

## Forward-looking statement

This annual report and other statements-written and oral-that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions.

This is to enable investors to comprehend our prospects and take investment decisions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achivements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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## About Mangalam Cement Ltd.



#### **OUR LIFELINE -LEGACY EFFICIENCY OUR BRAND OUR PEOPLE** Part of the illustrious The competitiveness of Minimizing carbon Our brand Birla Uttam Our talented workforce footprint by investing in remains a preferred B.K. Birla Group, we are Mangalam Cement rest ensures the efficiency of choice in Northern and wind energy and one of India's trusted on the strong foundations our operations and drives Central India. Our developing & maintaining cement manufacturers derived from its our brand performance. products constitute: green belts are a few with four decades of optimization of raw We operate across Delhi endeavors to deliver Portland Pozzolana industry experience. material utilization, better NCR, Rajasthan, Madhya environmental value Cement (PPC) - Special We are committed to product quality and Pradesh, Haryana and Blended cement which addition. our quality standards Western Uttar Pradesh higher input-output ratio has hydraulic binding We also consciously with 1150 dealers and and customers' & through the intervention properties. contribute towards stakeholders of modern technologies. 2057 retailers. healthcare, rural Ordinary Portland satisfaction. Our Operations are costinfrastructure, education Cement 43 Grade - Most efficient and integrated commonly used cement and women in all constructions. (captive limestone mines empowerment in the and power). areas of our operation. Ordinary Portland Cement 53 Grade -Produced from high quality clinker, provides high strength and durability to structures.

#### Operating Locations

Corporate Office in Kolkata (West Bengal) Cement and coal based power plant at Aditya Nagar, Kota District (Rajasthan)

Grinding Unit at Aligarh UPSIDC Industrial Area Wind turbines at Jaisalmer district (Rajasthan) Regional Offices in Kota, Jaipur & New Delhi

#### Capacities

 Cement
 4.00 MTPA

 Power
 35 MW

 Wind Turbines
 13.65 MW

#### Major Certifications

ISO 9001:2008 certification, enduring stringent quality protocol ISO 14001:2004 certification, ensuring superior environmental management system

IS 18001:2007 certification, ensuring advanced occupational health and safety management system.

ISO 50001:2011 certification, on energy management system system ensuring improvement in energy performance.

#### Credit Ratings

Rated CARE AA-(Double A minus) for long term facilities CARE A1+(A one Plus) for short term facilities by Credit Analysis & Research Ltd. (CARE).

## Board of **Directors**

#### **Smt. Aruna Makhan**

Smt. Aruna Makhan (DIN: 00025727) joined the Indian Audit & Accounts Service in 1967 and held the prestigious position of Controller General of Accounts before retirement. During her 38 years of service, Smt. Makhan attained a rich and versatile experience in the field of public financial management. She held various senior level positions in different departments.





#### Shri N.G. Khaitan

Shri N G Khaitan (DIN: 00020588) is a Senior Partner of Khaitan & Co. based in Kolkata. He passed his Attorneyship Examination from the Calcutta High Court in the year 1974 and stood first in the Preliminary, Intermediate and Final Examinations, and was awarded Bell Chamber's Gold Medal by the Incorporated Law Society, High Court, Calcutta. He is a Notary Public appointed by the Government of India. He has rich experience in all aspects of law and more particularly, Real Estate, Corporate laws and has handled important litigations covering different branches of law including Mergers and Acquisition, Restructuring and De-mergers. He has advised several large industrial houses and multinational corporations on multifarious legal matters.

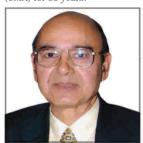
#### **Shri Gaurav Goel**

Shri Gaurav Goel (DIN: 00076111) is the Managing Director and Promoter Director of Dhampur Sugar Mills Ltd., one of the premier integrated sugarcane processing companies in India. His academic credentials include a business management graduation degree from the United Kingdom. He has been associated with Dhampur Sugar Mills since 1994 and looks after its overall activities. He was the President of Entrepreneurs Organisation(EO), Delhi chapter, for 2006-2007.



#### Shri K.C. Jain

Shri K C Jain (DIN: 00029985), a qualified Chartered Accountant, was the Whole-time Director of Kesoram Industries Ltd. He has a rich 50 years experience in the cement industry. He was a member of the Managing Committee of Cement Manufacturers' Association (CMA) for 35 years.





#### Smt. Vidula Jalan

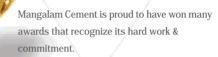
Smt. Vidula Jalan (DIN: 01474162) is an Executive Director of the Company. She is an MBA in Strategic Marketing and Leadership and Change Management from the Indian School of Business, Hyderabad. Moreover, she also has an Accounting and Finance degree from The University of Manchester, U.K. She is also managing the affairs of reputed schools and charitable trusts of the Group.

#### Shri Anshuman Vikram Jalan

Shri A V Jalan (DIN: 01455782) is an Executive Director of the Company. He is a B. Com (Hons.) from St. Xavier's College, Kolkata. Besides, he has completed a management course in marketing and corporate finance from the London School of Economics, UK. Being involved in the management of manufacturing companies since 1998, he has gained a rich experience in business administration.



#### Awards & Recognitions





#### Rajasthan Energy Conservation Award - 2016:

First Prize in large cement sector of Rajasthan presented by government of Rajasthan. Award given by energy secretary of government of Rajasthan Shri Sanjay Malholtra.





Outstanding Performance in Rural Development for 2016-17 presented by **Employers Association of Rajasthan:** 

Award given by Hon'ble Union Minister of State in Finance and Corporate Affairs Shri Arjun Ram Meghwal.





#### Four Star Award for Sustainable Development:

Presented by Ministry of Mines, government of India at National Mineral Conclave -2016 at Raipur.





#### Certificates of Honour:

First Prize in reclamation & rehabilitation and third prize in publicity and propaganda under fully mechanised group presented in 27th mines environment and mineral conservation week under the aegis of Indian Bureau of Mines, Ajmer region.





## PerformanceHighlights

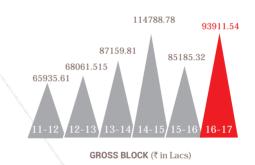






**EBIDTA** (₹ in Lacs)









FY 15-16 & 16-17 as per Ind AS; previous GAAP for earlier years.

170.79 lac Kwh

1687.00 lac Kwh

23.85 lac tonnes

24.04 lac tonnes

Captive green energy production

Captive thermal energy production

Highest cement production

Highest dispatch of cement

### Our **Operations**

#### During the year, various modernization and improvement jobs were carried out:



Modified Limestone Feeding Arrangement

- > Limestone feeding arrangement modified to shift feeding chute ahead and for taking the advantage of height, one belt conveyor was removed.
- > Replaced Screw Conveyor by Air Slide in Unit-I Bag House Dust Handling System. This resulted in better availability and saving in power.
- > Replaced Manual Thrust Device (MTD) by Hydraulic Thrust Device (HTD) for smooth and controlled axial movement of the Kiln.
- > Replaced Unit-I Kiln Feed Chain type Bucket Elevator by Belt Bucket Elevator, resulted power saving.
- Re-arrangement of Fly Ash Feeding System in Cement Mill-III, resulted in power saving and conversion of one Cement Silo for Fly Ash storage, increasing buffer storage capacity by 5000 MT.



Converted Cement Silo to Fly Ash Silo