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# Nedungadi Bank... 99 Years of Banking with Pride...

We are much more than a bank...

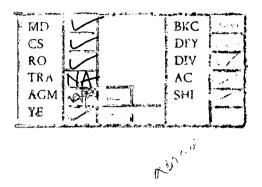
# cion.com

It is the small man's big Bank. To our customers, Nedungadi Bank is a towering institution symbolizing the culture, tradition and progress of the people of the land....

Not only providing a source of financial comforts and dependability, we also give a sense of belonging, satisfaction and delight far beyond the scope of present day banking...

Our founder: Rao Bahadur T.M. Appu Nedungadi







# BOARD OF DIRECTORS

Shri. A.R. Moorthy Chairman

Shri, S. Krishnan Dr. N. Vijayan Prof. M.K.A. Hameed Shri. C.V. Radhakrishnan Shri, P. Kumaran Shri. C.V. Nair Shri. P.S. Menon Shri. M. Ratnasingh Shri, K. Bhaskaran Nair Shri. Suresh G. Vaidya Shri. M.G. Damani Shri. L.V. Balasubramaniam Shri. C.N. Kutty Additional Director, RBI Nominee Smt. S. Valsala Devi Alternate Additional Director, RBI Nominee

# EXECUTIVES

**General Managers** 

Shri. T. V. Radhakrishnan Shri. V. Narayanan

# **Assistant General Managers**

Shri. K. Balakrishnan Shri. K.P. Ramachandran Shri. M. Kunhimoideen Koya Shri. V.N. Unnikrishnan Nair Shri. C.K. Prabhakaran Shri. G. Rajkumar Shri. T.R. Narayanan Shri. D. Subramaniam Shri. N.V. Unniraghavan Shri. M. Vunniraghavan Shri. M. Mohandas Kumar Shri. M. Krishnan Shri. S. Kesava Iyer

# COMPANY SECRETARY

Shri. R. Srikar Pai

### AUDITORS

M/s Venkateswaran & Veeramani Chartered Accountants, Calicut

The Redu Ltd.

Nedungadi Bank Ltd. Registered Office: K.P. Kesava Menon Road,

CALICUT - 673 001

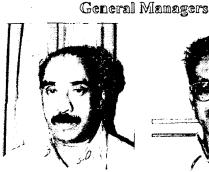
The Nedungadi Bank Ltd.



Our source of inspiration is the support and encouragement of our valued customers and enlightened shareholders. The glory and honour for the multidimensional growth of our historical institution go to them.

We are not resting on our laurels; we rededicate ourselves with profound enthusiasm to prove our excellence. The Bank's Prime Assets are our dedicated staff and delighted customers. Our warm and personalised services have touched the heart of our customers. Our ambition for the 21st century is built on a solid foundation of customer confidence and trust. The Bank with its strong values and commitment will spearhead into the future as an excellent performer. The future will always be a great challenge. And the Bank is prepared to meet it with utmost confidence.

A.R. Moorthy - "On Performance and Growth"



Shri. T.V.Radhakrishnan

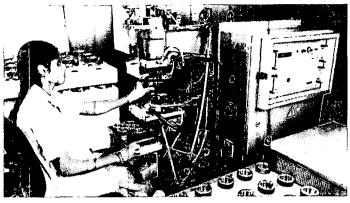


Shri. V.Narayanan



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5

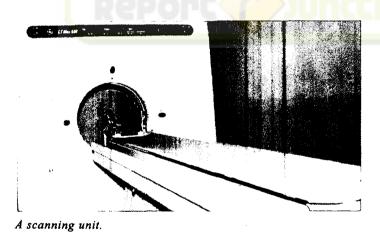


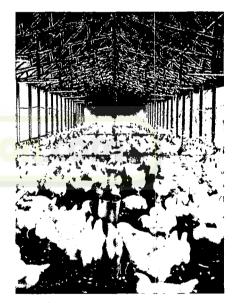
# Delighted Customers... ...Testimony of our Strength

An industrial cooling fans manufacturing unit with German collaboration.

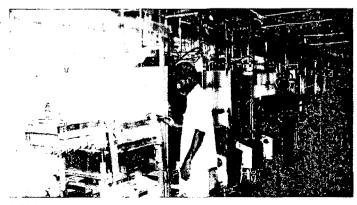


Aromatic plant cultivation.





A poultry unit.



A 100% EOU manufacturing external/internal catheters with Japanese collaboration.

Glimpses of projects financed by the Bank



# & IRECTORS' **REPORT**



The Board of Directors of your Bank has immense pleasure in presenting the 85th Annual Report of the Bank with the audited statement of Accounts for the year ended 31st March 1998.

**BCOMOMIC SCENARIO** The Indian economy passed through a difficult phase in the financial year 1997-98. There was marked slowdown in overall economic growth, as measured by Gross Domestic Product(GDP), to a modest 5.1% after three consecutive years of robust growth of over 7.0%. This was primarily due to a decline in growth rate in agriculture and relative slowdown in industrial Sector. There was near stagnancy in food grains production on account of vagarles of monsoon and erratic trends in the output of various crops. So far as the industrial output is concerned, the growth was sluggish at around 4.2% as against 7.1% in the previous year. This sharp slowdown in industrial growth had repercussions on the financial position of industrial enterprises, which in turn adversely affected both the demand for and recovery of credit from the Banking sector.

> Against this backdrop, there were silverlinings too. The annual rate of Inflation recorded perceptible deceleration to 5.0% in 1997-98 from 6.90% in the preceding year. The Balance of Payments(BOP) position remained healthy, notwithstanding slower growth in exports.

BANKING SCENARIO

Comfortable liquidity conditions and softening interest rates prevailed for most part of the year. The enabling factor was a series of measures, including serial reductions in CRR and Bank Rate, announced by the Reserve Bank of India during the year. These measures helped to bring down the entire spectrum of interest rates, with lending rates in particular dipping to their lowest levels in the post liberalisation period. However, in the wake of a sustained volatility in rupee-dollar exchange rates experienced from last November onwards, RBI announced a stringent set of policy measures on January 16, 1998 comprising a hike in CRR and Bank Rate to 10.50% and 11% respectively, apart from steep increase in Repo rate and reduction in refinance limits.

The interest rate on deposits were further deregulated and became more increasingly market-oriented.

The Credit and monetary policy measures initiated by the Reserve Bank of India during the year were mainly almed at, ensuring adequate supply of credit to the productive sectors, reduction of cost of credit without impairing the profitability of banks and streamlining credit delivery mechanism by giving greater freedom to the Banks.

The second phase of financial sector reforms will push the Banks towards full disclosure and transparency in operations in line with international procedures.





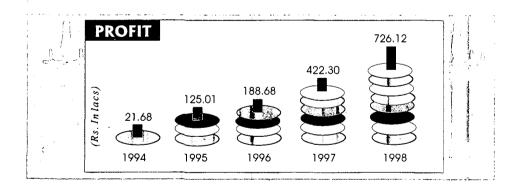
FINANCIAL PERFORMANCE Your Bank continued its fast pace of growth during 1997-98. The Bank's key performance indicators are detailed hereunder.

			(Rs. In lacs)
	31.03.1998	31.03.1997	% of growth
Deposits	83455.98	58344.40	43
Advances	49291.03	36307.43	36
Income from Investments	3235.54	1925.42	68
Total income	11880.95	8389.08	42
Net Profit	726.12	422.30	72
Working Funds	93221.42	65573.67	42
Business per employee	87.39	62.56	40
Earnings per share (in Rs.)	7.12	4.14	72

The CD Ratio of the Bank stood at 59 % for the FY 1997-98 as compared to 62 % for the FY 1996-97.

The Bank has been able to increase its profits for 1997-98 from that of the previous year. The net profit for the year 1997-98 was Rs.726.12 lakhs as against Rs.422.30 lakhs for 1996-97. After considering the brought forward balance of Rs.16.72 lakhs, the surplus of Rs.742.84 lakhs has been appropriated as shown below.

Statutory Reserves	220.50 lakhs
Other Reserves	229.00 lakhs
Proposed Dividend	244.80 lakhs
Tax on Proposed Dividend	24.48 lakhs
Balance carried over.	24.06 lakhs



### DIVIDEND

8

The Directors are pleased to recommend a dividend @24% for approval in the Annual General Meeting.

#### OWNED FUNDS

The paid up capital with reserves as on 31.3.1998 increased to Rs.3686.75 lakhs. The Bank has issued Unsecured, Redeemable, Subordinate, Non-convertible Bonds for an aggregate amount of Rs.20.00 crore during the "year 1997-98, with a maturity period of 7 years. Taking into account these Bonds, which qualify as Tier-II capital, the Bank has achieved the Capital Adequacy norms at 12.85% against the minimum of 8% as stipulated by the Reserve Bank of India.

# The Nedungadi Bank Ltd.

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