# 6th Annual Report

1999-2000

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HIGH TENSILE FASTENERS



Mohindra Fasteners Ltd.



# Mohindra Fasteners Ltd.

#### **BOARD OF DIRECTORS**

Sh. Deepak Arneja Managing Director
Sh. Ravinder Mohan Juneja Managing Director
Sh. Anuraj Arneja Whole Time Director

Sh. Ranbir Singh Narang Director
Sh. Jatinder Pat Singh Narang Director
Sh. Hemant Chickel Director
Sh. Ghanshyam Das Soni Director

Sh. R. K. Gupta

Director (Nominee - HSIDC)

Sh. Mangal Kant Kothari

Director (Nominee - IFCI Venture
Capital Fund Ltd.)

#### SENIOR EXECUTIVES

Sh. Sudhir Arneja Sh. Mukesh Arneja Sh. R. S. Bansi

#### **AUDITOR'S**

M/s. GSK & Associates Chartered Accountants Delhi

# BANKER'S

Bank of India, New Delhi Corporate Bankir g Branch, New Delhi

# REGISTERED OFFICE

UG 3A, Sasco Bhawan, Azadpur Commercial Complex, Delhi - 33

### **WORKS**

60th K.M. Stone, Delhi Rohtak Road, N. H. No. 10, V & P.O. Kharawar, Disti. Rohtak (Haryana)

# MFL) GH TENSILE FASTENERS

# Mohindra Fasteners Ltd.

# NOTICE

Notice is hereby given that the Sixth Annual General Meeting of the members of the company will be held at Sachdeva Farm House, Bakhtawerpur, Delhi-36, on Saturday the 30th day of September, 2000 at 11.00 A.M. to transact the following business:

#### (A) ORDINARY BUSINESS

- To receive, consider & adopt the Audited Balance Sheet as at 31st March, 2000 & Profit & Loss Account for the year ending on that date together with Directors & Auditors report thereon.
- To appoint a director in place of Sh. J.P. Singh Narang who retires by rotation & being eligible, offers himself for the re-appointment.
- 3. To appoint a director in place of Sh. Hemant Chickel who retires by rotation & being eligible, offers himself for the re-appointment.
- 4. To appoint Auditors and fix their remuneration and in this connection, to consider & if thought fit to pass with or without modification(s) the following as on ORDINARY RESOLUTION.

"RESOLVED that, pursuant to the provision of section 224 of the Companies Act. 1956, M/s GSK & Associates, Chartered Accountants, hereby appointed as an Auditors of the company, to hold the office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the company and the Board of Directors be and is hereby authorised to fix their remuneration for the said period."

#### (B) SPECIAL BUSINESS

To consider & if thought fit to pass with or without modification(s)the following resolution as an ORDINARY RESOLUTION

5. "RESOLVED that subject to the necessary approvals required, the consent be & is hereby accorded to the re-appintment of Mr. Deepak Arneja as Managing Director of the Company for a further period of 5 years w.e.f. 14th July, 2000 on the same terms. & conditions as it was earlier."

To consider & if thought fit to pass with or without modification(s) the following resolution as an ORDINARY RESOLUTION

6. "RESOLVED THAT subject to the approval of the Central Government pursuant to sub/section (1B) of section 314 if required and other approvals, the Authority be and is hereby accorded to the Board of Director to appoint Mr. Mukesh Arneja as Director -Marketing; holding office of profit under that company be being a relative of the Directors of the company, for a period of Five Years, pursuant to the terms & condition of the company of the one part and the said Mr. Mukesh Arneja of the other part."

REGD. OFFICE : UG-3A, SASCO BHAWAN, I

AZADPUR COMMERCIAL COMPLEX,

NEW DELHI - 33

PLACE : NEW DELHI DATE : 28TH AUG, 2000 BY ORDER OF THE BOARD

Sd/-

(Deepak Arneja) Mg. Director

# Mohindra Fasteners Ltd.



#### NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES ATTEND ON A POLL, TO VOTE INSTEAD OF HIMSELF. THE PROXY MUST BE RETURNED SO AS TO REACH THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE TIME FIXED FOR HOLDING THE AFORESAID MEETING. A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- The register of members and share transfer book will remain closed from 25th Sept., to 30th Sept., 2000 (both days inclusive).
- 3. Shareholders are requested to intimate change of address, if any, to the Company immediately.

# ANNEXURE TO THE NOTICE EXPLANATORY STATEMENT U/S 173(2) OF THE COMPANIES ACT, 1956

#### ITEM NO. 5

Mr. Deepak Arneja was appointed as Managing Director of the Company as on 14th July, 1995 for five years. As per said resolution the terms of appointment of Mr. Deepak Arneja had already completed on 13th July, 2000. Reappointment of Mr. Deepak Arneja as Managing Director for further five years w.e.f. 14th July, 2000 require approval of shareholder on the same terms & conditions as it was earlier.

None of the Director expect Mr. Deepak Arneja himself & Mr. Anurag Arneja are interested in the said resolution.

#### ITEM NO. 6

Mr. Mukesh Arneja was appointed as Director Marketing of the Company, Mr. Mukesh Arneja is a relative of Director, hence his appointment in place of profit or holding position and getting remuneration require approval.

None of Director except Mr. Deepak Arneja & Mr. Anurag Arneja are interested in the said resolution.



For the year ended

# Mohindra Fasteners Ltd.

### DIRECTORS REPORT

TO

The Members

Your Directors have pleasure in presenting the Sixth Annual Report and Audited Statement of Accounts for the year ended March 31,2000.

#### FINANCIAL RESULTS

	ro: the year ended	
	31st March'2000 Rs.	31st March'1999 Rs.
Sales/Other Income Profit before Intt. & Dep.	88058728	62599944
Profit before Depreciation	21580725	15945058
Depreciation for the year Profit before Taxation	8779123 37 <b>6</b> 7897	3901187 3694048
Provision for Taxation	5011226	204139
Profit for the Year Losses carried forward	5011 <b>226</b>	11000 193139
COSSES SCHOOL OFFICE	(3519627)	(8530853)

#### **OPERATIONAL REVIEW**

Your company was able to give another record performance this year by registering a growth of over 40%. This has further improved the bottom line of the company. The major contribution came from the sales made to OEM'S in the Automotive segment in the Indian market. Needless to mention, we all know the kind of growth, Automobile sector has given in the last 15-18 months.

The company besides having its customers in the belt of Haryana,has also made a debut in the southern markets of Bangalore & Chennai. Your company has drawn an ambitious plan this year to sustain the sales to the above OEM'S and adding new customers and also expanding its dealer network.

At the export front, your company has added new customers in the American & Canadian markets. The company is also proud to have added new customers in Germany, U.K. etc. The major emphasis is on value added products. Keeping this philosophy in mind, we have added new product ranges and put up capacities for secondary operations to be carried out on these products which give a better value addition.

Your company is also undertaking a minor expansion activity which would increase its tonnage capacity. It is likely to be completed by October, 2000.

The company is talking to a couple of banks, who would extend loans at the current prevailing rate which would be cheap enough to give sub stantial savings to the company by retiring the expensive debt taken from term lending Institutions, at the time of project implementation.

#### **CURRENT YEAR PROSPECTS**

They appear to be good and it is expected that with the expansion taking place and with focus on better value added products, we would reach our sales turnover in  $\theta$  digits.

#### ISO 9002

Your directors are proud to announce that the company received ISO 9002 certificate in the month of Feb.,2000. The emphasis now is to improve the degree of implementation of the systems. Your company is working hard to go in for QS-9000 certification which is broadly a quality based system.

# MFL)

# Mohindra Fasteners Ltd.

#### Y2K

The company did not have any problems at the start of year 2000 and all its computer operations ran well.

#### **DIRECTORS**

Mr. Hemant Chickel & Sh. J.P.Singh Narang Directors of the company who retire by rotation and being eligible offers themselves for reappoint ment.

#### **AUDITORS' REPORT**

The observation made in Auditors' Report are self explanatory and do not require further clarifications.

#### **AUDITORS**

M/s. GSK & Associates, Chartered Accounts. Auditors of the Company, retire in accordance with the provisions of section 224 of the Companies Act, 1956 and being eligible offer themselves for reappointment in the ensuing Annual General Meeting.

# **EMPLOYEE RELATIONS**

The company enjoyed harmonious relations with all employees in its factory and office.

#### FOREIGN EXCHANGE EARNINGS AND OUTGO

During the year we have earned/incurred the followings in foreign exchange

#### **EXPORTS**

In FOB value

Rs. 28895428

The absolute figure of FOB export though are sightly lower than previous year but the comfort factor is that the company consumed 25% lower Raw material to achieve this turnover. Another reason for a lower figure is the depressing rate of European currencies, two third's of the company's export are made to the European markets.

#### EXPENDITURE

Items	Amount(Rs.)	
Raw Material	15782307	
Consumable Stores	547444	
Traveling Expenses	520465	

# PARTICULARS OF EMPLOYEES

Information in accordance with sub-section 2(A) of Section 217 of the Companies Act,1956, read with Companies (Particulars of Employees) Rules,1975 is given as an Annexure to this Report.

#### CONSERVATION OF ENERGY & TECHNOLOGY ABSORPTION

Your Company is making all efforts to put stress on energy conservation by taking measure to ensure that plant be kept continuous running and idle time is reduced to bare minimum.

Information required under section 217 (1) (e) of the Companies Act,1956 read with Companies (Disclosure of particulars in the report of the Board of Directors) Rules,1988 is given in the annexure and forms an integral part of this report.

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# Mohindra Fasteners Ltd.

#### FIXED DEPOSIT

During the year the company did not accept any Fixed Deposit covered under section 58-A of the Companies Act, 1956.

#### DIVIDEND

In view of the carry forward losses the Board of Director did not recommend dividend.

#### ACKNOWLEDGEMENT

The Directors wish to place on record their appreciation for the dedication, commitment and enthusiasm of all the people at all levels at Mohindra Fasteners Limited. The Directors therefore wish to convey their appreciation to all employees of the company for their individual and collective contribution to the Company's performance. The Directors would also like to thank Mohindra Fasteners's shareholders, customers, suppliers, bankers, RCTC and financial institutions for the support—they have given to the Company and the confidence which—they—have reposed in its management.

REGD. OFFICE:UG-3A, Sasco Bhawan

BY ORDER OF THE BOARD

Azadpur Commercial Complex,

Delhi-33.

Place: New Delhi

Sd/-

Date: 4th August, 2000

(DEEPAK ARNEJA)
Managing Director

# ANNEXURE TO THE DIRECTOR'S REPORT

#### 1. CONSERVATION OF ENERGY

Α.	POW	ER & FUEL CONSUMPTION	Current Year	Previous Year			
	a)	Power	1999-2000	1998-1999			
		i) Purchase		539789			
		Unit (KWH)	705090	2115974			
		Total Amount	2763955	3.92			
		Rate Per Unit	3.92	Nil			
		ii) Own Generation	Nil				
	b)	Fuel					
		Coal	Nil	Nil			
		Diesel Oil					
		Qty. (Ltrs.)	105094	104764			
		Total Amount	1261124	1050780			
		Rate Per Ltr. (Rs.)	12.00	10.03			
	c)	Petroleum Gas					
	•	Qty. (Kgs.)	21417	16361			
		Total Amount	422995	277319			
		Rate Per Kg. (Rs.)	19.75	16.95			
B. CONSUMPTION PER UNIT OF PRODUCTION							
		Production (with details) Unit					
		Productivity (M.T.)	1004.00	850.76			
		Electricity KWH/MT	702.28	634.48			
		Diesel Oil Ltr/MT	104.68	123.14			
		Petroleum Gas Kgs./MT	21.33	19.23			