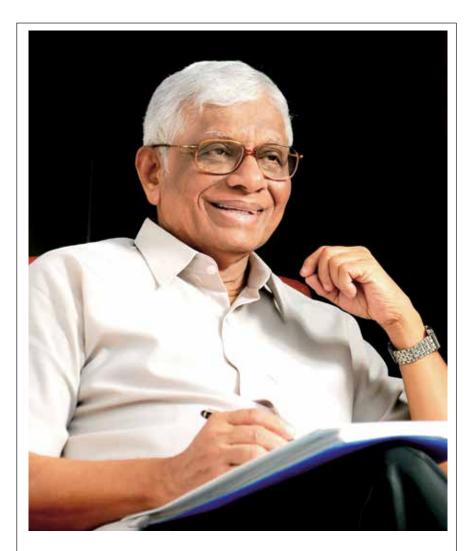
Driven by passion, dedication and entrepreneurship, the Group aims to continue seeking opportunities in the areas of infrastructure development through a complement of preparedness, responsible bidding, growing order book, execution discipline and robust Balance Sheet, making the Company an attractive proxy of a fast-growing sector in the fastest growing major economy in the world.

The mission of the Group is to deliver superior value to our stakeholders by emerging as the benchmark of excellence in the field of surface infrastructure.

"A VISION IS NOT JUST A PICTURE OF WHAT COULD BE; IT IS AN APPEAL TO OUR BETTER SELVES, A CALL TO BECOME SOMETHING MORE."

- ROSABETH MOSS KANTER





15.09.1938 – 03.01.2018 Dattatray P. Mhaiskar

Founding Director, promoter and the inspiration behind MEP Infrastructure

We miss you

# What you need to know about MEP Infrastructure

## Rich experience

MEP Infrastructure Developers Ltd (MEP) group, is an integrated Indian road infrastructure developer and a key player for HAM,OMT and Toll Collection projects in the country.

Founded in 2002 by the late Mr. Dattatray Mhaiskar and Mr. Jayant Mhaiskar, MEP commenced operations with toll collection at the five entry points of Mumbai.

MEP added a portfolio of Toll collection and OMT projects executed over short and long-term. The Company has evolved into a road developer with the award of six HAM projects in 2016 and four more HAM projects in March 2018.

#### Ethical pedigree

**Vision**: To strive towards transforming surface infrastructure into an enriching customer experience.

**Mission**: To enhance value for stakeholders through intelligence, innovation and integration.

To deliver superior value to our stakeholders by being the leading benchmark of excellence in the field of surface infrastructure.

Core values: Achieve excellence, operate with the highest standards of integrity and employ a diverse workforce that values collaboration.

**Brand attributes:** Every aspect of MEP's business is characterized by integrity, innovation, intelligence and high standards of corporate governance.

#### Presence

The Company has a footprint across 15 states. It has executed more than 135 road projects.

#### Order book

The Company possessed an EPC order book of ₹7,284 crore as on 31 March 2018.

## Listing

The Company is listed on the Indian stock exchanges and enjoyed a market capitalization of ₹1,243.65 crore as on 31st March 2018.





Awarded as one of the

# 'Iconic Brands 2018 -Infrastructure'

By Economic Times

Awarded

'Top Challenger 2016-17 – Infrastructure'

By Construction World



16

Years of experience

135

Projects executed

15

Footprint across states in India

2

of the largest toll collection contracts in the country- at the five Entry Points to Mumbai and at 124 entry points to Delhi.

5,489

Total workforce

1,393

Toll lanes covered under toll collection projects

7,942

HAM BPC order book (₹ crore)

BPC - Bid Project Cost