# Nagarjuna Fertilizers and Chemicals Limited



Transforming Indian Agricultural
Output Markets (with Smart Mandis)

Annual Report 2016

# **Transforming Indian Agricultural Output Markets**





iKisan (a division of NFCL) is proud to be associated with eNAM and will continue its endeavour in bringing the benefits of mandi automation across the country (bringing seamless market integration and benefit farmers and buyers across the country).



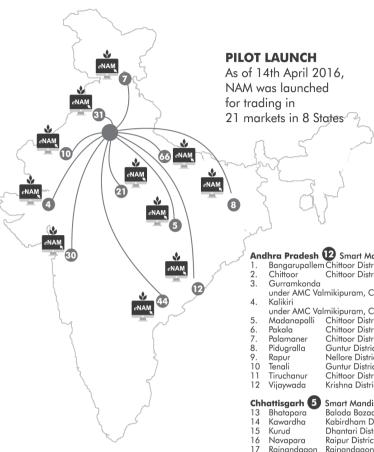
### Electronic National Agricultural Market (eNAM) powered by iKisan

- A transformational initiative by Government of India launched by Honorable Prime Minister on April 14, 2016
- Largest initiative undertaken by any Company in automating the world's 3rd largest agri producer's markets.
- iKisan is designing, developing, deploying and implementing this transformational initiative, across 585 Mandis in India and connecting them to a common national platform to bring substantial economic reforms in the farming activity.
- NAM envisions one license,
   a single point levy and use of electronic systems for
   price discovery and is expected to impact the
   economy as a whole.
- Beneficial for Farmers (more options for selling their produce), Traders (access larger national market for secondary trading), Bulk buyers, processors, exporters (direct participation in local mandi) and Mandis (opportunity for collection of better fee due to increased transactions)





## 23 Smart Mandis already launched 215 Smart Mandis under development



- User friendly to facilitate all the stakeholders viz. farmers, trader commission agents, weighbridge operators, hamalis, and other mandi officials, to easily adopt th common platform
- Significant returns expected in 5 to 7 years to farmers, lower transaction cost to buyers, stable prices and availability to consumers, integrated value chain across country.
- iKisan (a division of NFCL) is proud to be associated with NAM and will continue its endeavor to bring benefits of mandi automation across all states in order to bring seamless market integration and benefit farmers and buyers across the country.

| As o<br>NAM<br>for t | of 14<br>M w<br>rad   | LAUNCH<br>4th April 20<br>as launche<br>ing in<br>kets in 8 St           | d   |
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| rs,<br>e             | <b>Guj</b><br>18<br>19<br>20<br>21  | arat 4 Sma<br>Himmatnagar<br>Patan<br>Botad<br>Mahuva                    | rt Mandis<br>Patan<br>Bhavnagar District  |
| ne                   | 22<br>23<br>24<br>25<br>26  | Adampur<br>Ambala<br>Charkhi Dadri<br>Dabwali<br>Ellanabad               | art Mandis<br>Hissar District<br>Bhiwani District<br>Sirsa District   |
| 1                    | 27<br>28<br>29<br>30<br>31  | Ganaur<br>Gharaunda<br>Gohana<br>Hansi<br>Ismailabad                     | Sonepat District<br>Karnal District<br>Kaithal District<br>Hisar District<br>Kurukshetra District   |

lind Julana

38 39 Madlauda Mullana 41 Nishing 42

Panipat 43 Pehowa Ratia 45 Rewar 46 Rohtak Safidon

48 Samalkha Shabad Sonepat Taraori

Rohtak **Panipat** Sonepat Karnal Kurukshetra

lind District

Jind District

Sirsa District

Kaithal District

Panipat District Ambala District

Karnal District

Panipat District

Kurukshetra District

Jind District

Fatehabad

Rewari

Kurukshetra District

Himachal Pradesh Smart Mandis Bhattakufar(Dhalli) Shimla Bhunter Kuĺlu kangra 56 57 Parwanoo Solan Shimla Mandi

Gumla Gumla lamshednur lamshednur 65 Lohardaga Lohardaaa Simdega Simdega 21 Smart Mandis Madhya Pradesh Ashok Nagar Baitul Baitul 70 71 Bhopal Chhindwada Berasia Chhindwada Damoh Damoh 73 74 Dewas Dewas Harda Harda 75 Indore Indore 76 Jabalpur Jabalpur 77 78 79 Jaora Ratlam Karond Bhopal Mandsore Mandsore Neemuch Neemuch Hoshangabad Pipariya 82 Ratlam Ratlam 83 Rewa Rewa Sagar Sagar 85 86 Sehore Sehore

Jharkhand 8

Chaihasa

Dhanbad

Daltongani

**Smart Mandis** 

Daltanaani

Dhanbad

West Simbhum

87 Uiiain Uiiain Vidisha Vidisha 30 Smart Mandis Maharashtra Aatpadi Sangali Achalpur Amravati 91 92 93 Aheri Gadchiroli Akola Akola Arjuni Morgaon Gondia Aurangabad Aurangabad 95 Barshi Solapur 96 Hingoli Basmat Bhokar Nanded 98 Dhule Dhule Dound Pune 100 Gadhinglaj Kolhapur Gevrai Beed 102 Gondpimpri Chandrapur 103 Jalgaon 104 Kolhapur Jalgaon Kolhapur

105 Latur Latur 106 Lonand Lonand 107 Malegaon(Nashik) Nashik 108 Malkapur Malkapur 109 Nagpur Nagpur 110 Nandurbai Nandurbar 111 Newasa Ahmednaaar 112 Parbhani Parbhani

113 Sangli Sangli Parbhani 114 Selu 115 Shirur Pune 116 Tumsar Bhandara 117 Vani Nashik 118 Yeola Nashik

Rajasthan 10 Smart Mandis

119 Atru Barar 120 Bundi Bundi 121 Fatehnagar Udaipur 122 Gangapur city Sawai Madhopur 123 Hindoun 124 Kota (Grain) Karauli Kota 125 Mandawari Dausa **Bharatpur** 

126 Nagar 127 Padampur 128 Ramganj Telangana 44

129 Achampet 130 Adilabad Mahbubnagar Adilabad Athmakur Mahbubnagai 132 Badepally Adilabad 133 Bhainsa 134 Choppadandi Karimnaaar 135 Devarakadra 136 Deverakonda 137 Gadwal 138 Gajwel 139 Gangadhara

143 Jangaon

144 Jogipet

Mahbubnagar Nalagonda Mahbubnagar Medak Karimnagar 140 Gollapally 141 Jagtial Karimnagar Karim Nagar 142 Jammikunta

Warangal

Sri Ganganagar

**Smart Mandis** 

148 Kesamudram 149 Khammam 150 Mahbubnagai Makthal 151 Malakpet 153 Metpally 154 Mirvalaauda 155 Nagarkurnool 156 Nakrekal 157 Narayanpet 158 Narsampet 159 Nizamabad 160 Peddapalli 161 Sadasivpet Shadnagar Shankarapally 164 Siddipet 165 Suryapet Tandur 167 Tirumalgiri 168 Vikarahad Warangal

145 Kalwakurthy

146 Kamareddy

Karim Nagar

Waranaa Karimnagar Medak Mahabubnagar Rangareddy Meďak Nalagonda Rangareddy Rangareddy

Mahbubnagar

Nizamabaď

Warangal

Khammam

Karimnagar

Nalagonda

Nalgonda

Mahbubnagar

Mahbubnagar

Mahbubnagar

Mahabubnagar

Karim Nagar

Mahbubnagar Mahbubnagar Medak

170 W.P. Town 171 W.P.Road 172 Zaheerabad **Uttar Pradesh** 66 Smart Mandis 173 Agra 174 Akbarpur Agra Ambedkar Nagar 175 Aligarh Aligarh Allahabad 176 Allahabad 177 Auriya Auriya 178 Azamgarh Azamgarh 179 Badaun Badaun 180 Bangarmau Unnao 181 Barabanki Barabanki 182 Bareilly Barelly Basti 183 Basti 184 Bilaspur Pilibhit 185 Chandauli 186 Chandausi Chandauli Muradabad 187 Chaubepui Kanpur Nagar 188 Chibramau Kannaui Deoria Deoria 190 Etah Mainpuri Etawah 191 Etawah Faizabad Faizabad 193 Ghaziabad Ghaziabad 194 Golagokamnath Kheri 195 Gonda Gonda 196 Gorakhpu Gorakhpur 197 Hapur 198 Hardoi Hapur Hardoi 199 Hathras Hathras 200 Jahangirabad Bulandshahar 201 Jais Amethi 202 Jhansi Jhansi 203 Kaimganj 204 Kannuaj Farrukhabad Kannauj 205 Kanpur Kanpur 206 Kasgani Kasgani Aligarh 208 Konch Jalaun 209 Lucknow Lucknow 210 Madhogani Hardoi Sitapur Mahmudabad Mahoba Mahoba Mainpuri Mainpuri 214 Meerut Meerut 215 Moradahad Muzzaffarnagar Noida 218 Partawal 219 Pilibhit 220 Powayan 221 Pratapgarh Puranpur 223 Rae Bareli

Moradahad Muzzaffarnagar Gautambudhnagar Maharajaganj Shahjahanpur Pratapaarh Barelly Rae Bareli Rampur Hamirpur Sonebhadra

Barabanki

Basti

229 Shahjahanpur Shahjahanpur 230 Sirsaganj Firozabad Sitapur Sitapur 232 Varanasi 233 Bahraich 234 Lakhimpur Kheri

235 Lalitpur 236 Mathura Saharanpur 238 Sultanpur

224 Rampur

226 Robertsgan

228 Sahiyapur

Safdargani

225 Rath

227



#### **Board of Directors**

K S Raju

Chairman

**Chandra Pal Singh Yadav** 

Nominee of KRIBHCO

M P Radhakrishnan

Nominee of SBI

O Ramesh Babu

Nominee of IFCI

Shailendra Govind Nadkarni

Nominee of IDBI Bank

**Anil Kumar P R** 

Nominee of ICICI Bank Ltd

**C B Mouli** 

D Ranga Raju

Lalitha Raghuram

N C B Nath

S R Ramakrishnan

**Uday Shankar Jha** 

K Rahul Raju

Managing Director

**Registered Office** 

D.No 8-2-248,

Nagarjuna Hills, Punjagutta,

Hyderabad - 500 082

**INDIA** 

CIN: L24129AP2006PLC076238

Website

www.nagarjunafertilizers.com

**Manufacturing Facilities** 

Urea

Kakinada, East Godavari Dist,

Andhra Pradesh

**Micro-Irrigation** 

Nacharam, Hyderabad,

Telangana

Sadashivpet Mandal, Medak Dist,

Telangana

Halol, Panchmahal Dist,

Gujarat

**Auditors** 

M/s. M Bhaskara Rao & Co.,

**Chartered Accountants** 

Hyderabad

**Company Secretary** 

M Ramakanth



### **NOTICE**

NOTICE IS HEREBY GIVEN THAT THE 10TH ANNUAL GENERAL MEETING OF NAGARJUNA FERTILIZERS AND CHEMICALS LIMITED WILL BE HELD AT 10.00 HOURS ON FRIDAY, SEPTEMBER 30, 2016 AT SRI SATYA SAI NIGAMAGAMAM, 8-3-987/2, SRINAGAR COLONY, HYDERABAD - 500 073 TO TRANSACT THE FOLLOWING BUSINESS:

#### ORDINARY BUSINESS

- To receive, consider and adopt the 10th Annual Report of the Company, Balance Sheet as at March 31, 2016, the Statement of Profit and Loss for the Financial Year ended March 31, 2016, the Cash Flow Statement for the Financial Year ended March 31, 2016 and the Reports of the Directors and Auditors thereon.
- To appoint a Director in place of Mr. Chandra Pal Singh Yadav with DIN No.00023382 who has consented to retire by rotation in compliance with the requirements of Section 152 of the Companies Act, 2013, and being eligible, offers himself for reappointment.
- To consider and if thought fit, to pass with or without modification(s) the following resolution which will be proposed as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Section 139 of the Companies Act, 2013 and the Rules made thereunder, the consent of the Members be and is hereby accorded for the ratification of the appointment of Statutory Auditors of the Company, M/s. M Bhaskara Rao and Co.(Firm Registration Number-000459S), Chartered Accountants, Hyderabad, to hold office from the conclusion of the 10th Annual General Meeting up to the conclusion of the 11th Annual General Meeting of the Company on such remuneration as may be fixed by the Board of Directors during the term of appointment i.e., from the conclusion of the 8th Annual General Meeting to the conclusion of the 13th Annual General Meeting."

#### SPECIAL BUSINESS

- To consider and if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution: "RESOLVED THAT pursuant to the provisions of Section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactments thereof, for the time being in force), Mr. Dantu Mitra, Cost Auditor appointed by the Board of Directors of the Company, to conduct the Cost Audit in relation to the products - 'Manufactured Fertilizer' and 'Micro Irrigation' of the Company for the financial year ending March 31, 2017, be paid the remuneration as may be fixed by the Board of Directors of the Company"
- 5. To consider and if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution: "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Rules made thereunder read with Schedule IV to the Companies Act, 2013, Mr. Uday Shankar Jha with DIN No. 00056510, who was appointed as an Additional Director of the

- Company by the Board of Directors in terms of Section 161 of the Companies Act, 2013 and in respect of whom the Company has received a notice in writing from a member under Section 160 of the Companies Act, 2013 proposing Mr. Uday Shankar Jha for the office of Director of the Company, who meets the criteria for independence under Section 149 of the Companies Act, 2013, be and is hereby appointed as an Independent Director of the Company to hold office upto the conclusion of the 15th Annual General Meeting, not liable to retire by rotation"
- To consider and if thought fit, to pass with or without 6. modification(s) the following resolution as an Ordinary Resolution: "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions of the Companies Act, 2013 and the Rules made thereunder read with Schedule IV to the Companies Act, 2013, Mr. C B Mouli with DIN No. 00042949, who was appointed as an Additional Director of the Company by the Board of Directors in terms of Section 161 of the Companies Act, 2013 and in respect of whom the Company has received a notice in writing from a member under Section 160 of the Companies Act, 2013 proposing Mr. C B Mouli for the office of Director of the Company, who meets the criteria for independence under Section 149 of the Companies Act, 2013, be and is hereby appointed as an Independent Director of the Company to hold office upto the conclusion of the 15th Annual General Meeting, not liable to retire by rotation"
- "RESOLVED THAT pursuant to the provisions of Clause 14.5 of the Composite Scheme of Arrangement and Amalgamation between Ikisan Limited, Nagarjuna Fertilizers and Chemicals Limited (NFCL - earlier known as Kakinada Fertilizers Limited), Erstwhile Nagarjuna Fertilizers and Chemicals Limited (Erstwhile NFCL) and Nagarjuna Oil Refinery Limited (NORL) and their respective shareholders and creditors (Scheme) under Sections 391 - 394 and other relevant provisions of the Companies Act, 1956 approved by the Hon'ble Andhra Pradesh High Court and Hon'ble Bombay High Court in terms of orders dated June 17, 2011 and June 27, 2011, the Fractional entitlements arising out of the Scheme, to be sold and realized and the net proceeds due for distribution to the shareholders of the company who are eligible to receive the same be and are hereby transferred to Investor

Education and Protection Fund (IEPF) established by the Government of India in terms of the Companies Act, 2013 in view

of, the inadequate realization of the net sale proceeds

To consider and if thought fit, to pass with or without

modification(s) the following resolution as a Special Resolution:

By Order of the Board

Hyderabad August 6, 2016

7.

M Ramakanth **Company Secretary** Membership Number: FCS 1851



#### **NOTES**

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
  - A PERSON CAN ACT AS A PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY AND HOLDING IN AGGREGATE NOT MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS. A MEMBER HOLDING MORE THAN TEN PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY CARRYING VOTING RIGHTS MAY APPOINT A SINGLE PERSON AS PROXY AND SUCH PERSON SHALL NOT ACT AS A PROXY FOR ANY OTHER PERSON OR SHAREHOLDER.
- The Explanatory Statement pursuant to Section 102(1) of the Companies Act, 2013 with respect to the Special Business set out in the Notice is annexed.
- Instrument of proxies in order to be effective must be deposited at the Company's registered office not less than 48 hours before the meeting.
- 4. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014 and Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is providing remote e-voting facility as an alternative, to enable members to cast their vote electronically on all the resolutions set forth in the Notice to the 10th Annual General Meeting to be held on Friday i.e., September 30, 2016 at 10.00 Hours. The Company has engaged the services of Central Depository Services (India) Limited (CDSL) to provide remote e-voting platform to the members.
  - Please refer to the detailed instructions on remote e-voting at page no. 105 of the Annual Report 2015-16.
  - Members holding shares in demat form and members who have registered their email id with the Company will also receive the remote e-voting instructions by email.
- 5. Members who do not have access to remote e-voting facility may use the enclosed Ballot Form and send their assent or dissent on or before close of business hours (5.30 PM) of September 29, 2016.
- Members are requested to notify immediately the change, if any, of the address /change in bank details to the Company's registered office, quoting their ledger folio number registered with the Company
- Members desiring to seek any information on the annual accounts are requested to write to the Company at an early date to enable compilation of information.
- 8. The Register of Members and the Share Transfer Books will remain closed from September 23, 2016 to September 30, 2016 (both days inclusive).
- The Company has commenced Trading of the equity shares at The Bombay Stock Exchange and The National Stock Exchange of India Limited effective from June 15, 2016 with Scrip Code 539917 and NAGAFERT respectively. Members may please refer to the Directors Report for more information on the matter.
- The Company has paid the listing fees to The Bombay Stock Exchange and The National Stock Exchange of India Limited,

- Mumbai, where the securities of the Company are Listed.
- Members whose shareholding is in the electronic mode are requested to inform change of address, notifications and updates of bank account details to their respective Depository Participants only.
- 12. Members are requested to update the bank account number allotted after implementation of Core Banking Solutions (CBS) to the Company in case of shares held in physical form and to Depository Participant (DP) in case of shares held in demat form.
- 13. The Securities and Exchange Board of India has notified that the shareholders/transferee of shares (including joint holders) holding shares in physical form are required to furnish a certified copy of their PAN Card to the Company while transacting in the securities market including transfer, transmission or any other corporate action.
  - Accordingly, all the shareholders/transferee of shares (including joint holders) are requested to furnish a certified copy of their PAN Card to the Company while transacting in the securities market including transfer, transmission or any other corporate action.
- 14. Members wishing to claim dividends, which remain unclaimed, are requested to correspond with the Company, at the Company's Registered Office. Members are requested to note that dividends not encashed or claimed within seven years from the date of transfer to the Company's Unpaid Dividend Account, will, as per Section 124 of the Companies Act, 2013, (Section 205C of the Companies Act, 1956) and such other enactments or regulations in lieu thereof that maybe in force from time to time, be transferred to the Investor Education and Protection Fund.
  - The Company in accordance with the provisions of Investor Education and Protection Fund (Uploading of information regarding unpaid and unclaimed amounts lying with companies) Rules, 2012, has uploaded the details of unpaid and unclaimed amounts lying with the Company as on September 29, 2015 (date of last Annual General Meeting) on the website of the Company (www.nagarjunafertilizers.com), as also on the website of the Ministry of Corporate Affairs.
- 15. The Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 permits Companies to mail soft copies of the Annual Report to all those Members who have registered their e-mail addresses with the Company/Depository Participants. Accordingly, the Annual Report 2015-2016 along with the Notice of the 10th Annual General Meeting, instructions on remote e-voting, Ballot Form, attendance slip and proxy form is being mailed in electronic mode to all the members whose email addresses are registered with the Company/Depository Participant unless communication is received to the contrary. Printed copies of the documents shall be mailed to members who have not registered their email addresses with the Company/Depository Participants or have requested for the same.
  - The Notice of the 10th Annual General Meeting along with the Annual Report 2015-2016 will be available on the Company's website, www.nagarjunafertilizers.com.
- Members requiring a printed copy of the Annual Report may forward their request to the Company in writing.



- Members are requested to address all correspondences, including dividend matters, to Nagarjuna Fertilizers and Chemicals Limited, Investors Services Cell, Plot No 1, Punjagutta, Nagarjuna Hills, Hyderabad - 500 082.
- 18. To support green initiative, the members holding shares both in Physical/ Demat form, who have not furnished their email addresses are requested to register/update their e-mail addresses with the Company/Depository Participants.
- 19. As per Section 72 of the Companies Act, 2013 facility for making nominations is available to individuals holding shares in the Company. The prescribed nomination form can be obtained from the Company. Members, in particular those holding shares in single name, are requested to avail the above facility by furnishing to the Company the particulars of their nomination. Members holding shares in electronic form may forward duly filled nomination form to their respective depository.
- 20. The Company has designated an exclusive e-mail ID titled investors@nagarjunagroup.com for redressal of shareholder's complaints/grievances. In case of any queries/complaints or unresolved grievances, please write to us at ramakanthm@nagarjunagroup.com.

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

#### Item No.4

The Board of Directors at their meeting held on May 12, 2016, on the recommendation of the Audit Committee, have approved the appointment of Mr. Dantu Mitra as Cost Auditor to conduct the audit of the cost records of the Company for the Products - Fertilizers (Plant—I and 2 at Kakinada) and other Machinery and Plastics & Polymers (Micro-Irrigation-Products) for the Financial Year 2016-17 by virtue of the Companies (Cost Records and Audit) Rules, 2014.

In accordance with the provisions of Section 148 of the Act read with the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditor has to be approved by the members of the Company.

Accordingly, consent of the members is sought for passing an Ordinary Resolution as set out in Item No.4 of the Notice for payment of remuneration as fixed by the Board of Directors for the Financial Year 2016-2017.

None of the Directors / Key Managerial Personnel of the Company / their relatives are in any way, concerned or interested, financially or otherwise, in the resolution set out at Item No 4 of the Notice.

The Board commends the Ordinary Resolution set out at Item 4 of the Notice for approval of the members.

#### Item No. 5 & 6

The Board of Directors of the Company at their meeting held on August 6, 2016 appointed Mr. Uday Shankar Jha and Mr. C B Mouli as Additional Directors of the Company.

The Company has received notice in writing under the provisions of Section 160 of the Companies Act, 2013, from a member alongwith deposit of ₹ 1,00,000/- each proposing the candidature of Mr. Uday Shankar Jha and Mr. C B Mouli as Independent Directors as per the provisions of Section 149 of the Companies Act, 2013.

The Company has received from Mr. Uday Shankar Jha and Mr. C B Mouli, the following:

- a) Consent in writing to act as Director in Form DIR- 2
- Declaration in Form DIR-8 confirming that they are not disqualified under Section 164(2) of the Companies Act, 2013.
- c) Declaration as per Section 149(6) of the Companies Act, 2013, that they meet the criteria of independence.

It is proposed to appoint Mr. Uday Shankar Jha and Mr. C B Mouli as Independent Directors of the Company not liable to retire by rotation upto conclusion of 15<sup>th</sup> Annual General Meeting pursuant to the provisions of Section 149 of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In the opinion of the Board, Mr. Uday Shankar Jha and Mr. C B Mouli fulfill the conditions for appointment as Independent Directors as specified in the Act, Rules made thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Mr. Uday Shankar Jha and Mr. C B Mouli are independent of the management. Mr. Uday Shankar Jha has a vast experience in Rashtriya Chemicals and Fertilisers Ltd (RCF) as Chairman, Rajasthan RCF (RRCF) as Chairman, FACT RCF Builders Ltd(FRBL) as Chairman, RCF Hiranandani Mahimtura (RCF HM) as Chairman, RCF Hiranandani Mahimtura (RCF HM) as Chairman, Indian Potash Ltd (IPL) as Director, Fertilizer Association of India (FAI) as Director and Chairman one term, ICI as Director, Container Corpn of India (CONCOR) as Director, Madras Fertilisers Ltd (MFL) as Chairman and Brahmaputra Valley Fertilisers Corporation Ltd (BVFCL) as Chairman.

Mr. Uday Shankar Jha is a M.Sc. in Physics, Science College, Patna University, Patna and B.Sc. with Honours in Physics, Science College, Patna. Mr. Uday Shankar Jha completed Indian Railway Traffic Service (IRTS) in 1974. He has attended various short term and long term courses on logistics, marketing and management in various Institutions within India and abroad. He has presented papers in National and International seminars, chaired several technical sessions in various seminars both within and outside India.

Mr. C B Mouli is a member of the Institute of Chartered Accountants of India and also holds a Bachelor of Law Degree. Mr. C B Mouli is a Financial Consultant and Advisor to many leading business and industrial groups in the state of Telangana and Andhra Pradesh. He has vast experience in handling Taxation and Company Law matters, Statutory Audit and Project financing for public companies, Banks and reputed industrial houses for over 25 years.

Details in relations to names of companies in which they hold directorships and memberships/ chairmanships of Board Committees, shareholding and relationships between directors inter-se as stipulated under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are provided in the Corporate Governance Report forming part of the Annual Report.

Copy of the letters of appointment of Mr. Uday Shankar Jha and Mr. C B Mouli as Independent Directors setting out the terms and conditions are available for inspection by Members at the Registered Office of the Company during normal working hours on any working day upto the date of the Annual General Meeting.

None of the other Directors/ Key Managerial Personnel of the Company/ their relatives are, in any way, concerned or interested, financially or otherwise, in these resolutions except Mr. Uday Shankar Jha and Mr. C B Mouli

The Board commends the Ordinary Resolutions set out at Item No. 5  $\&\,6$  of the Notice for approval of the shareholders.



#### Item No. 7

The Composite Scheme of Arrangement and Amalgamation between Ikisan Limited, Nagarjuna Fertilizers and Chemicals Limited (NFCL - earlier known as Kakinada Fertilizers Limited), Erstwhile Nagarjuna Fertilizers and Chemicals Limited (Erstwhile NFCL) and Nagarjuna Oil Refinery Limited (NORL) and their respective shareholders and creditors (Scheme) under Sections 391 – 394 and other relevant provisions of the Companies Act, 1956 was approved by the Hon'ble Andhra Pradesh High Court and Hon'ble Bombay High Court in terms of orders dated June 17, 2011 and June 27, 2011, respectively.

In terms of the sanctioned Scheme shareholders of the Erstwhile NFCL who were eligible to receive shares in NFCL and NORL and shareholders of Ikisan who were eligible to receive shares in NFCL were allotted shares in multiples of one share. In so far as the fractions arising out of such entitlement of less than one share are concerned, the same were to be consolidated, and allotted to a Director/ Authorized Representative appointed by the Board. The Fractional entitlements had been held by Mr. M Ramakanth, Authorised Representative appointed by the Board in trust on behalf of equity shareholders entitled to the Fractional entitlements, with the express understanding that the Authorised Representative shall sell the same in the market, at such time or times and at such price or prices and to such person or persons as he may deem fit, and pay the proceeds to NFCL, whereupon NFCL shall distribute such net sale proceeds (after deduction of applicable taxes) to the equity shareholders in proportion to their respective Fractional entitlements. The Boards of NFCL in terms of Clause 15.5 of the Scheme had been authorized to deal with the matter in its absolute discretion. 36,139 shareholders are entitled to proceeds from sale of 16,510 fractional shares in proportion to their shareholding.

The Company has an option of distributing the sale proceeds in the form of warrants, cheques, ECS or Demand Draft. However, the Company will face practical difficulties in the distribution of sale proceeds in such a manner, in view of the high cost and volume involved. Assuming that the shares are quoted at ₹ 11.30/- per equity share (as on July 29, 2016), most of the shareholders will receive proceeds less than ₹ 1/- and the Company will have to incur exorbitant cost to disburse the sale proceeds (by way of cheque / warrant / ECS / demand draft) to each shareholder which will not be in the interests of the shareholders. Further the cost of maintenance of the Demat Account has to be deducted from the net sale proceeds received before distribution.

Accordingly, in view of the impracticability of disbursement of the net sale proceeds by cheque / warrant / ECS / demand draft, approval from the Members is sought to transfer the sale proceeds arising out of sale of Fractional entitlement to the Investor Education and Protection Fund ("IEPF") established by the Government of India in terms of Companies Act. 2013.

None of the other Directors/ Key Managerial Personnel of the Company/ their relatives are, in any way, concerned or interested, financially or otherwise, in this resolution.

The Board commends the Special Resolutions set out at Item No. 7 of the Notice for approval of the Member

#### **Inspection of Documents**

The documents pertaining to Special Business are available for inspection at the Registered Office of the Company between 10.30 a.m. to 12.30 p.m. on any working day prior to the meeting.

By Order of the Board

Hyderabad August 6, 2016 M Ramakanth Company Secretary Membership Number: FCS 1851



### **DIRECTORS' REPORT**

Your Directors have pleasure in presenting the 10th Annual Report together with the Audited Accounts of your Company for the year ended March 31, 2016. The Financial Results and the Consolidated Financial Results of the Company for the year ended March 31, 2016 are as under:

#### **BUSINESS AND FINANCIAL HIGHLIGHTS**

| Financial Results                        |              | ₹ in Crores   |
|--|--------------|---------------|
| Particulars                              | 2015 – 2016  | 2014 – 2015   |
|  | Current year | Previous year |
| Net Sales/Income from Operations         | 3661.77      | 2531.52       |
| Other Income                             | 28.49        | 40.99         |
| Total Expenditure                        |              |               |
| a. (Increase)/Decrease in Stock          | (60.08)      | (50.38)       |
| b. Cost of materials consumed            | 1154.34      | 598.62        |
| c. Employee Benefits expense             | 147.36       | 137.73        |
| d. Purchase of traded products           | 873.64       | 1066.85       |
| e. Power and fuel                        | 864.00       | 397.46        |
| f. Other expenses                        | 410.90       | 323.37        |
| Total                                    | 3390.16      | 2473.65       |
| Finance cost                             | 329.41       | 236.46        |
| Depreciation and amortization            | 92.66        | 93.44         |
| Profit/ (Loss) before exceptional items, |              |               |
| extra-ordinary items and tax             | (121.97)     | (231.04)      |
| Exceptional Items                        | -            | 43.44         |
| Profit/ (Loss) before extra-ordinary     |              |               |
| items and tax                            | (121.97)     | (274.48)      |
| Extra-ordinary items                     | 8.12         | 87.15         |
| Profit/(Loss) before tax                 | (130.09)     | (361.63)      |
| Provision for tax                        | -            | _             |
| Deferred tax                             | (16.08)      | 4.99          |
| Profit / (Loss) after tax                | (114.01)     | (366.62)      |
| Dividend – equity shares                 | -            | -             |
| Tax on proposed dividend                 | -            | -             |
| Balance c/d to Balance Sheet             | (114.01)     | (366.62)      |
| Paid Up equity share capital             |              |               |
| (Face value of ₹ 1/- per share)          | 59.81        | 59.81         |
| Reserves excluding revaluation reserve   | 1531.95      | 1645.96       |
| Earnings per share (annualized) – in ₹   |              |               |
| Basic and Diluted                        | (1.91)       | (6.13)        |

Consolidated financial statements are also attached along with the financial statements of the Company.

#### **Financial Summary**

The Loss after tax for the year was ₹ 114.01 crores against loss after tax of ₹ 366.62 crores for the previous year.

The Company recorded losses during the current year on account of less supply of Natural Gas and also at low pressure coupled with high interest cost due to delay in the receipt of subsidy from the Government of India.

#### **Consolidated Financial Results**

₹ in Crores

| Consolidated Financial Results (11)       |              |               |  |
|---|--------------|---------------|--|
| Particulars                               | 2015 – 2016  | 2014 – 2015   |  |
|   | Current year | Previous year |  |
| Net sales/income from operations          | 3661.77      | 2531.52       |  |
| Other income                              | 28.50        | 41.02         |  |
| Total expenditure                         |              |               |  |
| a. (Increase) / Decrease in stock         | (60.08)      | (50.38)       |  |
| b. Cost of materials consumed             | 1154.34      | 598.63        |  |
| c. Employee Benefits expense              | 147.44       | 137.76        |  |
| d. Purchase of traded products            | 873.64       | 1066.85       |  |
| e. Power and fuel                         | 864.00       | 397.46        |  |
| f. Other expenses                         | 415.18       | 323.48        |  |
| Total                                     | 3394.52      | 2473.80       |  |
| Finance cost                              | 329.42       | 236.49        |  |
| Depreciation and amortization             | 92.99        | 93.50         |  |
| Profit/ (Loss) before exceptional items,  |              |               |  |
| extra-ordinary items and tax              | (126.66)     | (231.25)      |  |
| Exceptional Items                         | -            | 123.92        |  |
| Profit/ (Loss) before extra-ordinary      |              |               |  |
| items and tax                             | (126.66)     | (355.17)      |  |
| Extra-ordinary items                      | -            | 31.85         |  |
| Profit/ (Loss) before exceptional items,  |              |               |  |
| extra-ordinary items and tax              | (126.66)     | (387.02)      |  |
| Provision for tax                         | -            | -             |  |
| Deferred tax                              | (16.08)      | 4.99          |  |
| Profit / (loss) after tax before Minority |              |               |  |
| interest                                  | (110.58)     | (392.01)      |  |
| Share of Loss transferred to Minority     |              |               |  |
| Interest                                  | -            | -             |  |
| Share of Loss from Associate Company      | -            | -             |  |
| Profit / (Loss) for the year              | (110.58)     | (392.01)      |  |
| Dividend-equity shares                    | -            | -             |  |
| Tax on proposed dividend                  | -            | -             |  |
| Balance c/d to Balance Sheet              | (110.58)     | (392.01)      |  |
| Paid-up equity share capital              |              |               |  |
| (Face value of ₹ 1/- per share)           | 59.81        | 59.81         |  |
| Reserves excluding revaluation reserve    | 1531.90      | 1641.82       |  |
| Earnings per share (annualized) – in ₹    |              |               |  |
| Basic and Diluted                         | (1.85)       | (6.55)        |  |
|   |              |               |  |

#### **Share Capital and Debentures**

The paid-up equity capital of the Company as on March 31, 2016 is ₹ 59,80,65,003/- consisting of 59,80,65,003 equity shares of ₹ 1/-

The Company has redeemed 6,83,42,480 number of Secured Redeemable Non-Convertible Non-Cumulative Debentures of ₹ 1/- each fully paid-up issued to the lenders of the Company as part of settlement of recompense for exiting Corporate Debt Restructuring, from out of the Debentures issued on June 20, 2014, aggregating to ₹ 100.41 crores.



#### Reserve

The details of amounts, which the Company proposes to carry to reserves, are detailed in the Notes to Accounts.

#### Restructuring

The equity shares of the Company which had been frozen consequent to the approval of the Composite Scheme of Arrangement and Amalgamation between Kakinada Fertilizers Limited (KFL), Ikisan Limited (Ikisan), Nagarjuna Fertilizers and Chemicals Limited (NFCL) and Nagarjuna Oil Refinery Limited (NORL) (Composite Scheme) by the Hon'ble High Court of Bombay at Mumbai on June 17, 2011 and by the Hon'ble High Court of Andhra Pradesh at Hyderabad on June 27, 2011 has now commenced Trading with effect from June 15, 2016.

The delay in the commencement of trading of the equity shares was in view of an application having been filed by SEBI in the High Court of Bombay at Mumbai to recall/ review the Order dated June 17, 2011 and Order dated July 22, 2011 of the High Court of Bombay at Mumbai. The matter had been heard by the Hon'ble High Court of Bombay at Mumbai which dismissed the application filed by SEBI on September 10, 2015 with costs.

Your Company, in view of the prolonged delay by SEBI, had also filed an Application before Securities Appellate Tribunal (SAT) to direct SEBI to grant relaxation / waiver of Rule 19(2)(b) of Securities Contract (Regulation) Rules, 1957.

SAT on October 30, 2015 had directed SEBI to pass Orders in relation to the application of the Company for seeking relaxation under Rule 19(2)(b) of the Securities Contract (Regulation) Rule, 1957. SEBI had filed a Civil Appeal in the Supreme Court of India which on January 22, 2016 dismissed the Civil Appeal filed by SEBI against the Order of SAT.

SEBI had sought two weeks time from the Supreme Court of India to pass Orders on the application of the Company seeking relaxation under Rule 19(2)(b) of the Securities Contract (Regulation) Rule, 1957 and the same has been granted.

SEBI had filed an appeal before the Division Bench in the High Court of Bombay against the Order of the Single Judge and at the hearing on February 29, 2016 informed the Hon'ble High Court of Bombay that vide letter dated February 4, 2016 addressed to Bombay Stock Exchange Ltd, SEBI has granted relaxation to the Company from the applicability of Rule 19(2)(b) of Securities Contracts (Regulation) Rules, 1957 subject to the Company completing compliances and satisfying certain conditions while at same time requesting the Court that SEBI would continue to maintain the Appeal.

The Bombay Stock Exchange and The National Stock Exchange of India Limited commenced trading of the equity shares of the Company effective from June 15, 2016 with Scrip Code 539917 and NAGAFERT respectively.

#### **Plant Operations**

#### Urea

Your Company during the year manufactured 13.42 LMT of urea as against 9.32 LMT in the previous year.

#### Micro-Irrigation

Your Company achieved a production of 1,071 Lakh Mtrs against 1,547 Lakh Mtrs during the previous year.

#### **Customized Fertilizers**

Customized Fertilizers production and sale was restricted on account of difficult market conditions during the year.

#### MARKETING

#### Urea

Your Company achieved a sale of manufactured urea of 12.47 LMT compared to 9.33 LMT in the previous year.

The total urea sales for both manufactured and imported was 22.69 LMT compared to 22.35 LMT of previous year.

#### Other Traded Products

#### **Specialty Fertilizers**

Your Company sold Specialty Fertilizers of ₹ 117.71 crores during the year, in comparison with sales of ₹ 114.22 crores during the previous year

#### Micro-nutrients

Your Company sold Micro-nutrients of  $\ref{108.75}$  crores during the year, in comparison with sales of  $\ref{177.26}$  crores during the previous year.

#### Ikisan - NAM Project

Your Company has partnered with Government of India in the launch of eNAM, an online portal for trading in agriculture produce which was launched by the Hon'ble Prime Minister, Shri Narendra Modi. The Company will be automating 585 Mandis across India in a span of 2 years, i.e. 2018, and connect them to a common national platform. It is largest initiative undertaken by any Company in automating the world's second largest agri producer's markets. The eNAM marketplace as part of pilot project will initially enable farmers in 8 states to sell 25 commodities in 21 wholesale mandis. A farmer using this portal can monitor the price (price discovery) and decide when to sell. The number of mandis to which farmers will have access through eNAM would soon increase to 200 by September, 2016. The online market also provides the option to farmers to sell directly to the buyers.

#### **Environment and Safety**

#### Environment

Your Company continues its mission of protecting the environment and has inculcated the concept right down the organization.

The statutory compliance on environmental matters are being complied from time to time.

#### Safety

Your Company as on March 31, 2016 completed 32,90,520 accident-free man-hours by employees of the company.

#### **Gas Supply**

Consequent to the blast in gas pipeline of GAIL on June 27, 2014, and the resultant non supply of gas, the Company's plants were shut down till August 16, 2014. The production was restored in a phased manner based on the restoration of supply of gas by GAIL. In view of short supply of Natural Gas during the year, the production at the Company's plants continued to be substantially lower than normal resulting in abnormal losses.

#### **Research and Development**

Your Company is actively pursuing the development of cutting edge technologies to propel its core business and allied new business. The focus areas for technology development are in the areas of Fertilizer use efficiencies (Macro and Micronutrients), Green Chelating agent, Organic and Biofertilizers, Organic supplements, Green Ammonia and Green Nitric Acid. In each area, Company has