



ANNUAL REPORT  
2017-18

# Making in India Presenting to World



## LOOKING BACK

Like each year, in the past year, Mallcom has progressed leaps and bounds not just financially, but holistically. In addition to striving for a better financial performance each year, we believe in working towards improving the community in which we stay and giving back to the society as much as or even more than the resources we utilise for ourselves. Mallcom has grown to become a cautious citizen of the society and shall continue in its endeavour. We are proud to bring to you, the notable actions of that has led to the improved outlook of the company in this financial year:

## EXPORT EXCELLENCE AWARD

Mallcom won the prestigious award of Excellence for Highest Global Exports in 2016-17, from the Apparel Export Promotion Council. The trophy was conferred in December 2017 by Smt. Smriti Zubin Irani, Honorable Union Minister of Textiles and I&B, Ministry of Textiles, Government of India.



## SOLAR POWER GENERATION

Mallcom became the first organisation in the Leather Complex of Bantala, West Bengal to tap into solar power for generation of electricity. Through installation of rooftop solar panels, we are now successfully able to generate 65kW of electricity through sunlight which runs 25% of our production unit. This has not only reduced our carbon emission to the environment, but also helped us successfully utilize barren space.

## HELP SHIVA CREATE WORLD RECORD

Through our continued effort in supporting Olympic athletes, we helped Shiva Keshavan to participate in a record 6th time in Winter Olympics held in Pyeongchang, South Korea in February 2018. In addition to the financial and marketing support, our team of 17 also went to witness the performance and cheer for Shiva on his record breaking run. After serving the country for 24 years, Shiva has now retired and plans to help younger generation to prepare for winter sports.



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Thirty – Fourth Annual General Meeting of the Company will be held on Monday, the 27th Day of August, 2018 at 12:05 p.m. at "Rabindra Okakura Bhavan", Block – DD, 27/A/1, Sector -1, Salt Lake City, Kolkata – 700064.



## **CORPORATE INFORMATION**

### **Board of Directors**

Ajay Kumar Mall, Chairman & Managing Director  
Giriraj Mall, Executive Director  
R. P. Singh, Non- Executive Independent Director  
Barsha Khattry, Non- Executive Independent Director

### **Chief Financial Officer**

Shyam Sundar Agrawal

### **Company Secretary**

Twinkle Pandey

### **Auditors**

S. K. Singhania & Co.  
19A, Jawaharlal Nehru Road, Kolkata -700 087

### **Registrar & Share Transfer Agent**

Niche Technologies Private Limited  
D-511 Bagree Market, 5th Floor,  
71, B. R. B. Basu Road, Kolkata – 700 001  
Ph- 033 2235-7270; Fax-033 2215 6823  
Email-nichetechpl@nichetechpl.com  
Website: www.nichetechpl.com

### **Registered Office**

Mallcom Tower, EN-12, Sector-V, Salt Lake City,  
Kolkata -700091

### **Corporate Identity Number**

L51109WB1983PLC037008

### Works

- 1) Plot No.1665 & 1666, Zone-9  
Kolkata Leather Complex,  
Bantala, 24 Parganas (South)
- 2) 34B & C, C. N. Roy Road,  
Kolkata – 700039
- 3) Plot No. 35 & 36, Sector-1,  
FSEZ, Falta,  
24 Parganas (South)
- 4) Plot No.32, Sector-3A,  
Integrated Industrial Estate,  
Haridwar, Uttrakhand

### Bankers

Axis Bank Limited  
Citibank N.A.  
HDFC Bank  
ICICI Bank  
Standard Chartered Bank  
State Bank of India  
Syndicate Bank  
United Bank of India





## DIRECTORS' REPORT

Dear Members,

Your Directors are pleased to present the Thirty-Fourth Annual Report on the business and operation of the Company together with Audited Statement of Accounts for the year ending March 31st, 2018.

(₹ in Lakhs)

| Particulars                                | Consolidated   |                | Standalone     |                |
|--|----------------|----------------|----------------|----------------|
|  | March 31, 2018 | March 31, 2017 | March 31, 2018 | March 31, 2017 |
| Total Revenue                              | 24,876.52      | 25,911.49      | 24,910.98      | 26,110.96      |
| Profit Before Tax (PBT)                    | 1,354.11       | 1,516.09       | 1,496.48       | 1,405.22       |
| Provision for Tax                          | 509.60         | 525.16         | 513.99         | 476.94         |
| Profit After Tax (PAT)                     | 844.54         | 1,007.67       | 982.49         | 928.28         |
| Other Comprehensive Income (Net of Tax)    | 3.07           | 4.34           | 3.07           | 4.34           |
| Total Comprehensive Income for the period  | 847.59         | 1,011.84       | 985.56         | 932.62         |
| Balance brought forward from previous year | (392.15)       | (473.78)       | 10.31          | 7.90           |
| Profit available for Appropriations        | 842.50         | 1,011.84       | 982.49         | 932.62         |
| Appropriations                             |                |                |                |                |
| Transfer to General Reserve                | 825.00         | 780.00         | 825.00         | 780.00         |
| Proposed Dividend                          | -              | 124.80         | -              | 124.80         |
| Tax on Proposed Dividend                   | -              | 25.41          | -              | 25.41          |
| Surplus carried to the next year's account | (374.65)       | (392.15)       | 165.76         | 10.31          |

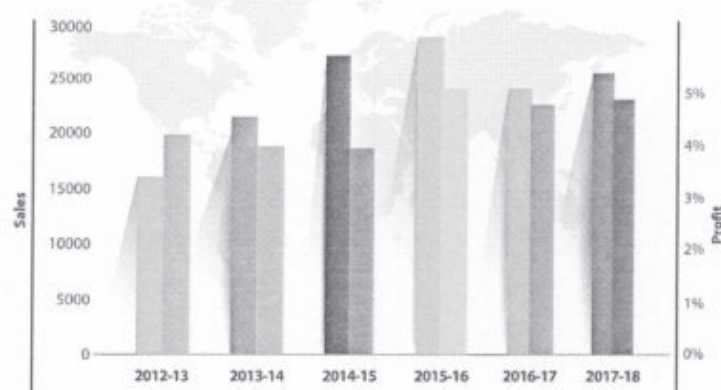
The above figures are extracted from financial statements as per Ind AS, the company has followed the guidance as prescribed in Ind AS 101, first time adoption w.e.f. 01.04.2017 as the transition date and IGAAP as the previous GAAP.



## OVERVIEW OF COMPANY PERFORMANCE

Over the last couple of years, Mallcom has shifted its focus to improve its profitability, introduce newer and better products in the market, and build a universal brand for superior quality products.

During the year under consideration, the company with its continuing focus on strengthening its front end operations, has achieved a standalone income of ₹ 24,910.98 Lakhs and profit after tax of ₹ 982.49 Lakhs as against ₹ 26,110.96 Lakhs and ₹ 928.28 Lakhs respectively for the previous year. The Consolidated Income and Profit after tax of the company for the year ₹ 24,876.52 Lakhs and ₹ 844.54 Lakhs as against ₹ 25,911.49 Lakhs and ₹ 1,007.67 Lakhs respectively for the previous year.



### Revenue & Profit to Sale Ratio





The paid up Equity Share Capital, as at March 31st 2018 was ₹ 624.00 Lakhs. During the year under review, the Company has not issued shares with differential voting rights nor has granted any stock options or sweat equity.

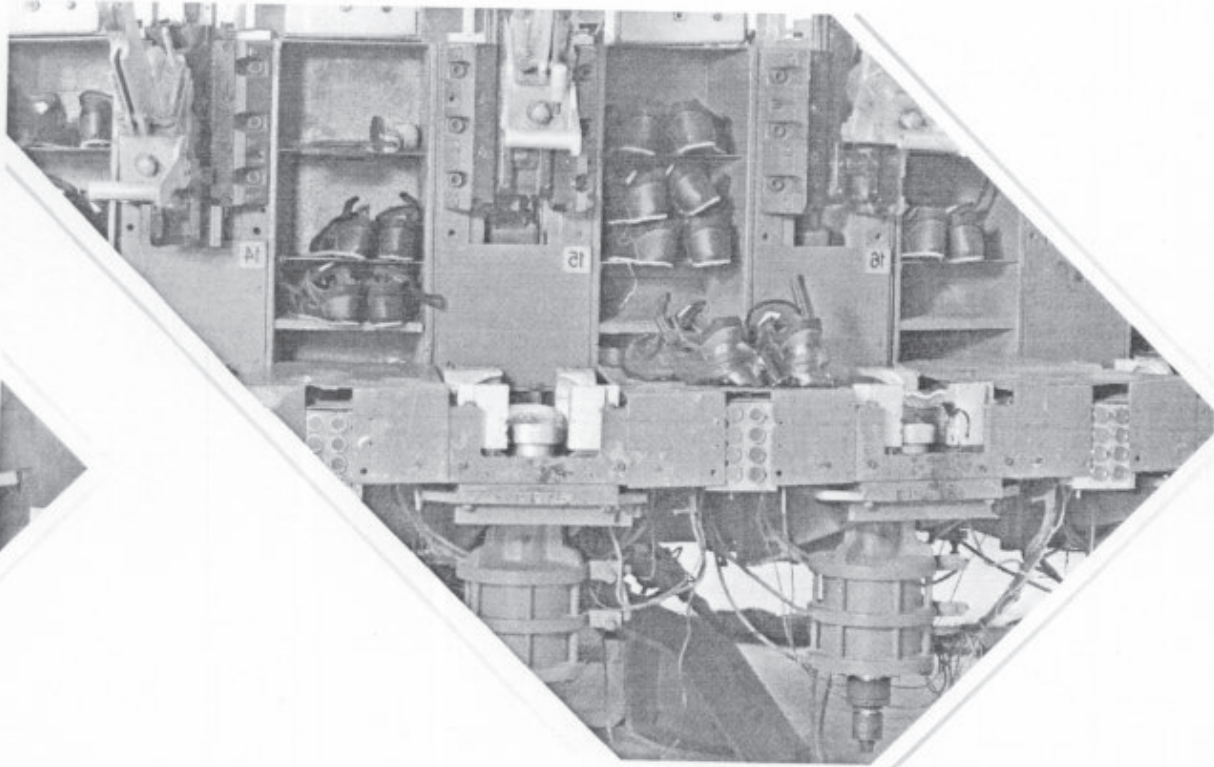
There have been no material changes and commitments, if any, affecting the financial position of the Company which has occurred between the end of the financial year of the Company to which the financial relate.

### CHANGE IN NATURE OF BUSINESS

There has been no change in the nature of business of the company. Mallcom continues to be one of the leading Personal Protective Equipment company in the country.

Your Board has recommended the dividend of ₹ 2.00 per share for the financial year ended March 31st, 2018 as against ₹ 2.00 per share [i.e. 20% on an equity share of ₹ 10/- each] for the previous financial year ended March 31st, 2017. The dividend, if approved by the shareholders at the ensuing annual general meeting, shall be paid to those shareholders, whose name appear in the register of members as on book closure date. Total dividend of 20% for the year 2017-18 would be absorbed ₹ 124.80 Lakhs exclusive of dividend tax.





#### TRANSFER TO RESERVE

During the year under review, your Company has transferred an amount of ₹ 825.00 Lakh to the General Reserves for the financial years ended on 31st March, 2018

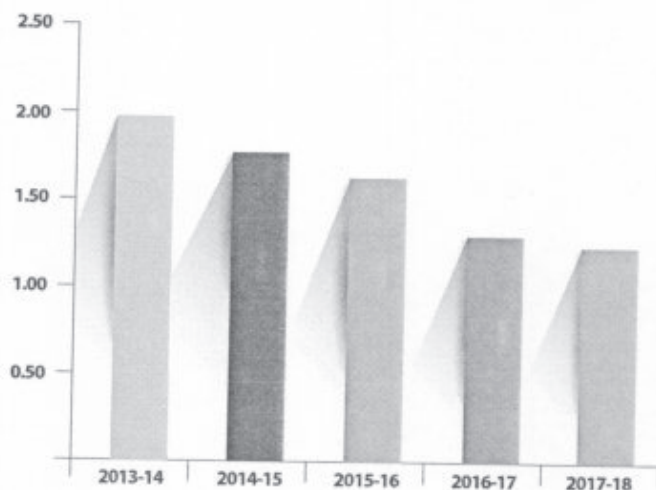
#### TRANSFER OF UNPAID AND UNCLAIMED AMOUNT TO IEPF

Pursuant to the provision of Section 124(5) of the Companies Act, 2013, dividend which remains unpaid or unclaimed for a period of seven years from the date of its transfer to unpaid dividend/unclaimed amount is required to be transferred by the Company to Investor Education and Protection Fund (IEPF), established by the Central Government under the provisions of Section 125 of Companies Act, 2013.

During the year under review the unclaimed dividend for the financial year 2009-10 has been transferred to IEPF within its respective due date.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The Management's Discussion and Analysis forms part of this annual report and is annexed to this Report.



Debt-Equity Ratio

The Company is committed to adopt good corporate governance practices. The report on Corporate Governance for the financial year ended March 31st 2018, as per Regulation 34(3) read with Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 forms a part of this Annual Report. The requisite Certificate for confirming the compliance with the conditions of Corporate Governance is annexed to this Report.

The Company has two subsidiary companies namely Mallcom VSFT Gloves Pvt. Ltd. and Mallcom Safety Pvt. Ltd. The Company regularly monitors the performance of such companies. The Company shall make available the annual accounts of the subsidiary companies to any member of the Company who may be interested in obtaining the same.

