

**Shaping
with Care**

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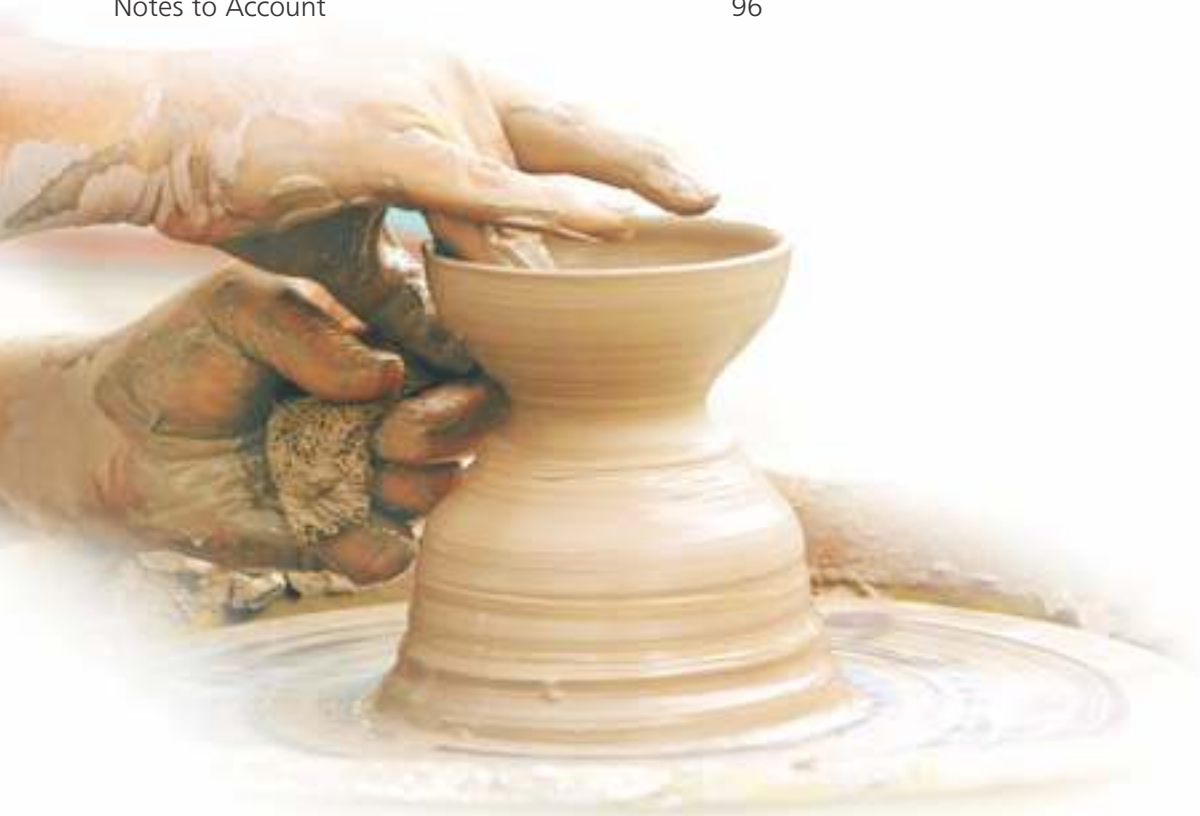
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Corporate Information

BOARD OF DIRECTORS

Mr. Mahesh R. Shetty

Chairman and Managing Director

Mr. Naarayanan Iyer

Non Independent, Non Executive Director

Dr. Chhaya Shastri

Non Independent, Non Executive Director

Ms. Drushti Desai

Independent, Non Executive Director

Mr. Yatin Samant

Independent, Non Executive Director

Mr. Uday Lajmi

Independent, Non Executive Director

BOARD COMMITTEES

Audit Committee

Ms. Drushti Desai (Chairperson)

Mr. Uday Lajmi

Dr. Chhaya Shastri

Remuneration and Nomination Committee

Mr. Uday Lajmi (Chairman)

Mr. Yatin Samant

Ms. Drushti Desai

Stakeholders Relationship Committee

Mr. Yatin Samant (Chairman)

Ms. Drushti Desai

Dr. Chhaya Shastri

Corporate Social Responsibility Committee

Mr. Uday Lajmi (Chairman)

Mr. Mahesh Shetty

Dr. Chhaya Shastri

Company Secretary & Compliance Officer

Mr. Ashwin M. Patel

BANKERS

IndusInd Bank Ltd

ICICI Bank Ltd

Axis Bank Limited

STATUTORY AUDITORS

Shaparia Mehta & Associates LLP

Chartered Accountants

1/74, Krishna Kunj, R. A. Kidwai Road,

King's Circle, Matunga (C. Rly)

Mumbai - 400 019.

INTERNAL AUDITORS

Mukund N. Chitale & Co.

Chartered Accountants

2nd floor, Kapur House,

Paranjape B Scheme Road No. 1

Near Vile Parle, Mahila Sangha, Vile Parle (East),
Mumbai - 400057.

REGISTERED OFFICE

MT Educare Limited

(CIN:L80903MH2006PLC163888)

220, 2nd Floor, "FLYING COLORS"

Pandit Din Dayal Upadhyay Marg,

L.B.S Cross Road, Mulund (West),

Mumbai - 400080.

Tel: (+91 22) 2593 7700 / 800 / 900

Fax: (+91 22) 2593 7799

Email : info@mteducare.com

REGISTRAR & TRANSFER AGENTS

Link Intime India Private Limited

C-13, Pannalal Silk Mill Compound,

L.B.S Marg, Bhandup (West),

Mumbai - 400 078.

Tel: (91 22) 2596 0320

Fax: (91 22) 2596 0329

Investor Grievance Email:

mtel.ipo@linkintime.co.in



*“Guru Kumhar Shishya Kumbh Hai,
Garhi Garhi Kadhe Khot.
Antar Haath Sahar De, Baahar Mare Chot.”*

– Kabir

With student being the pot, teacher-the potter-removes anomalies with great intricate details. While applying force from outside, teacher's other hand always supports the student from inside.



“Rigorous practice sessions, tests and assessments prepared me to score my best”

-NIKHIL, JEE MAIN'15 - 311/360

Shaping with Care

Having emerged as the world's fastest growing major economy, India is on course to become world's youngest country by the year 2020. With 604 million Indians, almost one half of the country's population aged less than 25 years, the onus on education industry is huge. In line with the economic growth aspirations of 1.21 billion people, the present day government is rightly qualifying skill development in our growth propellant trio of "Speed, Scale and Skill".



The responsibility on today's educators is not just limited to impart academic or professional education but also to shape the inner virtues of resilience, ingenuity and a progressive outlook. For today's urban parents' time pressures leaves much more on teachers and tomorrow's world that these students would step into would be far more competitive, far more global and far more digital than what it stands today.

It is hence that the students' needs are much bigger than the academic theoretical knowledge. As a leading education service provider, we at MT Educare are making 'CARE' central to all the educational services that we provide. We care to ignite their appetite not only for learning but also exploration. We care to prepare them score high in not only their examination but also in life. We care to shape them not only as students but also a responsible citizen of this country.

We strive to assist students in pursuing their larger career objectives. In imparting our duties, we deploy holistic care across all aspects of our business – from content enhancement to training our teachers to technology-enabled experiential pedagogy to counseling to parent-teacher-student collaborations. At MT Educare, we are shaping our country's future with CARE.

"Robomate - recorded lectures of our classroom teachers was a great support as we could revise anytime, anywhere"
- Arshdeep, JEE MAIN'15 - 310/360



Shaping Future Citizens. With Care!

Education plays a crucial role in development of a country. As a result, it becomes important in inculcating basic foundation in students to enhance their performance during the exam. In addition, it is also important that student remain stress free during the exam period. Understanding both this critical aspect, we have focused towards quality study materials and upgrading it at regular intervals. For keeping student stress free during the exam and towards enhancing their grades, we are increasing our focus on assessments with exhaustive test series and mock board exams thereby making them prepare for exam in a planned manner.

However the above factor alone cannot bring out the best in a student, it needs a good faculty support. A student's understanding of the subject gets influenced drastically by the method in which subject is taught. Hence, until and unless teaching methodology is not streamlined one cannot expect success. A unique teaching methodology used by us encourages student towards enhancing their self-learning capabilities.

In addition to the above, we have developed digital content after exhaustive discussion with experts and have presented them through innovative products to our students. We have used technology to customize data access by using internet on multiple application namely smart phone, tablets, desktop, and laptop. At the same time, we have integrated communication amongst students, parents and faculty through technology where test performances are made accessible to student and their parents in real time. Teacher or Faculty also access students work virtually and gauge its performance.

Amongst the few prominent solutions, 'Learning Management System' is a flipped classroom teaching methodology which ensures good comprehension, better memorizing and clear application concepts. The students learn through recorded lectures of modules on tablet as per the timetable and answers MCQ's at their home. The teacher takes up the same topic in class and resolves students queries if any, thus ensuring a higher level of interaction and knowledge flow. At the end of each

class, students attempt MCQ's which results in better memorizing. All student activities and performances are monitored by teachers on the Learning Management System, enabling a more personalized learning. Parents too are updated about the progress of their child on regular basis.

We have also developed a unique product "Robomate". "Robomate" facilitates student to access digital content related to their syllabus. It also has a test series which a student can attempt to and enhance their score. The entire content in digital form gets developed in-house by our expert faculties. We have launched Robomate for CA (CPT, IPCC, and Final), school (Maharashtra State Board, ICSE & CBSE), XI & XII Science and Commerce, JEE & MBA test preparation segments. The material is offered both subject-wise as well as for the complete course based on our students needs.

Also during the exam time we are available to our students 24 x 7 for any support needed in terms of resolving any queries they have through our 24 hour helpline "Hum Se Poocho". Along with the above, we also provide personalized attention by way of regular parent teacher meetings and day-to-day assistance for our students.



"Lakshya has been a second home to me. Teachers are very supportive and encouraging. They helped me realise my capabilities and boost my self confidence. I always got the personal attention. With their essential academic and mental guidance, I was able to clear NTSE, KVPY, Maths Olympiad and Chemistry Olympiad".
Himanshu Gupta: JEE Advanced AIR 7

“A unique teaching methodology used by us encourages student towards enhancing their self-learning capabilities.”



Career Counseling

We have also started career counseling for the benefit of students through seminars and exhibitions. We believe in conducting counseling sessions to facilitate communication between the teachers, students and parents on the students' requirements. Apart from education, we believe in symphony through a mix of music, yoga and diet controlling techniques to reduce stress, enhance memory and improve communication skills.

These two years honed my talent and dedication to an unbelievable extent.. there were times when I felt low.. felt depressed but thanks to this great institution, those fabulous teachers I always came up with flying colours.. thanks to the entire MT faculty for making this journey easier n a memorable one..

- Abdul Kadir K. - 97.80% - SSC 2015



Shaping Stakeholders' Value. With Care!

Flowers bloom when the gardener, with the right knowledge, gives necessary inputs. Hence a lot depends on the skills of the trainer in making our students realize their true potential and prosper on the career path.

Cognizant of the fact we follow a very stringent process of recruiting our teachers' workforce. Also we have a culture of sharing information and discussion on methods of training based on their observations. We also have systems in place with which the teachers continuously upgrade their knowledge, remain abreast of the new syllabus and also on the technology driven teaching methodology.

Each society has a weaker section with untapped potential. India too has a huge section of children and youth who desire to be educated. These talents face challenges due to economic factor or lack of support from their existing school due to resource crunch. The responsibility of upgrading the weaker section lies not only with the government alone. Though the government has been continuously allocating higher sanctions in their education budgets, they require partnerships with private players in the implementation of the same.



Our Human Resources

Without having good man power it is impossible for any company to sustain and function efficiently. The company has total headcount of more than 2,500 including 1,200 faculty members having a strong background in academics and administration. Emphasizing on plight of the student, it was equally important for the teachers to integrate technology for teaching. The method of education delivery has not changed in last many decades and there has been less innovation in that field.

The company is upgrading its teachers, so that they further imparts the knowledge to students. The introduction of technology at junior classes would benefit students and also boost teacher's capabilities. The use of technology in the syllabus and new methods of teaching will help students and teachers saving their time.

2,500+ Staff & Faculty

The company has total headcount of more than 2,500 including 1,200 as faculty members having a strong background in academics and administration.



CSR

Underprivileged section persists in each economy. There is responsibility of upgrading the under privileged section which lies with the government. The government has initiated several policies towards increasing the literacy level of all section and had allocated to spend ₹ 81,075.26 crore in absolute terms in 2014-15 towards education.

MT Educare is qualified by Government to implement projects towards education.

We have been assisting government by providing affordable coaching for competitive exams like Engineering, Medical, CA etc. to certain weaker section of the society. We have also responded to the concern of the government run BMC schools where performance of the students in board exam was falling drastically and took responsibility to prepare 14,000 students of Standard IX and 9,200 students of Standard X in 130 BMC schools for their school and SSC board exams respectively. Robomate was installed in 54 BMC schools having audiovisual facility. Virtual lectures by our expert faculties were also conducted during vacation / before examination through VSAT, which were relayed in all BMC Schools.

The passing percentage of students coached for 2014-15 stood at 75% as compared to 58% in 2011-12. 26 students scored 90% and above, which was a record in itself. 168 students scored between 80% and 90% and more than 500 students scored between 65% and 75%.

Our CSR activities include empowering the lesser privileged section of the community through education, healthcare, nutrition, vocational training. We also assist NGO's towards making a positive difference in the lives of thousands of underprivileged children and tribal communities.



The World of MT Educare

MT Educare is engaged in the business of providing education support and coaching services under the brand name "Mahesh Tutorials". It has its presence in 128 locations across 7 states and union territories of India.

The company operates under three main business verticals - School, Science and Commerce. It also conducts coaching for competitive exams which include Engineering and Medical entrance exam preparation, IIT test preparation, MBA entrance test preparation as well as coaching for CA exams.

It has a strong base of more than 1200 faculty. MT Educare leverages on result oriented quality coaching with technology based classrooms and digitized content.



"CPLC's faculties are some of the best I've ever come across. They go in a systematic way to explain each concept and for solving problems they would not just show multiple methods but explain how one should approach a question. I think this was the most important part for cracking any exam"

- Hargun Chadha, Calls from ISB & IIM, CAT 2013