



NOCIL LIMITED

54th Annual Report 2015 - 16



ARVIND MAFATLAL GROUP
The ethics of excellence



CONTENTS

Corporate Information.....	01
Notice	02
Directors' Report.....	08
Report on Corporate Governance	31
Management discussion and analysis.....	39
Auditors' Report.....	43
Balance Sheet	46
Statement of Profit and Loss	47
Cash Flow Statement	48
Notes to Financial Statements.....	49
Consolidated Auditors' Report	65
Consolidated Financial Statements	68
Information on subsidiary Company	86

REGISTRAR AND SHARE TRANSFER AGENTS:

M/s. Karvy Computershare Pvt. Ltd.,
Unit: **NOCIL Limited**
Karvy Selenium Tower B,
Plot 31 -32, Gachibowli Financial District,
Nanakramguda,
Hyderabad – 500 032.

Tel No. 040- 67162222

Fax No.040-23420814

E-mail: einward.ris@karvy.com

Website : www.karvycomputershare.com

INVESTORS' RELATION CENTRE:

24 B, Rajabhadur Mansion,
Ground floor Ambalal Doshi Marg,
Fort, Mumbai-400 023.
Tel: 022 - 66235454

FOR MEMBERS' ATTENTION

1. The Register of Members and the Share Transfer Books of the Company will remain closed from Thursday, 21 July 2016 to Wednesday, 27 July 2016.
2. Those shareholders who have yet not dematted their shareholding from physical to demat mode are requested to do so at the earliest.
3. The members are requested to quote their Folio Number /Client Id in all correspondence and also to notify immediately, change of address, if any, to the Registrar and Share Transfer Agents viz. Karvy Computershare Pvt. Ltd at the address given on this page.
4. The members having multiple registered folios are requested to contact the Registrar and Share Transfer Agents of the Company for the purpose of consolidation of registered folios.
5. The members are requested to inform the Company their bank account particulars/ ECS mandates for the purpose of payment of dividend, if declared, at the ensuing Annual General Meeting.
6. The members are requested to bring their copy of the Annual Report along with them and their Attendance Slip which may be submitted at the entrance duly signed.
7. The members desirous of getting any information about accounts and operations of the Company are requested to address their queries to the Company Secretary at least 10 days in advance of the meeting so that information required can be made readily available at the meeting.
8. Keeping in view the objective of "Green Initiative", the Annual Reports are being sent through electronic mode to those members who have registered their e-mail addresses with their Depository participants / or with the Company or with the Company's Registrar and Share Transfer Agents. Members who have not yet registered their e-mail addresses for receiving Annual Report, Notices and other documents in electronic mode are requested to register their e-mail address for the purpose.
9. Annual Report for Financial Year 2015-16 is being uploaded on the website of the Company viz. www.nocil.com for reference of the Members of the Company.

54th Annual General Meeting

Date : 27 July 2016

Day : Wednesday

Time : 2.30 P.M.

**Place : Rama & Sundri Watumull Auditorium,
K.C.College, Vidyasagar,
Principal K.M. Kundnani Chowk,
Dinshaw Wacha Road, Churchgate,
Mumbai - 400 020.**



CORPORATE INFORMATION

Board Of Directors

Hrishikesh A. Mafatlal	Chairman
Rohit Arora	
P.V. Bhide	
Vilas R. Gupte	
C. L. Jain	
Vishad P. Mafatlal	
D.N. Mungale	
(Ms.) D.N. Raval	
N. Sankar	
C.R. Gupte	Managing Director
S.R. Deo	Deputy Managing Director

Company Secretary

V.K. Gupte

Auditors

Deloitte Haskins & Sells, LLP
Chartered Accountants

Solicitors & Advocates

Vigil Juris
PDS Legal

Bankers

HDFC Bank
State Bank of India
AXIS Bank
IDFC Bank

Registered Office

Mafatlal House,
H.T. Parekh Marg,
Backbay Reclamation,
Churchgate,
Mumbai 400 020.
Maharashtra.

Plants

Navi Mumbai

C-37, Trans Thane Creek Industrial Area,
Off. Thane Belapur Road,
Navi Mumbai 400 705,
Maharashtra.

Dahej

12/A/1 & 13/B/1, Dahej Indl. Estate,
Village Ambheta, Tal. Vagra,
Dist. Bharuch - 392130
Gujarat.

Contact Details

Telephone : 022-66364062 /66576100
Fax : 022-66364060
CIN No. : L99999MH1961PLC012003
E-mail : investorcare@nocil.com
Website : www.nocil.com

NOCIL LIMITED

CIN No. L99999MH1961PLC012003

Regd. Office: Mafatlal House, H.T. Parekh Marg, Backbay Reclamation,
Churchgate, Mumbai-400 020 Tel.No. 91-22-66364062,

Fax No : 91-22-66364060, Website: www.nocil.com

Email: investorcare@nocil.com

NOTICE

NOTICE is hereby given that the FIFTY FOURTH Annual General Meeting of the Members of NOCIL Limited will be held on Wednesday, the 27 July 2016 at 2.30 p.m. at Rama & Sundri Watumull Auditorium, K.C. College, Vidyasagar, Principal K.M. Kundnani Chowk, 124, Dinshaw Wacha Road, Churchgate, Mumbai – 400 020 to transact the following business:

ORDINARY BUSINESS:

1. To receive, consider and adopt the audited Statement of Profit and Loss, Cash Flow Statement of the Company for the year ended 31 March 2016 and the Balance Sheet as at 31 March 2016 and the Reports of the Directors and the Auditors thereon.
2. To declare dividend on equity shares.
3. To appoint a Director in place of Mr. Vilas R. Gupte (holding DIN 00011330), who retires by rotation and being eligible, offers himself for re-appointment.
4. To consider and if thought fit, to pass with or without modification, the following resolution as an **Ordinary Resolution**:

“RESOLVED THAT pursuant to Section 139(1) and other applicable provisions, if any, of the Companies Act, 2013, read with the Companies (Audit and Auditors) Rules, 2014 (including any statutory modifications or re-enactment thereof for the time being in force), appointment of M/s. Deloitte Haskins and Sells LLP, Chartered Accountants, Mumbai (Registration No. 117366W/W-100018) who were appointed as Statutory Auditors of the Company to hold office for the period of 3 (three) years from the conclusion of Annual General Meeting held in 2014 until the conclusion of the Annual General Meeting to be held during the year 2017 to examine and audit the accounts of the Company for the Financial Years 2014-15, 2015-16 and 2016-17 be and is hereby ratified for financial year 2016-17 and the Board of Directors of the Company be authorized to fix remuneration as may be mutually agreed upon between the Board of Directors of the Company and the Auditors plus reimbursement of out of pocket expenses and applicable taxes.”

SPECIAL BUSINESS:

5. To consider and if thought fit, to pass with or without modification, the following resolution as an **Ordinary Resolution**:

“RESOLVED THAT pursuant to Section 148(3) of the Companies Act, 2013, read with Rule 14 of the Companies (Audit and Auditors) Rules, 2014 and other applicable provisions if any, payment of Remuneration of ₹ 5,00,000/- (apart from reimbursement of out of pocket expenses and applicable taxes) to M/s. Kishore Bhatia & Associates, Cost Auditors, Mumbai (Registration No. 00294), who were appointed by the Board of Directors in their meeting held on 5 May 2016 for carrying out Cost Audit of the Company for financial year 2016-17, be and is hereby approved and ratified.”

6. To consider and if thought fit, to pass with or without modification, the following resolution as a **Special Resolution**:

“RESOLVED THAT pursuant to Section 94(1) of the Companies Act, 2013, ('the Act'), the registers required to be kept and maintained by a Company under Section 88 of the Act such as the Register of Members and Index of Members and other related documents including copies of the annual return filed under Section 92 of the Act, shall be kept at the premises of the Company's Registrar and Transfer Agents (RTA) viz., Karvy Computershare Private Limited, at 24 B, Rajabhadur Mansion, Ground Floor, Ambalal Doshi Marg, Mumbai - 400 023, Maharashtra.

FURTHER RESOLVED THAT the Register of Members and Index of Members and other related documents including copies of the annual return etc. shall be kept at the premises of the RTA so long as they continue to act as the RTA of the Company.”

Registered Office:

Mafatlal House,
H.T. Parekh Marg,
Backbay Reclamation,
Churchgate,
Mumbai 400 020.

By Order of the Board
For **NOCIL Limited**

V.K.Gupte

Company Secretary

Date : 5 May 2016



NOTES

1. A member entitled to attend and to vote is entitled to appoint a proxy to attend and to vote instead of himself and a proxy need not be a member.

Proxies in order to be effective, must be received by the Company, at its Registered Office not less than 48 hours before the Meeting.

A person can act as proxy on behalf of members not exceeding 50 (fifty) and holding in the aggregate not more than ten percent of the total share capital of the Company. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

2. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 relating to Special Business is annexed hereto.
3. The Register of Members and the Share Transfer Books of the Company will remain closed from Thursday, 21 July 2016 to Wednesday, 27 July 2016 (both days inclusive).
4. The dividend for the year ended 31 March 2016 as recommended by the Board, will be paid to those members whose names appear on the Company's Register of Members on 27 July 2016. In respect of shares held in demat form, the dividend will be paid to the beneficial owners of shares as per details furnished by the Depositories as on 27 July 2016. The dividend, if approved, at the Annual General Meeting, will be paid at par on or after 2 August 2016.
5. The Register of Directors and Key Managerial Personnel and their shareholding, maintained under section 170 of the Companies Act, 2013 will be available for inspection by the members at the Annual General Meeting of the Company.
6. The Register of Contracts and Arrangements in which the Directors are interested, maintained under section 189 of the Companies Act, 2013 will be available for inspection by the Members at the Annual General Meeting of the Company.
7. Members are requested to note that pursuant to the provisions of Section 125 (2) of the Companies Act, 2013, the dividend remaining unclaimed /unpaid for a period of seven years from the date it becomes due for payment shall be credited to the Investor Education and Protection Fund (IEPF) set up by the Central Government. Members who have so far not claimed the dividends are requested to make claim with the Company immediately as no claim shall lie against the Company in respect of individual amounts once credited to the said IEPF.

Due dates for transferring unclaimed and unpaid dividends declared by the Company are as under:

Financial Year ended	Date of declaration of dividend	Due date of transfer of unclaimed & unpaid Dividend
31 March 2009	29 July 2009	4 September 2016
31 March 2010	30 July 2010	5 September 2017
31 March 2011	27 July 2011	2 September 2018
31 March 2012	31 July 2012	6 September 2019
31 March 2013	29 July 2013	4 September 2020
31 March 2014	30 June 2014	6 August 2021
31 March 2015	23 July 2015	29 August 2022

8. Details under Regulation 36 (3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in respect of the Directors seeking appointment / re-appointment at the Annual General Meeting, forms integral part of the notice. The Directors have furnished the requisite declarations for their appointment or re-appointment.
9. Electronic copy of the 54th Annual Report for 2015-16 and Notice of the 54th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/ Depository Participant(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the 54th Annual Report and Notice of the 54th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.

10. Voting through electronic means

- I. In compliance with provisions of Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014 and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company provides to its members, the facility to exercise their right to vote on resolutions proposed to be considered at the Fifty Fourth Annual General Meeting (AGM) by electronic means and the business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by Karvy Computershare Private Limited (KARVY).
- II. The facility for voting through ballot paper shall also be made available at the AGM and the members attending the meeting shall be able to exercise their right to vote at the meeting through ballot paper in case they have not casted their vote by remote e-voting.
- III. The members who have casted their vote by remote e-voting prior to the AGM may also attend the AGM **but shall not be entitled to cast their votes again.**

- IV. The remote e-voting period commences on 22 July 2016 (9:00 am) and ends on 26 July 2016 (5:00 pm). During this period, the members of the Company, holding shares either in physical form or in dematerialised form, as on the cut-off date of 20 July 2016, may cast their vote by remote e-voting. The remote e-voting module shall be disabled by KARVY for voting thereafter.
- V. Once the vote on a resolution is cast by the member, such member shall not be allowed to change it subsequently.
- VI. A person who is not a member as on cut-off date should treat this Notice for information purpose only.
- VII. The process and manner for remote e-voting is as under:
- A. Member(s) whose email IDs are registered with the Company/DPs will receive an email from KARVY informing them of their User-ID and Password. Once the Members receive the email, he or she will need to go through the following steps to complete the e-voting process:
 - (i) Launch internet browser by typing the URL: <https://evoting.karvy.com>
 - (ii) Enter the login credentials (i.e. User ID and password) which will be sent separately. However, if you are already registered with KARVY for e-voting, you can use your existing User ID and password for casting your vote. If required, please visit <https://evoting.karvy.com> or contact toll free number 1-800-3454-001 for your existing password.
 - (iii) After entering these details appropriately, click on "LOGIN".
 - (iv) You will now reach password change Menu wherein you are required to mandatorily change your password. The new password shall comprise minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric (0-9) and a special character (@, #, \$, etc.). The system will prompt you to change your password and update your contact details like mobile number, email address, etc. on first login. You may also enter a secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended that you do not share your password with any other person and that you take utmost care to keep your password confidential.
 - (v) You need to login again with the new credentials.
 - (vi) On successful login, the system will prompt you to select the E-Voting Event Number for NOCIL Limited.
 - (vii) On the voting page enter the number of shares (which represents the number of votes) as on the cut-off date under "FOR/AGAINST" or alternatively, you may partially enter any number in "FOR" and partially in "AGAINST" but the total number in "FOR/AGAINST" taken together should not exceed your total shareholding as on the cut-off date. You may also choose the option "ABSTAIN" and the shares held will not be counted under either head.
 - (viii) Members holding shares under multiple folios/demat accounts shall choose the voting process separately for each of the folios/demat accounts.
 - (ix) Voting has to be done for each item of the Notice separately. In case you do not desire to cast your vote on any specific item it will be treated as abstained.
 - (x) You may then cast your vote by selecting an appropriate option and click on "Submit".
 - (xi) A confirmation box will be displayed. Click "OK" to confirm else "CANCEL" to modify. Once you confirm, you will not be allowed to modify your vote. During the voting period, members can login any number of times till they have voted on the Resolution(s).
 - (xii) Corporate / Institutional Members (i.e. other than Individuals, HUF, NRI, etc.) are also required to send scanned certified true copy (PDF Format) of the Board Resolution / Power of Attorney / Authority Letter, etc., together with attested specimen signature(s) of the duly authorized representative(s), to the Scrutinizer at e-mail ID: scrutiniser@hkacs.com or evoting@karvy.com. They may also upload the same in the e-voting module in their login. The scanned image of the above mentioned documents should be in the naming format "NOCIL_EVENT NO."
 - B. In case a member receives physical copy of the Notice of AGM [for members whose email IDs are not registered or have requested the physical copy]:
 - a) Initial password is provided in format as below at the bottom of the Attendance Slip for the AGM :

EVENT NO.	USER ID	PASS WORD
-----------	---------	-----------
 - b) Please follow all steps from Sr. No. (ii) to Sr. No. (xii) above to cast vote.
- VIII. In case of any query pertaining to e-voting, please visit Help & FAQ's section available at KARVY'S website <https://evoting.karvy.com>.
- IX. If the member is already registered with KARVY e-voting platform then he can use his existing User ID and password for casting the vote through remote e-voting.
- X. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication.
- XI. The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of 20 July 2016.
- XII. Any person who becomes a member of the Company after dispatch of the Notice of the Meeting and holding shares as on the cut-off date i.e. 20 July 2016, may obtain the User ID and password in the manner as mentioned below:
- a) If e-mail address or mobile number of the member is registered against Folio No. / DP ID - Client ID, then on the home page of <https://evoting.karvy.com>, the member may click "Forgot Password" and enter Folio No. or DP ID - Client ID and PAN to generate a password.



- b) Member may send an e-mail request to evoting@karvy.com. If the member is already registered with KARVY e-voting platform then he can use his existing User ID and password for casting the vote through remote e-voting.
- c) Member may call KARVY's toll free number 1-800-3454-001.
- d) If the mobile number of the member is registered against Folio No. / DP ID - Client ID, the member may send SMS : **MYEPWD <space> E-Voting Event Number + Folio No. or DP ID - Client ID to 9212993399**
- Example for NSDL: MYEPWD <SPACE> IN12345612345678
- Example for CDSL: MYEPWD <SPACE> 1402345612345678
- Example for Physical: MYEPWD <SPACE> XXXX1234567890
- XIII. A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date, viz., 20 July 2016 only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through ballot paper.
- XIV. Mr. Hemanshu Kapadia, Proprietor of M/s Hemanshu Kapadia & Associates, Practicing Company Secretaries (C.P. No. 2285), Mumbai or failing him Ms. Preeti A. Bhangale, Partner of VPP & Associates, Practicing Company Secretaries (C.P. No. 9134), Mumbai has been appointed as the Scrutiniser by the Board of Directors of the Company to scrutinize the e-voting process in a fair and transparent manner.
- XV. Voting shall be allowed at the end of discussion on the resolutions on which voting is to be held with the assistance of Scrutiniser, by use of ballot paper for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.
- XVI. The Scrutiniser shall after the conclusion of voting at the AGM, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated Scrutiniser's report of the total votes cast in favour or against, if any, to the Chairman or to a person authorised by the Chairman in writing, who shall countersign the same and declare the result of the voting forthwith.
- XVII. The Results declared along with the report of the Scrutiniser shall be placed on the website of the Company www.nocil.com and on the website of KARVY immediately after the declaration of result by the Chairman or by a person duly authorised. The results shall also be immediately forwarded to the National Stock Exchange of India Limited and BSE Limited, where the equity shares of the Company are listed.
- XVIII. Subject to receipt of requisite number of votes, the Resolutions shall be deemed to have been passed on the date of the AGM i.e. 27 July 2016.

Annexure to the Notice

Explanatory Statement as required under Section 102 of the Companies Act, 2013:

Item No. 4

Pursuant to Section 139 (1) of the Companies Act, 2013, M/s. Deloitte Haskins & Sells LLP., Chartered Accountants, Mumbai (Registration No. 117366W/W-100018) were appointed as Statutory Auditors of the Company to hold the office for the Financial Years 2014-15, 2015-16 and 2016-17. Further, pursuant to Section 139(1) of the Companies Act, 2013, the Members of the Company are required to ratify their re-appointment as Statutory Auditors of the Company, at every Annual General Meeting; hence the resolution is placed before the members for ratification.

The Board recommends the resolution for the approval of the Members.

None of the Directors and Key Managerial Personnel of the Company and /or their relatives is deemed to be concerned or interested in the resolution.

Item No. 5

Pursuant to Section 142 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the Members of the Company are required to ratify the payment of remuneration of ₹ 5,00,000/- per annum and reimbursement of out of pocket expenses and taxes as may be applicable to the Cost Auditors as considered and approved by the Board of Directors for the Financial Year 2016-17, if and as may be applicable and directives issued by the Central Government.

The Board recommends the resolution for the approval of the Members.

None of the Directors and Key Managerial Personnel of the Company and /or their relatives is deemed to be concerned or interested in the resolution.

Item No. 6

Pursuant to Section 94(1) of the Companies Act, 2013, ('the Act') the registers required to be kept and maintained by a Company under Section 88 of the Act, such as the Register of Members and Index of Members and other related documents including copies of the annual return filed under Section 92 of the Act shall be kept at the Registered Office of the Company.

Such registers or copies of annual return may also be kept at any other place in India if approved by a special resolution passed at a general meeting of the Company and the Registrar has been given a copy of the proposed special resolution in advance.

M/s Karvy Computershare Private Limited (Karvy) were appointed as the Company's Registrar and Share Transfer Agent (RTA),

having their office at 24 B, Rajabhadur Mansion, Ground Floor, Ambalal Doshi Marg, Mumbai - 400 023, Maharashtra in place of M/s Sharepro Services (India) Private Limited, Mumbai. Karvy is our RTA, who has been providing depository related services for the shares held in demat mode and also acting as the Share Transfer Agent for the shares held in physical segment. Hence, the approval of the Members is sought in terms of Section 94 (1) of the Act, for keeping the aforementioned Registers and documents at the premises of the RTA as stated in the resolution.

The Board of Directors recommends this resolution as a Special Resolution for the approval of the Members.

None of the Directors and Key Managerial Personnel of the Company and / or their relatives is deemed to be concerned or interested in the resolution.

Particulars of the Directors seeking appointment / re-appointment at the ensuing Annual General Meeting pursuant to Regulation 36(3) of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

Name	Mr. Vilas Raghunath Gupte
Brief Resume - Age & Qualification	71 years B. Com., Member of the Institute of Chartered Accountants of India.
Date of Appointment / Re-appointment	31 July 2012
Expertise in Specific Functional Areas	Mr. Gupte has more than 40 years experience at various companies in Finance, Legal and Commercial matters. He retired as Chief Executive Officer of our Company in July, 2005. Presently he is part of a Business Solutions Consultancy.
Directorship held in other Listed Entities	Mafatlal Industries Ltd.
Membership / Chairmanship of Committees	Mafatlal Industries Ltd. Chairman – Nomination and Remuneration Committee Member – Audit Committee – CSR Committee
Number of shares held in the Company	600 (As Joint holder)
Disclosure of relationship	Mr. Gupte is related to Mr. C.R.Gupte, Managing Director of the Company.

Registered Office:

Mafatlal House,
H.T. Parekh Marg,
Backbay Reclamation,
Churchgate,
Mumbai 400 020.

By Order of the Board
For **NOCIL Limited**

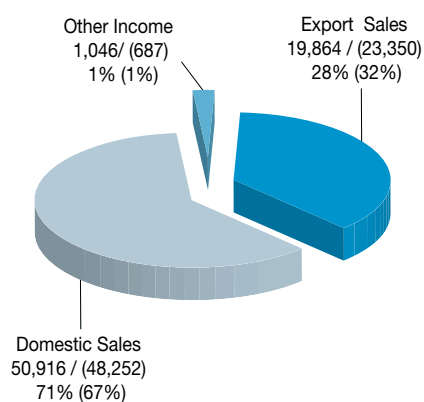
V.K.Gupte
Company Secretary

Date : 5 May 2016

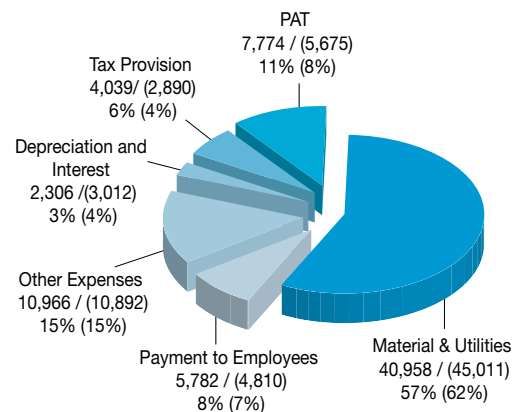
(₹ in lakhs)

SUMMARISED FINANCIAL DATA							
Sr. No.	Particulars	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
	STATEMENT OF PROFIT AND LOSS						
1	Total Income	45,893.40	50,473.65	50,205.16	60,690.09	72,288.83	71,825.45
2	EBITDA	5,610.94	5,611.28	3,348.53	7,168.22	11,576.24	14,119.42
3	Interest	12.45	43.16	375.49	1,738.77	1,651.22	933.96
4	Depreciation	798.51	899.34	784.57	1,755.84	1,360.48	1,372.44
5	Profit before Exceptional Items	4,799.98	4,668.78	2,188.47	3,673.61	8,564.54	11,813.02
6	Exceptional Items as Income / (Expenditure)	-	22.45	2,225.00	(203.45)	-	-
7	Profit before Tax	4,799.98	4,691.23	4,413.47	3,470.16	8,564.54	11,813.02
8	Profit after Tax	3,331.82	3,399.06	4,249.02	2,361.76	5,674.84	7,774.03
9	Earning per share (EPS) ₹ (Basic)	2.07	2.11	2.64	1.47	3.53	4.83
10	Dividend (₹ per Share)	0.60	0.60	0.60	0.60	1.00	1.20
	BALANCE SHEET						
11	Net Fixed Assets	11,370.91	20,187.17	30,449.09	30,490.37	29,660.93	29,580.55
12	Investments	2,483.13	2,505.58	4,730.58	4,730.58	4,730.58	4,730.58
13	Long-term loans and advances (Net)	3,466.87	3,508.46	4,006.68	3,426.14	2,286.05	1,246.85
14	Current Assets (Net)	15,780.82	17,318.56	14,590.14	18,109.97	23,532.61	18,439.19
15	Borrowings (including short term borrowings)	-	8,045.88	14,683.63	15,222.58	14,730.80	2,586.70
16	Share Capital	16,078.70	16,078.70	16,078.70	16,078.70	16,078.70	16,078.70
17	Free Reserves	14,927.20	17,205.03	20,325.38	21,558.47	25,263.20	30,715.00
18	Total Net Worth	31,005.90	33,283.73	36,404.08	37,637.17	41,341.90	46,793.70
19	Deferred Tax Liability/(Deferred Tax Asset)	2,095.82	2,190.16	2,688.77	3,897.32	4,137.46	4,616.77
20	Book Value per Equity Share (₹) (#18/no. of shares)	19.28	20.70	22.64	23.41	25.71	29.10
	(Face value - ₹ 10 per share)						
21	Debt / Equity Ratio (#15/#18)	-	0.24	0.40	0.40	0.36	0.06
22	Operating EBITDA (%) (#2/#1)	12%	11%	7%	12%	16%	20%
23	Profit after Tax (%) (#8/#1)	7%	7%	8%	4%	8%	11%
24	Return on Net Worth (%) (#8/#18)	11%	10%	12%	6%	14%	17%
25	Return on Capital Employed (%) {#2/[(#11+#12+#13+#14)]}	17%	13%	6%	13%	19%	26%

Rupees Earned



Rupees Spent



(Figures in brackets indicate previous year)

DIRECTORS' REPORT

Dear Members,

Your Directors are pleased to present their Report together with the Audited Accounts of the Company for the year ended 31 March 2016.

FINANCIAL RESULTS		(₹ in Crore)
Particulars	For the year 31 March 2016	For the year 31 March 2015
Gross Revenue	788.61	785.33
Less : Excise Duty	73.40	66.33
Net Revenue	715.21	719.00
Profit before Tax	118.13	85.65
Profit after Tax	77.74	56.75
Earnings per share of Face Value of ₹10/- each - Basic	4.83	3.53
- Diluted	4.78	3.50
Proposed Dividend	19.29	16.08
Tax on Dividend	3.93	3.27

Performance of the Company

I am happy to inform you that the financial year 2015-16 saw a notable improvement in the operating performance of your Company, even on the back-drop of weak global demand, falling prices and over-capacities etc. Demand for Rubber Chemicals is a derived demand and is directly a function of Global Rubber Consumption, which for the year remained relatively flat. Despite this, your Company has posted a growth of 4% in its sales volume. It is pertinent to note that this growth was achieved, in spite of a conscious decision to stay away from certain traditional but non-strategic export markets, in the face of unrealistically low pricing from Chinese and Korean suppliers.

The continued weakness in the price of Crude Oil and certain Petrochemical building blocks, during the year, did have a favourable impact on the Company's Raw Material costs. However, these reductions in costs were accompanied by reductions in selling prices of finished goods. In line with our usual long-term approach to business, we have adjusted our selling prices to our regular customers to reflect these reductions in costs as also to maintain our business share at these accounts, in line with the prevailing stiff competition.

Domestic Market

Your Company achieved Domestic Sales of ₹ 580 Crores against the previous year's figure of ₹ 560 Crores. Although the value increase appears to be modest, thanks to the reduction in the selling prices of our products, it does not adequately capture the growth in the domestic sales volume and market share, in this challenging year. Higher domestic volumes, better product-mix and continual improvements in operational efficiencies, particularly at the new plant in Dahej, have been key factors in improving the operating margins.

It may also be noted that the overall situation with our consuming industry during the year remained weak. As a result, most of your Company's major customers had curtailed their capacity utilization. Consequently, your Company was also forced to align its production plan with the overall demand- trend, and in the face of un-remunerative pricing offered by our Chinese and Korean

competitors, compelled us to consciously stay out of some of the customer accounts. As a result, we had to reduce the production of some of products and their intermediates, during the year. This however had the positive impact of the Company reducing its inventory levels by ₹ 55 Crores, leading to a significant reduction in working capital borrowings and bringing down financing costs.

The Indian economy exhibited significant resilience during the year in contrast to most other countries, China in particular. According to most forecasts, India's GDP growth, is expected to be in the region of 7.5% for the year 2016-17. Your Company's management expects to capitalize on this growth by further strengthening its premier position as the largest domestic player in the Rubber Chemicals business. Given the acknowledged quality of its products and services, your Company sees 2016-17, as a year of significant opportunities, to grow its volumes and improve its capacity utilization.

We expect that the major threat to this objective, is likely to be from the continued and aggressive dumping of Rubber Chemicals at unrealistically low prices by producers, mainly from China, Korea and the European Union. The poor domestic demand in China due to the slow-down in that country and the absence of growth in the EU Region may create a situation, where rubber chemicals pricing may witness further reductions in the near term. But, at the same time, the Crude Oil and its down-stream derivatives have shown a hardening trend towards the end of the financial year and as a result, the ability of these competitors to sustain such low pricing may also come under considerable strain.

In this context, it is worthwhile to note that the Government of India has created to some extent, a level playing field for your Company, by imposing Anti-Dumping duty on six products, out of about twenty products which your Company produces and markets. Ironically, the level playing field so provided by the Government, to quite some extent, was neutralized by the conscious erosion in the prices of these products, by competitors from China, Korea and the EU. Your Company continues to face these challenges and continues to counter these, by offering high quality products and service, judicious business decisions and further helped by its long reputation of a dependable supplier to the rubber industry.

Exports

Due to the weak prevalent market conditions in the European Union and Japan, your Company's export volumes remained subdued and pricing too was affected due to aggressive price undercutting resorted to, by our global competitors from China/Korea and EU. The slow-down in the domestic demand in China, was one of the most important factors behind this price undercutting despite which your Company during the year achieved an export turnover of nearly ₹ 200 Crore. Your Company adopted a judicious approach of promoting exports of only high value/specialized products, and staying away from high volume products with poor margins. In fact, your Company, over the past few years has focussed on improving its sales-mix, by promoting some speciality and high-value products to specific customers, thereby improving its margins. I am happy to inform that, with this approach, your Company, managed to achieve improved profitability in the export segment, despite forgoing volume growth. In case of some of the products, where competition is acute from China/Korea/EU and pricing unattractive, your Company has chosen to export these products, only to a certain select key accounts, keeping in mind the equally important need to maintain continuity at these accounts, as well as to ensure, our own capacity utilization remained at reasonable levels.