# MARG CONSTRUCTIONS LIMITED



ANNUAL REPORT

2003 - 2004



# **BOARD OF DIRECTORS**

Mr. G. R. K. Reddy - Chairman & Managing Director

Mr. G. Raghava Reddy - Director

Mrs. V. P. Rajini Reddy - Director

Mr. Ramani Ramaswamy - Director

Mr. R. Rangarajan - Director

# **BANKERS:**

Indian Overseas Bank
Syndicate Bank
UCO Bank
Corporation Bank
ING Vysya Bank Ltd.

### **AUDITORS:**

M/s.Ramkumar & Co., Chartered Accountants, E-7,III Floor, Gemini Parsn Apartment, Cathedral Garden Road, Chennai -600 006.

# **REGISTERED OFFICE:**

501, Apex Chambers, 20, Thyagaraya Road, T.Nagar, Chennai 600 017.

Contents	Page No
Notice	2
Director's Report	3
Report on Corporate Governance	6
Auditors' Certificate	14
Management Discussion	
and Analysis Report 2003-2004	
Auditor's Report	18
Balance Sheet	21
Profit & Loss Account	22
Schedules	23
Balance Sheet Abstract	31
Cash Flow Statement	32



# NOTICE

NOTICE is hereby given that the 9th Annual General Meeting of the shareholders of Marg Constructions Limited will be held on Friday, the 31<sup>st</sup> day December, 2004 at "Sri Sai Subhodaya", 57/2B, Muttukadu Road, Thiruvanmiyur, Chennai – 600 041, at 10.00 A.M. to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Director's Report, Audited Profit and Loss Account for the year ended 31st March 2004 and the Balance Sheet as at that date and the Auditor's report thereon.
- 2. To appoint a Director in place of Mr.R.Rangarajan who retires by rotation and being eligible candidate offer him selves for reappointment.
- 3. To consider and if thought fit to pass with or without modifications the following resolution as an Ordinary Resolution.
  - "RESOLVED THAT M/s. K. Ramkumar & Co., Chartered Accountants be and are hereby appointed as the Auditors of the Company to hold office until the conclusion of the next Annual General Meeting on such remuneration as may be decided by the Board, in addition to reimbursement of out of pocket expenses".

#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.
- 2. THE PROXY FORM, DULY STAMPED AND EXECUTED, SHOULD REACH THE REGISTERED OFFICE OF THE COMPANY ATLEAST 48 HOURS BEFORE THE TIME FIXED FOR THE COMMENCEMENT OF THE MEETING.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from Tuesday 26<sup>th</sup> December 2004 to Thursday 31<sup>st</sup> December 2004 (both days inclusive)
- 4. Members are requested to notify immediately changes, if any, in their address to the company, specifying full address in Block Capital with Pin Code of the Post Office.

BY ORDER OF THE BOARD

Place: Chennai Date: 03/12/2004 G. R. K. Reddy Managing Director

#### DIRECTOR'S REPORT

To

# The Shareholders

Your Directors have the pleasure in presenting their 9th Annual Report on the business and operations of your company and the Audited statement of accounts for the year ended 31st March 2004.

#### FINANCIAL RESULTS

		Rs. In Lakhs	
		Year ended	Year ended
		31.03.2004	31.03.2003
Gross Income	•	158.53	311.42
Operating Profit	:	158.53	144.80
Net Profit before Interest		•	
& Depreciation	:	83.21	94.25
Less: Depreciation	:	50.42	76.02
Preliminary Expenses			
Written Off	:	1.83	1.83
Interest		15.71	5.11
Profit before Tax		15.24	11.27
Deferred Tax	:	13.62	
Provision for Tax	:	18.60	7.25
Profit after Tax	:	10.25	4.02
Profit available for			
Appropriation	:	10.25	4.02
APPROPRIATIONS		Nil	Nil
DIVIDEND	:	Nil	Nil
Transfer to General Reserve	:	Nil	Nil
Balance retained in			
Balance Sheet	: .	10.25	4.02

# **OPERATIONS**

The Company has completed the Phase I of software Technology Park "Digital Zone" at IT Highway, Karapakkam with a total outlay of Rs 30 Crores. The work on the second phase is in the advanced stage of completion and expected to be completed by end of December 2004. The Phase I has been let out to TCS who have also entered into an agreement to take the entire Phase II. The Board of Directors are confident of achieving greater heights in the field of promotion of Technology Parks .

# DIVIDEND

Your Directors express their inability to recommend any dividend in view of inadequate profits.



# PUBLIC DEPOSITS

Your company has neither invited nor accepted any deposits from the public during the year.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO.

The provisions of Section 217 (1) (e) of the Companies Act, 1956 relating to conservation of energy, technology absorption, and foreign exchange earning and outgo are not applicable to company for the period under review.

DIRECTOR'S RESPONSIBILITY STATEMENT: Sec.217 2(AA):

- (i) That in the preparation of the Annual Accounts for the financial year 2003-2004, the applicable Accounting Standards have been followed along with proper explanation relating to material departures.
- (ii) That the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company for the year ended 31st March 2004 and of the profit of the company for that period.
- (iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the company for preventing and detecting fraud and other irregularities.
- (iv) That the Annual Accounts are prepared on a going concern basis.

# AUDITORS AND AUDITORS REPORT

M/s. K. Ramkumar & Co., Chartered Accountants, Chennai retire at the ensuing Annual General Meeting and being eligible offer themselves for reappointment as Auditors of the Company till the conclusion of the next Annual General Meeting. The Company has received a Certificate from the Auditors to the effect that their reappointment if made would be within the prescribed limit under Section 224 (1B) of the Companies Act, 1956.

REPLY TO AUDITORS REMARKS AT PARA NO.9 (a) (i) OF ANNEXURE TO AUDITORS REPORT

The company has been prompt in remitting the provident fund dues and the delays occurred due to accidental omission and are unintentional.

REPLY TO AUDITORS REMARKS AT PARA NO.9 (a) (ii) OF ANNEXURE TO AUDITORS REPORT

The Company has remitted the TDS amount subsequently.

#### DIRECTORS

Directors Mr. R. Rangarajan retire by rotation at this Annual General Meeting and being eligible offer himself for re-appointment.



# MARG CONSTRUCTIONS LIMITED

The Director take on record the resignation of Mrs. G. Pushpalatha from her directorship and the company acknowledge her contribution and efforts to our company during her tenure of Director.

#### PERSONNEL

Your company strongly believes that the bedrock of success for your company is the capability and competence of the human resources and efforts continue to be made regularly to develop the people for improving the performance and values. The board places on record its appreciation of the hard work and dedicated efforts put in by all the employees. The relations between the Management and Employees continue to remain on all fronts.

The provisions of Section 217 (2-A) of the Companies Act, 1956 read with rules framed there under are not applicable as none of the employee is in receipt of remuneration in excess of the limit prescribed under the rules.

#### **ACKNOWLEDGEMENT**

Your Directors wish to place on record the valuable assistance and co-operation extended by Shareholders, Commercial Banks, Government Authorities, Employees and Suppliers.

The future prospect of the Company is bright and it would be the company's endeavor to merit the confidence of all concerned.

For and on behalf of the Board of Directors

Place : Chennai G. R. K. Reddy
Date : 03/12/2004 Managing Director

#### REPORT ON CORPORATE GOVERNANCE

#### 1. INTRODUCTION

# Company Philosophy on Corporate Governance

The company believes in transparency, empowerment, accountability, motivation and fair business and corporate practices with all its stakeholders. These practices being followed since inception have helped the Company in its sustained growth.

The Securities and Exchange Board of India has introduced a code of Corporate Governance for implementations by all the Listed Companies vide an amendment to the Listing Agreement. As per this requirement, the compliance of this is required to be disclosed in the Directors' Report. The same is presented below:

### 2. BOARD OF DIRECTORS.

# 2.1 Composition.

As on the Board is consisting of 6 directors out of which 5 directors are non-executive and 2 directors are independent. The Independent Directors on the Board are senior, competent and respectable people from different fields. Active participation of the Independent Directors does add value in the decision making process of the Board of Directors.

The compositions of the Board of Directors during the year ended 31st March 2004 and as on the date of the Report as well as their brief resume are given below.

Name of the Directors	Brief Resume	Category
Mr. G R K Reddy	A post-graduate in Commerce with over 15 years of experience. He is the promoter director of the company and has been its Managing Director for the past 7 years.	Managing Director
Mrs. V P Rajini Reddy	B.Tech, is an engineer by Qualification. She has over nine years experience in the areas of Investment consultancy and Capital market operations. She also has over four years experience in the areas of CAD/CAM systems, Software Development and Training.	Director
Mr. G Raghava Reddy	B.EM.I.E., with over 40 years of experience in construction of Nagarjuna Sagar Dam Diversion Tunnel, Nagarjuna Sagar dam right canal at Gundlakamma River, Krishna Delta Regulation System, Godavari barrage, Water supply canal to	Director



# MARG CONSTRUCTIONS LIMITED

worl mul com in c  Mr. R Rangarajan  I.I.T in v cons Dev Info sect and busi cons	ks for Yelleshwaram reservoir and tistory commercial and residential aplex in Vijayawada and specialized civil Engineering.  The more than 12 year of experience various sectors like Power, Civil struction & Engineering, Business relopment & Corporate Planning, formation Systems, Infrastructure fors like Toll Roads, Water Supply Seaports. He has horned his iness skills by being able to not only	Director
in v cons Dev Info sect and busi	various sectors like Power, Civil struction & Engineering, Business elopment & Corporate Planning, trmation Systems, Infrastructure fors like Toll Roads, Water Supply Seaports. He has horned his iness skills by being able to not only	Director
man long New has infr	dementing them in a pragmatic mer. His diverse experience covers stints in various Indian cities like Delhi, Mumbai, and Chennai. He led BOT projects in the astructure sector for Larsen & bro such as the Coimbatore Bypass the Narmada Bridge	om
year like Dev Pape Trac deve shar beir Cha in T Ship Gen expe Ban and and form cons SPIC Ltd. coor	C.(Manila), having more than 13 rs of experience in various areas Fertilizers, Construction, Business elopment & Corporate Planning, er Board Packaging / Printing ding, Shipping and Infrastructure elopment mainly Seaports. He rpened his business acumen by ag executive assistant to the airman of a very diversified group chailand with interests in Trading, pping, Manufacturing, Hotels and ans & Jewelry. His diverse erience spans Indian cities like galore, Kanpur, Chennai, and Surat international locations like Manila Bangkok. He was instrumental in hing a joint venture for power plant struction between the India based C Group and Jurong Engineering, Singapore. He has also been a key redinator for the first private sector atives in the Port sector in India.	Director



# 2.2 Meetings and attendance record of each Director.

During the year ended 31st March 2004, the Board of Directors met Twenty Five times. These were held on April 23rd 2003;May 23rd 2003; June 1st 2003;June 4th 2003; June 16 2003; July 28th 2003; July 29th 2003; July 30th 2003; September 8th 2003; September 23rd 2003; September 26th 2003; October 1st 2003; October 7th 2003; October 16th 2003; October 21st 2003; October 31st 2003; November 13th 2003; November 25th 2003;November 27th 2003; December 15th 2003; January 29th 2004; February 16th 2004; March 2nd 2004 and March 20th 2004.

Other than the Annual General Meeting, there was no General Meeting of the Share Holders of the Company held during the year ended 31st March 2004.

The attendance record of the Directors at the Board Meetings during the year ended on 31st March 2004 and at the last Annual General Meeting (AGM) is as under.

Name of the Directors	Attendance at Meetings	Attendance at last at AGM
Mr. G R K Reddy	25 out of 25	Present
Mrs. V P Rajini Reddy	21 out of 25	Present
Mr. G Raghava Reddy	10 out of 25	Present
Mrs. G Pushp <mark>a</mark> latha	8 out of 25	Present
Mr. R Ranga Rajan.	6 out of 25	Present
Mr. Ramani Ramaswaṃny.	6 out of 25	Present

# 2.3 Other Directorship etc.,

The details of Directorships in other Companies (excluding Private Limited Companies, Foreign Companies and Section 25 Companies) held by the Directors as on 31st March 2004 are given below:

Name of the Directors	No. Of Other Director-ships in other Public Limited Co.	
Mr. G R K Reddy	1	
Mrs. V P Rajini Reddy	1	
Mr. G Raghava Reddy	1	
Mrs. G Pushpalatha	1	
Mr. R Ranga Rajan.	1	
Mr. Ramani Ramaswamy.	1	
•		



# 2.4 Remuneration of Directors.

The company pays the Managing Director the remuneration as per the respective agreements and as per the resolution as passed in its AGM. The other non-executive directors are not paid any sitting fees for attending the Board Meeting. The members of the committee have decided not to take any sitting fees for the time being for committee meetings.

The details of remuneration and sitting fee paid and provided to each directors during the year ended on March 31, 2004 are given below.

Name of the Directors	Salary	Salary	Service Contract upto
Mr. G R K Reddy	4,80,000/-	NA	25.07.2007
Mrs. V P Rajini Reddy	NA	NA	NA
Mr. G Raghava Reddy	NA	NA	NA
Mrs. G Pushpalatha	NA	NA	NA
Mr. R Ranga Rajan.	NA	NA	NA
Mr. Ramani Ramaswamy.	NA	NA	NA

#### Note:

Salary includes Basic Salary, Allowances and perquisites like payment of club membership fees etc.

# 2.5 Re-appointment of Directors.

The Director Mr.R.Rangarajan shall retire by rotation at the ensuing Annual General Meeting, and is eligible for re-appointment. The director offered himself for re appointment.

The brief particulars / resume of other directorships of the Directors retiring by rotation at the ensuing Annual General Meeting have been provided in paragraph 2.1 and 2.3 above.

#### 3. AUDIT COMMITTEE

The Audit Committee was constituted on April16<sup>th</sup> 2002 and the composition of the committee is as under:

Mrs. V. P. Rajini Reddy : Chairman Mr. Ramani Ramaswamy : Member Mr. R. Rangarajan : Member

Out of the above members two members are non-executive and independent director's. The Company Managing Director Mr. G R K Reddy acts as Secretary to the Committee.

The terms of reference of the Audit Committee are as per the guidelines set out in the listing agreement with the stock exchange. These broadly include approval of audit plan, review of financial reporting systems, internal control systems, ensuring compliance with regulatory guidelines, discussions on quarterly, half yearly and annual financial results,