

# **COMMITTED TO DELIVER**

**Annual Report 2018-19**  
**Nandan Denim Limited**





# **PROMISES ARE ONLY AS GOOD AS THE RESULTS THEY BRING IN.**

Over the years we have made commitments to make innovation an indelible part of our work process; to meet consumer demands with products that are truly up to the mark. We have resolved to create maximum value for our stakeholders by bettering ourselves each day and creating maximum value for our customers. We have promised ourselves to be at par with the ever-evolving fashion trends and thereby sustain our growth process, consistently.

In other words, we have been committed to delivering on all fronts. And we have done our best to make good on that promise!

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[www.nandandenim.com](http://www.nandandenim.com)



# ABOUT CHIRIPAL GROUP

We are among the largest manufacturers and exporters of various types of Textile and BOPP Film products in India with a group turnover of more than Rs. 6000 crore.



**Incorporated in 1972, Chiripal Group is a professionally governed business conglomerate**

embodying a team of experts from different fields and proficiency. Forming our roots from a few power looms, we have now evolved into multi-faceted textile house, petrochemicals and packaging solutions. With our state-of-the-art technologies, we have established a significant presence across our businesses in domestic as well as international markets.

More than

**20,000**

Employees as on 31, March 2019

More than

**Rs. 2000 crore**

Combined Network of all group companies

## Company portfolio of Chiripal Group

Business division	Group Companies	Details
 Textile	Nandan Denim Ltd.	The country's largest denim fabric manufacturer, engaged in manufacture of denims, cotton fabrics and yarn.
	Chiripal Industries Ltd. (Fabric Division)	Comprises of different divisions namely Process Division, Woven Fabrics Division, Knitting Division, Polar Fleece Division, Flock Division, Cotton Hosiery Division, Embroidery Division and Chemical Division.
	Vishal Fabrics Ltd.	A leading processing house, engaged in textile fabrics processing and manufacturing with a wide product spectrum across categories for men, women and kids.
 Yarn & Petrochemicals	Chiripal Industries Ltd. (Petrochemical Unit)	Engaged in manufacture of a variety of products that are customized as per the customers' requirements. The Company has facilities and infrastructure to produce yarns with consistent superior quality.
	CIL Nova Petrochemicals Ltd.	A leading producer of POY, FOY, PTY, and DTY yarns. Its rich experience in processing of various fabrics greatly enhances its ability to deliver high quality standards enabling it to expand its presence in international markets.
 Packaging Solutions	Chiripal Poly Films Ltd.	Country's leading manufacturer of flexible packaging solutions, CPFL provides tailor-made packaging solutions by producing BOPP films, BOPET films, and PET resin chips.
 Textile Park	Vraj Integrated Textile Park Ltd.	A dream project of Chiripal Group and a hub of modern textile industry. It offers comprehensive textile manufacturing solutions to the all processes under one roof and enhances competitiveness of the products by lowering overall manufacturing costs.
 Education	Shanti Educational Initiatives Ltd.	A school management solutions provider and one of the fastest growing education company that plans, builds and manages educational institutions right from play school to grade 12.

# ABOUT NANDAN DENIM

Nandan Denim is India's largest and world's fourth largest integrated denim fabric maker. With one of the largest denim fabric manufacturing capacities of 110 MMPA, we have established ourselves as among the leading and recognised denim manufacturers in the country today.

We have an integrated denim manufacturing process across our facilities that covers the entire value chain, right from spinning to finished fabric under one roof. We have evolved our business portfolio from being a pure denim manufacturer to producing shirting and other fabrics as well. Our marketing presence spreads across 27 countries and a strong domestic presence, having marquee brands as our clientele.



**Rs. 86.33<sup>cr</sup>**  
Cash flow from operations

**More than 4500**  
Employees as on March 31, 2019





## Region-wise Revenue Mix

**91%**

Domestic

**9%**

Exports

~Rs. **610** crore  
Capex made in last five years

~**5000**  
New products launched in  
last three years

**1.23**  
Debt-equity ratio

# OUR PORTFOLIO AT A GLANCE

We are committed to creating unique and differentiated products that meet our consumer demands. We believe that our enhanced capabilities position us to react more dynamically and effectively to changing fashion trends.

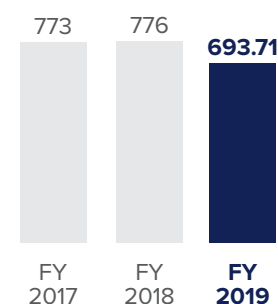
## Denim

We produce and offer high quality denim fabric to our customers globally. Our state-of-the-art manufacturing facilities backed by innovation and cutting-edge technologies enable us to exceed our customer's expectations. Our world-class facilities are backed by a strong infrastructure that helps derive maximum operational efficiencies with quality products.

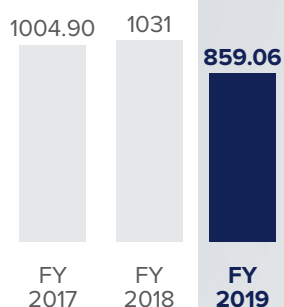
## Product Basket

- Regular basic denims
- Knit denim
- Lightweight denim
- Feather touch denim
- Printed denims

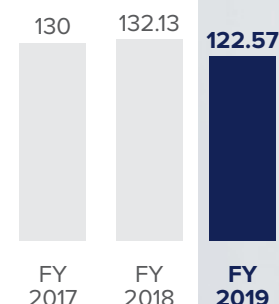
## Production (LMPA)



## Revenue (Rs. in crore)



## Realisation (Rs./ mt)



**1,100** LMPA  
Installed Capacity

**~65%**  
Capacity Utilization



## Shirting

At Nandan, we offer shirting fabric to our customers in a wide variety of designs, textures and blends, ranging from basics, fancy and textured fabrics. Our state-of-art weaving facility, coupled with modern processing machines, from preparatory to finishing gives different dimension to our fabric range.

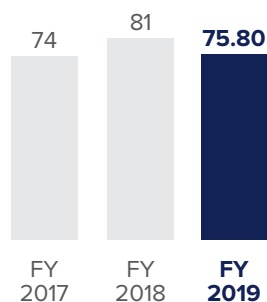
### Product Basket

- Basic
- Smart Casuals
- Textured
- Indigoes
- Fancy

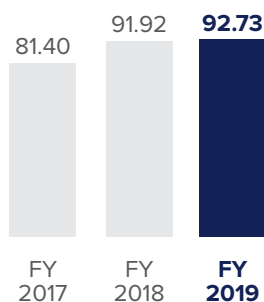
**~75%**  
Capacity Utilization

**141** TPD  
Installed Capacity

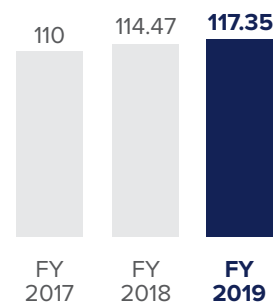
### Production (LMPA)



### Revenue (Rs. in crore)



### Realisation (Rs./ mt)



## Yarn

We offer high quality dyed yarn in varied blends and count for our hosiery and weaving segment. Our yarn dyeing plant possesses comprehensive infrastructure capabilities of developing multiple shades in packaged yarns within 48-72 hours.

### Product Basket

- 100% Cotton
- Blended
- Special Open End
- Organic Cotton
- Core-Spun
- 100% dyed

**100** LMPA  
Installed Capacity

### Production (LMPA)



### Revenue (Rs. in crore)



### Realisation (Rs./ mt)



# MESSAGE TO SHAREHOLDERS



**Vedprakash Chiripal**  
Chairman



**During the year, the growth of industry was majorly driven by the denim segment which has always reigned as one of the leading segments in the world fashion industry.**

## **Dear Shareholders,**

The fiscal 2018-19 was driven by investments made in key areas to emerge as an organization that is forward thinking, adapting to dynamic sectoral changes and delivering to market demands. During the year, the global economy growth was hit on the back of escalating financial market pressure and trade tensions between two of the largest economies in the world. Emerging economies were also hit by financial shockwaves but recovered quickly, declaring themselves decoupled from the advanced world issues. On the other hand, India registered a GDP growth rate of 6.8%, continuing to remain the fastest growing major economy in the world. The economy showed growth prospects benefitting from lower oil prices, a slower pace of monetary tightening than expected and ease in inflationary pressure.

Amidst these circumstances, our core business philosophy and strong business model has strengthened our commitment to deliver, despite multiple headwinds. The recently concluded general elections in the country, with a stable government at the centre also augurs well for driving the economic growth in the coming years. The Budget 2019-20 also has raised the bar in terms of investments across multiple sectors to achieve the target of \$5 trillion economy by 2024.

## **Industry Performance**

The textile industry plays a vital role in the Indian economy contributing ~4% to country's GDP and employing more than 45 million people. The sector has further strengthened its position by contributing around 13% to export earnings during FY 2019. However, transition of the sectoral trade into online marketplace and the subsequent reorganisation