**BOARD OF DIRECTORS** 

Kailash Chand Sharma,

(Managing Director)

J. P. Agrawal,

(Whole Time Director)

Sharad Kumar Jain

**Umesh Trivedi** 

Giriraj Gupta

Hitesh Yadav

**AUDITORS** 

Bhutoria Ganesan & Co.

Chartered Accountants.

Bhopal (M.P.)

COMPANY LAW ADVISOR

D. K. Jain & Co.

Company Secretaries,

Indore (M.P.)

BANKER

Andhra Bank,

Bhopal (M.P.)

REISTERED OFFICE &

**FACTORY** 

Nagpur Kalan,

Ordinance Factory Road,

Itarsi. (M.P.)

Ph.: 07572 262636

Fax: 07572 262639

SHARE TRANSFER AGENT

Ankit Consultancy Pvt. Ltd.,

Geeta Bhawan Square,

Alankar Point, 2<sup>d</sup> Floor,

A. B. Road, Indore

Ph.: 0731 2491298

For NATRAJ PROTEINS LTD.



#### NOTICE

NOTICE is hereby given that the 19 Annual General Meeting of the Members of NATRAJ PROTEINS LTD, will be held a the Registered Office of the Company at Nagpur-Kalan Ordinance Factory Road, Itarsi 461111 (M.P.) on Saturday the 2 day of September, 2010 at 2.00 P.M. to transact the following business:

#### I. ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Balance Sheet as at 31 March 2010 and Profit & Loss Account of the company for the year ended 31 March 2010 together with the report of the Directors & Auditor's thereon on that date.
- 2. To appoint a director in place of Shri J.P Agrawal, who retires by rotation and being eligible offers himself for reappointment.
- To appoint a director in place of Shri K.C Sharma, who retires by rotation and being eligible offers himself for reappointment.
- 4. To appoint Auditors and to fix their remuneration.

#### II. SPECIAL BUSINESS BY SPECIAL RESOLUTION:

5. To consider and if thought fit, to pass with or without modification(s) if any, the following special Resolution

RESOLVED THAT pursuant to the provisions of section 198, 269, 302, 309,310 read with Schedule XIII and other applicable provisions of the Companies Act, 1956 if any, Shri Kailash Chand Sharma be and is hereby reappointed as the Managing Director of the Company for a further period of three years w.e.\*. 1 August 2010 on the following terms, conditions and remuneration:

- (a) Salary of Rs.50,000/- per month.
- (b) Allowances/perquisites: subject to a maximum of Rs, 3,00,000 p.a. as under:
  - the Company shall not exceed one month's salary in the year or three months salary in a block of three years.

    2. Leave travet assistance: Expenses incurred for solf and family accordance with the Pules of the

1. Re-imbursement of medical expenses of the Managing Director and his family, the total cost of which to

- Leave travel assistance: Expenses incurred for self and family accordance with the Rules of the Company.
- 3. Club Fees; subject to a maximum of two clubs, this will not include admission and life membership.
- Personal accident insurance premium not exceeding Rs. 8,000/- p.a.

**NOTE:** For the purpose of perquisites stated in Category "A" above, "Family" means the spouse, the dependent children and dependent parents of the appointee.

#### **CATEGORY A:**

- Employers Contribution: to Provident Fund As per the Rules of the Companies Act, 1956.
- (2) Gratuity: As per rules of the company, subject to a maximum ceiling as may be prescribed under the Payment of Gratuity Act from time to time.
- (3) Leave encashment: up to 15 days salary for every one year completed service as per the rules of the Company.
  - Provided that the above said perquisites shall not be counted for the purpose of calculation of the remuneration payable to the Managing Director.

#### CATEGORY B:

- Car: The Company shall provide car with driver for the Company's business and if no car is provided reimbursement of the conveyance shall be made as per actual on the basis of claims submitted by him
- 2. Telephone & Cell: Free use of telephone at his residence and Cell phone, provided that the personal ... long distance calls on the telephone shall be billed by the Company to the Managing Director.

FURTHER RESOLVED THAT in the event of there being loss or inadequacy of profit for any financial year, the aforesaid remuneration payable to the Managing Director shall be the minimum remuneration payable by the Company.

**FURTHER RESOLVED THAT** there shall be clear relation of the Company with the Managing Director as "the Employer-Employee".

RESOLVED FURTHER THAT the Managing Director shall also be entitled for the reimbursement of actual entertainment, traveling, boarding and lodging expenses incurred by him in connection with the Company's business and such other benefits/ amenities and other privileges, as may from time to time, be available to other Senior Executives of the Company.

**RESOLVED FURTHER THAT** the Board of directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, may consider necessary, expedient or desirable and to vary, modify the terms and conditions and to settle any question, or doubt that may arise in relation thereto and the Board shall have absolute powers to hold the increments, decide break up of the remuneration within the above said maximum permissible limit, in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company.

6. To consider and if thought fit, to pass with or without modification(s) if any, the following special Resolution:

**RESOLVED THAT** pursuant to the provisions of section 198, 269, 302, 309, 310 read with Schedule XIII and other applicable provisions of the Companies Act, 1956 if any, Shri J. P. Agrawal be and is hereby re-appointed as the Whole-time Director of the Company for a period of three years w.e.f. 1 August 2010 on the following terms, conditions and remuneration:

- (a) Salary of Rs.50,000/- per month.
- (b) Allowances/perquisites; subject to a maximum of Rs. 3.00,000 p.a. as under:
- (c) Re-imbursement of medical expenses of the Whole-time Director and his family, the total cost of which to the Company shall not exceed one month's salary in the year or three months salary in a block of three years.
- 1. Leave travel assistance: Expenses incurred for self and family in accordance with the Rules of the Company.
- Club Fees: subject to a maximum of two clubs, this will not include admission and life membership.
- 3. Personal accident insurance premium not exceeding Rs. 8,000/- p.a.

**NOTE:** For the purpose of perquisites stated in Category "A" above, "Family" means the spouse, the dependent children and dependent parents of the appointee.

#### CATEGORY A:

- (1) Employers Contribution: to Provident Fund As per the Rules of the Companies Act, 1956.
- (2) Gratuity: As per rules of the company, subject to a maximum ceiling as may be prescribed under the Payment of Gratuity Act from time to time.
- (3) Leave encashment: up to 15 days salary for every one year completed service as per the rules of the Company.
  - Provided that the above said perquisites shall not be counted for the purpose of calculation of the remuneration payable to the Whole-time Director.

#### **CATEGORY B:**

- 2. Car: The Company shall provide car with driver for the Company's business and if no car is provided reimbursement of the conveyance shall be made as per actual on the basis of claims submitted by him.
- 3. Telephone & Cell: Free use of telephone at his residence and Cell phone, provided that the personal long distance calls on the telephone shall be billed by the Company to the Whole-time Director.

**FURTHER RESOLVED THAT** in the event of there being loss or inadequacy of profit for any financial year, the aforesaid remuneration payable to the Whole-time Director shall be the minimum remuneration payable by the Company.

**FURTHER RESOLVED THAT** there shall be clear relation of the Company with the Whole-time Director as "the Employer-Employee".

RESOLVED FURTHER THAT the Whole-time Director shall also be entitled for the reimoursement of actual entertainment, traveling, boarding and lodging expenses incurred by him in connection with the Company's business and such other benefits/ amenities and other privileges, as may from time to time, be available to other Senior Executives of the Company.

**RESOLVED FURTHER THAT** the Board of directors of the Company be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, may consider necessary, expedient or desirable and to vary, modify the terms and conditions and to settle any question, or doubt that may arise in relation thereto and the Board shall have absolute powers to hold the increments, decide break up of the remuneration within the above said maximum permissible limit, in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company.

BY ORDERS OF THE BOARD FOR, NATRAJ PROTEINS LTD.

Place: Itarsi

Dated: 18th August, 2010

K.C.SHARMA
MANAGING DIRECTOR

#### NOTE:

3.

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. PROXY IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
- 2. The Register of Members and Share Transfer Book of the Company will remain closed from 25th, 2010 to 25" Sept., 2010 (both days inclusive).

a) Members are requested to notify immediately any change of address;

- (i) To their Depository Participants (DPs) in respect of their electronic share accounts; and (ii) To the Company's Share Transfer Agents in respect of their physical share folios, if eny.
- b) In case the mailing address on this Annual Report is without the PINCODE, members are requested to kindly inform their PINCODE immediately.
- 4. Non-resident Indian Shareholders are requested to inform Share Transfer Agents immediately:
  - a) The change in the residential status on return to India for permanent settlement.
  - b) The particulars of NRE Account with a Bank in India, if not furnished earlier.
- All documents referred to in the accompanying notice are open for inspection at the Registered office of the Company
  on all working days, except Saturdays between 11.00 A.M. to 1.00 P.M.
- 6. Members who are holding shares in identical order of names in more than one folio are requested to send to the Company the details of such folios together with the share certificates for consolidating their holdings in one folio. The share certificates will be returned to the members after making requisite changes thereon.
- Members desirous of obtaining any information concerning Accounts and Operations of the Company are requested to
  address their questions in writing to the Company at least 7 days before the date of the Meeting so that the information
  required may be made available at the Meeting.
- required may be made available at the Meeting.

  8. The Company has connectivity from the CDSL & NSDL and equity shares of the Company may also be held in the Electronic form with any Depository Participant (DP) with whom the members/investors nave their depository account. The ISIN No. For the Equity Shares of the Company is INE444D01016. In case of any query/difficulty in any matter relating thereto may be addressed to the Share Transfer Agents Ankit Consultancy Pvt. Ltd., Alankar Point, Gita Bhawan Chouraha, A.B. Road, Indore (M.P.).
- 9. As per the provisions of the Companies Act, 1956, facility for making nominations is now available to INDIVIDUALS holding shares in the Company. The Nomination Form-2B prescribed by the Government can be obtained from the Share Transfer Agent or may be down loaded from the website of the Department of Company affairs.
- 10. The Company shall make available transport facilities from Itarsi to factory premises for attending the Annual General Meeting.

Pursuant to the recommendation of SEBI Committee on Corporate Governance for re-appointment of the retiring directors, a statement containing details of the concerned directors is attached hereto.

# STATEMENT REGARDING THE DIRECTORS PROPOSED FOR APPOINTMENT

NAME OF APPOINTEE	AGE/ YEARS	QUALIFI- CATIONS	EXPERTISE/ EXPERIENCE	DATE OF APPOINTM ENT	OTHER DIRECT OR- SHIPS, IF ANY	No/% of shares hold
Shri K.C. Sharma Managing Director	47	B.Com.	More than 16 years experience in Soya and manufacturing Industries	21.11.1990	None	165000/ .3.63%
Shri J. P. Agrawal Whole-time Director	65	M. Com., LL.B.	Tax Advisor and having more than 16 years experience in Soya Industries	21.11.1990	None	223000/ 4.91%

# ANNEXURE TO THE NOTICE EXPLANATORY STATEMENT IN PURSUANT TO THE PROVISIONS OF SECTION 173(2) OF THE COMPANIES ACT, 1956 IN RESPECT TO THE SPECIAL BUSINESS:

#### ITEM NO. 5 & 6:

The tenure of Shri K.C. Sharma, Managing Director and Shri J.P.Agrawal, Whole-time Director of the Company have been expired on 3 ft July, 2010.

The above said managerial personals are the core promoters and directors of the Company since its inception and have given their significant contribution and support in the managing the business activities for the growth and success of the Company. Looking into their active involvement and contributions made for the Company, the Remuneration committee of the Board has considered and approved for their re-appointment for a further period of three year will effect the first terms and conditions as set out in the respective resolutions.

Your Board recommends passing the respective resolutions as set out in Item No. 5 to 6 of the Notice as Special Resolutions.

This may also be treated as an abstract of the terms and conditions governing the appointment and remuneration of the above said director pursuant to section 302 of the Companies Act, 1956.

Except, the above said appointee being re-appointed individually, none of other directors of the Company is concerned or interested in the respective resolutions.

BY ORDERS OF THE BOARD FOR, NATRAJ PROTEINS LTD.

Place: Itarsi

Dated: 18th August, 2010

K.C.SHARMA MANAGING DIRECTOR

# DIRECTORS' REPORT

To, The Members, Natraj Proteins Limited

Your Board of directors has pleasure in presenting their 19Annual report on the business and operations of the Compalong with the Audited Balance Sheet and Profit & Loss Accounts for the year ended 31 March 2010.

#### 1. FINANCIAL RESULTS:

Financial Results of the company for the year under review alongwith the comparative figures for previous year are as follows:

Particulars	Year ended 31 <sup>st</sup> March		
	2010	2009	
Total sales/Income from operations	1324997921	1684736057	
Profit before interest, depreciation & tax	40149679	69990798	
Less: Interest	11026460	13996857	
Depreciation	7591548	6890383	
Profit Before Tax	21531671	49103558	
Less: Income Tax Related to Previous Year	0	2219411	
Less: Provision for Income Tax	6540000 ]	9000000	
Less: Provision for Deferred Tax	792055	8121960	
Less: Fringe Benefit	0	77228	
Net Profit After Tax	14199617	29684960	
Add: Balance carried from Profit & Loss A/c	80464564	64231338	
Less: Transactional Liability - Deferred Tax Related	0	13451734	
Total surplus of profit carried to Balance Sheet	94664180	80464564	

#### 2. DIVIDEND:

in order to strengthen the capital base and looking to the future prospects of the company, your directors do not recommend any dividend during the year and the funds are proposed to be utilized for Company's business activities of company.

#### 3. REVIEWS ON OPERATIONS:

#### 3.1. SOYA DIVISION

During the year under review, the monsoon was quite favorable for the company's raw material viz, soya seeds and it was able to produce adequate seed for its crushing and manufacturing requirements. During the year under review the company has achieved turnover of Rs 13249.98 Lacs as compared to Rs. 16847.36 Lacs in the previous year. The profit the Company was also recorded at Rs.142.00 Lacs as compared to Rs. 296.85 Lacs in the previous year.

Your company's DOC being exported to other countries through the merchant exporters and in view of the decrease of the value of the Indian Rupee as compared to US \$ the realization of the company sales of the Company was comparatively better then previous year.

Your directors look forward for better working results in the years to come and good parity on export of DOC. However, year monsoon was not according to the required norms for soya crops and as the members are aware that the company based on the SOYA seeds, an agricultural product, which is purely dependent on the monsoon and the climatic condition of the Country, therefore the company may face problem in procurement of seeds of good quality on competitive price, which may affect the working of the Company.

#### WIND POWER DIVISION

The company is having Wind Power Mill in the state of Tamil Nadu for 750 KW capacity. The wind mill has generated 1670196 Units during the year.

#### 4. DIRECTORS:

The Board consists of executive and non-executive directors including independent directors who have wide and varied experience in different disciplines of corporate functioning.

Shri J.P Agrawal and Shri K.C.Sharma will retire at the forthcoming Annual General Meeting and being eligible, offer themselves for re-appointment.

Further that tenure of Shri K.C.Sharma as Managing Direction and Shri J.P.Agrawal as Whole-time Director was expired on 31°July, 2010. The Board has further re-appointed them w.e.f. ¶ August, 2010 for a further period of 3 years on the terms, conditions and remuneration as set out in the notice of the forthcoming annual general meeting.

Your directors submit necessary resolutions for respective appointments before the members of the Company.

#### 5. DEPOSITS:

Your Company has not accepted deposits from the general public within the meaning of the provisions of section 58A of the Companies Act, 1956. There was no overdue/unclaimed deposit as at the date of the Balance Sheet. The Company Law Board or National Company Law Tribunal or Reserve Bank of India or any other Court or Tribunal against the Company has passed no order.

### 6. DIRECTORS' RESPONSIBILITY STATEMENT:

In accordance with the provisions of section of 217(2AA) of the Companies Act, 1956, your directors state that:

- In the preparation of accounts, the applicable accounting standards have been followed.
- Accounting policies selected were applied consistently. Reasonable and prudent judgments and estimates were
  made so as to give a true and fair view of the state of affairs of the company as at the end of March 31, 2010 and it
  profits of the company for the year ended on that date.
- Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with
  the provisions of Companies Act, 1956 for safeguarding the assets of the company and for preventing and
  detecting frauds and other irregularities.
- The annual accounts of the company have been prepared on the going concern basis.

#### 7. SHARE CAPITAL & LISTING:

The Equity Shares of the Company may also be kept in the electronic form as your company has connectivity from the Central Depository Services Ltd. (CDSL) and National Depository Services Ltd. (NSDL) to provide facilities to all members and investors to hold the Company's shares in dematerialised form.

Equity shares are listed with the Mumbai, Madhya Pradesh and Ahmedabad Stock Exchanges. The Company is regular in payment of annual listing fees to all the Stock Exchange and there were no suspension of trading in any stock exchange during the year under review.

#### 8. PERSONNEL:

The Company continues to have cordial relations with its employees during the year under review.

#### 9. AUDITORS:

M/s. Bhutoria Ganesan & Co., Chartered Accountants, the statutory Auditors of the company retires at the close of this Annual General Meeting and is eligible for re-appointment. The Company has received confirmation from the Auditors that their re-appointment will be within the limits prescribed under section 224(1B) of the Companies Act, 1956. The Audit Committee of the Board has recommended their re-appointment. The necessary resolution is being placed before the shareholders for approval.

#### 10. AUDITORS' REPORT:

The report of the auditors of the company and notes to the accounts are self explanatory and therefore do not call for a further comments and may be treated as adequate compliance of section 217(3) of the Companies Act, 1956.

#### 11. INSURANCE:

The assets of company are adequately insured against the loss of fire and other risks, which has been considered necessary by the management.

# 12. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, PARTICULAR OF EMPLOYEES AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information as required under section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules 1988 have been annexed herewith as Annexure A.

#### 13. COMPLIANCE CERTIFICATE:

In terms of the provisions of section 383(1A) of the Companies Act, 1956, the Company has obtained Compliance Certificate from Ankita Jain & Co., Company Secretaries and enclosed with the Directors Report, as Annexure B.

#### 14. CORPORATE GOVERNANCE:

Corporate governance assumes a great deal of importance in the business life of the company. The driving forces of the corporate governance at company are its core values, belief in people, entrepreneurship, customer's orientations and the Pursuit of Excellence. The company's goal is to find creative and productive ways of delighting its stakeholders, i.e., investors, customers and associates, while fulfilling the role of a responsible corporate representative committed to the best practices.

Your company has complied with the mandatory requirements of Clause 49 of the listing agreement within the stipulated time. Report on the Corporate Governance has been annexed to the Directors' Report as Annexure C.

# MANAGEMENT DISCUSSIONS AND ANALYSIS REPORT

#### A. INDUSTRY STRUCTURE AND DEVELOPMENTS:

As so many new projects for SOYA industries have commissioned in past in the state of Maharashtra and surrounding areas of the state of Madhya Pradesh, to get advantage of the Soya production in the crushing activities, however, due to bad monsoon conditions, the Soya units may suffer due to non availability of good quality adequate seed in the year 2010-11.

#### **B. BUSINESS OVERVIEW AND FUTURE OUTLOOK:**

While we cannot predict a further performance will believe considerable opportunities will exist for sustained, profitable growth, not only in the developing countries but also in the developed western countries. The Company plans to launch oil in consumable packing to take the retail market, for good profitability.

#### C. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company has reasonable system of internal control comparing authority levels and the powers, supervision, checks, policies and the procedures. The Company is having the Audit Committee under the Chairmanship of Shri Umesh R. Trivedi. The said Committee reviews the adequacy of internal controls systems and the Compliance thereof.

Further the annual financial statement of the company are reviewed and approved by the committee and placed before the Board for the consideration. The Committee also reviewed the internal controls system during the year.

### D. ENVIRONMENTS, SAFÈTY AND ENERGY CONSERVATION:

The company is taking the steps for the environment safety and the energy conservatism. Your company has recorded further reduction in specific energy consumption over the previous year, through productivity improvements, induction of innovative energy-efficient process technologies and recycling/reuse of energy stream where feasible. To conserve ground water, your company has embarked on rainwater harvesting projects at the manufacturing site and greening of barren land around factory. Further a comprehensive health check of all its employees.

#### **E. CAUTIONARY STATEMENT:**

Statement made in the management discussion and analysis report as regards the expectations or predictions are forward looking statements within the meaning of applicable Laws and Regulations. Actual performance may deviate from the explicit or implicit expectations.

# F. SWOT ANALYSIS FOR THE COMPANY Strengths:

- Strong R & D capability well linked with business.
- Integrated supply chain.
- Ability to deliver cost saving.
- High quality of manpower resources.
- Centralised manufacturing activities.

#### Weaknesses:

- Manufacturing activities are mainly dependent on the availability of seed, which is directly related to the monsoon.
- Since, the bulky products, the Company's transportation activities of the Oil and DOC are based on the availability
  of racks from the Indian Railway, some times it is not available as and when required and disturb the dispatch
  schedule.
- The Company's product being indirectly exported, which has exchange control risk and the parity of the profitability is based on the exchange rates. This year as the rupee was appreciated, the profitability of the Company was also affected to some extent.

#### Threats:

- Monsoon activities.
- Competition from the manufacturers.

#### Opportunities:

- Good monsoon will provide good opportunities to the company.
- Price competitiveness.

#### G. MARKETING AND EXPORT:

Though the Company do not export directly, but it plans for direct export in coming season for better realization. The Company's export/gross revenue largely effects the exchange ratio of Indian Rupee viz a viz US \$ and Euro \$.

#### 14. ACKNOWLEDGEMENTS:

Your directors wish to place on record their sincere appreciation and acknowledge with gratitude for the assistance, cooperation and encouragement by valued customers; suppliers, bankers, shareholders and employees of the company and look forward for their continued support.

For and on behalf of the Board

Place: itarsi

Dated: 18th August, 2010

K.C.SHARMA
CHAIRMAN & MANAGING DIRECTOR