

WE SHAPE THE through efficient melting solutions using advanced material science and engineering

Annual Report
2021-22

CONTENTS

01-09 CORPORATE OVERVIEW

WE SHAPE THE WORLD Through efficient melting solutions using advanced material science and engineering _01

CORPORATE SNAPSHOT _02-03 MESSAGE TO SHAREHOLDERS _04-05 FINANCIAL SCORECARD _06-07 CORPORATE INFORMATION _08 KEY HIGHLIGHTS _09

45-121

FINANCIAL STATEMENTS

INDEPENDENT AUDITORS' REPORT _45-55 BALANCE SHEET _56-57 STATEMENT OF PROFIT AND LOSS _58 CASH FLOW STATEMENT _59-60 STATEMENT OF CHANGES IN EQUITY _61 NOTES TO FINANCIAL STATEMENTS _62-106 NOTICE _107-121

10-44 STATUTORY REPORTS

BOARD'S REPORT AND MANAGEMENT DISCUSSION AND ANALYSIS **10-28** CORPORATE GOVERNANCE REPORT **29-44**

Forward-looking statements

In this annual report, we have disclosed forward-looking information to enable investors comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically produce/publish, may contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipates', 'estimates', 'expects', 'projects', 'intends', 'plans', 'believes' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements would be fully realised, although we believe we have been prudent in our assumptions. The achievement of results is subject to risks, uncertainties, and even inaccurate assumptions. If known or unknown risks or uncertainties materialise, or if underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. We undertake no obligation to publicly update any forward-looking statements, whether because of new information, future events or otherwise.

With a century and a half of continuous engineering innovation, Morgan Advanced Materials has become a recognised name in crucibles and foundry products. Our inception dates back to 1856 when six Morgan brothers began making their patented graphite crucibles in Battersea, now part of London, England.

From Aerospace to Electronics, from Power to Petrochemicals, and from Mining to Medicine and Military, our world-class crucibles and engineered ceramic products provide efficient melting and metal casting solutions to suit every plant and process across industries. We develop economical and sustainable products by leveraging our advanced materials, science, and engineering expertise.

We aim to meet the requirements of our customers while also being a responsible employer and a good corporate citizen. Our engineered crucible expertise combined with our strong technical capabilities enables us to do so. We are committed to optimising our operations to limit our environmental footprint and find solutions to ensure efficient and optimal use of resources and reduce our impact on the climate to create a thriving and better tomorrow for all.

WE SHAPE THE WORLD

Through efficient melting solutions using advanced material science and engineering



CORPORATE SNAPSHOT

Morganite Crucible (India) Limited is a part of Morgan Advanced Materials Plc, a UK-based Group, and is a distinguished manufacturer of high-performance crucibles, foundry consumables, and allied refractory products. We produce the finest silicon carbide crucibles, clay graphite crucibles, foundry and allied products for ferrous and non-ferrous metal industries.

We are a part of the Molten Metal Systems (MMS) Division and specialise in providing melting solutions to foundries, die-casters, and metal melting facilities covering applications including zinc, precious metals, aluminium, copper, brass, and other non-ferrous metals. Our products use indigenous materials to suit the characteristics and operational performance to each customer's metal melting, holding or transfer application, and come in varied shapes and sizes.

Molten Metal Systems leverages sophisticated, world-class technology and produces crucibles and engineered consumables for the metals industry. Our vast expertise and domain knowledge enable Molten Metal Systems to cater to changing customer requirements across the world.

MANUFACTURING PROWESS

Our state-of-the-art manufacturing unit is situated at Aurangabad, India. We also have a widespread sales and distribution network in India and around the world, enabling us to serve diverse customers efficiently.

OUR VISION

We are committed to make the best possible use of advanced materials to drive progress and solve difficult problems for our customers and the wider world. We will succeed because we have the capability in three key areas –

Materials Science



- Leading Technologists
- Extensive Institutional Knowledge

Application Engineering

- Passing for Problem Solving
 - Culture of Knowledge Sharing & Collaboration

Customer Focus

- Custo
 Deen
- Customer Obsession
 - Deep Market Insight

OUR CORE VALUES

We are guided by four core values in all our actions:

Ambition



We aim to build our business promptly and sustainably.

Integrity



We always act with honesty to preserve the trust of those that depend on us.

Innovation



We pursue fresh ways of outshining in all that we do.

Collaboration



We endorse one another actively and participate in each other's growth.

OUR OFFERINGS

Our product portfolio comprises a wide array of crucibles and foundry products available in varied shapes and sizes. These products find application in diverse industries including mining, auto, industrial machinery, electrical equipment, and railways.

Our products are widely recognised for:

- Consistency
- Reliability
- Energy efficiency
- Durability
- Performance
- Quality

OUR STRENGTHS BRAND POSITIONING

Deep domain knowledge, rich legacy, robust manufacturing infrastructure and processes, and a talented workforce underpin the operations of the Company. Its proven expertise has enabled Morgan to achieve a strong brand recall and considerable market share of 40% in the industry.



Tubes & Plunger Mix

TECHNICAL SKILLS

Strong technological support from the parent company enables us to enhance our innovation and technical skills and stay competitive. We work in close collaboration with our customers to understand their requirements and produce customised products and solutions for complex and demanding applications.

ADHERENCE TO HIGH-QUALITY STANDARDS

Quality excellence is our topmost priority and forms the cornerstone of the corporate philosophy. We maintain a comprehensive quality management system based on ISO 9001:2015. We remain committed to delivering the highest-quality products and services and ensure maximum customer satisfaction.

SAFE PRACTICES

We ensure adherence to the highest standards of safety and well-being for our employees and stakeholders. We are continuously implementing safer practices and processes across our factories and the organisation and aim for zero harm to everyone.

ROBUST CLIENTELE

Our customers include some of the most prestigious and distinguished corporates such as Tata Group, Hindustan Pencil, Indian Railways, Jindal Saw, Titan Company Limited, Sundaram Clayton Group, Mahindra CIE, and Bajaj Auto, among others.



Morcem Cement



Transfer Ladle

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MESSAGE TO SHAREHOLDERS



Dear Shareholders,

I am pleased to present the Annual Report of Morganite Crucible (India) Limited for the year 2021-22.

I hope this report finds you and your loved ones healthy and safe as the country and the world recovers from the COVID-19 pandemic. I am proud to share with you that our teams in MCIL have shown great resilience during the second and third waves of the COVID-19 pandemic in the previous year by implementing safe working protocols and procedures that allowed us to safely operate for most of the year. We also facilitated Company-sponsored vaccination drives for all employees, their family members and thirdparty stakeholders which helped to reduce the infection level in society as well as reducing further illness and loss in the third wave of infection.

At Morgan, our Purpose is 'to use advanced materials to make the world more sustainable and to improve the quality of life'. We continued to work with our customers through the year to reduce their energy consumption and increase their operating efficiencies through the effective selection of our products. Business demand continued to recover strongly across the global economy following the sharp slowdown in 2020, and the combination of high demand and ongoing pandemic effects led to supply chain disruptions, and high inflation in raw material and energy prices. Nevertheless, we have made good progress with aligning our progress as a company against our long-term goals in a challenging operating environment. With commitment and hard work, our team achieved strong financial results during the last year, driving increases in revenues, profitability, and cash flows for your company. This demonstrates increasing demand for our products and the strength of our long-term strategy.

Our continuing efforts to refine our operating footprint also progressed in the last year, with the Company ceasing operations at the Mehsana location and proceeding with the sale of the land and building assets. In the Aurangabad site, the continuing investments in plant and machinery enhanced the manufacturing capabilities of the company. This transformation project has largely concluded in the last year, and we now expect to realise the benefits of these investments in the coming years.

The operating outlook for the coming year remains challenging, with rising interest rates, continued inflation in commodity & energy prices, continuing COVID-19 impact in some geographies, and geo-political crises. This combination of conditions will create volatility in demand and our ability to supply that demand, however, I am confident in the abilities and focus of our team to navigate through these challenging times. We look forward to growing sustainably and profitably with our continuous focus on providing quality of product and services for customer satisfaction. Our alignment with the three strategic priorities for Morgan – Making a Big Positive Difference, Delighting the Customer, and Innovating to Grow – will provide the right foundation to build upon for your Company.

We have made good progress with aligning our progress as a company against our long-term goals in a challenging operating environment. With commitment and hard work, our team achieved strong financial results during the last year, driving increases in revenues, profitability, and cash flows for your company. This demonstrates increasing demand for our products and the strength of our longterm strategy.

In closing, I would like to express my gratitude towards our team members and all our stakeholders for their commitment and contribution during the year in supporting each other while working safely and diligently to meet our customers' demands. We look forward to working together to improve the Company's performance in the coming years and strengthening the confidence that our shareholders have placed in us.

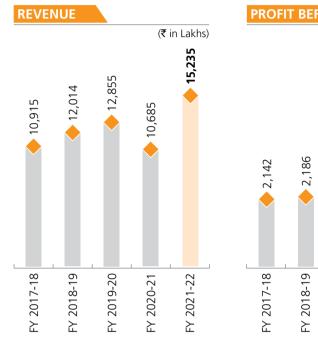
Thanking You Yours Sincerely,

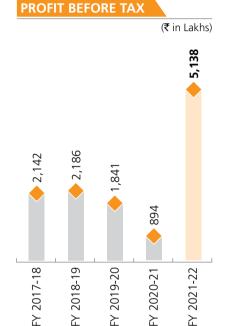
Dr. Aniruddha Karve

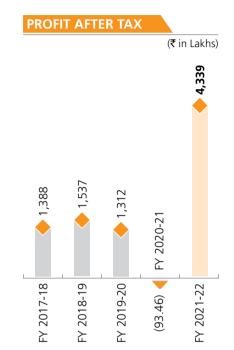
Managing Director, Molten Metal Systems (MMS)

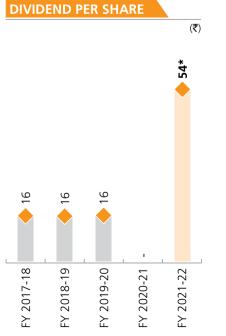


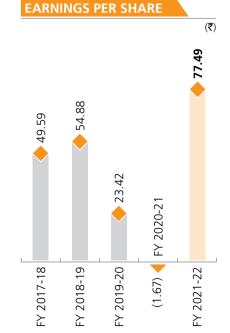
FINANCIAL SCORECARD











* Includes ₹42/- Interim Dividend





CORPORATE INFORMATION

BOARD OF DIRECTORS

Vikas Kadlag Managing Director (Up to February 12, 2022)

Aniruddha Karve Director

Martin Coll Director

Mukund Bhogale Chairman & Independent Director

Subhash Kolapkar Independent Director

Maithilee Tambolkar Independent Director

KEY MANAGERIAL PERSONNEL

Vikas Kadlag Managing Director (Up to February 12, 2022)

Hanumant Mandale Chief Financial Officer

Rupesh Khokle Company Secretary

AUDITORS

Deloitte Haskins & Sells LLP Chartered Accountant 706, 'B' Wing, 7th Floor, ICC Trade Tower, Senapati Bapat Road, Pune – 411 016

Firm Registration No: 117366W/W-100018

SECRETARIAL AUDITORS

KMP & Associates Company Secretaries 7/8, Harnam Plaza, Opp. IDBI Bank, Osmanpura, Aurangabad – 431 005

BANKERS

Axis Bank Limited State Bank of India The Hongkong and Shanghai Banking Corporation Limited IndusInd Bank Limited

REGISTRARS & SHARE TRANSFER AGENTS

Link Intime India Private Limited CIN: U67190MH1999PTC118368 C 101, 247 Park, L B S Marg, Vikhroli West, Mumbai – 400 083 Tel No.: +91 22 49186000 Fax: +91 22 49186060 Email: rnt.helpdesk@linkintime.co.in Website: www.linkintime.co.in

REGISTERED OFFICE AND PLANT LOCATION

Morganite Crucible (India) Limited Unit: Aurangabad B-11, MIDC Waluj, Aurangabad – 431 136, Maharashtra

Morganite Crucible (India) Limited Unit: Mehsana (Up to December 31, 2021) 212/C, GIDC Estate, Mehsana – 384 002, Gujarat

CORPORATE IDENTITY NUMBER (CIN) OF THE COMPANY

L26920MH1986PLC038607