

PCS INDUSTRIES LIMITED



**TWENTIETH
ANNUAL REPORT
2000-2001**

PCS INDUSTRIES LIMITED

BOARD OF DIRECTORS

Mr. G. K. Patni	Joint Managing Director
Mr. A. K. Patni	Joint Managing Director
Mr. D. B. Engineer	Director
Mr. S. B. Ajmera	Director
Mr. P. V. Mehta	Director
Mr. G. M. Dave	Director
Mr. V. N. Cantol	Director
Mr. N. K. Patni	Director
Mr. Amit Patni	Director
Mr. K. K. Barjatya	Director
Mr. H. C. Tandon	Wholetime Director
Mr. B. N. Agrawal	Wholetime Director

COMPANY SECRETARY CUM FINANCIAL CONTROLLER

Mr. J. T. Shah

AUDITORS

S. C. Bandi & Co.
Chartered Accountants, Mumbai

BANKERS

Canara Bank
Indian Bank
The United Western Bank Limited
Dena Bank
Standard Chartered Grindlays Bank
Bharat Overseas Bank Limited

REGISTERED OFFICE & PLANT No. 1

Plot No. 148/151
Alandi Markaal Road
Village Dhanore
Alandi
Dist. Pune - 412 106

PLANT No. 2

135-140, Pragati Industrial Estate
Village Amli, Silvassa 396 230

CORPORATE OFFICE

302-304, Regent Chambers
Nariman Point, Mumbai 400 021

SHARE DEPARTMENT

Hyfa Building No. 2,
Safed Pool, Andheri Kurla Road,
Andheri (East),
Mumbai 400 072.

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MEMBERS ARE REQUESTED TO BRING THEIR COPY OF THE ANNUAL REPORT
ALONGWITH THEM AT THE ANNUAL GENERAL MEETING

TWENTIETH ANNUAL REPORT 2000-2001**NOTICE TO MEMBERS**

NOTICE IS HEREBY GIVEN THAT the Twentieth Annual General Meeting of the members of PCS Industries Limited will be held at the Registered Office of the Company at 148/151, Alandi Markaal Road, Dhanore Village, Alandi, Dist. Pune 412 106, on Saturday, the 29th day of September, 2001 at 12.00 noon to transact the following business:

ORDINARY BUSINESS :

1. To receive, approve and adopt the Directors' Report and Audited Profit and Loss Account for the year ended 31st March, 2001 and the Balance Sheet as at that date, together with Auditors' Report thereon.
2. To appoint a Director in place of Mr. S. B. Ajmera, who retires by rotation, and is eligible for re-appointment.
3. To appoint a Director in place of Mr. N. K. Patni, who retires by rotation, and is eligible for re-appointment.
4. To appoint the Auditors and fix their remuneration.

SPECIAL BUSINESS :**5. APPOINTMENT OF MR. K. K. BARJATYA AS A DIRECTOR OF THE COMPANY**

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT in accordance with the Provisions of Section 257 and all other applicable provisions, if any, of the Companies Act, 1956, Mr. K. K. Barjatya, who was appointed as an Additional Director of the Company pursuant to the provisions of Section 260 of the Companies Act, 1956 and Article 126 of the Articles of Association of the Company and whose terms of Office expires at the conclusion of this Annual General Meeting and who is eligible for reappointment and in respect of whom the Company has received a notice in writing from a member pursuant to the provision of Section 257(1) of the Companies Act, 1956 proposing his candidature for the office of Director, be and is hereby appointed as a Director of the Company liable to retire by rotation."

6. RE-APPOINTMENT OF MR. B. N. AGRAWAL, WHOLE-TIME DIRECTOR OF THE COMPANY

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT in accordance with the provisions of Section 269, 309, 311 and other applicable provisions if any, of the Companies Act, 1956, read with Schedule XIII of the said Act as amended upto date, the Company hereby approves the re-appointment of Mr. B. N. Agrawal, Whole-time Director of the Company on revised terms, conditions and remuneration as set out in the draft Agreement submitted to this meeting and initialed by the Director of the Company, for the purpose of identification, which agreement is hereby specifically sanctioned with liberty to the Board of Directors to alter and vary the said terms and conditions of the said appointment including fixation of salary, increasing thereby remuneration and all benefits related to the quantum of salary and/ or agreement in such manner as may be agreed to between the Board of Directors and Mr. Agrawal."

7. RE-APPOINTMENT OF MR. H. C. TANDON, WHOLE-TIME DIRECTOR OF THE COMPANY

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT in accordance with the provisions of Section 269, 309, 311 and other applicable provisions if any, of the Companies Act, 1956, read with Schedule XIII of the said Act as amended upto date, the Company hereby approves the re-appointment of Mr. H. C. Tandon, Whole-time Director of the Company on revised terms, conditions and remuneration as set out in the draft Agreement submitted to this meeting and initialed by the Director of the Company, for the purpose of identification, which agreement is hereby specifically sanctioned with liberty to the Board of Directors to alter and vary the said terms and conditions of the said appointment including fixation of salary, increasing thereby remuneration and all benefits related to the quantum of salary and/ or agreement in such manner as may be agreed to between the Board of Directors and Mr. Tandon."

By Order of the Board

J. T. SHAH

Company Secretary Cum Financial Controller

Mumbai, June 25, 2001

PCS INDUSTRIES LIMITED

Notes:

1. The relevant Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of the business under Item Nos. 5, 6 and 7 is annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. Proxies, in order to be effective, must be lodged at the Registered Office of the Company not less than forty-eight hours before the commencement of the meeting.
3. The Register of Members and Share Transfer Books of the Company will remain closed from September 7, 2001 to September 29, 2001 (both days inclusive).
4. Intimation regarding change of address should be sent to the Share Department of the Company at the following address:

PCS Industries Limited
 Hyfa Building No. 2, Safed Pool,
 Andheri Kurla Road,
 Andheri (East),
 Mumbai 400 072.
5. Members desiring any information on the accounts at the Annual General Meeting are requested to write to the Company atleast seven days in advance, so as to enable the Company to keep the information ready.
6. Members are requested to consolidate their share holdings, if having in different folios, into one, if it is in the same order of names.
7. The Company's Equity Shares are listed on Mumbai and Pune Stock Exchange and are traded compulsorily in Demat Form. The Company has introduced the facility of simultaneous transfer cum dematerialisation of shares. In terms of the Scheme, on completion of the transfer process, the Company gives the member an option to receive shares directly in electronic form. If the option is accepted and the member fulfils the requirements within the applicable time frame, the Company will, in respect of the physical shares, confirm the credit directly in electronic form into the Members' Demat Account. The no. allotted by NSDL and CDSL is **INE 834B01012**.

ANNEXURE TO THE NOTICE

Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956:

Item No. 5

Mr. K. K. Barjatya was appointed as an Additional Director of the Company pursuant to the provisions of Section 260 of the Companies Act, 1956 by the Board of Directors at their meeting held on October 31, 2000, who holds office upto the date of the ensuing Annual General Meeting and being eligible for re-appointment. Earlier he was an alternate Director to Mr. N. K. Patni.

Mr. K. K. Barjatya is in the business of film production and distribution from very long time and is a well known personality in film industry.

The Company has received a notice under Section 257 of the Companies Act, 1956 along with the security deposit of Rs. 500/- from a member signifying his intention of proposing the name of Mr. K. K. Barjatya as a candidate for the office of the Director.

Except Mr. K. K. Barjatya, no other Director of the Company is concerned or interested in this resolution.

Item No. 6

The Board of Directors at their meeting held on June 25, 2001 has re-appointed Mr. B. N. Agrawal as a Whole-time Director of the Company for a further period of three years from the expiry of his present term of appointment, subject to the approval of the members in ensuing Annual General Meeting on revised terms, conditions and remuneration.

Mr. B. N. Agrawal was appointed for the first time as a Whole-time Director of the Company with effect from July 20, 1995 for a period of 3 years and was re-appointed for a further period of three years from the expiry of his terms which were approved by the Members in the 17th Annual General Meeting held on September 30, 1998. His present term of appointment as a Whole-time Director of the Company expires on July 19, 2001.

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Mr. B. N. Agrawal has done his Engineering in Electronics and Communication from Jadhavpur University of Calcutta. He is associated with the PCS Group from a very long period and looks after Material Management and Product Planning. He was first inducted as an Executive Director of PCS Data General (India) Limited with effect from November 14, 1992 which was merged with PCS Data Products Limited, presently known as PCS Industries Limited. The Board of Directors are of the opinion that his association would bring immense benefit to the Company.

The re-appointment of Mr. B. N. Agrawal as the Whole-time Director of the Company is recommended, for a further period of three years w.e.f. July 20, 2001 subject to the approval of the members at the ensuing Annual General Meeting on the revised terms, conditions and remuneration as per the draft Agreement proposed to be entered into between the Company and Mr. B. N. Agrawal.

The draft agreement between the Company and Mr. B. N. Agrawal contain the following main terms and conditions:

PERQUISITES:

Period: 3 years from July 20, 2001

Salary: Rs. 60,000/- per month (Rupees sixty thousand only).

Accommodation (furnished or otherwise) or house rent allowance in lieu thereof.

Medical Reimbursement: Expenses incurred for Mr. B. N. Agrawal and his family, subject to a ceiling of one month's salary in a year or three months salary over a period of three years.

Leave Travel Concession: Leave Travel Concession for Mr. B. N. Agrawal and his family, once in a year, incurred in accordance with the Rules of the Company.

"Family" in relation to the Whole-time Director means:

- (i) the spouse and children of the individual; and
- (ii) the parents, brothers and sisters of the individual or any of them, wholly or mainly dependent on the individual.

City Compensatory Allowance will be paid to him as per the Company's Rules.

Other Allowances: Dearness Allowance, Adhoc Allowance, performance linked incentive, bonus, ex-gratia and other allowances, benefits facilities and expenses as decided by the Board from time to time.

The Whole-time Director shall also be eligible for the following perquisites, which shall not be included in computation of ceiling on the Whole-time Director's remuneration as aforesaid:

- (i) The Company's contribution to Provident Fund and Super-annuation or Annuity Fund, to the extent these either singly or together are not taxable under the Income Tax Act, 1961.
- (ii) Gratuity payable to the Whole-time Director as per the Rules of the Company.
- (iii) Encashment of leave at the end of the Whole-time Director's tenure.

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites.

Minimum Remuneration: In the event of absence or inadequacy of profits in any financial year during the tenure of the Whole-time Director, the Salary and perquisites payable to Mr. B. N. Agrawal, Whole-time Director of the Company shall not be reduced, but at all times shall be subject to the provisions as regards minimum remuneration notified by the Central Government and any amendments thereto.

The draft agreement between the Company and Mr. B. N. Agrawal is available for inspection by the Members of the Company at its Registered Office of the Company between 11.00 a.m. and 1.00 p.m. on any working day upto the date of Annual General Meeting of the Company.

This may be treated as abstract of the draft Agreement to be entered into between the Company and Mr. B. N. Agrawal pursuant to Section 302 of the Companies Act, 1956.

Except Mr. B. N. Agrawal, no other Director of the Company is concerned or interested in this resolution.

Item No. 7

The Board of Directors at their meeting held on June 25, 2001 re-appointed Mr. H. C. Tandon, as a Whole-time Director, subject to the approval of the members, for a further period of three years from the expiry of his present term of appointment, subject to the approval of the members in the ensuing Annual General Meeting on the revised terms, conditions and remuneration.

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Mr. H. C. Tandon was appointed for the first time as a Whole-time Director of the Company with effect from November 25, 1995 for a period of three years and was re-appointed for a further period of three years from the expiry of his terms which were approved by the Members in the 17th Annual General Meeting held on September 30, 1998. His present term of appointment as a Whole-time Director of the Company expires on November 25, 2001.

Mr. H. C. Tandon has done his Engineering in Birla Institute of Technology, Pillani. He possesses very long experience in the field of Electronics and is associated with the Company since its inception and look after marketing of Computer Division. He was first inducted on the Board of PCS Data Products Limited as an Executive Director with effect from November 25, 1992 presently known as PCS Industries Limited. The Board of Directors are of the opinion that his association would bring immense benefit to the Company.

The re-appointment of Mr. H. C. Tandon as the Whole-time Director of the Company is recommended for a further period of three years w.e.f. November 25, 2001 subject to the approval of the members at the ensuing Annual General Meeting on the revised terms, conditions and remuneration as per the draft Agreement proposed to be entered into between the Company and Mr. H. C. Tandon.

The draft agreement between the Company and Mr. H. C. Tandon contain the following main terms and conditions:

PERQUISITES:

Period: 3 years from November 25, 2001

Salary: Rs. 71,100/- per month (Rupees seventy one thousand one hundred only).

Medical Reimbursement: Expenses incurred for Mr. H. C. Tandon and his family subject to a ceiling of one month's salary in a year or three months salary over a period of three years.

Leave Travel Concession: Leave Travel Concession for Mr. H. C. Tandon and his family once in a year, incurred in accordance with the Rules of the Company.

"Family" in relation to the Whole-time Director means:

- (i) the spouse and children of the individual; and
- (ii) the parents, brothers and sisters of the individual or any of them, wholly or mainly dependent on the individual.

City Compensatory Allowance will be paid to him as per the Company's Rules.

Other Allowances: Dearness Allowance, Adhoc Allowance, performance linked incentive, bonus, ex-gratia and other allowances, benefits, facilities and expenses as decided by the Board from time to time.

The Whole-time Director shall also be eligible for the following perquisites, which shall not be included in computation of ceiling on the Whole-time Director's remuneration as aforesaid:

- (i) The Company's contribution to Provident Fund and Super-annuation or Annuity Fund, to the extent these either singly or together are not taxable under the Income Tax Act, 1961.
- (ii) Gratuity payable to the Whole-time Director as per the Rules of the Company.
- (iii) Encashment of leave at the end of the Whole-time Director's tenure.

Provision of car for use on Company's business and telephone at residence will not be considered as perquisites.

Minimum Remuneration: In the event of absence or inadequacy of profits in any financial year during the tenure of the Whole-time Director, the Salary and perquisites payable to Mr. H. C. Tandon, Whole-time Director of the Company shall not be reduced, but at all times shall be subject to the provisions as regards minimum remuneration, notified by the Central Government and any amendments thereto.

The draft agreement between the Company and Mr. H. C. Tandon is available for inspection by the Members of the Company at the Registered Office of the Company, between 11.00 a.m. and 1.00 p.m. on any working day upto the date of Annual General Meeting of the Company.

This may be treated as abstract of the draft Agreement to be entered into between the Company and Mr. H. C. Tandon pursuant to Section 302 of the Companies Act, 1956.

Except Mr. H. C. Tandon, no other Director of the Company is concerned or interested in this resolution.

By Order of the Board

J. T. SHAH

Company Secretary-cum-Financial Controller

Mumbai, June 25, 2001.

TWENTIETH ANNUAL REPORT 2000-2001**DIRECTORS' REPORT**

To,
The Members,
PCS INDUSTRIES LIMITED

Your Directors have the pleasure in presenting their Twentieth Annual Report together with Audited Accounts for the year ended 31st March, 2001.

FINANCIAL RESULTS

Particulars	Year Ended 31.03.2001 (Rs. in lacs)	Year Ended 31.03.2000 (Rs. in lacs)
Gross Revenue	22,889	18,168
Generating Gross Profit	607	748
Depreciation	300	314
Profit for the year from Operations	307	434
Bad Debts & Remission	122	151
Extra-Ordinary Items	25	39
Provisions for Taxation	58	70
Profit for the Year	102	174
Add: Investment Allowance written back	20	28
Surplus brought forward	356	154
Net Surplus available for Appropriation	478	356
Balance Carried to Balance Sheet	478	356

YEAR UNDER REVIEW

The performance of the Computer Division was satisfactory during the year, with improvement in Sales. In view of increased competitions, the margins remained under pressure.

The performance of the Copper Clad Laminate Division at Pune continues to be affected due to stiff competition from China and other South East Asian Countries.

The business in Data Processing Division has continued to remain sluggish due to poor conditions prevailed in Capital Market. As result of this, your Company had to reduce activity in Data Processing Division to the minimum level.

During the year under review, the Company exported goods worth Rs. 207 lacs as against Rs. 49 lacs in the previous year.

DIVIDEND

Your Directors express their inability to recommend any Dividend for the financial year ended March 31, 2001 in order to conserve the resources of the Company.

FINANCE

During the year under review, Industrial Development Bank of India has disbursed Rs. 200 lacs towards Corporate Loan sanctioned for Working Capital Requirements and Normal Capital Expenditure. The Company has repaid Rs. 150 lacs towards installment due on the said corporate loan, leaving a balance of Rs. 850 lacs.

The Consortium Banks has enhanced Fund Based Working Capital banking facilities from Rs. 2,061 lacs to Rs. 2,500 lacs.

DIRECTORS

Mr. K. K. Barjatya was appointed as Additional Director with effect from October 31, 2000 pursuant to provision of Section 260 of the Companies Act, 1956 & Article 126 of the Articles of Association of the Company. Mr. K. K. Barjatya vacates his office and is eligible for re-appointment.

Mr. V. N. Cantol, a Director of the Company resigned from the Board with effect from February 15, 2001. The Board recorded its deep appreciation of the valuable services rendered by him during his tenure as a Director of your company.

Mr. M. Y. Kulkarni has been appointed as a Director of the Company in the Board Meeting held on March 29, 2001 in casual vacancy caused by the resignation of Mr. V. N. Cantol as per Article 127 of the Articles of Association of the Company and pursuant to the provisions of Section 262 of the Companies Act, 1956.

Mr. Amit Kumar Patni, Whole-time Director of the Company has taken up full time employment in the Wholly Owned Subsidiary i.e. PCS International Limited, Mauritius and has ceased to be Whole-time Director of the Company with effect from April 01, 2001. However he will continue as a Director of the Company.

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The Board has re-appointed Mr. H. C. Tandon and Mr. B. N. Agrawal as the Whole-time Directors of the Company for a further period of 3 years from the expiry of their present tenure in accordance with the provisions of the Companies Act, 1956 and they will not be liable to retire by rotation.

As per Article 135 of the Articles of Association of the Company, Mr. S. B. Ajmera and Mr. N. K. Patni retire by rotation and being eligible for appointment, offers themselves for re-appointment.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to sub-section (2AA) of Section 217 of the Companies Act, 1956, the Board of Directors of the Company hereby confirm that:

- (i) In the preparation of the Annual Accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (ii) Appropriate accounting policies have been selected and applied consistently and have made judgements and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as at March 31, 2001 and of the profit of the Company for the said period;
- (iii) Proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) Annual accounts have been prepared on a going concern basis.

CORPORATE GOVERNANCE

With the opening up of economy and globalisation, there is a great emphasis on good Corporate Governance.

As per Clause 49 of the amended Listing Agreement with Stock Exchanges, your Company is required to comply with requirement of Corporate Governance in the Financial Year 2001-2002.

However, your Company has taken several steps in this direction and formed an Audit Committee consisting of 3 Independent Directors. The Audit Committee has invited representatives of Statutory Auditors and the Senior Managers of the Company. Independent Directors of the Audit Committee rendered valuable advise on various issues to the Board. The Company has complied with the requirement of 50% of the Board members consisting of Independent Directors other than Managing or Whole-time Directors.

In the Financial Year 2000-2001, the Board of Directors met 5 times with clearly defined agenda of the meeting sent in advance with suitable notes on the agenda items.

Your Company will commence reporting on compliance on Corporate Governance, which has been made mandatory effective from Financial Year 2001-2002 and thereafter.

OVERSEAS SUBSIDIARY COMPANY

As required under Section 212(e) of the Companies Act, 1956, the Audited Statement of Accounts for the year ended 31st March 2001, of PCS INTERNATIONAL LIMITED, Mauritius and the Report of the Board of Directors and their Auditors thereon are annexed.

DEPOSITS

Yours Company has neither invited nor accepted any deposits from the public so far.

AUDITORS

S. C. Bandi & Co., Chartered Accountants, Mumbai, the present Auditors of the Company retires and are eligible for re-appointment. You are requested to reappoint auditors and fix their remuneration.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS/OUTGO

The information required under the above heads in accordance with the provision of Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, are given in Annexure 'A' to this Report.

PARTICULARS OF EMPLOYEES

The Company had no employees during the year under Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended.

ACKNOWLEDGEMENTS

The Board of Directors place on record their appreciation for the unstinted support provided by the Bankers and Financial Institutions and the role played by the Customers, Suppliers, Shareholders and Employees at all levels towards the growth and development of the Company.

On behalf of the Board of Directors

A. K. PATNI
Chairman

Mumbai, June 25, 2001.

TWENTIETH ANNUAL REPORT 2000-2001**ANNEXURE "A" TO THE DIRECTORS' REPORT**

Particulars required under the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rule, 1988.

(A) Conservation of Energy

The Computer Assembly Division of the Company uses only electricity which is very insignificant valuewise considering the total volume of operations. The Copper Clad Laminate Division at Pune uses in addition to electricity, Light Diesel Oil (LDO) as furnace oil for operating boilers and High Speed Diesel Oil (HSDO) as fuel for generators. Due care has been taken at all levels to conserve fuel consumption. As regards electricity the necessary power saving devices have been installed. Additional information in this regard is attached herewith in Form-A.

(B) Technology Absorption

The technology for manufacture of Composite Copper Clad Laminate is developed in house by the Company which is working satisfactorily for producing Quality Laminates.

(C) Foreign Exchange Earnings/Outgo

Your Company has earned foreign exchange worth Rs. 226 lacs and has spent foreign exchange worth Rs. 4,160 lacs under the following heads:

(Rs. in lacs)

Particulars

(i) Raw Materials and Components	3899
(ii) Capital Goods	3
(iii) Travelling and Other expenses	258
	<u>4160</u>

On behalf of the Board of Directors

A. K. PATNI
Chairman

Mumbai, June 25, 2001.

FORM — A**(A) POWER & FUEL CONSUMPTION AT CCL PLANT PUNE****2000-2001****(1) Electricity:**

(a) Purchased:		
Units	(KWH)	1,322,194
Total amount	(Rs.)	57,48,507
Average Rate/Unit	(Rs.)	4
(b) Own Generation:		
Units through diesel Generator		
Units	(KWH)	97,873
Units per litre of diesel oil		3
Average Cost/Unit	(Rs.)	7

(2) Furnace Oil-LDO:

Quantity	(Litres)	8,80,950
Total amount	(Rs.)	1,04,37,359
Average Rate	(Rs./Litres)	12

(3) High Speed Diesel Oil (H.S.D.):

Quantity	(Litres)	38,000
Total amount	(Rs.)	6,94,623
Average Rate	(Rs./Litres)	18

(B) CONSUMPTION PER UNIT OF PRODUCTION:**2000-2001**

(Unit of Production is Sq. Mtrs.)

Total production in the year 2000-2001	2,74,111.00 Sq. Mtrs.
Electricity (KWH)	5.18 KWH/Sq. Mtrs.
Furnace Oil (LDO) (Litres)	3.21 LTR/Sq. Mtrs.
HSD Oil (Litres)	0.14 LTR/Sq. Mtrs.