

Oracle Financial Services Software Limited

Annual Report

2011 - 2012

From the Chairman's desk

I have assumed the Chairmanship of the Board of directors of your Company recently. I am elated to receive this mantle from none other than Mr. William Comfort, Jr., the earlier Chairman. Bill, as we know him, leaves a fine legacy of his leadership and vision. I thank him for his contributions to the success of the Company over the past several years.

It is my pleasure to report the results for the financial year ended March 31, 2012. In the year under review, on a consolidated basis, our total income increased by 13 percent to ₹ 35,684 million. Our focus on innovation and operational excellence has reinforced our leadership in the marketplace and a growing number of financial services organizations worldwide are selecting Oracle FLEXCUBE and Oracle Financial Services Analytical Applications to achieve competitive differentiation, ensure regulatory compliance and deliver personalized service to their customers. This has resulted in us winning significant deals with the tier-1 banks in North America, Europe and Asia. In the year, we won 66 customers across 36 countries for our products and services.

We launched Oracle FLEXCUBE Multi-Channel Solution, together with new versions of Oracle FLEXCUBE Direct Banking and Oracle FLEXCUBE Private Banking that enable banks to offer portfolio view-based products and services on a number of direct channels including mobile devices. We also recently launched version 12.0 of Oracle FLEXCUBE with a harmonized release across core banking, wealth management and online banking solutions. Oracle FLEXCUBE 12.0 delivers a consistent and personalized customer experience through a combination of enhanced self-service and assisted support across channels.

New releases of Oracle Financial Services Analytical Applications that address enterprise risk and enterprise performance management have helped us gain new customers and momentum. Oracle Financial Services Enterprise Case Management provides financial institutions a 360-degree-view of their financial crime and compliance management initiatives. Oracle Financial Services Pricing Management, Capital Charge Component enables banks to actively manage their credit portfolios based on risk-adjusted returns and optimize utilization of capital. To help insurers effectively achieve compliance with Solvency II requirements and realize greater financial performance through better management of their capital, we launched Oracle Insurance Applications for Risk and Solvency II Compliance. We also launched Oracle Financial Services Loan Loss Forecasting & Provisioning that supports enterprise-wide visibility into an institution's credit risk position via a consistent risk management platform.

Our products and services continue to win industry accolades and recognition. Leading publication and advisory firm, IBS, has named Oracle a leader in core banking sales for the calendar year 2011 in its annual sales league table. Chartis Research's "Risk & Finance Integration 2011" report ranks Oracle as a market leader for integrated risk and finance management solutions based on solution completeness and market potential. Oracle has been awarded the Anti Fraud/Crime Prevention Solution Provider of the Year for 2012 by The Banker, a respected banking and finance industry magazine. Oracle Financial Services Analytical Applications was selected as having the biggest impact in the area of anti fraud & crime prevention within the past twelve months. In addition, Oracle Financial Services Analytical Applications was commended in the Best Risk Management Technology Category.

The global economy is going through a prolonged process of healing after the turmoil of 2008 and 2009, though the situation, especially in Europe, is far from stable. What the recent past has reminded financial institutions is that they need far greater insight into all aspects of their operations; the need to align the management of finance and risk has become all too obvious. Yet financial institutions recognize that their long term interest lie in building durable ties with their customers and that comes with greater visibility into all aspects of their customer's interaction with their organizations. Regulatory authorities continue to demand that banks address these shortcomings. Yet what stands in the way of many financial institutions confronting these issues is their peculiarly fragmented IT infrastructure. We remain uniquely placed to help banks confront these challenges and we believe that opportunities ahead are both large and potentially rewarding.

On behalf of the Oracle Financial Services Software, I want to thank you for your support. Your support and good wishes has made the Oracle Financial Services Software a formidable player in our marketplace and I look forward to your continued patronage to make us one of the most valuable companies in the country.

Regards,

S Venkatachalam

Chairman

Oracle Financial Services Software Limited

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Annual General Meeting

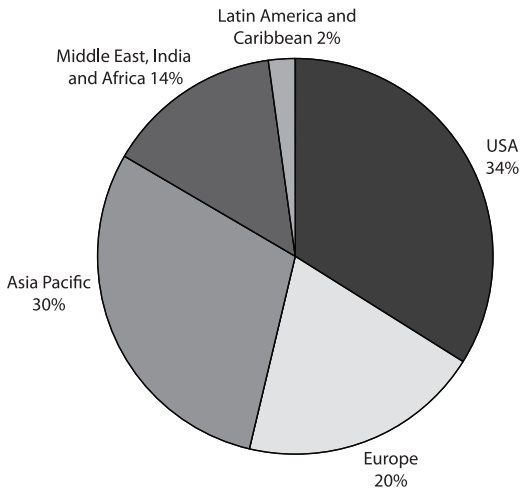
Day and Date	:	Friday, August 17, 2012
Time	:	3.00 p.m.
Venue	:	The Leela Kempinski Sahar, Andheri (East) Mumbai 400059

Financials at a glance

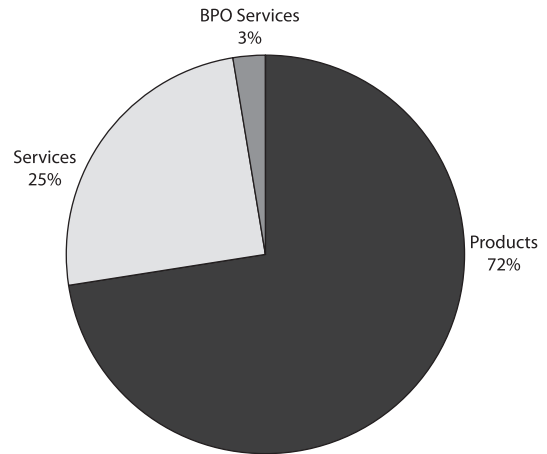
Key performance indicators 2011–2012

As per Indian GAAP Consolidated results

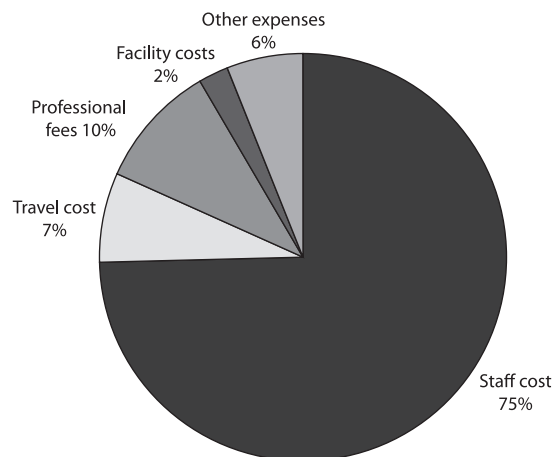
Fiscal year 2011–2012 break up in terms of operating revenue by region, operating revenue by portfolio and expense by category



Operating revenue by region



Operating revenue by portfolio



Expense by category

(All figures in ₹ million except EPS & Book Value)

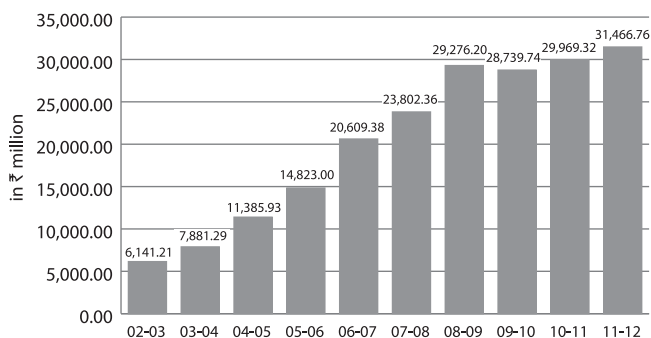
Our 10 years in the industry

	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12
Operating Revenue	6,141.21	7,881.29	11,385.93	14,823.00	20,609.38	23,802.36	29,276.20	28,739.74	29,969.32	31,466.76
Interest and Other Income (expense)	97.93	136.58	259.28	290.54	367.28	631.16	1,763.89	(858.03)	1,668.26	4,217.49
Total Revenue	6,239.14	8,017.87	11,645.21	15,113.54	20,976.66	24,433.52	31,040.09	27,881.71	31,637.58	35,684.25
Total Expenses	4,277.53	5,703.26	8,693.82	12,176.60	16,837.91	19,835.95	22,839.30	18,947.38	19,157.57	21,515.23
EBT	1,961.61	2,314.61	2,951.39	2,936.94	4,138.75	4,597.57	8,200.79	8,934.33	12,480.01	14,169.02
Tax	252.73	526.75	627.06	560.41	415.95	441.68	835.36	1,197.69	1,370.12	5,076.29
EAT	1,708.88	1,787.86	2,324.33	2,376.53	3,722.80	4,155.89	7,365.43	7,736.64	11,109.89	9,092.73
EPS	20.35	21.29	27.68	28.30	44.33	49.49	87.71	92.13	132.30	108.28
Book Value	92.03	111.10	136.39	164.30	281.26	330.70	417.38	510.83	643.73	752.30

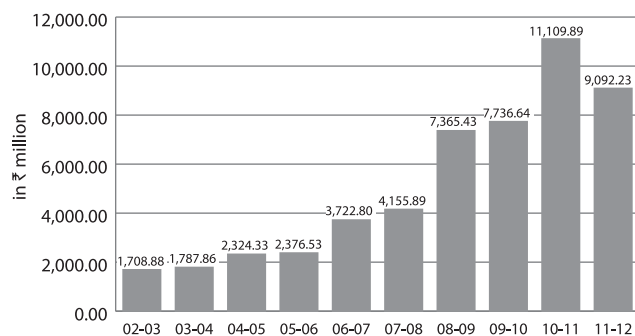
Note: All EPS and Book Values are computed based on the current equity capital base of 83,973,757 shares as on March 31, 2012.

Key metrics 2002–2012

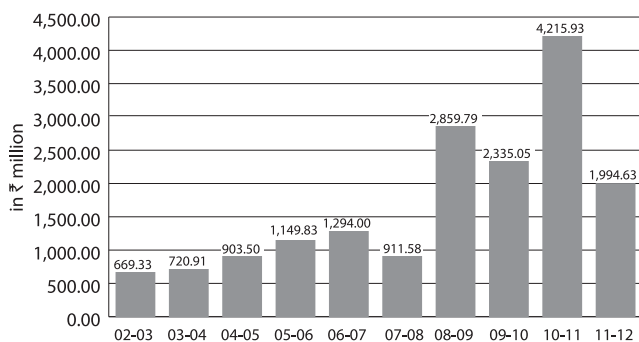
Operating revenue



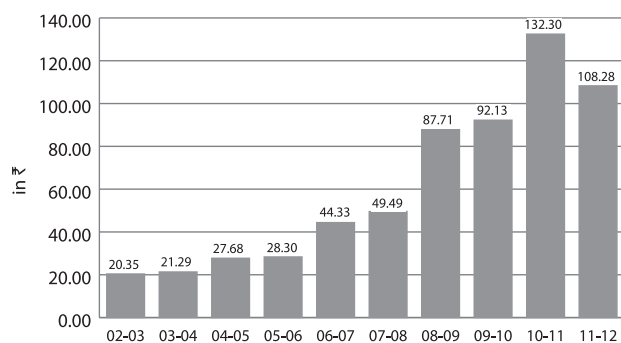
Net income



Economic value added

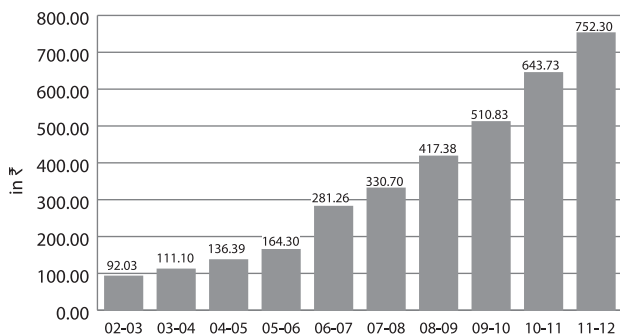


Earnings per share



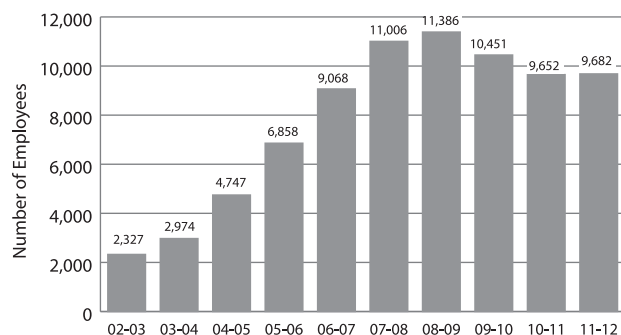
Earnings per share is computed on the equity capital base of 83,973,757 shares as on March 31, 2012.

Book value

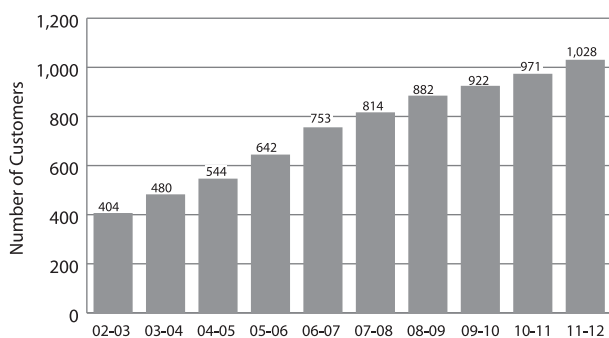


Book Value is computed on the equity capital base of 83,973,757 shares as on March 31, 2012.

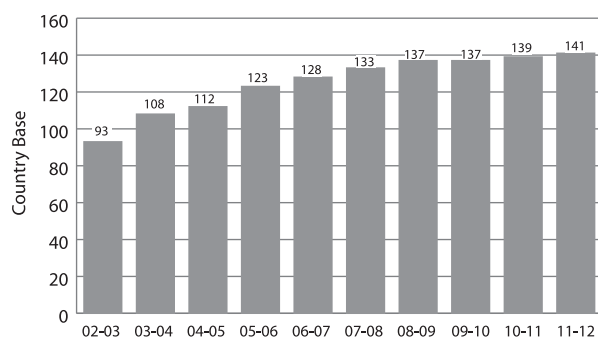
Number of employees including subsidiaries



Customers serviced



Country presence



Corporate information

Oracle Financial Services Software

Board of Directors

S Venkatachalam, Chairman
Chaitanya Kamat, Managing Director & CEO
Derek H Williams
Frank Brienzi
Robert K Weiler
William Corey West
Y M Kale

Management Team

Abhik Ray
Anand Pitre
Arvind Gulhati
Atul Kumar Gupta
Bhaskar Jayaraman
Christopher James Curtis
Dinesh V Shetty
Don Ganguly
Edwin Niranjana Moses
George Thomas
Girish Chhatpar
H S Teji
Jambu Natarajan
K K Davis
Karthick R Prasad
Kishore Kapoor
Laura Balachandran
Loganathan Damodaran
Mahesh Kandavar Rao

Manmath Kulkarni
Manoj Narayan Kulkarni
Meenakshy Iyer
Mini Muralidhar
Mustafa Moonim
Naveen Grover
Nikos Goutsoulas
Parmeet Soin
Patrick T O'Laughlin
Peter Martin Hill
Rajaram N Vadapandeshwara
Rajendra Potdar
Rajesh Makhija
Ravikumar M
Ravikumar V
S Bhargava
Sanjay Bajaj
Sanjay V Deshpande
Sanjeet Prakash Rao
Sivaramakrishnan G
Sridhar Ramachandran
Surendra Shukla
Suresh Kumar Pinglay
Venkata Subramanian
Venkatesh Srinivasan
Vijay Alexander
Vikram Gupta
Vinayak L Hampihallikar

Company Secretary

Hoshi D Bhagwagar

Chief Financial Officer

Makarand Padalkar

Chief Accounting Officer

Avadhut (Vinay) Ketkar

Auditors

S. R. Batliboi & Associates

Bankers

Bank of India
Canara Bank
Central Bank of Libya
Citibank, N.A.
HDFC Bank Ltd.
Kotak Mahindra Bank Ltd.
Syndicate Bank
Yes Bank Ltd.

Registrars & Transfer Agents

Link Intime India Private Limited
C-13 Pannalal Silk Mills Compound
L.B.S. Marg, Bhandup (West)
Mumbai 400078

Registered Office

Oracle Financial Services Software Limited
Oracle Park
Off Western Express Highway
Goregaon (East)
Mumbai 400063 Maharashtra, India

Offices

Nirlon Compound
Off Western Express Highway
Goregaon (East)
Mumbai 400063 Maharashtra, India

Oracle Park
Ambrosia
Pune 411021 Maharashtra, India

Embassy Business Park
C.V. Raman Nagar
Bangalore 560093 Karnataka, India

Gopalan Enterprises (I) Pvt. Ltd., (SEZ)
Global Axis, Unit 1 & 2
Plot # 152, EPIP Zone
Whitefield
Bangalore 560066 Karnataka, India

Green I-Tech, # 5
Muthiah Mudali Street
Off Cathedral Road
Chennai 600086 Tamil Nadu, India

4th Floor, Logix Techno Park
Sector 127
Noida 201301 Uttar Pradesh, India

18 Krasnopresnenskaya nab.
Block C, 9th floor
Moscow 123317, Russia

Building No. 03
128, 1st floor
205, 207, 2nd floor
Dubai Internet City
P.O. Box: 500053, Dubai, UAE

Subsidiary Offices – India

Oracle (OFSS) ASP Private Limited
Oracle Park
Off Western Express Highway
Goregaon (East)
Mumbai 400063 Maharashtra, India

Oracle (OFSS) Processing Services Limited
Oracle Park
Off Western Express Highway
Goregaon (East)
Mumbai 400063 Maharashtra, India

SDF-1, Unit 10, 11 & 12
SEEPZ - SEZ
Andheri (East)
Mumbai 400096 Maharashtra, India

Block A, NR Enclave, 4th Floor
Plot No. 1, EPIP Industrial Area
Village limits of Hoodi
Krishnarajapuram Hobli
Whitefield
Bangalore 560066 Karnataka, India

Subsidiary Offices – Asia Pacific

Oracle Financial Services Software (Shanghai) Limited
Unit 806 in Henderson Metropolitan
155 Tianjin Road
Shanghai, PRC, China 200001

Oracle Financial Services Software Pte. Ltd.
27, International Business Park
#02-01 iQUEST@IBP Building
Singapore 609924

Offices

21st Floor, Office Park Tower C
No-5, Jing Hua Nan Jie
Chaoyang District
Beijing 100020, China

Oracle Aoyama Center 3F
2-5-8 Kita Aoyama
Minato-ku
Tokyo 107-0061, Japan

35F, No.66, Sec. 1
Chung Hsiao W. Rd.
Taipei 10018, Taiwan, R.O.C

39/F The Lee Gardens
33 Hysan Avenue
Causeway Bay, Hong Kong

Level 23, The Gardens North Tower
Mid Valley City
Lingkaran Syed Putra
Kuala Lumpur 59200, Malaysia

6 Temasek Boulevard
#18-01 Suntec Tower Four
Singapore 038986

Level 4, 4 Julius Avenue
North Ryde
Sydney, NSW 2113, Australia

Level 4, 417 St Kilda Road
Melbourne, VIC 3004
Australia

Oracle Financial Services Consulting Pte. Ltd.
(subsidiary of Oracle Financial Services Software Pte. Ltd.)
27, International Business Park
#04-05 iQUEST@IBP Building
Singapore 609924

Subsidiary Office – Europe

Oracle Financial Services Software B.V.
Claude Debussylaan 32
14th floor, Vinoly Building
1082 MD Amsterdam, The Netherlands

Offices

Mainzer Landstrasse 49a
60329 Frankfurt am Main, Germany

Level 29
40 Bank Street, Canary Wharf
London E14 5NR, UK

Suite 22
Portes de la Defense
15, boulevard Charles de Gaulle
92700 Colombes, France

Molyneux House
Bride Street, Dublin 8
Ireland

Oracle Financial Services Software SA
14nr Paradeisou Str. & 1nr Patroklou Str.
Marousi, Athens, Greece

Subsidiary Offices – North America

Oracle Financial Services Software America, Inc.
Oracle Financial Services Software, Inc. & Mantas Inc.
399 Thornall Street, 6th Floor
Edison, NJ 08837 USA

Offices

8000 Norman Center Drive, Suite 700
Bloomington, MN 55437 USA

1910 Oracle Way, 3rd Floor
Reston, VA 20190 USA

6505 Blue Lagoon Drive, Suite #400
Miami, FL 33126 USA

Oracle Financial Services Software, Inc.
17901 Von Karman
Suite 800
Irvine, CA 92614

Burlington, 2nd floor
45 Network Drive, Burlington
Massachusetts (MA), 01803

500 Oracle Parkway
Redwood Shores, CA 94065

500 South Front St, Suite 1100
Columbus, Ohio 43215

Subsidiary Offices – South America

Oracle Financial Services Software Chile Limitada
Avenida del Valle 537 - 3rd Floor
Ciudad Empresarial
Huechuraba
Santiago, Chile, CP 8580678

Subsidiary Office – Mauritius

ISP Internet (Mauritius) Company Limited
C/o Cim Global Business
Rogers House
5 President John Kennedy Street
Port Louis, Mauritius

Offices

Oracle (OFSS) BPO Services Inc.
17682, Mitchell North, Suite 201
Irvine, CA 92614 USA

Oracle (OFSS) BPO Services Limited
DLF Infinity Tower A, 3rd Floor
DLF Cyber City, Phase II
Gurgaon 122002 Haryana, India