



# **MANGALAM SEEDS LIMITED**

## **ANNUAL REPORT-2018-19**



# Corporate Information

**Corporate Identity Number:** L01112GJ2011PLC067128

**Website:** [www.mangalamseeds.com](http://www.mangalamseeds.com)

**Listed at:** BSE Limited

**Demat ISIN:** INE829S01016

**Registered Office:** 202, Sampada Complex, B/h. Tulsi Complex, Mithakhali Six Roads, Navrangpura, Ahmedabad-380009

**Board of Directors:**

Mr. Mafatlal Jethabhai Patel	Chairman
Mr. Pravinkumar Mafatlal Patel	Managing Director
Mr. Dhanajibhai Shivrambhai Patel	Executive Director
Mr. Samir Jitendrabhai Shah	Independent Director
Mr. Mukesh Ravinchandra Sheth	Independent Director
Mrs. Riddhi Nimit Shah	Independent Director

**Chief Financial Officer:** Mr. Ankit Mahendrabhai Soni

**Company Secretary & Compliance Officer:** Ms. Rujavi Pranavbhai Chalishajar

**Statutory Auditors:** M/s. Piyush J. Shah & Co.  
Chartered Accountants  
504, Shikhar Complex,  
Nr. Vadilal House, Mithakhali Cross Roads,  
Navrangpura, Ahmedabad – 380009

**Registrar & Transfer Agent:** Karvy Computershare Private Limited  
Karvy Selenium Tower B,  
Plot no. 31-32, Gachibowli,  
Financial District, Nanakramguda,  
Hyderabad- 500032

**Bankers:** HDFC Bank Limited, Unjha Branch

# Mangalam Seeds Limited

Founded and established in 2011, Mangalam Seeds Limited (MSL), a sustainable agriculture ISO 9001 certified Company works for delivering agricultural products that supports farmers small and large all over the Country. MSL deals in producing and delivering high quality seeds with specialization in forage crops. MSL expertise's in supply of high potential, versatile and disease, pest and drought tolerant hybrid seeds which are adaptable to different agro-climatic conditions.

## Highlights for the year

Revenue from Sales

**Rs. 3216.17 Lakhs**

EBIDTA

**Rs. 413.69 Lakhs**

PAT

**Rs.341.76 Lakhs**

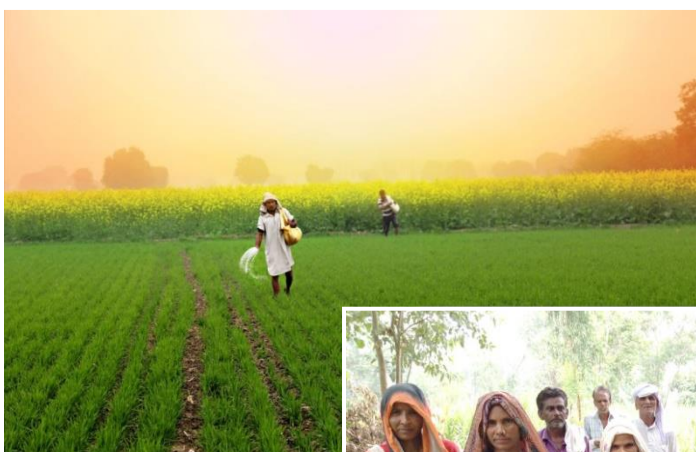
Market Capitalization

**Rs. 6242.22 Lakhs**

Net Worth

**Rs. 3028.71 Lakhs**

*All figures are as of March 31, 2019*



At MSL, we build our brands and develop our products through extensive Research and Development activities, relentless innovation and crystal clear marketing carried out by our Company. We are committed to make sustainable agriculture using farming techniques that can protect the environment, public health, human communities and animal welfare.



## *Our Strength*

### Experience

**15+ years**

Experience in India's  
Agriculture Industry

### Reach

**420+**

Distributors

### Brands & First Mover

**35+**

Brands of various crops

**1150+**

Dealers and Retailers

First to introduce  
**Hybrid Fennel**  
in India, under  
the Brand name of  
**"VOLINA"**

**60+**

Employees and  
Researchers

## Locations

- ◆ **Gujarat**
- ◆ **Madhya Pradesh**
- ◆ **Rajasthan**
- ◆ **Karnataka**
- ◆ **Haryana**
- ◆ **Uttar Pradesh**
- ◆ **Delhi**
- ◆ **Andhra Pradesh**



## *Migration to Main Board*

Your Company has migrated from SME Platform of BSE to Main Board of BSE Limited from February, 2019. We are pleased to inform you that your Company is now a Main Board Listed at BSE Limited.

## Migration to Main Board of BSE Limited

**February  
2019**



**BSE**  
EXPERIENCE THE NEW

# *Planting life through seeds*



The seeds get  
planted in the soil.  
It needs water and  
sun



Pollination process.



SUN



The seed grows a  
little sprout. This is  
Germination.



The plants grow  
leaves



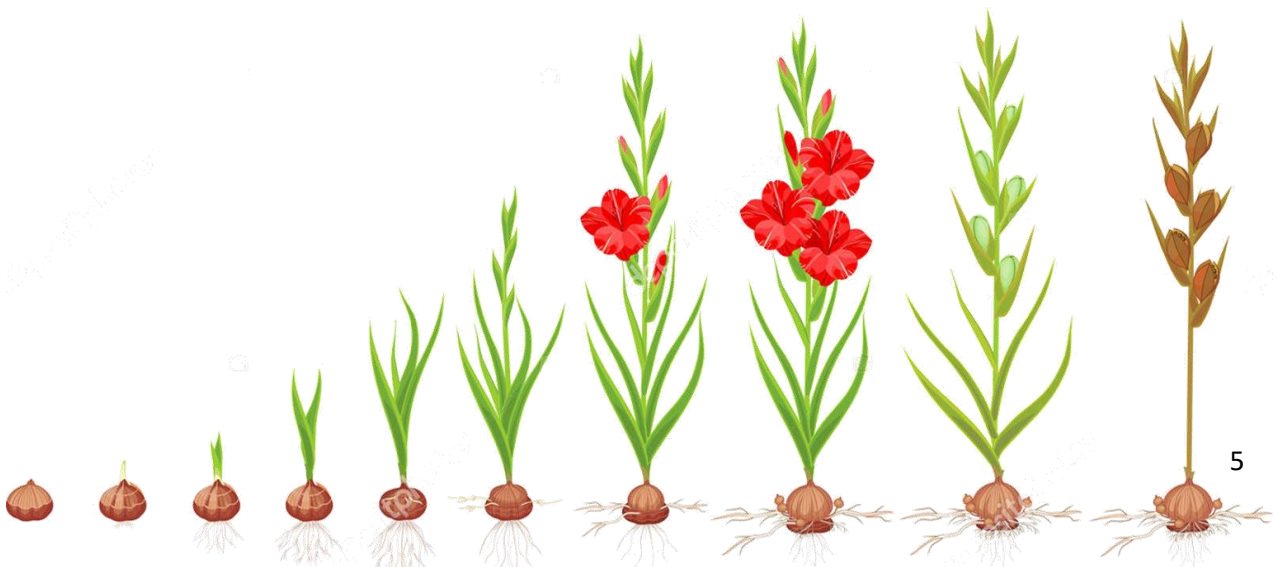
The roots grow deep  
and the stem  
pushes its way up  
through soil.



***Sowing  
Quality***

***Nurturing  
Trust***

***Yielding  
Happiness***



## Financial Report Card

(Amount in Rs.)

Statement of Profit & Loss	2014-15	2015-16	2016-17	2017-18	2018-19
<b>Net Sales</b>	151,155,583	238,306,283	301,750,407	303,489,732	321,617,079
<b>Other Income</b>	128,219	283,730	616,009	311,759	252,662
<b>Interest</b>	2,815,295	2,862,058	4,837,168	6,271,037	6,574,704
<b>Profit Before Tax</b>	12,335,200	22,836,141	33,847,414	36,640,206	36,981,055
<b>Profit After Tax</b>	1,1469,721	21,754,586	31,227,362	33,397,548	34,176,251
<b>Earnings Per Share</b>	23.35	5.62	5.98	3.04	3.11

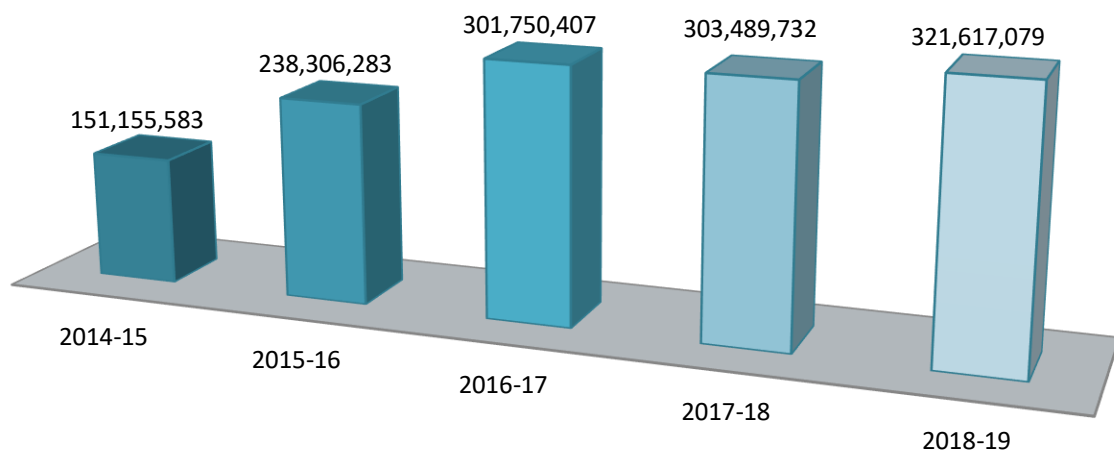
Balance Sheet	2014-15	2015-16	2016-17	2017-18	2018-19
<b>Fixed Assets</b>	24,562,521	30,012,931	30,102,633	109,845,037	148,202,096
<b>Investments</b>	-	399,940	399,940	399,940	399,940
<b>Shareholder's Funds</b>	46,350,557	126,571,716	235,297,499	268,691,414	302,871,298
<b>Share Capital</b>	9,315,000	43,020,790	54,900,790	109,801,580	109,801,580
<b>Reserves &amp; Surplus</b>	37,035,557	83,550,926	180,396,709	158,889,834	193,069,718

Key Ratios (%)	2014-15	2015-16	2016-17	2017-18	2018-19
<b>EBIT (year on year)</b>	8.90	10.78	12.88	14.14	13.54
<b>Fixed Assets Turnover</b>	14.43	12.59	9.98	2.76	2.17
<b>PAT</b>	6.74	9.13	10.35	11.00	10.63
<b>Return on Net Worth</b>	0.25	0.17	0.13	0.12	0.11

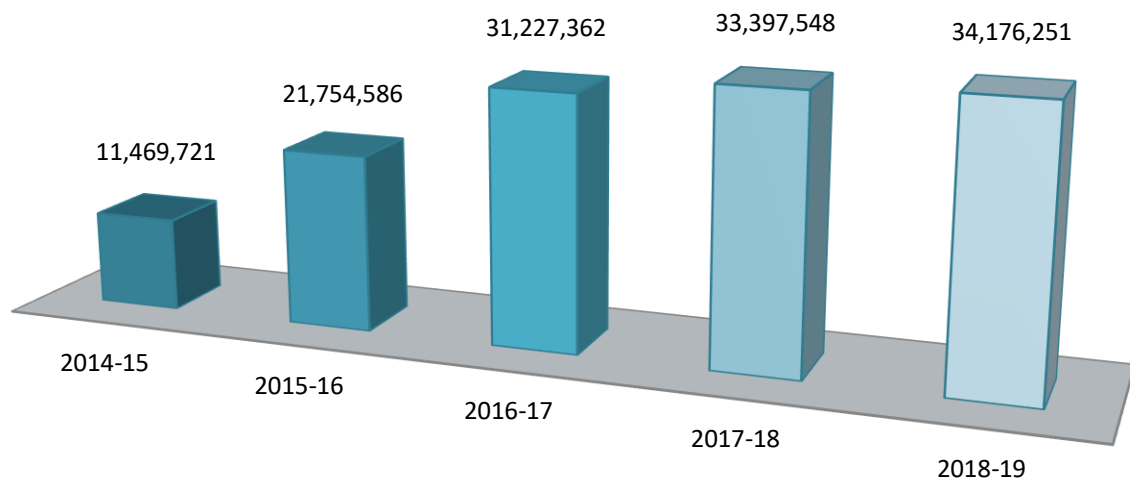
# RATIO

## *Key Performance Indicators*

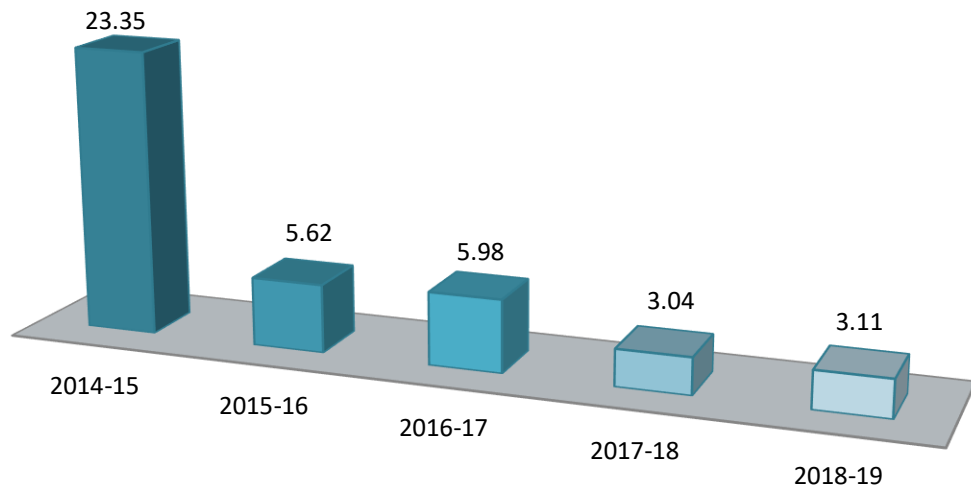
### *Turnover*



### *Profit after Tax*



## *Earning Per Share*



## *Networth*

