



Mitsu Chem Plast Limited | Annual Report 2018-19

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Please find our online version at http://www.mitsuchem.com/ investors/annual-report

#### **INVESTOR INFORMATION**

Market Capitalisation as at 31st March, 2019:	₹ 5935.70 Lakhs
CIN:	L25111MH1988PLC048925
BSE Code:	540078
Dividend Declared:	₹ 0.50 per Equity Share
AGM Date:	27th September, 2019
AGM Venue:	329, Gala Complex, 3rd Floor, Din Dayal Upadhyay Marg, Mulund (W), Mumbai – 400 080

#### Disclaimer

This document contains statements about expected future events and financials of Mitsu Chem Plast Limited, which are forward-looking. By their nature, forwardlooking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements may not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the Management Discussion and Analysis of this Annual Report.

## WE CONSTANTLY STRIVE FOR INNOVATION TO ENHANCE QUALITY AND TO PROVIDE BEST-IN-CLASS PRODUCTS TO OUR CUSTOMERS



\*Earnings before interest, depreciation, tax and amortisation \*\* Profit after tax At Mitsu Chem Plast Limited ('Mitsu' or 'the Company') we leverage the power to innovate and shape our discovery according to the diverse customers' needs.

We use unique process for manufacturing quality products, which in turn, helps us create an organisation of repute. This leads to strong overall growth and consistent customer satisfaction.

₹ **12,499.65** Lakhs Revenue in FY 2018-19

₹ **1,085.14** Lakhs EBIDTA\* in FY 2018-19

8.70 % EBIDTA Margin

₹ **365.93** Lakhs PAT\*\* in FY 2018-19

**2.93** % PAT Margin

## AN INNOVATION AND QUALITY DRIVEN ENTITY

Incorporated in 1990, Mitsu Chem Plast Limited is one of the forerunners in manufacturing of Blow Molding, Injection Molding and Customised Molding. We have grown from just being a pint-sized business to a largescale entity. The 'Can-do' attitude of our competent team has enabled us to efficaciously establish our presence in the industry. Our constant thrust on innovation and quality has empowered us to create robust organisation for sustainable future. Thus, enabling us to create the value for all our shareholders through innovation, invention and continuous improvement in quality.

We have three top-notch facilities, out of which two are located in Tarapur and one in Khalapur, Maharashtra.



#### **APPLICATIONS**



















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**3** Manufacturing Facilities

**43** Blow Molding Machines

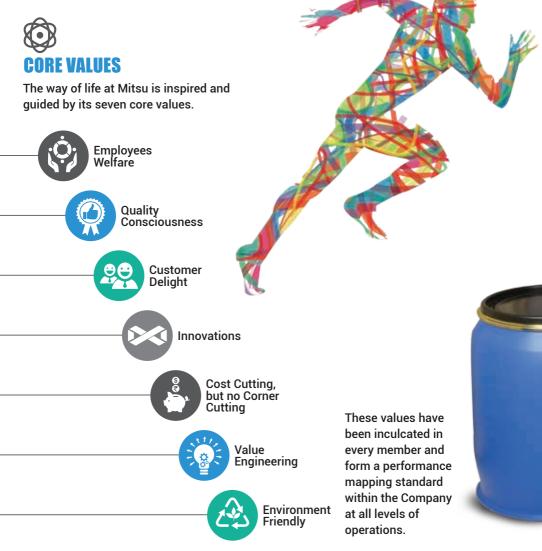
12 Injection Molding Machines

14,500 Metric Tons per Annum





To challenge ourselves continuously to innovate and create value for people associated with us beyond their expectations and become one of the finest global company.



## CORPORATE PHILOSOPHY



Safety Safety environment

Every single corporate activity is continuously monitored so as to protect our employees and preserve our environment.





To deliver the desired right quality at the first time and then every time



#### Dignity Maintain dignity of people and work

Dignity and love for work and people is of utmost importance to excel



## VALUE-ACCRETIVE BUSINESS MODEL

#### INPUTS

#### **FINANCIAL CAPITAL**

Constitutes the total equity and debt funding available to the Company. Debt: ₹ 4,963.56 Lakhs Equity: ₹ 402.42 Lakhs

#### **MANUFACTURING CAPITAL**

Takes the form of the Company's physical footprint.

3 Manufacturing Facilities 43 Blow Molding Machines 12 Injection Molding Machines

#### **INTELLECTUAL CAPITAL**

Consists of investments on R&D to drive innovation.

₹ 0.24 Lakhs Spent on R&D

#### **HUMAN CAPITAL**

Comprises people who work for Mitsu employees, professional associates and workers

583 Number of employees, professional associates and workers

#### **SOCIAL & RELATIONSHIP CAPITAL**

Comprises network of internal and external relationships that constitute stakeholders' universe.

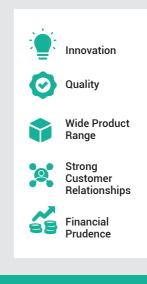
#### **NATURAL CAPITAL**

Consists of the natural resources used.

#### **VALUE-ENABLERS**

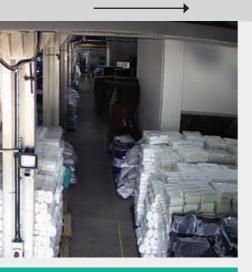


#### **STRONG CORPORATE GOVERNANCE**



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Mitsu's business model drives strong value creation. It uses inputs that have been defined in accordance with value-creation strategies to create outputs in the form of products and services. The process of converting inputs into outputs using operational resources produces outcomes and value, both for the business and its stakeholders.





#### **EFFICIENT RISK MANAGEMENT**

#### **VALUES-CREATED**

 ₹ 12,475.63 Lakhs ₹ 1,085.14 Lakhs
 8.70%

 Turnover
 EBITDA
 EBITDA

8.70% EBITDA Margin

14.13% ROCE **₹ 365.93** Lakhs **PAT** 

2.93% PAT Margin

#### Production volumes:

**14,500** Metric tons per annum

- Driving innovation culture
- Brand reputation
- Cost optimisation and higher productivity
- Continuous skills development
- 🏂 Enhanced efficiency and productivity
  - Healthier and safer working environment
  - Effective stakeholder engagement
- Better customer satisfaction

To responsibly manage and reduce our impact on the environment as well as to effectively manage environmental risks to our operations.

# INNOVATION: OUR CONSTANT

# In a competitive market where quality and cost matter, it is essential to constantly innovate and invest in modern technologies.

We foster a robust research and innovation culture to address emerging challenges and demands of our diverse customer base. Also, we continually assess various opportunities to outclass and benchmark existing products and processes with best-in-class technological progressions.