



Modi Hoover International Ltd.

## MODI HOOVER INTERNATIONAL LIMITED REGD. OFF. MEZZANINE FLOOR, HEMKUNT TOWER, 98, NEHRU PLACE, NEW DELHI

NOTICE is hereby given that Seventeenth Annual General Meeting of the MODI HOOVER INTERNATIONAL LTD. will be held on Friday, the 27th day of February 2004 at 10.00 A.M. at the Atithi 138A/3/9 Kishan Gath, Aruna Asaf Ali Marg, New Delhi 110 070 to transact the following business:

1. To receive, consider and adopt the Audited Accounts for the financial year ended 30th June 2003 alongwith report of auditors thereon as well as the Directors' report and for that purpose to consider and, if thought fit, to pass, with or without modifications, if any, the following as ORDINARY RESOLUTION:

"RESOLVED THAT the Company's audited Balance Sheet as at 30th June 2003 and the audited Profit and Loss Account for the financial year ended on that date together with the Director's and Auditor's report thereon be and are hereby approved and adopted".

2. To consider and, if thought fit, to pass, with or without modifications, if any, the following as an ORDINARY RESOLUTION:

"RESOLVED THAT, M/s Mangla Associates, retiring auditors of the company, be and are hereby re-appointed as the Auditors of the company to hold office from the conclusion of this antil the conclusion of the next Annual General Meeting of the Company on remuneration to be decided by the Board of Directors"

3. To consider and, if thought fit, to pass with or without modifications, if any, the

following as an ORDINARY RESOLUTION:

"RESOLVED THAT Mr.Ved Prakash Arya, who retires by rotation in this Annual General Meeting be and is hereby re-elected as a director of the Company whose office shall be liable to retirement by rotation."

4. To consider and, if thought fit, to pass with or without modifications, if any, the following as an ORDINARY RESOLUTION:

"RESOLVED THAT Mr.Ashok Kumar Gupta, who retires by rotation in this Annual General Meeting be and is hereby re-elected as a director of the Company whose office shall be liable to retirement by rotation."

- 5. To consider and, it thought fit, to pass with or without modifications, if any, the following as an ORDINARY RESOLUTION:
- "RESOLVED THAT Mr.L.R.Sharma, a Director appointed in casual vacancy, who ceases to hold office at this Annual General Meeting, be and is hereby appointed a Director of the Company, in pursuance of Section 257 of the Companies Act, 1956, and he shall be liable to retire by rotation."

by order of the Board for Modi Hoover International Ltd.

(Managing Director)

Dated: 31.01.2004 Place: New Delhi

## **IMPORTANT NOTES:**

1.A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT TO ATTEND AND ON POLL ONLY TO VOTE INSTEAD OF HIM. SUCH PROXY NEED NOT BE MEMBER OF THE COMPANY IN ORDER TO BE EFFECTIVE MUST BE RECIVED BY THE COMPANY NOT LESS THAT 48 HOURS BEFORE THE MEETING.

- 2.Members\proxies attending the meeting are requested to complete the enclosed attendance slip and deliver the same at the entrance of the Meeting Hall.
- 3.Members are requested to notify the Company immediately about their change of address, if any.
- 4.The Registers of members and the share transfer of the company shall remain closed from 23<sup>rd</sup> February 2004 to 27<sup>th</sup> February 2004(both days inclusive).
- 5.Members attending the meeting are requested to bring copy of the Annual Report as extra copies will not be supplied as a measure of economy.
- 6.Shareholders may please note that NO GIFT OR COUPONS will be distributed at the meeting.

by order of the Board for Modi Hoover International Ltd.

(Managing Director)

Dated: 31.01.2004 Place: New Delhi

## **DIRECTORS' REPORT AND MANAGEMENT DISCUSSION & ANALYSIS**

Dear Members,

Your Directors' have pleasure in presenting the Seventeenth Annual Report and Audited Accounts for the year ended 30th June 2003.

## FINANCIAL RESULTS

(Fig. in Rs. lacs)

| Particulars                | 2002-03 2001-02 |           |  |
|----------------------------|-----------------|-----------|--|
| Sales & Other Income       | 180 <b>.9</b> 9 | 229.57    |  |
| Profit\(loss) before Dep   |                 |           |  |
| And Tax                    | (61.91)         | (18.47)   |  |
| Less:                      |                 |           |  |
| i) Depreciation            | 0.99            | 3.48      |  |
| ii) Misc. Exp. Written off | 0.07            | 0.07      |  |
| Profit\(loss)BeforeTax     | (62.98)         | (22.01)   |  |
| Less: Provision for Tax    | -               | -         |  |
| Less: Deferred Tax         | -               | -         |  |
| NetProfit\(loss)afterTax   | (62.98)         | (22.01)   |  |
| Add: Balance B\F from      |                 |           |  |
| Previous year              | (1233.24)       | (1211.13) |  |
| Profit for apropriation    | (1296.23)       | (1233.24) |  |
| Carried to BalanceSheet    | (1296.23)       | (1233.24) |  |

#### DIVIDEND:

Your Directors regret their inability to recommend any dividend for the year consideration.

# **OPERATIONS:**

The Company is in the field of marketing of Vacuum Cleaners and Water Purifiers. During the year Water purifier sales increased from 2243 units to 2874 units. However, the Vacuum Cleaner sales decreased from 2319 units to 844 units mainly because of poor supplies from the suppliers resulting in an overall lower turnover compared to previous year.

# OPPURTUNITY, THREATS, RISKS AND CONCERNS

Modi Hoover's growth objectives are based on offering top class products to the fastest growing segment of Indian population ie. Indian middle class. The present market of water purifiers is estimated at 4,75,000 units valued at Rs.309 crores and the market of Vacuum Cleaners is estimated at 2,25,000 units valued to be Rs.146 crores. The company has the largest range of Water purifiers and Vacuum Cleaners for all segments, backed by super Brand 'Hoover'. The company is putting all its efforts to achieve atleast 25% of market share at the earliest.

#### **DEPOSITS**

The Company has not invited nor accepted any deposits from the public.

#### **DIRECTORS**

Mr.Ved Prakash Arya, Mr.Ashok Gupta and Mr.L.R.Sharma are the Directors of the Company. Mr.Arya and Mr.Gupta who retire by rotation in this Annual General Meeting and being eligible, offer themselves for reappointment.

DIRECTORS RESONSIBILITY STATEMENT PURSUANT TO SECTION 217(2AA) OF THE COMPANIES ACT, 1956.

As required by Section 217(2AA) of the Companies Act, 1956 we hereby confirm:

- That in preparation of annual accounts, the applicable accounting standards have been followed along with proper explanations relating to material departure.
- That the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the

state of affairs of the Company as at 30<sup>th</sup> June 2003 and of the profit and loss for the year ended 30<sup>th</sup> June 2003.

- That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act,1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- That the directors have prepared the annual accounts on a going concern basis.

## **AUDITORS**

M/s Mangla Associates, Chartered Accountanta, Auditors of the company retire at the conclusion of the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

The Auditors' Report as well as notes to accounts are appended to this report and are self-explanatory and in the opinion of the Board of Directors, do not require any further comments.

## **CORPORATE GOVERNANCE**

The company has implemented the norms of Corporate Governance in accordance with clause 49 of the Listing Agreement with the Stock Exchanges. The report on Corporate Governance and Auditors' certificate thereof on compliance of clause 49 is given along with this report.

## **EXPORT**

Your company exported goods worth Rs.3.89 Lacs during the year.

PARTICULARS OF EMPLOYEES UNDER SECTION 217(2A) OF THE COMPANIES ACT, 1956.

There is no employee in the company receiving remuneration as set out in Section 217(2A) of the Companies Act, 1956 read

with the Companies (Particulars of Employees) Rules, 1975.

INFORMATION UNDER SECTION 217(1)(e) OF THE COMPANIES ACT, 1956.

Your company has no activity relating to conservation of energy and technology absorption.

#### **ACKNOWLEDGEMENT**

Your Directors acknowledge the support received from all its Business Partners, its valued customers and also wish to place on record their appreciation of the efforts at all levels. The Directors also acknowledge the support and co-operation received from Banks and Government Authorities.

lior & on behalf of the Board of Directors of Modi Hoover International Limited

Ved Prakash Arya Managing Director Ashok Kumar Gupta Director

Place: New Delhi

Dated: 31st January 2004

# SHAREHOLDER INFORMATION

- Members/proxies attending the meeting are requested to complete the enclosed attendance slip and deliver the same at the entrance of the Meeting Hall.
- Members are requested to notify the Company immediately about their change of address, if any.
- 3. The Register of Members and the Share transfer books of the company shall remain closed from 23<sup>rd</sup> February 2004 to 27<sup>th</sup> February 2004 (both days inclusive).

## Registered Office:

Mezzanine Floor, Hemkunt Tower, 98, Nehru Place, New Delhi 110 019.

## Share Transfer Agent and Registrar:

M/s Intime Spectrum Registry Limited A-31, 3<sup>rd</sup> Floor (Near PVR Cinema), Nariana Industrial Area, Phase-I, New Delhi 110 028.

# Stock Exchanges (where company's shares are listed)

- The Delhi Stock Exchange Association Ltd.
   DSE House, 3/1 Asaf Ali Road, New Delhi 110 002.
- The Stock Exchange, Ahmedabad Kamdhenu Complex, Opp. Shajanand College, Pinjara Pole, Ahmedabad 380 015.
- 3. The Calcutta Stock Exchange Asso. Ltd. 7, Lyons Range, Kolkatta 700 001.
- 4. The Stock Exchange, Mumbai Phiroze Jeejabhoy Towers, Dalal Street, Mumbai 400 001.

Consequent to passing of resolution by its shareholders in its meeting held on 31st December, 1999 the company has applied for delisting of its equity with Ahmedabad and Kolkatta Stock Exchanges.

# CORPORATE REPORT

GOVERNANCE

# COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Corporate Governance is the system by which companies are directed and controlled. Board of directors is responsible for the governance of their companies. The shareholders role in governance is to appoint the Directors and Auditors and to satisfy themselves that an appropriate governance structure is in place. Your company has always been in the forefront whenever new corporate practices are implemented in the country.

The company's philosophy on Corporate Governance shows total transparency, integrity and accountability of the Management and is aimed towards protecting and enhancing the trust of its shareholders.

#### **BOARD OF DIRECTORS**

The Board of Directors of the company consists of three Directors, Mr.Ved Prakash Arya, Mr.Ashok Kumar Gupta and Mr. L.R.Sharma, as on 31.01.2004. Out of the three Directors, two, Mr.Gupta and Mr.Sharma are Non-Executive and Independent.

The attendance of Directors at the Board Meetings held during the Accounting Year 2002-03 and at the last Annual General Meeting held on 30.12.2002. Number of other Directorships and number of memberships chairmanships held by Directors in the committee of various companies are given below:

Total six Board meetings were held during the Accounting Year 2002-03, on the following dates:

31.07.2002 31.10.2002 04.12.2002 31.01.2003 22.03.2003 30.04.2003

Brief Resume of the Directors seeking reappointment in the 17<sup>th</sup> Annual General meeting to be held on 27.02.2004.

- Mr. Ved Prakash Arya, 55, has worked with M/s Usha Sales Limited in the Sales Department, after which he joined Modi Spinning & Weaving Mills Ltd. and has rich and varied experience of accounting and general administration areas
- 2) Mr.Ashok Kumar Gupta, 47, has been associated with the Modi Group for last 20 years and has worked mainly in the Personnel & Human Resource field in Modi Carpets Limited and Modi Export Processors Limited.
- Mr.L.R.Sharma, 56, has vast experience and extensive knowledge of financial and accounting matters. He is the Chairman of the Audit Committee and also the Director of Modi Export Processors Limited.

| Na | me of Directors      | Whether attended last AGM | No. of BM<br>Attended | Other<br>Directorship | Committee Member (Chairman) |
|----|----------------------|---------------------------|-----------------------|-----------------------|-----------------------------|
| 1. | Mr.S.K.Modi*         | No                        | 3                     | NA                    | NA                          |
| 2. | Mrs.Shalini Nopany*  | No                        | 2                     | NA                    | NA                          |
| 3. | Mr. Ved Prakash Arya | Yes                       | 5                     | 3                     | 2 (1)                       |
| 4. | Mr. Ashok Kumar Gup  | ta Yes                    | 5                     | 3                     | 2 (-)                       |
| 5. | Mr.L.R.Sharma**      | NA                        | 3                     | 1                     | 2 (1)                       |

<sup>\*</sup>Mr. S.K.Modi resigned from Board on 29.01.2003 and Mrs. Shalini Nopany resigned on 01.01.2003.



<sup>\*\*</sup> Mr.L.R.Sharma joined Board on 31.01.2003

# AUDIT COMMITTEE

The Board of Directors of the company, in terms of Section 292A of the Companies Act, 1956, as amended by Companies Amendment Act, 2000 and also as per clause 49 of the Listing Agreement with the Stock Exchanges, constituted the Audit Committee on 31.01.2001.

The Audit Committee was re-constituted on 01.12.2003.

## Composition:

The Audit Committee comprises of all three Directors.

Mr.L.R.Sharma is the Chairman of the Committee and Mr.Arya and Mr.Gupta are its members.

#### **Functions:**

- 1. Overview of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending the appointment and removal of external auditor, fixation of the Audit fee and other services.
- 3. Reviewing with the management the quarterly, half-yearly, annual financial statements before submission to the Board, focusing primarily on
  - Any changes in the accounting policies and practices.
  - Qualification in Draft Audit Report.
  - Compliance with the Stock Exchange and legal requirements concerning financial statements.
- 4. Reviewing the adequacy of internal control systems.
- 5. Reviewing the company's financial and risk management policies.
- 6. All other functions as instructed by Board.
- Reviewing and recommending to the Board the adoption of quarterly, unaudited\audited financial results and limited review as per the Listing Agreement with the Stock Exchanges.

Meeting and attendance of the Audit Committee

# Meeting Date Attended by

| 30.07.2002 | Mr.Modi, Mrs.Nopany & Mr. Arya |
|------------|--------------------------------|
| 28.10.2002 | Mrs.Nopany & Mr.Arya           |
| 02.12.2002 | Mr.Modi, Mrs. Nopany, Mr.Arya, |
|            | & Mr.Gupta                     |
| 27.01.2003 | Mr.Sharma & Mr.Arya            |
| 26.04.2003 | Mr. Sharma & Mr. Arya          |
|            |                                |

#### REMUNERATION COMMITTEE

As per the company policy, no remuneration is paid to any Director. Thus, the company does not feel the need for Remuneration Committee. However, nominal sitting fee is being paid to Directors for attending Board & Committee meetings.

#### SHAREHOLDERS COMMITTEE

Composition: The Shareholders Committee was constituted on 31.01.2001, which has been reconstituted on 27.01.2003

Chairperson: Mr.Ved Prakash Arya, Managing Director is the Chairman, Mr.Ashok Kumar Gupta and Mr.L.R.Sharma are the other members of the Committee.

There were neither any pending shareholder's complaint or any pending share transfer requests.

### Compliance Officer:

Mr. Ved Prakash Arya is the Compliance Officer of the company.

### **GENERAL BODY MEETINGS**

Location, and time, where last three Annual General Meetings were held:

| DATE       | LOCATION                 | TIME    |
|------------|--------------------------|---------|
| 30.12.2000 | E-2, East of Kailash, ND | 9.30 AM |
| 30.12.2001 | E-2, East of Kailash, ND | 9.30 AM |
| 30.12.2002 | Atithi, Vasant Kuni, ND  | 10.00AM |

### POSTAL BALLOT DETAILS

Postal Ballot has not been conducted in any of the General Meetings held so far in the Company.

#### **DISCLOSURES**

a) Disclosures on materially significant related party transactions i.e. transactions of the company of material nature, with its promoters, the directors



or the management, their subsidiaries or relatives etc., that may have potential conflict with the interest of the company at large. The related party transactions do not have any potential conflict with the interest of the company at large.

b) Details of non-Compliance: Due to weak financial position, the company has not been able to pay the Listing fees, because of which the trading in shares of company has been suspended.

#### MEANS OF COMMUNICATION

The Board of Directors of company takes on record the Unaudited Financial Results in the prescribed form, generally, within one month of the close of every quarter and announces the results to all the Stock Exchanges where the shares of the company are listed. The same are also published within 48 hours in the newspapers as required under the Listing Agreement.

Management Discussion and Analysis Report forms part of the Directors Report for the year 2002-03.

#### GENERAL SHAREHOLDER INFO.

1. Number of AGM: 17th

Date & Time:

27th February 2004

10.00 A.M.

Venue:

Atithi

138A/3/9, Kishan Garh, Aruna Asaf Ali Marg, Vasant Kurnj, New Delhi 110 070.

- 2. Financial Calendar: 1st July to 30th June
- 3. Book Closure Date: 23rd February 2004 to

27th February 2004 (both days inclusive)

4. Dividend Date:

No Dividend declared.

#### 5. Listing on Stock Exchanges

- The Delhi Stock Exchange Association Ltd.
  DSE House, 3/1 Asaf Ali Road, New Delhi 110 002.
- The Stock Exchange, Ahmedabad
  Kamdhenu Complex, Opp. Shajanand
  College, Pinjara Pole, Ahmedabad 380 015.
- The Calcutta Stock Exchange Asso. Ltd.
  7, Lyons Range, Kolkatta 700 001.

The Stock Exchange, Mumbai
 Phiroze Jeejabhoy Towers, Dalal Street,
 Mumbai 400 001.

Consequent to passing of resolution by its shareholders in its meeting held on 31<sup>st</sup> December 1999 the company has applied for delisting of its equity on Ahmedahad & Kolkatta Stock Exchanges.

## 6. Registrar and Share Transfer Agent

M/s Intime Spectrum Registry Limited A-31, 3rd Floor (Near PVR Cinema), Nariana Industrial Area, Phase-I, New Delhi 110 028

#### 7. ISIN for Dematerialised Shares

ISIN - INE259D01018

### 8. Dematerialisation of shares and liquidity

The dematting facility exists with both the National Securities Depository Limited(NSDL) and Central Depository Services Ltd.(CDSL).

 Outstanding GDR\ADRs | warrants or any convertible instruments, conversion dates and likely impact on equity.

The company has not issued any ADRs\GDRs\Convertible instruments.

## 10. Plant Locations

The Company is a Trading Company.

# 11. Address for correspondence

Modi Hoover International Limited 1215, 12<sup>th</sup> Floor, Hemkunt Tower, 98, Nehru Place, New Delhi – 19.

