

T E A M W O R K

T E A M S P I R I T



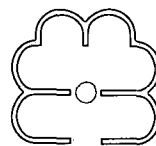
MANDHANA
a whirlpool of ideas!

F O C U S

T E A M

Mastering the Known

Exploring the Unknown



MANDHANA

a whirlpool of ideas!

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MANDHANA INDUSTRIES LTD.
unit nos. 205 to 213, peninsula centre,
dr. s.s. rao road, panel,
mumbai 400 017 india
t: 91 22 30409193
f: 91 22 30403216
e-mail: info@mandhana.com
website: www.mandhana.com

designing • yarn dyeing • weaving • processing • garments

MUMBAI • TARAPUR • BANGALORE • CHENNAI • DELHI • PARIS

From The Chairman's Desk

Dear Shareholders,

An Idea, it's the smallest and most potent ingredient of our being. It's the beginning, and it flows, from every realm of our existence and from every member of our family, creating a whirlpool of sorts!

A Whirlpool of Ideas!

Mandhana Industries Limited is on-the-move, thought by thought, action by action with integrity, a generous spirit and a positive enthusiasm.

Business is not just that, a business for us, it's much more. We take pride in what we do, we do it with passion.

Our care for creativity and quality has helped us command a premium for our products in the market and that unmatched service we offer to our clients keeps them coming back for more. Today we offer one of the most competitive quality-price ratios in the market.

We meet our clients' needs quickly and effectively, using accurate modern production tools offering flexible deliveries and production capacities.

Having deepened our roots and broadened our base we are now poised to branch out and expand in all areas, from yarn to clothing.

We have installed our yarn dyeing capacities to 1.50 Lacs Kgs. per month.

Our weaving capacities have almost doubled and another 70% increase will be seen in the coming quarter.

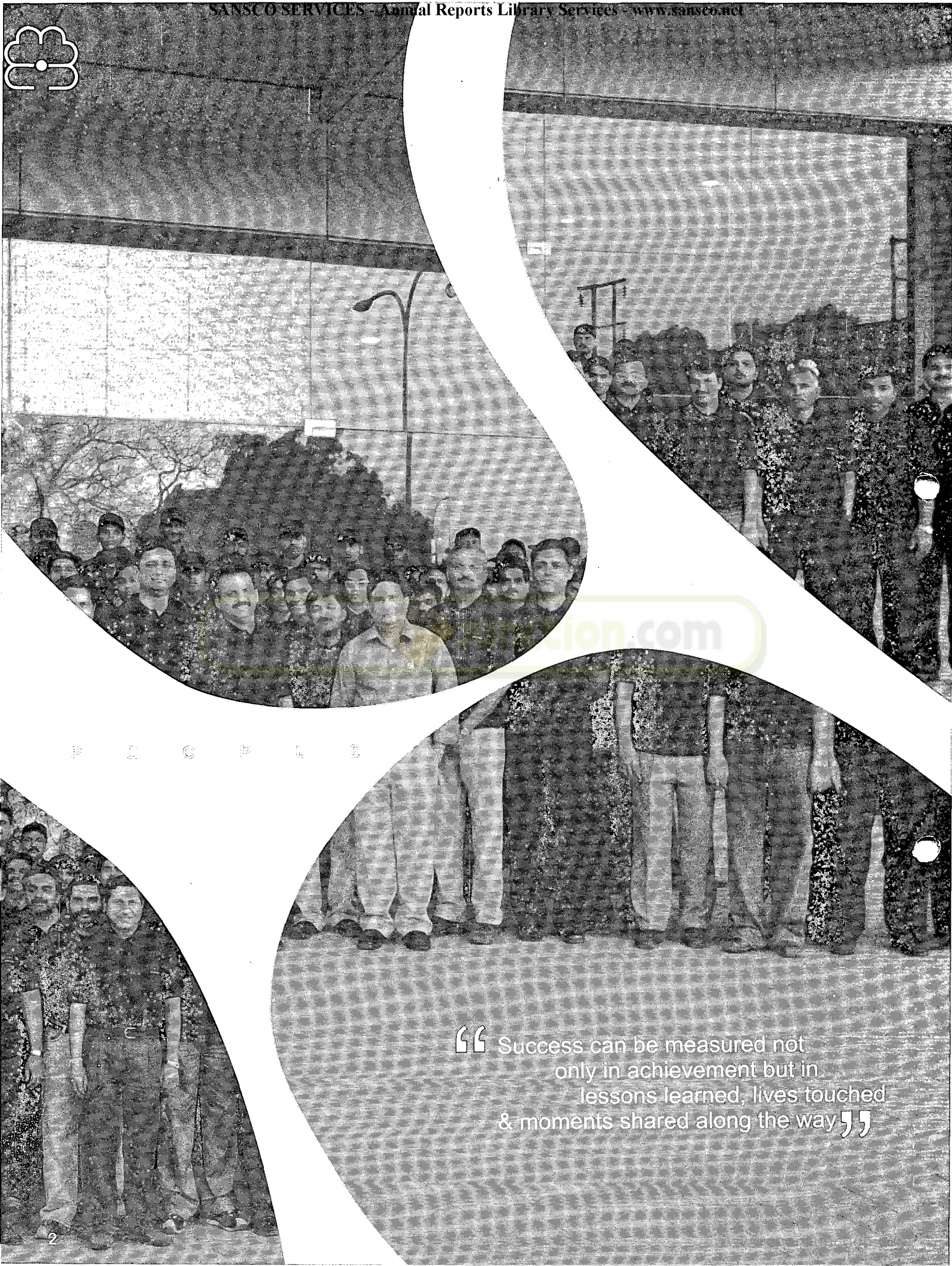
Similarly, our stitching capacities which now stand at 1.75 Lacs pieces per month with two garmenting units in Bangalore and Mumbai, are planned to multiply eight-folds in the next two years.

Mandhana exudes a culture that is characterized by an ability to learn, constantly, to apply our experience and expertise to the Textile industry. We owe our consistent growth in the business to the fact that we build trust, we build relationships with 'win-win' situations.

Get used to winning with us!



Mr. Purushottam C. Mandhana
Chairman & Managing Director



P I C T U R E S

“ Success can be measured not
only in achievement but in
lessons learned, lives touched
& moments shared along the way ”

T E A M M A N D H A N A



Mr. Purushottam C. Mandhana (*Chairman & Managing Director*)

- Founder of Mandhana Industries Ltd.
- 30 Years of Experience
- Visionary Entrepreneur
- Proficiency in every sphere of Textiles
- Administrator Par Excellence
- Meticulous Planner



Mr. Manish Mandhana
(*Jt. Managing Director*)

- Torch bearer of Modernisation & Progress
- 15 Years of Experience
- Passionate & Perfectionist
- Astute pulse of latest Fashion / Trends
- Aggressive Marketer



Mr. Biharilal Mandhana
(*Director*)

- Co-founder of Mandhana Industries Ltd.
- 35 Years of Experience
- Refined HR & Logistics Sensibility
- Exhaustive Sourcing Capabilities
- Ability to perceive Opportunities & Threats

BOARD MEMBERS



Mr. Sanjay Asher

Solicitor & Partner in Crawford
Bayley & co.

Incorporated Law Society, 1993.

Invitee by Government of India, in
the Committee formed by Department
of Disinvestment.

Member of Committee in respect of
Indo US Financial Institutions
Reforms & Expansion Projects.



Mr. G. N. Bajpai

Ex Chairman of SEBI

Ex-Chairman of LIC

Ex-Director of GIC, ICICI, UTI, India
International Insurance Limited.

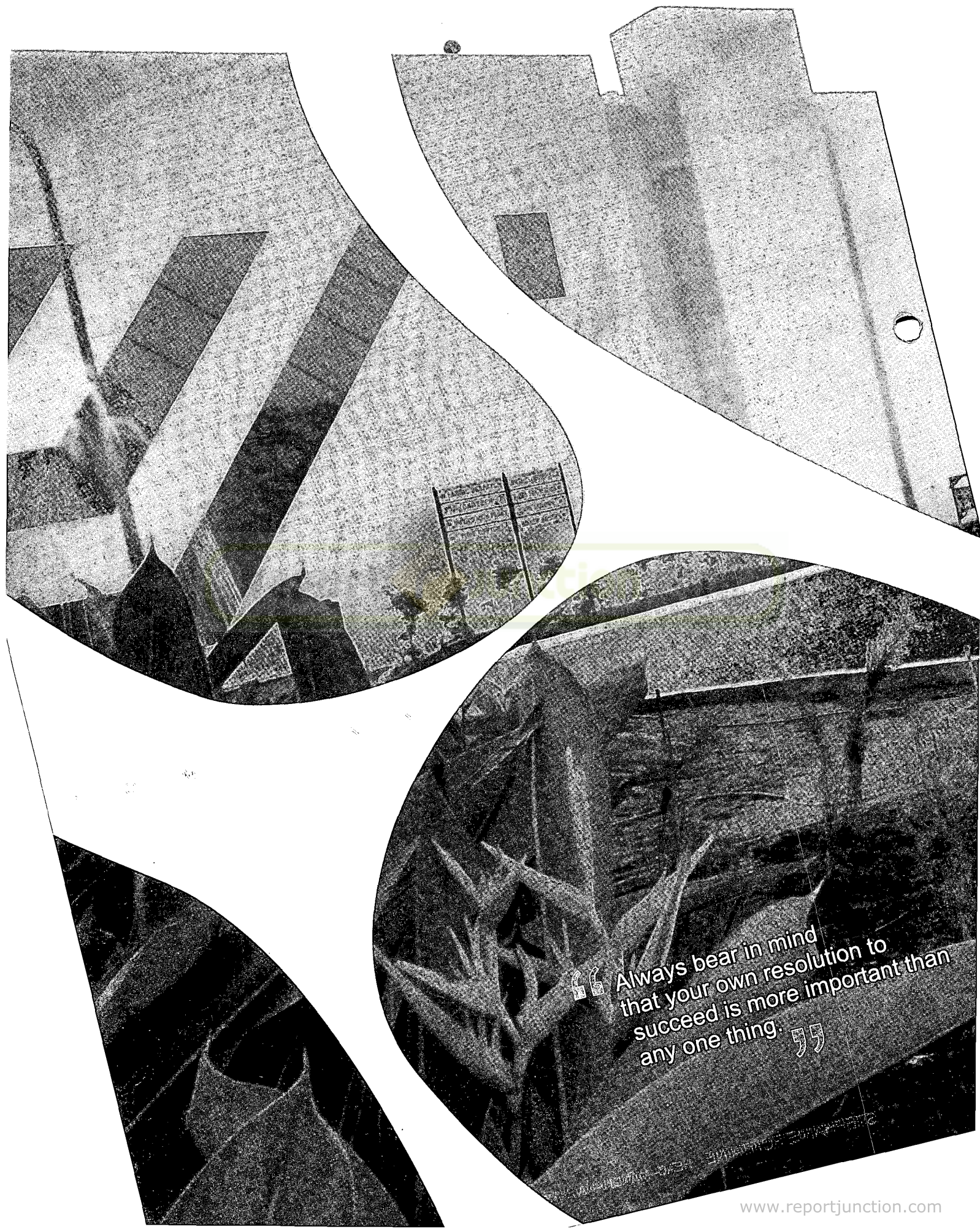
Currently on the Board of Governors
of IIM (Lucknow)

Currently Member of RBI's Standing
Technical Committee on Financial
Regulation

KEY PERSONNEL

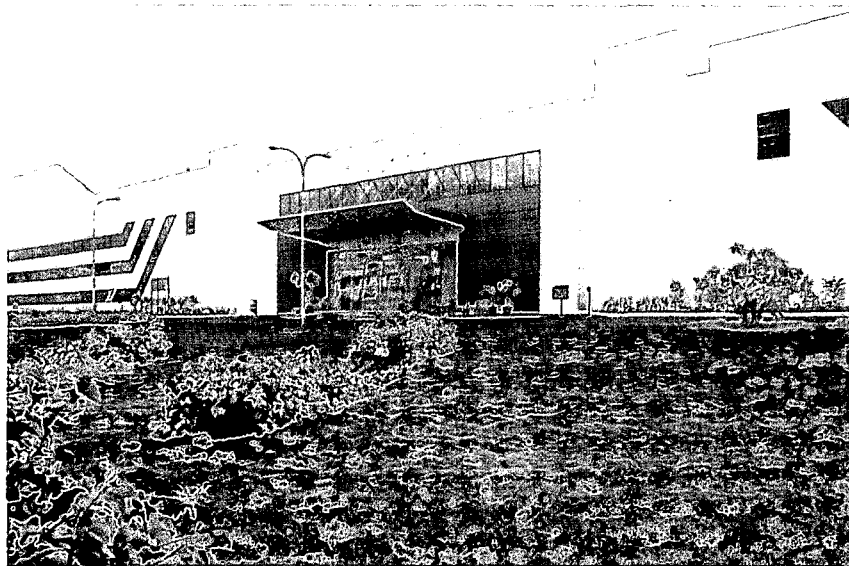
A. P. BHATNAGAR PRESIDENT- WEAVING & SHIRTING
RAVI KARTHIKEYA PRESIDENT- GARMENT (BANGALORE)
MITESH SHAH G.M.- FINANCE & ACCOUNTS
GOPAL SHAH G.M.- PRODUCTION-GARMENT(MUMBAI)
NAYAN KAMBLI AGM - FINANCE & ACCOUNTS
VARSHA RAGHURAM HEAD - MERCHANDISER
STEPHANIE FONTAINE HEAD- MANDHANA EUROPE

UDAY KULKARNI VICE PRESIDENT - PROCESS
RITESH KOTHARI G.M.-TREASURY & FINANCE
P. TYAGI G.M.- MARKETING-FABRIC DIVISION
JAGDISH PAMWANI G.M.- MARKETING-GARMENT-DOMESTIC
ASHOK DHINOJA AGM - SYSTEMS
RAHUL ANAND HEAD - PRODUCT DEVELOPMENT

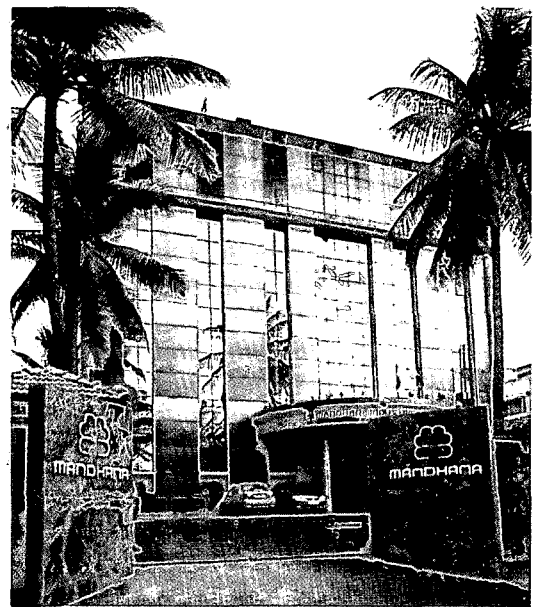


“ Always bear in mind
that your own resolution to
succeed is more important than
any one thing. ”

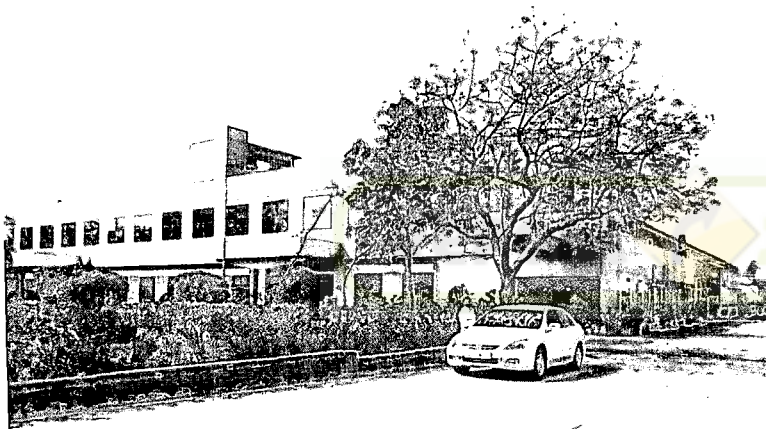
COMPANY



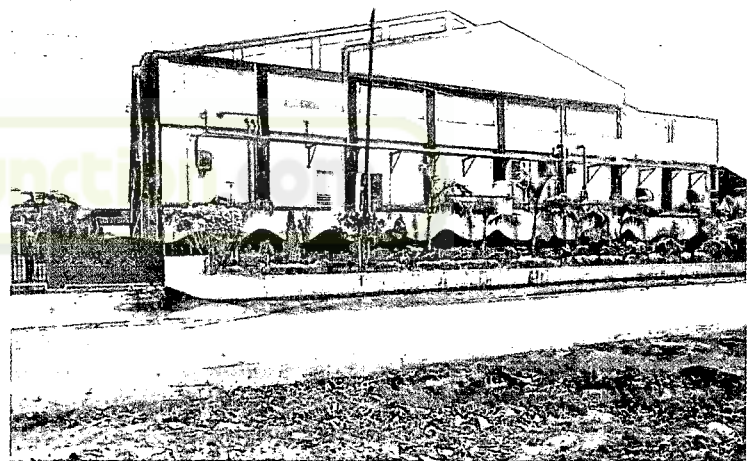
SHIRTING DIVISION-TARAPUR



GARMENT DIVISION-BANGALORE



DYEING HOUSE-TARAPUR



WEAVING HOUSE-TARAPUR



GARMENT DIVISION-BOMBAY

From the humble beginnings 50 years ago as fabric retailers, Mandhana Industries Ltd has come a long way.

Today, it is a 300 crore vertically integrated textiles - garment manufacturing and export company employing almost 3200 members and catering to a diverse group of about 100 overseas customers which includes top high street European labels like Armani, Versace, Replay, French connection, Marlboro classic, Guess and many more.

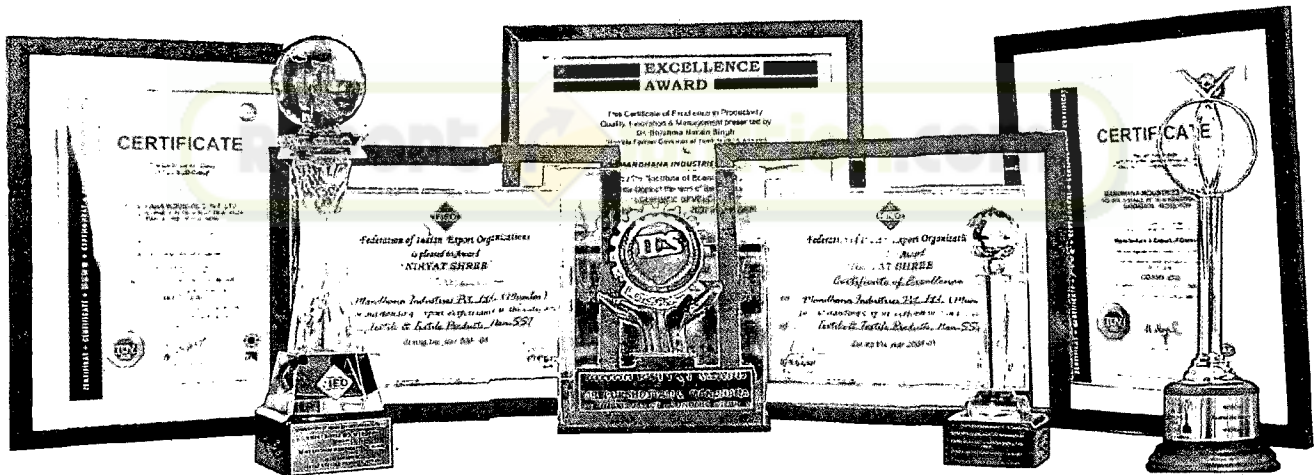
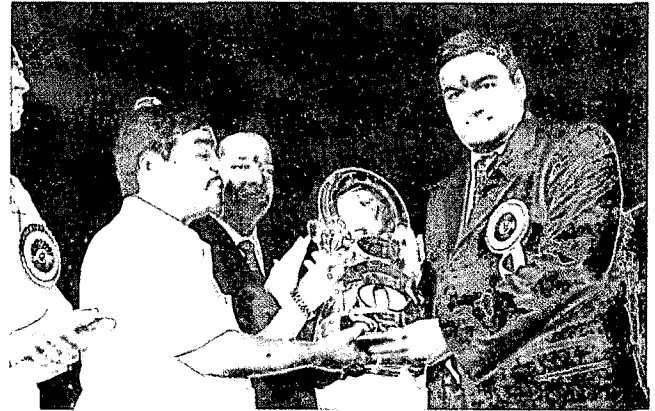
The span of its processes includes Yarn dyeing, textile design, weaving (shirting & bottom weight), dyeing & processing, garment design, garment manufacturing, garment finishing and exports.

Apart from manufacturing locations at Tarapur, Bangalore and Vikhroli (Mumbai), The company also has sales offices at Delhi, Chennai, Bangalore and Paris.



“Hard work doesn't guarantee success, but improves its chances.”

A W A R D S



1. Award of Niryat Shree Certificate of Excellence, issued by "Federation of Indian Export Organisations (FIEO)" for outstanding export performance in the category of 'Textile & Textile Products Non SSI category' for 2004-05.
2. 'Gold Trophy' given by "Federation of Indian Export Organizations (FIEO)" for outstanding performance in the category of 'Textile & Textile Products non SSI category' for 2003-04.
3. The Certificate of Excellence in Productivity, 'UDYOG RATAN' for Quality, Innovation and Management presented by "Institute of Economic Studies (IES)" at the time of the Seminar on 'Economic Development'
4. Hira Manik Udyog Ratna Award
5. Obtained SA8000 certification for social Accountability in Business Practice in 2006.
6. Nominated as one of the top 3 contenders amongst approx. 8,000 entries in the textile & apparel category of the "Emerging India Awards - 2007" presented by CNBC-TV 18, ICICI Bank & CRISIL.

“First they ignore you,
then they laugh at you,
then they fight you,
then you win.”

M E A V I N G

Report

