



# 27<sup>TH</sup> ANNUAL REPORT 2021-22



**Orissa Bengal Carrier Limited**

**CIN: L63090CT1994PLC008732**



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## COMPANY'S PROFILE

With a vision to augment transport accessibility even in the most unexplored regions of India, the founding stone of Orissa Bengal Carrier Limited (OBCL) was laid down in the year 1994 by Late Mr. Ratan Kumar Agrawal. In the past decade, OBCL has evolved as the signature brand of the Indian transport industry. It has played a vital role in connecting vivid sectors and added value to the lives of millions.

The Company stands as a leader because of its constant standard approach in grooming managerial resources and streamlining manpower, setting the standard in quality and fostering assurances of service. We are specialized in providing industry-focused solutions integrated with leading-edge technology. The team is committed to the proper execution of the operations from start to end and that remains our chief goal.

Company fulfils its commitments and arrange for highly efficient services through a robust network and associated offices servicing the entire terminus covering the entire length and breadth of India. It is resourcefully equipped with more than 100 owned vehicles. With continuous efforts of the OBCL team, the Company gained huge fame and collaborated with some of the finest clients and added leading companies in the clientele list which is increasing in number continuously.

The Company has successfully transformed the outlook of the folks towards the transportation sector and is dealing bulk transportation of more than a million tonne per annum.

Looking ahead towards higher ends. To establish new fangled milestones in our journey, we are adding more clients and providing transportation services in diversified sectors so that we may serve better and extract satisfactory results for our clients.

**“We take up transportation remits from anywhere to anywhere in PAN India**

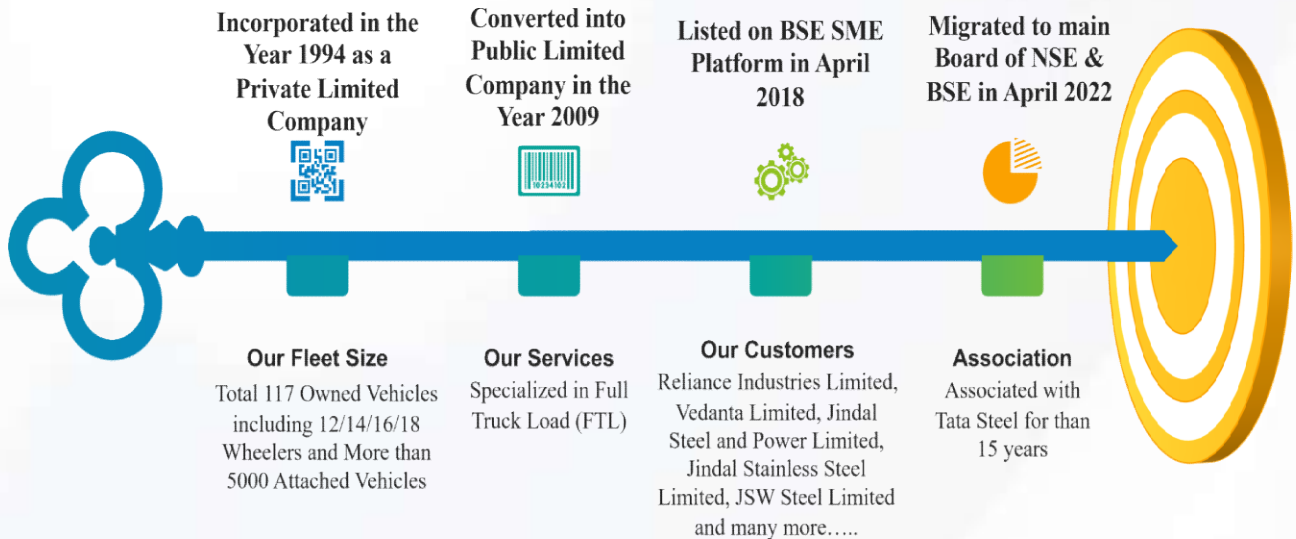




# Key Information

## Orissa Bengal Carrier Limited

*We take up transportation remits from anywhere to anywhere in PAN India.*





## Business Overview



Owens around 117 fleets with 40 branches PAN India



Asset light Business model working through Partnerships



A dedicated team of in- house industry specialists



Deals in bulk transportation of more than a million ton per annum



IBA approved transporter having ISO 9001:2015 certified for Provision of Quality management Systems Services



One of the few logistics companies having Full Truck Load (FTL) and Third Party Logistics services with experience of more than 3 decades of dealing with multiple industries



Provides industry- focused solutions, integrated with leading-edge technology





# OUR PHILOSOPHY

## Vision

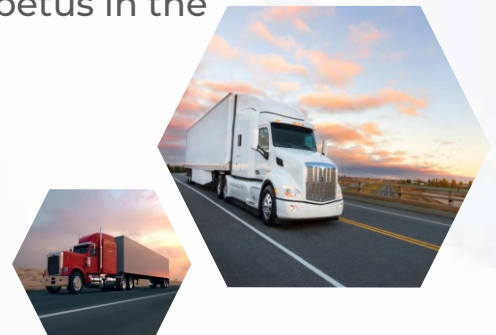
To build a trustworthy and advanced transportation network by ensuring cost-effective & best-fit business solution, that can add value to the lives of folks and ultimately increasing value for our Stakeholders and Connecting people at large, businesses and communities to a better future through quality services in transportation and logistics.



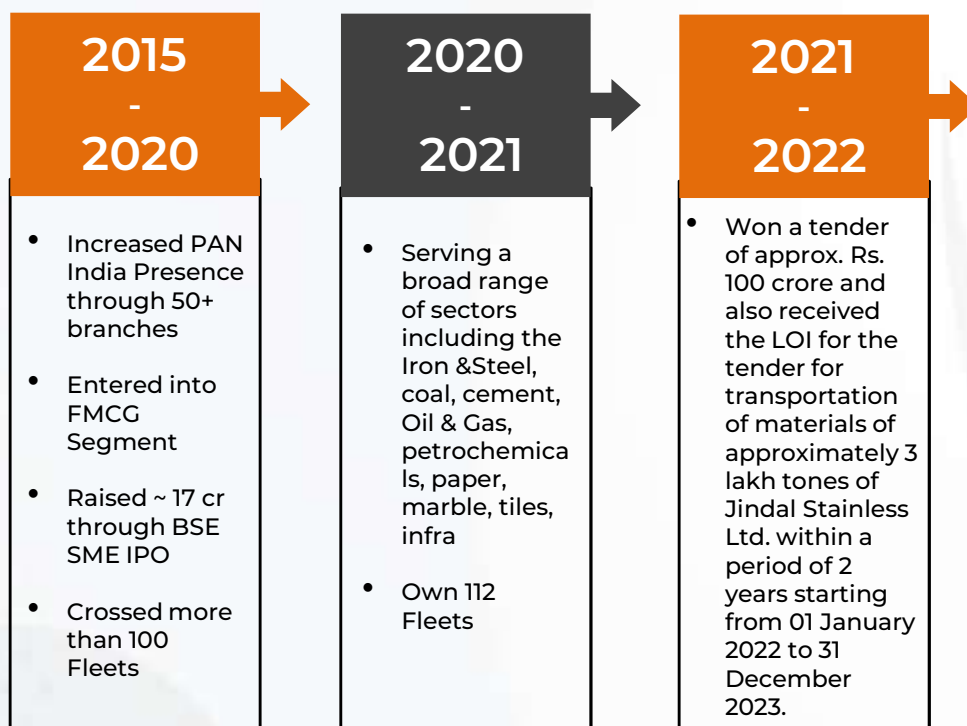
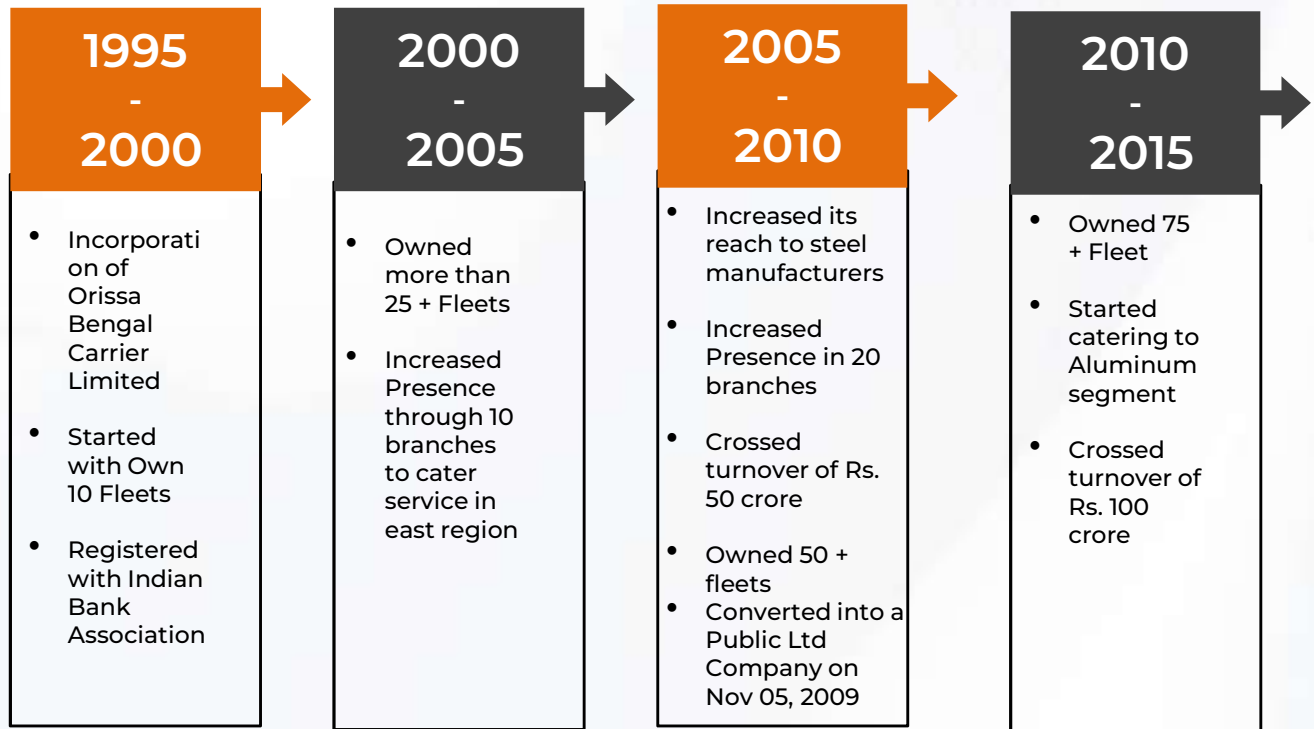
## Mission

Our mission is to provide the necessary financial substance to sustain the Company and its employees and to meet our customers' requirements through high quality service, cost control and the development of our human capital. The Company look forward to make efforts on continuing to be as the preferred logistics Company with quality services and innovation to create sustainable growth for business and society by focusing to the key elements:

- ✓ Committed towards zero defective, on-time delivery.
- ✓ Implement up-to-the-minute cost-effective logistics solutions from time to time.
- ✓ Bring out best in the sector and impact the Indian Transportation Industry positively.
- ✓ Assist flexibility and receptiveness to dynamic customer needs.
- ✓ Emerge as a substantial platform to bring impetus in the transport segment.
- ✓ Be a reliable business house that is working consistently towards society & environment, adhering to safety and health of people.

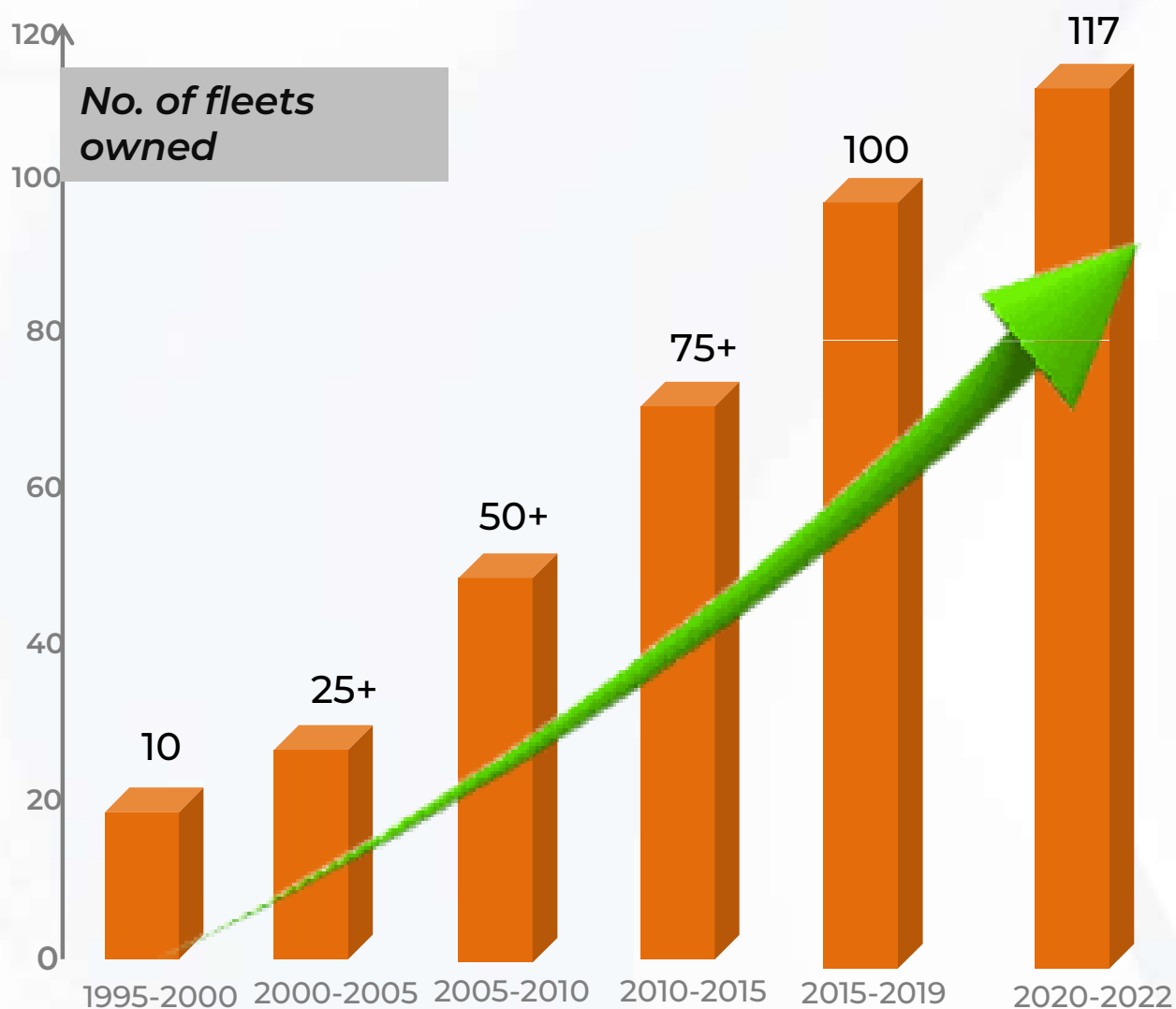


# Journey So Far





**Remarkable Increase In Fleets Due To Expansion In Various Locations As Per Services And Clients Requirements.**







# ASSET LIGHTMODEL



1

## ***Partnership***

The Company follows partnership based approach. This enables the Company to leverage the partners strengths and fleet without increasing its own asset base



2

## ***Portfolio Expansion***

Being asset light allows the company to increase our services and solutions. Thus allow the Company to increase the valet share from the customer



3

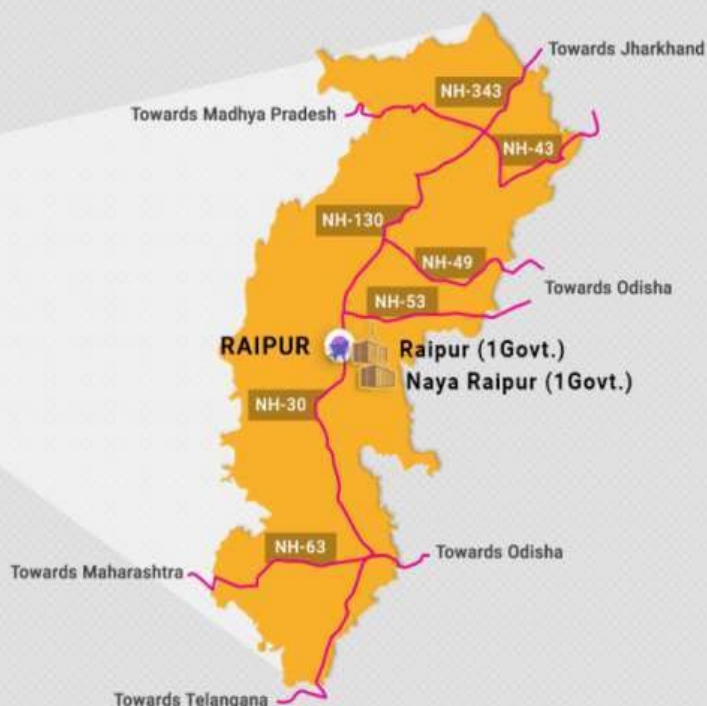
## ***Improved Return Profile***

Allows the balance sheet to be light; less capital expenditure required; Allows working capital efficiency and allows generating superior returns



# STRATEGICALLY LOCATED

## Logistics



Headquartered in Raipur Chhattisgarh, which contributes approx. 30.00% to India's steel/sponge iron production, 15.00% in India's cement production.

Located in Central India, Chhattisgarh shares its border with seven states and has market access to about 520 Mn people across these states.

There are large number of steel and cement industry in our belt providing us a benefit to easily cater them the services they need to transport goods to and fro Pan India.

