



Annual Report 2015-16 OCL India Limited

## Corporate **Information**

#### **Board of Directors**

#### President

#### Company Secretary

#### Bankers/Financial Institutions

#### **Statutory Auditors**

#### **Registered Office**

#### Corporate Office

#### **Registrar and Share** Transfer Agent

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# **Efficiency** and Effectiveness.

The Company is one of the most efficient cement manufacturers, having one of the lowest carbon footprints among India's cement manufacturers.







# The Company is focused on capitalising on Eastern India's development.

# Manufacturing quality cement. Branding and distributing strategically. Servicing clients competently.

#### **Background**

- The Company (incorporated in 1949) is a multi-decade cement company in Eastern India, respected for high standards of corporate governance, quality cement and established customised brands.
- The Company diversified into the manufacture of refractories in 1954 and is among the largest composite refractory producer in the country.

#### **Parentage**

• The Company is a subsidiary of Dalmia Cement (Bharat) Limited, a wholly-owned subsidiary of Dalmia Bharat Limited, which increased its stake from 48.4% to 74.6% in FY2014-15.

#### Presence

#### Cement

- Our plants are located at three locations - Rajgangpur and Kapilas in Odisha and Medinipur in West Bengal with a total cement capacity of 6.7 MnT along with captive power capacity of 62 MW.
- Addresses the growing cement demand in Eastern India (Odisha, West Bengal, Bihar and Jharkhand); accounts for 11% of Eastern India by capacity and market share.

- Installed capacity of 1.31 lakh tonnes per annum
- Addresses demand from five continents.

 Operations also undertaken through OCL China Limited, a step-down subsidiary of OCL Global Limited (OCL subsidiary).

#### Pioneer

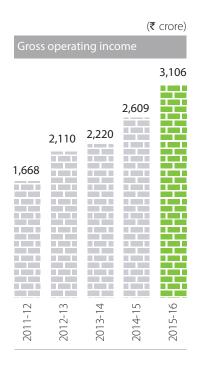
- The Company was one of the first cement companies in India to develop slag-blended cement, prudently utilising steel plant waste to manufacture a highstrength product.
- One of the first in India's refractory business with all products certified for ISO
- One of the few producers of silica bricks for coke ovens in India.

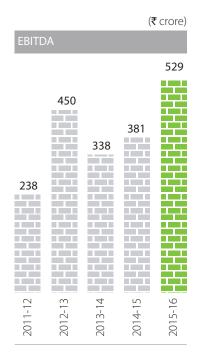
Plant locations	Cement Capacity (MnT)	Power Capacity (MW)
Rajgangpur, Odisha	4.00	54*
Kapilas, Odisha	1.35	5.5**
Medinipur, West Bengal	1.35	2.5**
Total	6.70	62

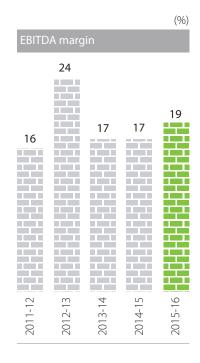
<sup>\*</sup> Thermal power capacity

<sup>\*\*</sup> Solar power capacity

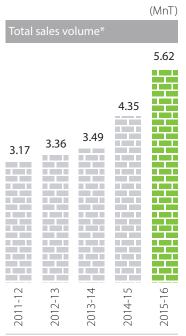
# Financial performance







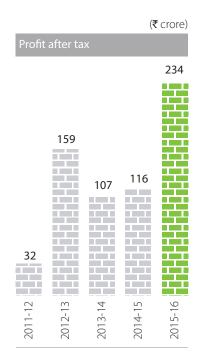
# **Operational** competence

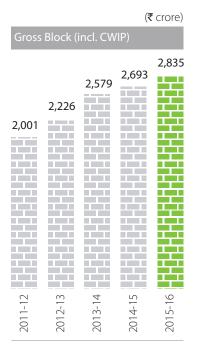


<sup>\*</sup> including clinker

Marke	et share	2	i	(%)
8.5	8.8	8.3	9.9	10.7
2011-12	2012-13	2013-14	2014-15	2015-16







			(₹	crore)
Net de	ebt			
469	416	436	199	
2011-12	2012-13	2013-14	2014-15	-188

(KwH/T) 73.7 73.3 73.3 69.0 62.3 П H T 15-16 1-12 13-14 4-15  $\simeq$ 2-1 201 201 201 201 201

per tonne of cement

(₹/Т) 1,799 1,568 1,432 1,372 1,185 П H T 15-16 1-12 2-13 13-14 2 4-1 201 201 201 201 201

per tonne of cement

#### Notes:

The figures for previous years have been regrouped wherever necessary

# Consolidating Eastern India operations for a larger footprint.

Dalmia Bharat's passion meets OCL's competence



In March, 2016, Dalmia Bharat Limited proposed the amalgamation of OCL India Ltd, a 75% subsidiary of Dalmia Cement (Bharat) Limited (DCBL) and Dalmia Cement East Limited (DCEL) Bokaro (100% Subsidiary of DCBL).





The Company will strengthen its position as a leading slag cement producer in lucrative cement markets, enjoying attractive operating margins by capitalising on significant synergies. It will consolidate operations across Eastern India.

**Scale:** Post restructuring, the Company will emerge as the third largest cement company in Eastern India, with a capacity of 9.3 MnT (including 2.6 MnT capacity at Bokaro).

**Costs:** The Company will benefit from significant cost benefits due to a lower lead distance to consuming markets and procurement of raw material.

**Market:** The Company's inter-plant flexibility in addressing rapidly evolving market dynamics will increase, strengthening offtake; the company will enhance its nominal presence in the fast-growing markets of Jharkhand and Bihar; the easier swapping of brands between

plant locations will provide the right product in the right place for the right consumer at the right realisations.

# Evolving 'Profitability' with 'Sustainability'.

Over the last decade, Dalmia Bharat moderated its carbon footprint to among the lowest globally in the cement sector, demonstrating that Clean and Green creates happiness and prosperity.



Within the brief period following acquisition, this sense of commitment to the environment and holistic stakeholder value has been integrated into the Company's heritage.

**Resource mix:** The Company incrementally utilised blast furnace slag (waste from steel industry) for clinker substitution without compromising the product quality or customer perception. The proportion of slag in the raw material mix increased from 56% in FY2014-15 to 64% in FY2015-16, conserving mineral use.