



# **MANGALYA SOFT-TECH LTD.**

## ***19th Annual Report***

**2010 - 2011**

### **• BOARD OF DIRECTORS •**

<b>SHRI MANSUKHBHAI J. SHAH</b>	<i>Chairman</i>
<b>SHRI DILIPBHAI M. SHAH</b>	<i>Managing Director</i>
<b>SMT. MANJULABEN M. SHAH</b>	<i>Director</i>
<b>SHRI VINODBHAI C. SHAH</b>	<i>Director</i>
<b>SHRI KIRTIBHAI M. SHAH</b>	<i>Director</i>
<b>SHRI PRAVINBHAI S. SHAH</b>	<i>Director</i>

### **• AUDITORS •**

**SURENDRA KUMAR JAIN & CO.**  
**Chartered Accountants,**  
*Ahmedabad.*

### **• REGISTERED OFFICE •**

302, Samruddhi, Opp. Sakar-III,  
Near Income-Tax Circle, Ashram Road,  
Ahmedabad-380 014.  
PHONE : 27543839, 27542109 FAX : 27544273  
email : mjshah\_shah@yahoo.com

**DIRECTORS' REPORT**

Dear Members,

Your Directors have pleasure in presenting this Nineteenth Annual Report together with the Audited Accounts for the year ended on 31st March, 2011.

**1. FINANCIAL RESULTS :**

The Highlights of Financial results

	31/3/2011	(Rs. in Lacs) 31/3/2010
Software Income	4.44	4.33
Other Income	7.69	7.50
Profit Before Depreciation & Tax	(-) 2.62	3.20
Depreciation	0.60	6.46
Profit / (Loss) Before Tax	(-) 3.22	(-) 3.27
Provision for Taxation (FBT)	0	0
Profit / (Loss) After Tax	(-) 3.22	(-) 3.27

**2. DIRECTORS :**

Mr. V. C. Shah & Mr. K. M. Shah, Directors of the Company retire by rotation and being eligible offer themselves for reappointment at the forthcoming Annual General Meeting.

**3. DEPOSITS :**

During the year under review the company has not accepted any deposits from the public.

**4. PARTICULARS OF EMPLOYEES :**

The Company does not have any employee covered under the provisions of Sec. 217(2A) of the Companies Act, 1956 read with the companies (particulars of employees) Rules, 1975.

**5. CORPORATE GOVERNANCE AND MANAGEMENT ANALYSIS :**

The corporate governance and Management Analysis Report of the company have been separately given in the Annexure to the Directors Report.

**6. DIRECTORS' RESPONSIBILITY STATEMENT :**

In accordance with the provisions of 217(2AA) of Companies Act, 1956, with respect to Directors' Responsibility Statement, It is hereby confirmed :

- that in the preparation of the annual accounts for the financial year ended 31st March 2011, the applicable accounting standards have been followed along with proper explanation relating to material departures ;
- that the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the Company for the year under review ;
- that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities ;
- that the directors had prepared the accounts for the financial year ended 31st March, 2011 on a going concern basis.

**7. AUDITORS :**

M/s. Surendra Kumar Jain & Co., Chartered Accountants, having FRN No. 127295W the company's statutory auditors retire at the conclusion of the ensuing Annual General Meeting. They have signified their willingness to accept reappointment and have further confirmed their eligibility under Sec. 224(1B) of the Companies Act, 1956. Members are requested to appoint Auditors for the Current Year and to fix their remuneration.

**8. CONSERVATION OF ENERGY & TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO :****A Conservation of Energy :**

The nature of Company's operation involves low energy consumption. However wherever possible measures to conserve less energy have been introduced.

**B Technology, Absorption, Adoption and Innovation :**

The Company will develop sophisticated methods for absorbing, adopting and effectively developing new technologies.

**C Research and Development :**

In an industry, characterised by rapid advances and technological, your company will always be prepared for new challenges by laying strong on Research and Development. In the coming years the Research And Development team will continue to keep the pace with the latest technology.

**D Foreign Exchange Earning and Outgo :**

During the year under review the Foreign Exchange Earnings and the Foreign Exchange Outgo was Rs. NIL.

**9. ACKNOWLEDGEMENTS :**

Your Directors' would like to express their gratitude and thanks to the Bankers, Customers and Business Associates of the company for their Continuous support and cooperation.

**10. APPRECIATION :**

Your directors wish to place on record their sincere appreciation of the devoted and efficient services rendered by all employees which has enabled the Company to complete an excellent year.

**PLACE : AHMEDABAD**

**DATE : 31/05/2011**

By Order of the Board of Directors  
For, **MANGALYA SOFT-TECH LTD.**

**DILIP M. SHAH**  
(Managing Director)



31/3/2011

## ANNEXURE TO DIRECTORS' REPORT

### CORPORATE GOVERNANCE :

#### COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE.

The Company follows the theme of changing in tune with times to continue the race without any major hurdle and attempts to cover all aspects of reporting in transparent and fair manner keeping the basic principles of good corporate governance.

### I. BOARD OF DIRECTORS :

The Board of Directors consists of six directors. the composition and category of Directors are as under :

Name of Directors	Attendance at Previous AGM	No. of other directorship held	Executive/Non Executive Independent
Mr. M. J. Shah	Present	Nil	Executive
Mr. D. M. Shah	Present	Nil	Executive
Mrs. M. M. Shah	Present	Nil	Executive
Mr. K. M. Shah	Present	Nil	Non Executive & Independent
Mr. V. C. Shah	Present	Nil	Non Executive & Independent
Mr. P. S. Shah	Present	Nil	Non Executive & Independent

The Board of the Company met 8 times during the last financial year on the following dates :

26th April 2010, 30th June 2010, 31st July 2010, 30th Sept. 2010, 31<sup>th</sup> Oct. 2010, 31st Dec. 2010, 29th Jan 2011, 23rd March 2011.

The Company placed before the Board the performance of the Business and various other information, including those specified under Annexure I of the listing Agreement from time to time.

### II. AUDIT COMMITTEE :

In terms of provisions of Listing Agreement the Audit Committee was constituted by the Board on 1st April, 2005.

The Board of Directors of the Company has constituted an Audit Committee, comprising three independent & Non-Executive Directors viz. Mr. P. S. Shah Chairman of the committee (having financial, accounting meets with the requirements under Section 292A of the companies Act, 1956.

The terms of reference stipulated by the Board of Directors to the Audit Committee are, as contained in Clause 49 of the listing Agreement and Section 292A of the Companies Act, 1956, as follows :

- Observation of the company's financial reporting process and the disclosure of its financial information.
- Recommending the appointment of external auditors, fixation of audit fee and also approval for payment for any other services.
- Reviewing with management the Quarterly and annual financial statement before submission to the Board, focussing primarily on (i) any changes in accounting policies and practices, (ii) major accounting entries based on exercise of judgement by management, (iii) qualifications in draft audit report, (iv) significant adjustments arising out of audit, (v) the going concern assumption, (vi) compliance with accounting standards, (vii) compliance with Stock Exchange and legal requirements concerning financial statements and (viii) any related party transactions i.e. transactions of the company of material nature, with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interest of company at large.
- Reviewing with the management, external and internal auditors, the adequacy and compliance of internal control systems.



- e. Reviewing the adequacy of internal audit functions.
- f. Discussion with internal auditors any significant findings and follow up there on.
- g. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or an failure of internal control systems of a material nature and reporting the matter to the Board.
- h. Discussion with external auditors before the audit commences, nature and scope of audit as well as have post-audit discussion to ascertain any area of concern.
- i. Reviewing the Company's financial and risk management policies.
- j. To look into the reasons for substantial defaults in the payment to the shareholders (in case of non payment of declared dividends) and creditors.

During the year, the Committee has met 5 times, as against the minimum requirement of 3 times.

Name of Member	Present Meeting Dates
Mr. P. S. Shah	16/6/2010, 26/7/2010, 25/10/2010, 24/1/2011, 23/3/2011.
Mr. K. M. Shah	16/6/2010, 26/7/2010, 25/10/2010, 24/1/2011, 23/3/2011.
Mr. V. C. Shah	16/6/2010, 26/7/2010, 25/10/2010, 24/1/2011, 23/3/2011.

### **III. REMUNERATION OF DIRECTORS :**

- 1. No directors are taking any remuneration in any element viz. salary, benefits, bonuses, stock options, pension etc.
- 2. No Directors are taking fixed component and performance linked incentives, along with the performance criteria.
- 3. No Directors have entered into service contracts, notice period, serverance fees with the company.
- 4. No Directors have given stock option or issued at a discount as well as the period over which accrued and over which exercisable.

### **IV. MANAGEMENT DISCUSSION AND ANALYSIS REPORT :**

#### **(a) Industry Structure and developments :**

Software industry witnessed yet another year with stagnant production, increases in input costs and sluggish demand and lack of export opportunities.

#### **(b) Opportunities and Threats :**

Indian software market presents opportunity for quality software products. The Management of software entities have to be sharply focused on cost control, improvement productivity and consistant manufacture of quality.

#### **(c) Segmentwise or productwise performance :**

There is only software segment so this clause is not applicable.

#### **(d) Outlook :**

The remuneration of programmers were rulling at very high levels due to lac of availability of quality programmers, Margins are under pressure and expected to improve only on reduction in the emoluments and remunerations. Recognising the export and employment potential of the industry the governments intends to improve its viability through reduction in finance costs.

#### **(e) Risks and concerns :**

In software industry the main risk is virus through e-mails and internet sights, so the system must be so amended that the every e-mails and sights of internet must be scanned and then only allow the user to use it.

Further there is a risk of supply of chip systems in the market, It is the endeavor of the company to minimize such risk by being a consistent programming of quality softwares so as to creat a niche market for its product.

#### **(f) Internal control systems and their adequacy :**

The company has adequate internal control systems and necessary check and balanace are intorduced/strengthened so as the ensure :

- 1) that its assets are safeguarded,
  - 2) that transactions are authorised, recorded and reported properly; and
  - 3) that the accounting records are properly maintained and its financial statements are relliable.
- From time to time, the internal audit system and reports are reviewed by Audit Committee.

**(g) Discussion on Financial performance with respect to operational performance :**

Due to all over slackness in the software market and the adverse factors, the company has not performed well during the year, however due to government positive policies towards computerisation, expects good performance in future years.

**(h) Material developments in Human resources/Industrial Relations front, including number of people employed :**

Effort of all Human resources of the company is on imparting continuous training to improve the field management practices.

**(V) SHAREHOLDERS :**

Appointment/Re-appointment of Directors

The following directors retire by rotation and are eligible for reappointment. A brief resume together with the other directorship of the directors being re-appointed is given below.

**MRS. V. C. SHAH** has gained thirty years experience in Finance and Management. He has handled the various critical projects during his directorship in the company. He is very dynamic in decision making and implimenting. The Board of Directors consider that the company would be benefited by Smt. V. C. Shah and recommended the acceptance of resolution. Non of the directors are interested in the resolution except Smt. V. C. Shah the proposed appointee. He is not holding Directorship in any other Company.

**MR. K. M. SHAH** is B.E. Mechanical Engineer and has gained experiences in his own business. He is very particular and sharp minded personali. the Board of Directors consider that the Company would be benefited by Shri K. M. Shah and recommended the acceptance of resolutions. Non of the directros are interested in the resolution except Mr. K. M. Shah the proposed appointee. He is not holding directorship in anyother Company.

**GENERAL SHAREHOLDER INFORMATION :****a) Listing on Stock Exchange and Stock Code.**

The Company's equity shares are listed on

1. The Stock Exchange Mumbai Stock Code : 530243

**b) Registrars and Transfer Agents (RTA), Share Transfer system.**

The Company has appointed R & T agent Cameo Corporate Services Ltd. 202, Pawan Flats, 7, Anand Nagar Society, Productivity Road, Alkapuri, Vadodara-390007. SEBI Reg.No. INR 000003753 dated 12-04-1999 for both physical and demat share maintenance with effect from 06-04-2010.

**c) Investor Grievance Committee**

The Board has constituted an "Investor Grievance Committee", which looks into shareholders and investors grievances. The following are the members of the comiittee.

Name	Designation
Mrs. M. M. Shah	Chairman
Mr. K. M. Shah	Member
Mr. D. M. Shah	Member

**INVESTOR RELATIONS**

All the complaints received from shareholders during 2009-2010 and 2010-2011, have been resolved during the year, No complaints remaining to be resolved as at 31st March 2011, as on the date of this Report i.e. on 31/5/2011, no complaints are pending.

**d) General Body Meetings :**

The location and time of Annual General Meetings held during the last 3 years are as follows :

Annual General Meeting (AGM) / Financial year	Date	Time	Venue
16th/2007-2008	30/8/2008	11.00 a.m.	302, Samruddhi, Nr. Income Tax, Ashram Road, Ahmedabad-380014.
17th/2008-2009	31/8/2009	- do -	- do -
18th/2009-2010	31/8/2010	- do -	- do -